INTERNATIONAL TRADE CENTRE

Complementary material I: Country fact sheets

Spotting Products with Export Potential





Afghanistan

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) in	1?		hel	p Afg	s prod hanish	tan
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S23	080620 Grapes, dried	9,884	O 63%	United Kingdom, Germany, Netherlands	21,114	2 2%	19,034	6 %	0	0		
S23, S8	080420 Figs, fresh or dried	3,806	O 100%	France, Germany, Switzerland	45,900	€29%	46,022	2 9%		0		
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	2,829	O 100%	Germany, France, Spain	111,352	9 77%	87,665	O 70%				
S8	080610 Grapes, fresh	2,786	O 98%	Netherlands, United Kingdom, Finland	9,188	3 4%	9,162	3 4% ●				
S23	080212 Almonds, fresh or dried, shelled or peeled	2,552	O 95%	Spain, Germany, Italy	2,267	3 4% 3	2,258	3 4% ●				
S10	570110 Carpets of wool or fine animal hair, knotted	2,255	→ 32%	Germany, France, Italy	8,665	2 9%	7,501	1 8%				
S23	0802Xb Pistachios	1,852	1 61%	Germany, Belgium, France	5,124	1 42%	5,269	1 44%				
S17	1211XX Other medicinal plants	578	1 42%	Germany, France, Spain	8,162	●83%	4,839	3 72%				
S26	091020 Saffron	521	3 4%	Spain, Sweden, Italy	637	O 100%	636	O 100%				
S23	081310 Apricots, dried	465	●86%	France, Germany, United Kingdom	2,463	1 51%	2,740	1 56%				
S29, S9	120740 Sesamum seeds, whether or not broken	318	O 100%	Germany, Netherlands, Poland	7,272	1 45%	5,898	3 2% 3				
S8	070310 Onions and shallots, fresh or chilled	316	O 100%	Germany, Netherlands, United Kingdom	10,279	1 8%	10,455	1 9%				
S26	0909Xa Seeds of anise, badian, caraway or fennel; juniper berries	177	O 99%	Germany, Netherlands, United Kingdom	7,703	O 69%	7,428	O 68%				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	164	O 99%	Spain, France, Belgium	11,622	O 65%	11,058	O 64%				
S23, S9	071331 Urd, mung, black/green gram beans drid shelld, whether/not skinnd/split	61	9 81%	United Kingdom, Netherlands, Belgium	14,846	₾80%	14,855	₾80%		0		

PDI: M	oving into new products		e product's dive		he	p Afç	is pro ghanis	stan
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S17, S29	150810 Ground-nut oil, crude	1	28	23	0	0	0	0
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	2	3	3				
S23, S9	071340 Lentils dried, shelled, whether or not skinned or split	3	2	2				
S3	180100 Cocoa beans, whole or broken, raw or roasted	4	6	10				
S7	0304Xc Fish meat, frozen	5	38	31				
S7	030621 Rock lobster&oth sea crawfish not fz,in shell/not,incl boild in shell	6	27	22				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	7	39	40				
S8	080719 Melons, fresh, other than watermelons	8	42	32				
S8	070960 Peppers of the genus Capsicum or of the genus Pimenta, fresh or chilled	9	44	21				
S8	070930 Aubergines(egg-plants), fresh or chilled	10	52	34				
S23, S8	080410 Dates, fresh or dried	18	8	8				
S23	080131 Cashew nuts, in shell, fresh or dried	21	1	1				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	24	4	4				
S23, S9	071320 Chickpeas, dried, shelled, whether or not skinned or split	26	9	9				
S7	0303Xa Other frozen fish, whole	34	10	41				
S29	151229 Cotton-seed and its fractions refined but not chemically modified	41	25	6				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	43	7	7				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	61	5	5		0		

Albania

EPI: G	rowing your current exports		Wh	at is the product's export potential va	alue (in US\$ tho	ousand) in	?		ŀ	nelp A	is pro Albani ng its	ia
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S7	160416 Anchovies, prepared or preserved, whole or in pieces, but not minced	95,855	3 77%	Italy, Spain, France	203	O 94%	574	O 91%	0	0	0	0
S20	640340 Footwear,outr sole of rber/plas/leathr,uppers of leathr w/met toe-cap	71,551	3 3% 3 3%	Italy, Germany, France	8,679	O 98%	2,433	9 78%				0
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	33,456	2 9%	Italy, Greece, Germany	2,059	O 90%	2,336	O88%				
S1	620520 Mens/boys shirts, of cotton, not knitted	19,210	3 6%	Italy, Greece, Germany	1,670	O 89%	1,248	●80%				
S14	830140 Locks of base metal, nes	19,045	1 49%	Italy, Greece, France	9,097	O 100%	2,413	O 100%				
S1	6115 Panty hose, tights, stockings & other hosiery, knitted or crocheted	15,435	3 0%	Italy, Greece, Germany	486	© 85%	3,402	O 96%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	13,376	1 41%	Italy, Greece, Germany	810	3 83%	844	5 79%				
S1	6110XX Jerseys, pullovers, cardigans, etc, knitted or crocheted, of wool or fine a	12,339	37 %	Italy, Germany, Greece	219	32 %	734	● 73%				
S1	610711 Mens/boys underpants and briefs, of cotton, knitted	9,827	3 4%	Italy, Greece, Germany	252	3 78%	674	O89%				
S17	1211XX Other medicinal plants	9,402	1 50%	Italy, Germany, Greece	3,589	3 86%	3,158	1 61%				
S15	850110 Electric motors of an output not exceeding 37.5 W	5,559	1 61%	Italy, Germany, Czech Republic	949	O 99%	735	O 98%				
S23	200570 Olives prepard o preservd,oth than by vinegar o acetic acid,not frozen	4,222	9 74%	Italy, Greece, Germany	85	O 100%	1,155	O 94%				0
S10	940350 Bedroom furniture, wooden, nes	2,987	1 62%	Italy, Germany, Austria	275	O 88%	928	2 0%				0
S8	070200 Tomatoes, fresh or chilled	2,414	9 87%	Italy, Germany, France	109	● 6%	1,152	0 %				
S8	080711 Watermelons, fresh	1,850	9 87%	Italy, Germany, Austria	54	O 90%	941	5 %				
S26	091099 Spices nes	529	1 50%	Italy, Germany, Greece	3,622	O 98%	137	39 %				
S7	0303Xa Other frozen fish, whole	180	2 4%	Italy, Greece, Spain	5,369	1 59%	59	O 93%		0		0

PDI: I	Moving into new products		e product's dive		1	nelp A	is pro Albani ng its	ia
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	1	43	1	0			0
S1	611241 Womens/girls swimwear, of synthetic fibres, knitted	2	267	4				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	3	117	11				
S1	620193 Mens/boys anoraks and similar articles, of man-made fibres, not knitted	4	165	9				
S1	620463 Womens/girls trousers and shorts, of synthetic fibres, not knitted	5	63	6				
S1	610463 Womens/girls trousers and shorts, of synthetic fibres, knitted	6	45	14				
S1	621210 Brassieres and parts thereof, of textile materials	7	13	10				
S7	0306Xa Frozen shrimps and prawns	8	19	104				
S1	620343 Mens/boys trousers and shorts, of synthetic fibres, not knitted	9	38	13				
S1	621133 Mens/boys garments nes, of man-made fibres, not knitted	10	30	7				
S1	620640 Womens/girls blouses and shirts, of man-made fibres, not knitted	14	35	5				
S1	610610 Womens/girls blouses and shirts, of cotton, knitted	20	73	3				
S1	610620 Womens/girls blouses and shirts, of man-made fibres, knitted	25	56	2				
S3	180100 Cocoa beans, whole or broken, raw or roasted	43	2	258				
S23	080232 Walnuts, fresh or dried, shelled or peeled	72	301	8				
S7	0302Xb Fresh or chilled tuna, whole	80	8	469				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	81	4	222				
S9	1001Xa Durum wheat	89	10	17				
S26	0908Xa Nutmeg	142	9	199				
S7	0303Xa Other frozen fish, whole	226	6	256				0
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	234	3	178				0
S11	1701XX Raw cane sugar	235	1	161				
S7	030354 Frozen Mackerel	273	5	243				0
S9	100620 Rice, husked (brown)	291	7	234	0	0		0

Algeria

EPI: G	rowing your current exports		Wh	at is the product's export potential val	ue (in US\$ tho	ousand) ir	ı?		ŀ	nelp A	s pro Algeria	a
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S11	170199 Refined sugar, in solid form, nes	114,556	O 64%	Spain, Italy, France	40,921	O94%	250,490	1 54%	0	0	0	
S23, S8	080410 Dates, fresh or dried	30,688	1 54%	France, Spain, Italy	3,704	O 63%	21,490	O 85%	0	0		
S8	0709Xb Mushrooms, fresh or chilled	10,610	O 100%	France, Italy, Spain	356	O100%	673	●8%				
S7	030759 Octopus, frozen, dried, salted or in brine	5,229	O 67%	Spain, Portugal, Italy	23	O100%	10	1 55%				
S17, S3	180400 Cocoa butter, fat and oil	2,863	1 59%	Italy, France, Netherlands	217	O100%	107	O 99%				
S7	0306Xa Frozen shrimps and prawns	2,133	1 52%	Spain, France, Portugal	226	O100%	268	O 100%				
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	2,071	O 94%	Spain, France, Italy	37	O100%	1,391	O 64%				
S7	0302Xc Other fresh or chilled fish, whole	879	1 55%	Spain, Italy, France	4	O100%	27	1 44%	0			
S7	030751 Octopus, live, fresh or chilled	597	O 93%	Spain, Italy, Portugal	1	O100%	4	2 %	0			
S24	392330 Carboys, bottles, flasks and similar articles of plastics	330	O 88%	France, Spain, Italy	13	9 66%	65	1 42%				
S30	220421 Grape wines nes,incl fort&grape must,unfermntd by add alc in ctnr<=2l	322	₾66%	United Kingdom, France, Netherlands	35	9 71%	30	₾82%	0			
S2, S24	401120 Pneumatic tires new of rubber for buses or lorries	217	O 73%	France, Spain, Italy	72	1 9%	134	2 0%				
S8	070310 Onions and shallots, fresh or chilled	141	1 62%	France, Italy, United Kingdom	13	O100%	94	O 90%	0			

Note: Ranking according to EPI to EU & EFTA. Empty cells for additional indicators are due to missing data. Country information on SMEs and female labour participation not available, indicators correspond to world averages.

PDI: N	loving into new products		e product's div otential rank in		l	help /	is pro Algeri ng its	
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S7	160530 Lobster, prepared or preserved	1	30	31		0	0	0
S23	080131 Cashew nuts, in shell, fresh or dried	2	2	5				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	3	8	16				
S8	080719 Melons, fresh, other than watermelons	4	20	6				
S3	180100 Cocoa beans, whole or broken, raw or roasted	5	1	3				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	6	4	11				
S28	4403XX Other logs of wood	7	11	8	0	0		
S23, S8	080410 Dates, fresh or dried	8	7	4	0	0		
S23, S9	071350 Broad beans&horse beans dried, shelled, whether or not skinned or split	9	15	2				
S7	030621 Rock lobster&oth sea crawfish not fz,in shell/not,incl boild in shell	10	53	211				
S9	1001Xa Durum wheat	14	3	1				
S23	080212 Almonds, fresh or dried, shelled or peeled	15	45	10				
S23	080211 Almonds in shell fresh or dried	16	27	9				
S7	030354 Frozen Mackerel	24	5	20				
S14	740710 Bars, rods and profiles of refined copper	28	10	33				
S9	1001Xb Wheat and meslin, except durum	39	6	7				
S17, S29	151110 Palm oil, crude	82	9	39				

Note: Ranking according to PDI to EU & EFTA. Empty cells for additional indicators are due to missing data.

Country information on SMEs and female labour participation not available, indicators correspond to world averages.

Angola

EPI: C	Growing your current exports		Wh	at is the product's export potential val	ue (in US\$ the	ousand) ir	ı?		ŀ	nelp A	is pro Angola	a
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S7	0306Xa Frozen shrimps and prawns	12,650	2 3%	Spain, Portugal, United Kingdom	474	O 100%	392	O 100%	0	0	0	0
S28	4403XX Other logs of wood	569	1 5%	Portugal, Spain, France	417	1 3%	80	O 89%				
S4	090111 Coffee, not roasted, not decaffeinated	459	● 34%	Spain, Portugal, Belgium	41	3 78%	50	O 100%				
S14	820719 Rock drilling/earth boring tools, nes, parts	302	O 100%	Portugal, United Kingdom, Spain	534	O 98%	3,637	O 88%				
S14	730890 Structures&parts of structures,i/s (ex prefab bldgs of headg no.9406)	178	₾86%	Spain, Portugal, United Kingdom	391	O 79%	2,041	O 96%				
S2	850720 Lead-acid electric accumulators nes	102	O 99%	Spain, United Kingdom, Portugal	94	3 1%	302	O 79%				
S6	9030XX Oscilloscope, spectrum analysers and similar instruments	48	1 44%	Spain, United Kingdom, Netherlands	49	9 87%	72	●82%				
S21	848180 Taps, cocks, valves and similar appliances, nes	45	O 70%	Spain, United Kingdom, Portugal	40	3 6%	83	O 63%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	36	2 3%	Portugal, Spain, United Kingdom	29	3 71%	41	O 93%				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	31	O 100%	Portugal, Spain, United Kingdom	13	O 100%	14	O 100%				
S14	843143 Parts of boring or sinking machinery, whether or not self-propelled	17	1 8%	United Kingdom, Spain, Portugal	70	2 6%	297	3 1%				
S21	841381 Pumps nes	7	1 54%	Spain, Portugal, United Kingdom	20	19 %	55	O 67%				
S14	730840 Props&similar equipment for scaffolding,shutterg/pit-propping,i/s	2	O 70%	Spain, United Kingdom, Portugal	2	O 100%	53	O 93%				

PDI: M	loving into new products		e product's div tential rank in		ı	help /	is pro Angol ng its	la
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	2	0	0		
S17	152110 Vegetable waxes excludg triglycerides, whether or not refind or colourd	2	2	7				
S23	080132 Cashew nuts, without shell, fresh or dried	3	10	5				
S7	160530 Lobster, prepared or preserved	4	6	85				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	5	8	44				
S23, S8	080410 Dates, fresh or dried	6	3	3				
S23	080122 Brazil nuts, without shell, fresh or dried	7	18	58				
S23	080131 Cashew nuts, in shell, fresh or dried	8	4	1				
S7	030624 Crabs, not frozen, in shell or not, including boiled in shell	9	11	129				
S7	030363 Frozen Cod	10	20	21				
S26	0908Xa Nutmeg	12	5	6				
S29	120300 Copra	16	7	35				
S26	0907 Cloves	21	9	10				
S7	0303Xa Other frozen fish, whole	26	12	4				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	37	31	9				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	73	74	8				

Armenia

EPI: G	rowing your current exports		V	hat is the product's export potential value	e (in US\$ tho	ousand) ir	1?		h	elp A	is pro rmen ng its	ia
CBI sector	Product description	EU & EF	A wof unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S8	080910 Apricots, fresh	8,	532 🔾 100	Germany, Netherlands, Italy	16,317	1 57%	18,866	●60%				
S8	080610 Grapes, fresh	7,	460 🔾 100	Germany, Netherlands, United Kingdom	4,186	3 %	5,057	1 4%				
S1	620113 Mens/boys overcoats & similar articles of man-made fibres, not knitted	3,	689 🔾 88%	Germany, Netherlands, Italy	610	O 96%	817	94%				
S1	620213 Womens/girls overcoats∼ articles of man-made fibres,not knittd	2,	982 🔾 88%	Germany, Netherlands, Italy	1,351	O 97%	1,523	96%				
S7	0306Xd Other crustaceans, not frozen	2,	900 🛈 46%	Italy, France, Germany	3,684	1 %	4,040	3 %				
S12	711319 Articles of jewellry &pt therof of/o prec met w/n platd/clad w prec met	2,	620 🔾 92%	Switzerland, Germany, France	422	3 5%	1,160	36%				
S23	2008XX Cranberries and other fruits, nuts and edible parts of plants, prepared or p	2,	319 🔾 97%	Germany, Netherlands, France	444	1 5%	619	22%				
S1	620343 Mens/boys trousers and shorts, of synthetic fibres, not knitted	2,	175 📤 25%	Germany, Netherlands, Belgium	348	O 90%	472	91%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	1,	691 📤 33%	Germany, Netherlands, France	242	O 94%	34	O 93%				
S7	0302Xc Other fresh or chilled fish, whole	1,	435 🔾 100	ís Italy, Germany, France	762	1 %	855	● 11%				
S24	392330 Carboys, bottles, flasks and similar articles of plastics		927 🔾 100	Germany, Netherlands, France	931	O 100%	3,545	35%				
S4	090121 Coffee, roasted, not decaffeinated		840 🔾 100	Germany, Netherlands, France	811	2 %	1,96	1 4%				
S8	080930 Peaches, including nectarines, fresh		520 🔾 100	Germany, Netherlands, Italy	819	3 0%	950	38%				
S8	0809XX Cherries, fresh		474 🔾 100	Germany, Netherlands, Italy	1,114	1 4%	1,193	3 20%				
S8	070190 Potatoes, fresh or chilled nes		303 🔾 100	Germany, Netherlands, Italy	989	1 3%	1,636	34%				
S19	390512 Polyvinyl acetate, in aqueous dispersion		81 🔾 100	Germany, Netherlands, Italy	228	O 100%	992	1 47%			0	

PDI: N	loving into new products		e product's divo		h	elp A	is pro armen	
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	1	0	0		
S8	080719 Melons, fresh, other than watermelons	2	7	15				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	3	17	45				
S23	080212 Almonds, fresh or dried, shelled or peeled	4	10	3				
S8	0810XX Fruits nes, fresh	5	11	10				
S23, S8	080420 Figs, fresh or dried	6	13	12				
S8	080520 Mandarins(tang&sats)clementines&wilkgs ∼ citrus hybrids,fresh/drid	7	8	6				
S23	080232 Walnuts, fresh or dried, shelled or peeled	8	4	13				
S28	4403XX Other logs of wood	9	20	34				
S23	081320 Prunes, dried	10	35	35				
S23	0802Xb Pistachios	14	27	9				
S9	120600 Sunflower seeds, whether or not broken	21	5	7				
S8	070310 Onions and shallots, fresh or chilled	27	26	2				
S29	151211 Sunflower-seed or safflower oil, crude	30	3	5			0	
S29, S9	120740 Sesamum seeds, whether or not broken	43	6	24				
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	53	65	4				
S11	1701XX Raw cane sugar	81	2	8				
S9	1001Xb Wheat and meslin, except durum	87	9	11		0		

Bangladesh

EPI: G	rowing your current exports		Wh	nat is the product's export potential va	lue (in US\$ tho	ousand) ir	ı?		hel	p Bar	s proo nglade ng its.	esh
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	2,735,024	3 %	Germany, United Kingdom, France	185,195	2 5%	308,701	39 %	0		0	
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	2,318,876	27 %	Germany, United Kingdom, France	260,699	2 8%	347,096	2 8%				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	1,103,119	2 0%	Germany, United Kingdom, France	109,623	2 0%	158,800	3 3%				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	994,864	4 %	Germany, United Kingdom, France	83,658	1 4%	129,840	3 5%				
S1	620520 Mens/boys shirts, of cotton, not knitted	932,336	1 41%	Germany, United Kingdom, France	149,213	3 5%	184,795	38 %				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	635,827	● 1%	Germany, United Kingdom, France	57,253	● 8%	86,421	2 7%				
S1	610510 Mens/boys shirts, of cotton, knitted	405,939	0 %	Germany, United Kingdom, France	55,873	1 46%	68,422	1 59%				
S1	610462 Womens/girls trousers and shorts, of cotton, knitted	283,719	● 9%	Germany, United Kingdom, France	17,590	3 4%	31,915	1 57%				
S1	611120 Babies garments and clothing accessories of cotton, knitted	273,397	3 4%	United Kingdom, France, Germany	16,132	1 9%	18,748	2 4%				
S7	0306Xa Frozen shrimps and prawns	246,578	1 44%	Spain, France, United Kingdom	36,502	O 72%	84,403	O 63%				
S1	620630 Womens/girls blouses and shirts, of cotton, not knitted	215,431	3 3%	Germany, United Kingdom, France	24,823	1 3%	33,268	3 6%				
S1	610990 T-shirts, singlets and other vests, of other textile materials, knitted	166,326	● 9%	Germany, United Kingdom, France	17,264	2 8%	32,748	11%				
S1	620193 Mens/boys anoraks and similar articles, of man-made fibres, not knitted	122,117	6 5%	Germany, Italy, France	25,997	● 7%	31,287	● 4%		0	0	

PDI: M	oving into new products		e product's dive		hel	p Ba	is pro nglad ng its	esh
CBI sector	Product description	EU & EFT A	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S24	400122 Technically specified natural rubber (TSNR)	1	2	2	0			
S24	400121 Natural rubber in smoked sheets	2	1	1				
S23	080132 Cashew nuts, without shell, fresh or dried	3	4	4				
S17, S29	151311 Coconut (copra) oil crude	4	6	9				
S24	400129 Natural rubber in other forms nes	5	11	14				
S23	200820 Pineapples nes,o/w prep or presvd,sugared,sweetened,spirited or not	6	10	8				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	7	3	3				
S1	611241 Womens/girls swimwear, of synthetic fibres, knitted	8	12	12				
S4	090111 Coffee, not roasted, not decaffeinated	9	30	24				
S3	180100 Cocoa beans, whole or broken, raw or roasted	10	9	11				
S23	080111 Coconuts, dessicated	14	7	7				
S29, S9	120740 Sesamum seeds, whether or not broken	27	5	5				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	36	15	6				
S23	080131 Cashew nuts, in shell, fresh or dried	97	8	10				

Benin

EPI: G	rowing your current exports		Wh	at is the product's export potential va	alue (in US\$ tho	ousand) ir	ı?			help	is pro Benin ng its.	ı
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S9	1207Xa Other oil seeds	2,086	O88%	Netherlands, Spain, Germany	41,464	3 78%	43,631	O 79%	0	0		
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	1,524	●87%	France, Belgium, Netherlands	4,945	● 6%	1,603	O 95%			0	
S28	4403XX Other logs of wood	1,373	O 100%	Finland, France, Portugal	16,967	1 %	247	●82%				
S9	100590 Maize (com) nes	309	O 100%	Portugal, Spain, Netherlands	1,417	O 100%	1,312	●80%				
S23	080132 Cashew nuts, without shell, fresh or dried	207	1 44%	Netherlands, France, Germany	78	→ 23%	87	O 72%				
S8	080430 Pineapples, fresh or dried	207	1 57%	Netherlands, Belgium, France	3	O 96%	5	₾80%				
S23	080131 Cashew nuts, in shell, fresh or dried	192	5 76%	France, Italy, Netherlands	143,578	1 40%	5,827	O 91%				
S17	151590 Veg fats&oils nes&their fractions,refind or not but not chemically mod	123	1 61%	France, Netherlands, Switzerland	67	1 61%	264	O 93%			0	
S23	2009Xd Pineapple juice, unfermented	72	O 100%	Netherlands, Spain, France	25	O 99%	50	●60%			0	
S14	731700 Nails, staples∼ art, i or s, ex art of head No 8305&art w/copper heads	57	O 100%	France, Finland, Belgium	132	1 52%	275	1 57%				
S21, S24	391721 Tubes, pipes and hoses, rigid; of polyethylene	36	O 100%	France, Finland, Spain	87	O 65%	814	●80%			0	
S17, S29	151110 Palm oil, crude	31	O 77%	Netherlands, Finland, Germany	132	●8%	58	1 41%				
S29, S9	120740 Sesamum seeds, whether or not broken	23	O 99%	Greece, Netherlands, France	200	1 7%	103	O 100%				
S29	151229 Cotton-seed and its fractions refined but not chemically modified	5	O 94%	Belgium, Greece, France	52	O 100%	274	O 99%		0	0	

PDI: M	oving into new products		e product's div			help	is pro Benir ng its	ı
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	1	0	0		
S4	090111 Coffee, not roasted, not decaffeinated	2	7	11				
S17, S29	150810 Ground-nut oil, crude	3	2	43				
S23	080122 Brazil nuts, without shell, fresh or dried	4	10	67				
S24	400122 Technically specified natural rubber (TSNR)	5	13	47				
S23	080132 Cashew nuts, without shell, fresh or dried	6	9	20				
S23, S8	0803 Bananas and plantains, fresh or dried	7	26	5				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	8	4	36				
S24	400129 Natural rubber in other forms nes	9	11	2				
S16, S17,	130120 Gum arabic	10	8	26				
S29, S9	120740 Sesamum seeds, whether or not broken	11	5	23				
S26	0907 Cloves	13	3	22				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	15	6	53				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	19	31	10				
S7	0304Xb Fish fillets, frozen	27	45	4				
S9	1007 Grain sorghum	42	37	7				
S8	0714XX Arrowroot, salep (yams), etc	45	77	3				
S17	1211XX Other medicinal plants	46	41	6				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	50	29	9				
S7	160413 Sardines, sardinella&brislg o sprats prep o presvd, whole o pce ex mincd	205	107	8				

Bhutan

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ie (in US\$ tho	ousand) ir	ı?		ŀ	nelp E	is pro 3hutai ng its	n
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S28	4410XX Particle board and similar board of wood	34	O 100%	Germany, Italy, France	592	3 %	605	6 5%		0	0	
S26	0908Xc Cardamons	28	O 100%	Germany, Netherlands, United Kingdom	6,184	9 81%	6,200	9 81%				
S24	392092 Film and sheet etc, non-cellular etc, of polyamides	4	O 100%	Italy, Germany, France	24	3 %	78	9 71%				
S21, S24	391740 Fittings, plastic	4	O 100%	Germany, Italy, France	22	7 %	49	1 58%				
S9	100620 Rice, husked (brown)	2	O 100%	Germany, France, Italy	2	O 100%	1	O 100%				
S28	44XXXX (4408 & 4412) Plywood, veneered panels and similar laminated wood;	2	O 90%	Germany, Italy, United Kingdom	14	2 %	21	→ 36%				
S17	1211XX Other medicinal plants	2	O 98%	Germany, Italy, France	17	₾ 80%	54	2 5%				
S8	0709Xb Mushrooms, fresh or chilled	1	O 100%	Germany, Italy, France	0	1 50%	11	O 96%				
S13	901890 Instruments and appliances used in medical or veterinary sciences, nes	0	O 100%	Germany, Italy, France	0	O 100%	0	O 100%				
S21, S24	391729 Tubes, pipes and hoses, rigid; of plastics nes	0	O 100%	Germany, Italy, France	0	● 6%	1	1 51%				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	0	O 100%	France, Germany, Italy	0	O 100%	0	O 99%		0		

PDI: M	oving into new products		e product's dive		l	oduct n s?		
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S17, S29	150810 Ground-nut oil, crude	1	4	1	0	0		
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	2	5	14				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	3	3	3				
S11	1701XX Raw cane sugar	4	2	22				
S23	200891 Palm hearts nes,o/w prep o presvd,whether o not sugard,sweet o spiritd	5	16	6				
S24	400122 Technically specified natural rubber (TSNR)	6	7	31				
S3	180310 Cocoa paste not defatted	7	9	48				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	8	1	4				
S7	160530 Lobster, prepared or preserved	9	34	17				
S17, S29	151321 Palm kernel or babassu oil, crude	10	8	15				
S17, S29	151110 Palm oil, crude	12	6	21				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	17	11	2				
S8	0805XX Fresh or dried lemons, limes, and other citrus fruit	18	39	8				
S9	100610 Rice in the husk (paddy or rough)	21	17	9				
S8	070820 Beans, shelled or unshelled, fresh or chilled	27	118	10				
S8	080719 Melons, fresh, other than watermelons	28	66	7				
S23	080131 Cashew nuts, in shell, fresh or dried	38	10	49				
S8	0714XX Arrowroot, salep (yams), etc	41	59	5	0			

Bolivia (Plurinational State of)

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) ir	ı?		ŀ	nelp E	s pro Bolivia	a
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Latin America	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S23	080122 Brazil nuts, without shell, fresh or dried	54,1 12	0 %	United Kingdom, Germany, Italy	11,925	9 70%	62,300	O 93%	0	0		
S9	1201 Soya beans, whether or not broken	14,796	1 57%	Spain, Germany, Netherlands	67,854	O 98%	24,373	2 4%				
S23, S8	0803 Bananas and plantains, fresh or dried	8,022	O 100%	Belgium, Germany, United Kingdom	1,398	O100%	3,242	27 %				
S4	090111 Coffee, not roasted, not decaffeinated	7,437	2 5%	Germany, Belgium, Italy	292	→ 28%	4,138	O 94%				
S9	1008Xb Fonio, quinoa, triticale and other unmilled cereals	6,614	9 %	France, Germany, Netherlands	5,676	9 71%	11,056	●80%				
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	6,065	9 82%	Italy, United Kingdom, Spain	12,944	●8%	27,084	27 %				
S23	200891 Palm hearts nes,o/w prep o presvd,whether o not sugard,sweet o spiritd	5,067	© 85%	France, Spain, Belgium	228	O97%	43,304	O 74%				
S29	151211 Sunflower-seed or safflower oil, crude	3,366	1 41%	Spain, Italy, Netherlands	5,048	●82%	20,016	12 %				
S28	4409XX Wood (lumber) continuously shaped, bamboo and other non coniferous	3,234	2 0%	United Kingdom, France, Belgium	912	1 2%	1,781	2 5%				
S12	711319 Articles of jewellry &pt therof of/o prec met w/n platd/clad w prec met	2,710	O 96%	Switzerland, United Kingdom, France	626	O100%	872	O 96%				
S9	1207Xa Other oil seeds	2,447	1 49%	Germany, Netherlands, Spain	3,569	O97%	11,732	9 77%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	1,951	12 %	Belgium, Italy, France	2,492	● 1%	1,792	3 %				
S29, S9	120740 Sesamum seeds, whether or not broken	581	3 6%	Germany, Netherlands, United Kingdom	2,086	9 77%	1,103	2 4%				
S11	170199 Refined sugar, in solid form, nes	353	O93%	Italy, Spain, United Kingdom	1,838	O96%	22,447	3 1%				
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	309	O 100%	United Kingdom, Belgium, Germany	162	O100%	5,479	39 %				
S11	1701XX Raw cane sugar	253	O98%	United Kingdom, Portugal, Italy	2,442	O100%	2,473	6 5%			0	0
S9	100590 Maize (com) nes	172	① 57%	Spain, Portugal, Italy	608	O100%	6,046	O 68%		0		

PDI: M	oving into new products		e product's dive		l	Vould this place help Bolimproving		ia
CBI sector	Product description	EU & EFTA	BRICS + 11	Latin America	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	3	0	0		
S17, S29	150810 Ground-nut oil, crude	2	2	13			0	
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	3	3	2				
S4	090111 Coffee, not roasted, not decaffeinated	4	9	1				
S23	080132 Cashew nuts, without shell, fresh or dried	5	11	15				
S23	080131 Cashew nuts, in shell, fresh or dried	6	4	17				
S26	0907 Cloves	7	6	6				
S24	400129 Natural rubber in other forms nes	8	21	19				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	9	18	186				
S23, S8	0803 Bananas and plantains, fresh or dried	10	14	24				
S23, S9	071320 Chickpeas, dried, shelled, whether or not skinned or split	11	16	4				
S11	1701XX Raw cane sugar	12	5	5				
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	38	44	10				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	40	10					
S7	0303Xa Other frozen fish, whole	47	8	18				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	48	47	9				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	52	7	8				
S9	100610 Rice in the husk (paddy or rough)	60	26	7		0		

Bosnia and Herzegovina

EPI: G	rowing your current exports		Wh	nat is the product's export potential va	ılue (in US\$ tha	ousand) in	?		hel H	p Bo: lerzeç	is proos snia a govina ng its.	nd a
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S28	940190 Parts of seats other than those of heading No 94.02	115,561	2 4%	Germany, Slovenia, Slovakia	2,430	G 68%	11,150	O 89%	0	0	0	0
S28	440710 Lumber, coniferous (softwood) 6 mm and thicker	<mark>6</mark> 9,964	O 70%	Slovenia, Italy, Croatia	4,835	O 96%	15,560	2 3%				
S10, S28	940161 Seats with wooden frames, upholstered nes	60,584	● 16%	Germany, Austria, Croatia	946	1 52%	9,731	1 52%				
S10, S28	940360 Furniture, wooden, nes	51,299	2 2%	Germany, Austria, Croatia	1,832	●83%	7,193	1 52%				
S24	392520 Doors, windows and their frames and thresholds for doors, of plastics	50,606	6 7%	Austria, Italy, Germany	262	●85%	10,453	O 73%				
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	32,987	● 35%	Croatia, Austria, Slovenia	155	O 63%	16,021	●84%				
S14, S21	84XXXb Parts of machinery, holders	31,842	● 34%	Germany, Austria, Italy	1,767	O91%	2,892	O 77%				
S2	870830 Brakes and servo-brakes and their parts, for tractors, motor vehicles	29,911	● 35%	Germany, Italy, Slovenia	1,394	1 62%	2,196	O 72%				
S14	730890 Structures&parts of structures,i/s (ex prefab bldgs of headg no.9406)	29,198	2 2%	Germany, Austria, Croatia	1,239	O89%	8,246	→ 28%				
S15	848299 Bearing parts, nes	26,912	7 2%	Germany, Austria, Italy	757	O100%	1,220	O 63%				
S2	840999 Parts for diesel and semi-diesel engines	24,047	1 50%	Germany, Austria, Italy	1,212	O94%	1,509	●85%			0	
S14	732690 Articles, iron or steel, nes	22,328	2 0%	Germany, Austria, Slovenia	931	O94%	1,973	O 78%				
S23	081120 Raspberries, mulberries, etc uncook, steam/boil in water sweetend/nt, froz	18,943	3 74%	Germany, Austria, Italy	225	₾79%	6,280	1 62%				
S14, S2	8708XX Other parts & accessories of motor vehicles of headings 8701 to 8705	18,249	● 16%	Germany, Italy, Austria	1,389	●82%	2,919	1 59%				
S14, S21	7306Xc Other welded tubes and pipes, of a kind used for oil or gas pipelines, of i	17,174	1 46%	Germany, Croatia, Slovenia	261	O100%	6,847	1 60%				
S28	4409XX Wood (lumber) continuously shaped, bamboo and other non coniferous	7,018	1 42%	Austria, Germany, Croatia	361	O91%	4,026	→ 36%			0	

PDI: I	Moving into new products		e product's dive		he I	lp Bo Herze	is pro snia govir ng its	na
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S2	854430 Ignition wirg sets&oth wirg sets usd in vehicles, aircraft etc	1	3	1	0	0	0	0
S28	44XXXX (4408 & 4412) Plywood, veneered panels and similar laminated wood;	2	6	7				
S1	6115 Panty hose, tights, stockings & other hosiery, knitted or crocheted	3	11	6				
S9	1205 Rape or colza seeds, whether or not broken	4	2	80				
S1	621210 Brassieres and parts thereof, of textile materials	5	12	14				
S1	6110XX Jerseys, pullovers, cardigans, etc, knitted or crocheted, of wool or fine a	6	37	15				
S9	1001Xb Wheat and meslin, except durum	7	1	2				
S28	442190 Wood articles nes	8	21	9				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	9	17	21				
S1	620433 Womens/girls jackets, of synthetic fibres, not knitted	10	28	13				
S28	4403XX Other logs of wood	12	8	48				
S24	392321 Sacks and bags (including cones) of polymers of ethylene	15	24	10				
S10	940350 Bedroom furniture, wooden, nes	16	13	8				
S28	4409XX Wood (lumber) continuously shaped, bamboo and other non coniferous	22	18	3				
S9	120600 Sunflower seeds, whether or not broken	23	9	11				
S7	160413 Sardines, sardinella&brislg o sprats prep o presvd, whole o pce ex mincd	29	19	4				
S9	120750 Mustard seeds, whether or not broken	31	4	39				
S29	151211 Sunflower-seed or safflower oil, crude	34	5	5				
S9	1003 Barley	41	7	62				
S9	100590 Maize (corn) nes	47	10	19	0	0		

Burkina Faso

EPI: G	rowing your current exports		Wh	nat is the product's export potential va	llue (in US\$ tho	ousand) ii	n?		help	Bur	is proo kina F ng its.	aso
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S29, S9	120740 Sesamum seeds, whether or not broken	34,799	O 93%	Switzerland, France, Netherlands	18,546	9 77%	20,049	1 56%	0	0		
S8	080450 Guavas, mangoes and mangosteens, fresh or dried	22,159	9 79%	Switzerland, Netherlands, France	231	O 98%	2,458	₾86%				
S17	151590 Veg fats&oils nes&their fractions,refind or not but not chemically mod	18,318	O88%	Switzerland, France, Denmark	682	O 99%	7,316	O 73%				
S23	080132 Cashew nuts, without shell, fresh or dried	8,920	3 77%	Netherlands, Switzerland, France	2,862	O 98%	2,978	O 93%				
S9	1207Xa Other oil seeds	4,083	●83%	Netherlands, Switzerland, Denmark	1,606	O 98%	5,299	1 45%				
S8	070200 Tomatoes, fresh or chilled	1,869	O 100%	Switzerland, France, Denmark	8	O100%	299	3 %				
S8	070820 Beans, shelled or unshelled, fresh or chilled	1,442	6 4%	Switzerland, France, Netherlands	17	O100%	70	O 99%				
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	733	O 90%	France, Switzerland, Netherlands	1,620	O100%	1,719	O 95%				
S17	1211XX Other medicinal plants	581	O 66%	Switzerland, France, Netherlands	75	O97%	87	O 95%				
S9	1008Xb Fonio, quinoa, triticale and other unmilled cereals	484	O 99%	Switzerland, France, Denmark	27	O100%	135	1 48%				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	453	O 100%	France, Belgium, Switzerland	508	O 100%	3,547	O 67%				
S8	070310 Onions and shallots, fresh or chilled	419	O 100%	Netherlands, France, Switzerland	54	O 100%	4,242	O 64%				
S9	100590 Maize (com) nes	236	9 85%	Netherlands, Switzerland, Spain	285	O 100%	1,738	1 9%				
S23	080131 Cashew nuts, in shell, fresh or dried	229	G 69%	France, Netherlands, Switzerland	8,154	2 0%	11,376	O 68%				
S9	1008Xa Millet	140	O 100%	Switzerland, France, Belgium	86	O 100%	2,755	O 96%				
S29	151229 Cotton-seed and its fractions refined but not chemically modified	46	O 100%	Belgium, France, Switzerland	2,408	O100%	2,976	9 84%				

PDI: M	oving into new products		e product's div etential rank in		hel	p Bur	is pro kina l ng its	
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	7				
S17, S29	150810 Ground-nut oil, crude	2	2	49				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	3	14	26				
S23	080132 Cashew nuts, without shell, fresh or dried	4	4	16				
S26	0907 Cloves	5	3	8				
S16, S17,	130120 Gum arabic	6	7	24				
S24	400129 Natural rubber in other forms nes	7	8	4				
S24	400122 Technically specified natural rubber (TSNR)	8	9	32				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	9	19	55				
S11	1701XX Raw cane sugar	10	10	1				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	11	5	21				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	14	6	22				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	27	21	5				
S9	100640 Rice, broken	31	35	9				
S28	4403XX Other logs of wood	32	28	10				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	33	24	6				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	34	30	3				
S8	0714XX Arrowroot, salep (yams), etc	53	41	2				

Burundi

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) ir	ı?		h	elp B	is produrund urund ng its.	ik
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	46,402	●8%	Germany, Switzerland, Belgium	457	32 %	2,017	39 %	0	0		
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	3,629	O 94%	United Kingdom, Germany, Poland	6,264	● 26%	8,399	1 51%				
S8	0810XX Fruits nes, fresh	53	1 62%	Netherlands, Switzerland, Germany	8	O 100%	52	2 8%				
S23, S8	0803 Bananas and plantains, fresh or dried	32	●60%	Belgium, Germany, United Kingdom	1	O 100%	2	O 95%				
S17	1211XX Other medicinal plants	27	1 42%	Germany, Switzerland, France	6	O 99%	104	O 96%				
S8	0709Xa Vegetables nes, fresh or chilled	23	O 96%	Switzerland, United Kingdom, France	0	O 100%	5	O100%				
S8	070930 Aubergines(egg-plants), fresh or chilled	10	O 98%	Switzerland, Germany, France	1	O 100%	0	O100%				
S22	060290 Plants live, nes	8	O88%	Switzerland, Germany, France	0	O 100%	6	1 2%				
S8	080440 Avocados, fresh or dried	8	9 84%	Netherlands, France, Switzerland	0	O 100%	0	O100%				
S14	731100 Containers for compressed or liquefied gas of iron or steel	7	O97%	Germany, United Kingdom, Switzerland	7	O 100%	39	1 62%				
S8	080520 Mandarins(tang&sats)clementines&wilkgs ∼ citrus hybrids,fresh/drid	6	O100%	Germany, United Kingdom, Netherlands	1	O 100%	1	2 5%				
S27	090230 Black tea (fermented)&partly fermentd tea in packages not exceedg 3 kg	4	O89%	France, Germany, Switzerland	1	O 96%	12	●87%			0	
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	2	O 100%	Germany, Switzerland, France	1	O 100%	34	2 %				
S24	392310 Boxes, cases, crates & similar articles of plastic	2	O 91%	Switzerland, Germany, France	0	O 100%	12	1 60%				
S9	1007 Grain sorghum	0	O 100%	Germany, France, Switzerland	0	O 100%	28	1 3%		0		

PDI: M	oving into new products		e product's div tential rank in.		h	oduct di i?		
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	8	0	0		
S17, S29	150810 Ground-nut oil, crude	2	8	63				
S26	0907 Cloves	3	3	7				
S23	080132 Cashew nuts, without shell, fresh or dried	4	5	3				
S23	080122 Brazil nuts, without shell, fresh or dried	5	6	38				
S23	080131 Cashew nuts, in shell, fresh or dried	6	2	5				
S29, S9	120740 Sesamum seeds, whether or not broken	7	10	2				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	8	4	10				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	9	12	40				
S16, S17,	130120 Gum arabic	10	11	1				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	11	7	28				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	17	9	6				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	18	15	9				
S8	070820 Beans, shelled or unshelled, fresh or chilled	23	40	4				

Cabo Verde

EPI: G	rowing your current exports	What is the product's export potential value (in US\$ thousand) in?									s pro oo Ve ng its	
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S7	030342 Tunas, yellowfin, frozen excluding heading No 03.04, livers and roes	26,111	1 51%	Spain, Portugal, Italy	30	1 5%	131	O 98%	0	0	0	0
S7	160415 Mackerel, prepared or preserved, whole or in pieces, but not minced	8,874	1 9%	Spain, Portugal, Italy	1	O 100%	250	O 75%				
S7	1604Xa Prepared or preserved eels and other fish, whole or in pieces (excl. min	4,004	1 55%	Portugal, Spain, France	25	O 100%	33	O 100%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	1,809	1 42%	Spain, Portugal, Germany	5	O 100%	18	O 98%				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preserv d, whole/in pieces, ex mincd	901	9 78%	Spain, Portugal, France	1	O 100%	120	O 100%				
S1	610990 T-shirts, singlets and other vests, of other textile materials, knitted	589	5 79%	Spain, Portugal, Germany	2	O 100%	7	O 100%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	487	3 75%	Spain, Portugal, Germany	1	O 100%	19	O 85%				
S1	610711 Mens/boys underpants and briefs, of cotton, knitted	382	O 69%	Spain, Portugal, Germany	1	O 100%	2	O 100%				
S7	0303Xa Other frozen fish, whole	330	3 %	Portugal, Spain, France	2	1 47%	30	G 63%				
S1	610712 Mens/boys underpants and briefs, of man-made fibres, knitted	292	O 64%	Spain, Portugal, France	1	O 100%	1	O 100%				
S7	0303Xb Frozen tuna, whole	194	●8%	Spain, Portugal, Italy	1	O 100%	3	O 70%		0		0

PDI: M	oving into new products		ersification ?	h el	duct rde			
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	1	1	16	0			0
S3	180100 Cocoa beans, whole or broken, raw or roasted	2	2	14				
S17, S29	151311 Coconut (copra) oil crude	3	3	8				
S17, S29	151110 Palm oil, crude	4	4	4				
S17, S29	151321 Palm kernel or babassu oil, crude	5	12	12				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	6	10	53				
S24	400121 Natural rubber in smoked sheets	7	7	98				
S24	400122 Technically specified natural rubber (TSNR)	8	5	28				
S26	0908Xb Mace	9	13	77				
S4	090111 Coffee, not roasted, not decaffeinated	10	11	26				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	11	8	56				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	12	6	83				
S23	080131 Cashew nuts, in shell, fresh or dried	13	40	10				
S11	1701XX Raw cane sugar	14	9	1				
S23	080111 Coconuts, dessicated	16	14	2				
S7	0306Xa Frozen shrimps and prawns	17	20	6				
S7	160413 Sardines, sardinella&brisIg o sprats prep o presvd, whole o pce ex mincd	43	43	3				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	46	38	7				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	51	47	9				
S9	100640 Rice, broken	86	68	5	0		0	

Cambodia

EPI: G	rowing your current exports	What is the product's export potential value (in US\$ thousand) in?								lp Ca	s prod mbod ng its.	lia
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	29 5,437	1 8%	Germany, United Kingdom, Spain	25,961	2 4%	106,862	3 72%	0	0	0	
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	192,396	2 %	United Kingdom, Germany, Spain	18,020	2 5%	68,776	3 72%			0	
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	188,241	2 0%	Germany, United Kingdom, France	14,312	1 0%	66,878	1 59%				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	128,275	1 46%	United Kingdom, Germany, Spain	12,682	● 36%	42,896	1 49%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	128,110	39 %	Germany, United Kingdom, Spain	13,759	1 9%	39,664	→ 36%				
S1	610462 Womens/girls trousers and shorts, of cotton, knitted	120,107	1 41%	Germany, United Kingdom, France	8,952	1 49%	62,988	O 89%				
S1	611120 Babies garments and clothing accessories of cotton, knitted	104,961	₾81%	United Kingdom, Germany, France	6,109	1 45%	18,770	1 58%				
S1	610990 T-shirts, singlets and other vests, of other textile materials, knitted	62,616	4 %	Germany, United Kingdom, France	7,090	1 3%	38,530	9 76%				
S1	610220 Womens/girls overcoats, anoraks etc, of cotton, knitted	60,007	1 40%	Germany, United Kingdom, France	4,924	O 64%	12,052	9 86%				
S24	400122 Technically specified natural rubber (TSNR)	55,277	O 99%	Germany, Luxembourg, United Kingdom	93,677	2 4%	131,114	→ 33%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	5,818	O 100%	Germany, Belgium, United Kingdom	21,943	5 %	35,633	37 % 3				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	5,345	● 9%	United Kingdom, Germany, France	11,829	1 58%	43,648	1 56%				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	2,863	O 100%	Spain, Netherlands, United Kingdom	407,492	9 81%	482,345	9 77%				
S23	080131 Cashew nuts, in shell, fresh or dried	274	O 100%	United Kingdom, France, Italy	40,602	●8%	42,230	1 1%		0		

Note: Ranking according to EPI to EU & EFTA. Empty cells for additional indicators are due to missing data. Country information on SMEs and female labour participation not available, indicators correspond to world averages.

PDI: M	oving into new products		e product's dive		he	elp Ca	is pro ambo	dia
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	1	2	4	0	0		
S7	0306Xa Frozen shrimps and prawns	2	1	3				
S1	621210 Brassieres and parts thereof, of textile materials	3	4	7				
S23	080132 Cashew nuts, without shell, fresh or dried	4	5	8				
S23, S8	0803 Bananas and plantains, fresh or dried	5	59	9				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	6	39	11				
S17, S29	151311 Coconut (copra) oil crude	7	16	10				
S3	180100 Cocoa beans, whole or broken, raw or roasted	8	19	6				
S7	1605Xa Prepared or preserved shrimps and prawns	9	13	12				
S24	400129 Natural rubber in other forms nes	10	20	51				
S24	400121 Natural rubber in smoked sheets	14	3	2				
S26	0908Xa Nutmeg	18	7	14				
S7	0304Xb Fish fillets, frozen	20	6	19				
S2	854430 Ignition wirg sets&oth wirg sets usd in vehicles,aircraft etc	26	10	24				
S17	1212XX Seaweeds and other algae	47	8	50				
S7	0304Xc Fish meat, frozen	62	9	55				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	72	69	5				
S7	030624 Crabs, not frozen, in shell or not, including boiled in shell	86	22	1				

Note: Ranking according to PDI to EU & EFTA. Empty cells for additional indicators are due to missing data.

Country information on SMEs and female labour participation not available, indicators correspond to world averages.

Colombia

EPI: G	rowing your current exports	What is the product's export potential value (in US\$ thousand) in?								Would this pro help Colom improving its				
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Latin America	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation		
S4	090111 Coffee, not roasted, not decaffeinated	1,155,152	1 49%	Germany, Belgium, Italy	108,358	3 4% 3	5 38,195	O 99%	0	0				
S23, S8	0803 Bananas and plantains, fresh or dried	5 91,369	3 %	Belgium, Germany, United Kingdom	63,031	9 87%	151,632	O 99%						
S5	0603XX Cut flowers and flower buds for bouquets, fresh	178,891	1 57%	Netherlands, United Kingdom, Spain	38,054	1 9%	95,660	O 89%						
S17, S29	151110 Palm oil, crude	61,033	3 0%	Netherlands, Italy, Spain	27,181	1 44%	54,210	1 54%						
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	21,900	3 72%	Spain, United Kingdom, Italy	2,150	O 98%	69,534	O 93%						
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	20,568	1 52%	United Kingdom, Germany, Spain	6,383	1 54%	22,905	2 8%						
S17, S29	151321 Palm kernel or babassu oil, crude	17,220	1 7%	Netherlands, Germany, Spain	15,317	1 47%	10,484	1 4%						
S7	0306Xa Frozen shrimps and prawns	15,760	3 5%	Spain, United Kingdom, France	3,745	O 93%	3,696	O 98%						
S1	621210 Brassieres and parts thereof, of textile materials	15,413	O 96%	United Kingdom, France, Germany	2,311	① 58%	24,041	1 3%						
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	13,969	G 67%	United Kingdom, Spain, Germany	2,581	7 5%	13,876	1 7%						
S2	850710 Lead-acid electric accumulators of a kind usd f startg piston engines	8,173	O 94%	United Kingdom, Spain, France	8,384	7 8%	64,832	3 3% 3 3%						
S11	170199 Refined sugar, in solid form, nes	5,730	2 0%	Italy, Spain, United Kingdom	29,255	2 1%	447,355	1 49%						
S11	1701XX Raw cane sugar	4,763	6 9%	United Kingdom, Portugal, Spain	31,936	O 89%	62,104	9 71%						
S1	621220 Girdles, panty girdles and parts thereof, of textile materials	4,490	●86%	United Kingdom, France, Spain	3,550	17 %	77,717	●83%						
S24	392330 Carboys, bottles, flasks and similar articles of plastics	3,766	O 98%	United Kingdom, France, Spain	11,383	3 76%	69,563	1 57%						
S24	392190 Film and sheet etc, nes of plastics	3,536	O 64%	United Kingdom, Spain, France	17,631	1 56%	27,814	3 1%						
S24	3920XX Other plates, sheets, film, foil, tape, strip of plastics, non-cellular and not	3,119	3 76%	United Kingdom, Spain, Italy	18,218	1 62%	37,903	3 6%						
S24	392112 Film and sheet etc, cellular of polymers of vinyl chloride	2,999	3 71%	United Kingdom, Spain, Germany	30,516	9 81%	69,046	3 78%						
S10	820140 Aces, bill hooks and similar hewing tools	2,459	●86%	United Kingdom, Germany, France	9,150	2 3%	92,320	9 81%		0	0			

PDI: M	oving into new products		e product's divo		he	ould this produnelp Colombia			
CBI sector	180100 Cocoa beans, whole or broken, raw or roasted		BRICS + 11	Latin America	level of technology	stability of export revenues	SME presence	female labour participation	
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	2	7		0			
S8	080430 Pineapples, fresh or dried	2	4	5					
S17, S29	151110 Palm oil, crude	3	5	4					
S11	1701XX Raw cane sugar	4	1	1		0			
S8	080450 Guavas, mangoes and mangosteens, fresh or dried	5	10	8	0				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	6	3	3	0	0		0	
S23	080132 Cashew nuts, without shell, fresh or dried	7	9	13	0	0			
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	8	21	2	0	0		0	
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	9	6	38	0	0		0	
S7	0306Xa Frozen shrimps and prawns	10	13	15	0	0		0	
S7	030759 Octopus, frozen, dried, salted or in brine	18	8	32	0			0	
S28	4403XX Other logs of wood	19	7	43	0	0			
S24	392321 Sacks and bags (including cones) of polymers of ethylene	26	60	9	0				
S7	160413 Sardines, sardinella&brislg o sprats prep o presvd, whole o pce ex mincd	42	27	6	0				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	86	19	10	0	0		0	

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Democratic Republic of the Congo

EPI: G	rowing your current exports	at is the product's export potential valu	ue (in US\$ tho	ousand) ir	1?		he Re	ild thi Ip Dei epubl ngo ir	mocra ic of	the		
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11 od pes nun yo % 16,444		Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	8,629	1 0%	United Kingdom, Portugal, Italy	16,444	O 76%	21,895	9 84%		0	0	0
S4	090111 Coffee, not roasted, not decaffeinated	8,512	1 45%	Belgium, Germany, Italy	483	O 92%	1,980	₾82%				
S28	4403XX Other logs of wood	6,454	1 7%	Portugal, Finland, Italy	44,360	1 2%	1,774	O 97%				
S3	180100 Cocoa beans, whole or broken, raw or roasted	1,756	 38%	Netherlands, Belgium, United Kingdom	935	O 100%	752	O 99%				
S17	1211XX Other medicinal plants	1,468	●68%	United Kingdom, Germany, Italy	984	O 90%	5,808	O100%				
S24	400122 Technically specified natural rubber (TSNR)	1,005	3 74%	United Kingdom, Poland, Portugal	1,029	1 3%	45	1 62%				
S16, S18	130239 Mucilages&thickeners nes, modifid or not, derivd from vegetable products	819	5 74%	United Kingdom, Belgium, Poland	360	O 100%	396	O100%				
S28	4409XX Wood (lumber) continuously shaped, bamboo and other non coniferous	647	1 53%	United Kingdom, Italy, Belgium	154	O 96%	113	O 96%				
S17, S29	151110 Palm oil, crude	596	O 100%	Netherlands, Italy, United Kingdom	1,034	O 100%	2,736	1 46%				
S23	2008XX Cranberries and other fruits, nuts and edible parts of plants, prepared or $\boldsymbol{\mu}$	338	94%	United Kingdom, Poland, Netherlands	41	O 100%	224	O 99%				
S28	440710 Lumber, coniferous (softwood) 6 mm and thicker	282	94%	United Kingdom, Italy, France	946	O 100%	1,197	1 40%				
S24	400121 Natural rubber in smoked sheets	174	2 4%	Poland, Italy, France	301	● 16%	7	O 100%				
S9	1007 Grain sorghum	67	O 100%	Spain, Italy, Germany	153	O 100%	1,642	1 53%				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	54	O 100%	Italy, Portugal, Netherlands	256	O 100%	942	1 53%		0		

PDI: N	loving into new products		e product's div		he Ro	is promocr ic of mprom	the	
S3 180100 Cocoa beans, whole or broken, raw or roasted		EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	9	0	0		
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	2	2	84				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	3	3	19				
S23, S8	0803 Bananas and plantains, fresh or dried	4	22	7				
S4	090111 Coffee, not roasted, not decaffeinated	5	8	31				
S23	080132 Cashew nuts, without shell, fresh or dried	6	11	8				
S24	400122 Technically specified natural rubber (TSNR)	7	5	81				
S7	0304Xb Fish fillets, frozen	8	15	6				
S8	080430 Pineapples, fresh or dried	9	25	21				
S23	080131 Cashew nuts, in shell, fresh or dried	10	4	5				
S11	1701XX Raw cane sugar	11	7	4				
S24	400129 Natural rubber in other forms nes	12	9	1				
S29, S9	120740 Sesamum seeds, whether or not broken	13	6	11				
S23	1202 Ground-nuts, not roasted	20	32	2				
S7	030621 Rock lobster&oth sea crawfish not fz,in shell/not,incl boild in shell	27	10	489				
S7	0303Xa Other frozen fish, whole	29	13	3				
S7	0303Xb Frozen tuna, whole	115	51	10				

Djibouti

EPI: G	rowing your current exports	What is the product's export potential value (in US\$ thousand) in?									s pro jibou ng its	ti
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	2,769	1 7%	Sweden, Slovakia, Italy	239	O 94%	491	1 49%				
S23, S9	071333 Kidney beans&white pea beans drid shelld, whether o not skinnd o split	136	O 64%	Slovakia, Italy, Netherlands	335	3 72%	59	3 1%				
S26	091030 Turmeric (curcuma)	71	O 100%	Netherlands, Slovakia, United Kingdom	160	O 77%	148	O 97%				
S9	1207Xa Other oil seeds	52	1 61%	Netherlands, Slovakia, Spain	40	1 3%	32	2 1%				
S6	84XXXd Parts and accessories for printers, copying machines, computers & other	20	O 90%	Netherlands, Slovakia, Poland	4	O 100%	2	O 100%				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	18	O 99%	Netherlands, United Kingdom, Slovakia	483	O 91%	11	O100%				
S23, S9	071320 Chickpeas, dried, shelled, whether or not skinned or split	14	O 90%	Spain, Italy, United Kingdom	433	1 61%	71	O100%		0		
S2, S24	401110 Pneumatic tire new of rubber f motor car incl station wagons&racg cars	12	9 77%	Slovakia, Sweden, Netherlands	7	O 100%	9	O 100%				
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	9	O 100%	France, Italy, Netherlands	83	G 67%	35	2 1%				
S2, S6	85XXXa Parts of telephone sets and other transmission apparatus	3	●86%	Slovakia, Netherlands, Sweden	1	O 99%	0	O 99%				
S21, S24	391729 Tubes, pipes and hoses, rigid; of plastics nes	0	O 98%	Slovakia, France, Sweden	0	O 100%	1	O 100%			0	

PDI: M	oving into new products		ersification ?	r	elp [is pro Ojibou ng its	ti	
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	1	1	1	0		0	
S3	180100 Cocoa beans, whole or broken, raw or roasted	2	8	12				
S23	080122 Brazil nuts, without shell, fresh or dried	3	3	3				
S17, S29	150810 Ground-nut oil, crude	4	10	13				
S23	080131 Cashew nuts, in shell, fresh or dried	5	2	2				
S16, S17,	130120 Gum arabic	6	4	4				
S23	080132 Cashew nuts, without shell, fresh or dried	7	6	5				
S26	0907 Cloves	8	7	7				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	9	5	6				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	10	14	19				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	12	9	8				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	18	16	9	0			
S9	S9 1007 Grain sorghum		22	10				

Egypt

EPI: G	rowing your current exports	What is the product's export potential value (in US\$ thousand) in?									is pro Egypt ng its	t
CBI sector	Product description	EU & EFT	Y of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S8	080510 Oranges, fresh or dried	359,0	60 🕒 78%	United Kingdom, Italy, Netherlands	87,884	2 3%	524,063	1 61%	0	0		
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	256,2	33 🕒 75%	Italy, Germany, United Kingdom	17,140	→ 23%	31,338	O 96%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	223,4	31 🛈 52%	United Kingdom, Italy, Germany	9,192	1 40%	33,886	9 81%				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	179,3	08 🕒 66%	Germany, Spain, United Kingdom	10,413	● 14%	15,727	O 91%				
S8	080610 Grapes, fresh	122,9	69 📤 20%	United Kingdom, Germany, Netherlands	25,732	① 57%	25,653	38 %				
S10, S28	940360 Furniture, wooden, nes	81,9	38 🕒 75%	United Kingdom, France, Italy	11,103	●80%	67,224	1 3%				
S8	070190 Potatoes, fresh or chilled nes	75,2	29 🕘 33%	Italy, Greece, Spain	20,423	●6%	82,802	O 76%				
S8	070310 Onions and shallots, fresh or chilled	70,3	89 🛈 43%	United Kingdom, Germany, Italy	21,200	39 %	297,095	1 54%				
S8	070820 Beans, shelled or unshelled, fresh or chilled	68,4	42 37%	United Kingdom, France, Netherlands	121	3 74%	14,182	1 56%				
S24, S25	3922XX Baths, shower-baths, wash-basins, and other sanitary ware, of plastic	61,8	82 🗨 19%	Italy, United Kingdom, France	12,469	9 81%	63,348	O 66%				
S14	7321Xa Iron or steel non-electric cooking appliances and plate warmers, except to	57,4	47 🔾 99%	United Kingdom, France, Germany	11,438	O 98%	118,700	3 6% 3				
S14	740911 Plate, sheet & strip of refined copper, in coil, exceeding 0.15mm thick	45,8	47 🕒 64%	Italy, France, Spain	26,733	1 60%	136,398	2 %				
S24	392020 Film and sheet etc, non-cellular etc, of polymers of propylene	35,8	87 🛈 44%	Italy, United Kingdom, Germany	18,308	● 16%	44,447	32 % 32 %				
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	27,4	34 🕒 63%	United Kingdom, Italy, Spain	18,843	₾ 80%	45,546	3 2% 3				
S25	690810 Tiles, cubes and sim <7 cm rect or not etc, glazed ceramics	21,8	63 🔾 89%	United Kingdom, Greece, Germany	11,160	O 95%	1,041,515	9 87%				
S11	170199 Refined sugar, in solid form, nes	19,1	38 🕒 84%	Italy, Greece, Spain	16,076	O 98%	314,541	6 4%				
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	14,6	78 🔾 97%	Greece, United Kingdom, Belgium	1,187	O 100%	139,049	O 69%				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	12,9	44 🕒 82%	United Kingdom, France, Germany	43,267	O 93%	281,383	© 85%				
S25	690710 Tiles, cubes and sim <7 cm rect or not etc, unglazed ceramics	2,6	90 🔾 98%	Italy, France, United Kingdom	4,092	O 99%	120,527	O 78%				

PDI: N	loving into new products		e product's div			oduct t s?		
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	8	0	0		
S8	080719 Melons, fresh, other than watermelons	2	30	17	0			
S10	570242 Carpets of man-made textile mat, of woven pile construction, made up, nes	3	4	1				
S8	0810XX Fruits nes, fresh	4	7	4				
S7	0304Xc Fish meat, frozen	5	9	10				
S7	0306Xa Frozen shrimps and prawns	6	15	20				
S23, S8	080410 Dates, fresh or dried	7	6	6				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	8	29	19				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	9	40	42				
S8	070960 Peppers of the genus Capsicum or of the genus Pimenta, fresh or chilled	10	35	25				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	13	3	2				
S28	4403XX Other logs of wood	14	5	38				
S8	070930 Aubergines(egg-plants), fresh or chilled	20	42	9				
S8	0709Xa Vegetables nes, fresh or chilled	24	63	5				
S11	1701XX Raw cane sugar	57	2	3				
S7	0303Xa Other frozen fish, whole	82	10	12				
S9	100640 Rice, broken	126	37	7				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	165	8	188				

Eritrea

EPI: G	rowing your current exports		Wh	at is the product's export potential va	llue (in US\$ th	ousand) ii	ı?			help I	is pro Eritrea	
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	669	O 100%	Italy, France, Germany	432	5 %	520	2 1%		0		
S1	620520 Mens/boys shirts, of cotton, not knitted	419	→ 28%	Italy, France, Germany	146	089%	156	O 94%			0	
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	252	O100%	Italy, France, Portugal	490	1 7%	462	● 12%				
S16, S17,	130120 Gum arabic	174	1 8%	France, Italy, Germany	444	0100%	383	O 100%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	126	1 40%	Italy, France, Germany	29	98%	42	O 96%				
S1	610510 Mens/boys shirts, of cotton, knitted	36	3 5%	Italy, France, Germany	Ę	99%	7	O 99%				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	18	1 50%	Italy, Netherlands, France	Ę	0100%	3	O 65%				
S26	0907 Cloves	17	O100%	Italy, France, Netherlands	202	26%	176	1 6%				
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	14	1 61%	Italy, France, Portugal	142	0100%	146	O 99%				
S13	902139 Artificial parts of the body (excl. artificial teeth and dental fittin	9	G 67%	France, Italy, Netherlands	12	98%	9	O100%				
S2	870830 Brakes and servo-brakes and their parts, for tractors, motor vehicles	4	1 40%	Italy, France, Czech Republic	10	0 94%	10	O 92%			0	

PDI: M	oving into new products		e product's div otential rank in.			help	is pro Eritrea	a
CBI sector	Product description 29 150810 Ground-nut oil, crude		BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S17, S29	150810 Ground-nut oil, crude	1	5	21	0	0	0	
S3	180100 Cocoa beans, whole or broken, raw or roasted	2	1	1				
S23	080122 Brazil nuts, without shell, fresh or dried	3	3	3				
S23	080131 Cashew nuts, in shell, fresh or dried	4	2	2				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	5	4	4				
S23	080132 Cashew nuts, without shell, fresh or dried	6	6	6				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	7	10	11				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	8	7	7				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	9	9	5				
S17	152110 Vegetable waxes excludg triglycerides, whether or not refind or colourd	10	11	14				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	12	8	8	0			
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	34	25	9	0			
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	37	39	10				

Ethiopia

EPI: G	rowing your current exports		Wh	nat is the product's export potential valu	ue (in US\$ tho	ousand) i	n?		h	elp E	is prod thiopiang its.	a
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	450,983	1 9%	Germany, Belgium, Italy	24,030	3 5%	123,205	① 53%	0	0		
S5	0603XX Cut flowers and flower buds for bouquets, fresh	86,641	→ 16%	Netherlands, Germany, Belgium	9,387	●80%	4,798	4 %				
S8	0709Xa Vegetables nes, fresh or chilled	69,207	O 92%	Germany, United Kingdom, France	3,391	9 81%	509,717	1 46%				
S29, S9	120740 Sesamum seeds, whether or not broken	62,656	9 81%	Germany, Netherlands, Greece	369,624	3 0%	187,503	1 50%				
S22	060210 Cuttings and slips, unrooted	31,749	1 50%	Netherlands, Germany, Belgium	1,133	O 92%	1,669	O 90%				
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	24,387	→ 30%	United Kingdom, Italy, Netherlands	21,506	3 %	16,894	1 3%				
S9	1207Xa Other oil seeds	14,722	9 84%	Germany, Netherlands, United Kingdom	4,308	1 45%	2,497	1 59%				
S26	0910XX Ginger	5,653	O 98%	Netherlands, Germany, United Kingdom	3,965	O 89%	7,072	1 5%				
S8	070820 Beans, shelled or unshelled, fresh or chilled	4,080	1 46%	Netherlands, United Kingdom, France	14	₾80%	552	O 85%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	2,625	1 43%	Germany, United Kingdom, France	169	9 81%	356	O 98%				
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	2,404	G 64%	Germany, France, Italy	2,935	3 72%	2,518	1 52%				
S23, S9	071320 Chickpeas, dried, shelled, whether or not skinned or split	2,369	●86%	United Kingdom, Spain, Italy	25,782	3 3%	12,373	3 0%				
S9	1201 Soya beans, whether or not broken	854	O 100%	Netherlands, Germany, Italy	5,458	O 97%	144	O 91%		0		
S23, S9	071340 Lentils dried, shelled, whether or not skinned or split	624	O 98%	Germany, France, Italy	1,759	3 2%	3,064	1 47%				
S23, S9	071350 Broad beans&horse beans dried, shelled, whether or not skinned or split	392	O 98%	Norway, Italy, France	8,847	O 93%	22,110	1 40%				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	163	3 78%	United Kingdom, Germany, France	5,713	O 88%	1,286	O 63%		0		

PDI: M	loving into new products		e product's div otential rank in		Would this produ help Ethiopia improving its?							
CBI sector	Product description		BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation				
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	2	5	0	0						
S23	080132 Cashew nuts, without shell, fresh or dried	2	3	3								
S23	080131 Cashew nuts, in shell, fresh or dried	3	1	2								
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	4	4	16								
S26	0907 Cloves	5	6	11								
S17, S29	150810 Ground-nut oil, crude	6	8	34								
S24	400122 Technically specified natural rubber (TSNR)	7	9	22								
S10	570220 Floor coverings of coconut fibres (coir)	8	19	19								
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	9	5	1								
S24	400129 Natural rubber in other forms nes	10	13	21								
S24	400121 Natural rubber in smoked sheets	11	10	27								
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	12	7	10								
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	19	28	9								
S11	1701XX Raw cane sugar	20	15	8								
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	21	11	4								
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	23	20	6								
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	27	23	7								

Gambia

EPI: G	rowing your current exports		Wh	at is the product's export potential val	ue (in US\$ tho	ousand) ir	ı?		r	ld thi elp G orovir	ambi	a
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S28	4403XX Other logs of wood	4,771	O 100%	France, United Kingdom, Spain	46,591	2 0%	149	O 100%		0		
S23	1202 Ground-nuts, not roasted	3,652	33 %	United Kingdom, Netherlands, France	434	O 75%	178	O 99%				
S17, S29	150810 Ground-nut oil, crude	3,417	1 3%	France, Netherlands, Belgium	9,844	O100%	1	O 100%				
S8	080450 Guavas, mangoes and mangosteens, fresh or dried	2,481	3 6% 3	United Kingdom, France, Netherlands	125	O100%	50	O 100%				
S7	0304Xb Fish fillets, frozen	755	O 89%	United Kingdom, France, Spain	123	O100%	20	O 100%				
S7	030749 Cuttle fish and squid, shelled or not, frozen, dried, salted or in brine	687	3 1%	Spain, United Kingdom, France	256	O 97%	71	9 87%				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	375	9 84%	Spain, France, United Kingdom	278	O100%	90	O 97%				
S23	080131 Cashew nuts, in shell, fresh or dried	373	O 100%	United Kingdom, France, Spain	31,419	1 7%	200	●84%				
S7	0303Xa Other frozen fish, whole	265	₾86%	United Kingdom, France, Spain	533	O 96%	211	9 81%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	263	O 92%	United Kingdom, France, Netherlands	317	9 72%	107	O 99%				
S6	85XXXb Smart cards; electronic integrated circuits; other electrical machines and	216	O 99%	United Kingdom, France, Netherlands	272	₾85%	19	O 100%			0	

PDI: M	oving into new products		e product's div		ŀ	nelp (is pro Gambi ng its	ia
CBI sector	Product description 400122 Technically specified natural rubber (TSNR)		BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S24	400122 Technically specified natural rubber (TSNR)	1	1	10		0		_
S17, S29	151311 Coconut (copra) oil crude	2	2	7		0	0	0
S24	400129 Natural rubber in other forms nes	3	9	1				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	4	4	21				0
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	5	7	9				
S26	0908Xb Mace	6	12	28				
S29, S9	120740 Sesamum seeds, whether or not broken	7	3	6				
S23	080132 Cashew nuts, without shell, fresh or dried	8	15	20				
S4	090111 Coffee, not roasted, not decaffeinated	9	18	14				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	10	14	25				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	11	17	5				
S23, S8	0803 Bananas and plantains, fresh or dried	12	26	4				
S24	400121 Natural rubber in smoked sheets	14	8	29				
S11	1701XX Raw cane sugar	15	10	3				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	16	6	8				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	21	5	32				
S9	100640 Rice, broken	49	52	2		0		

Georgia

EPI: G	Growing your current exports		Wh	at is the product's export potential val	ue (in US\$ tho	ousand) in	ı?		r	nelp G	is pro Georgi	a
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S23	080222 Hazelnuts or filberts, fresh or dried, shelled or peeled	64,463	● 17%	Germany, Italy, France	8,928	●85%	46,073	67 %	0	0		
S30	220421 Grape wines nes,incl fort&grape must,unfermntd by add alc in ctnr<=2l	20,464	7 8%	Germany, United Kingdom, Lithuania	5,416	●36%	10,069	19 %				
S8	080520 Mandarins(tang&sats)clementines&wilkgs ∼ citrus hybrids,fresh/drid	7,211	O 100%	Germany, Lithuania, Poland	2,475	→ 16%	14,331	3 2% 3 32%				
S1	610990 T-shirts, singlets and other vests, of other textile materials, knitted	4,920	7 0%	Germany, Belgium, France	359	1 57%	753	O 77%				
S1	620630 Womens/girls blouses and shirts, of cotton, not knitted	1,748	82 %	Germany, Spain, France	200	1 59%	266	1 58%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	1,231	1 58%	Germany, Belgium, Spain	116	2 7%	217	1 43%				
S23	080221 Hazelnuts or filberts in shell fresh or dried	1,196	1 43%	Italy, Germany, Spain	210	1 43%	1,356	11 %				
S30	220429 Grape wines nes,incl fort&grape must,unfermntd by add alc,in ctnr > 21	1,136	O 97%	Germany, United Kingdom, Italy	126	G 63%	316	2 5%				
S1	620640 Womens/girls blouses and shirts, of man-made fibres, not knitted	961	7 0%	Germany, Spain, France	124	1 51%	175	① 55%				
S8	0810XX Fruits nes, fresh	842	O 100%	Germany, Lithuania, Netherlands	434	O89%	1,392	1 44%				
S30	220410 Grape wines, sparkling	830	O 92%	Germany, Belgium, Lithuania	391	1 47%	583	2 5%				
S26	091099 Spices nes	695	O 90%	Germany, United Kingdom, Belgium	1,126	O 65%	1,562	3 4%				
S28	4410XX Particle board and similar board of wood	430	O 100%	Germany, Bulgaria, Lithuania	460	O 94%	3,989	3 72%				
S21	842121 Filtering or purifying machinery and apparatus for water	405	O 100%	Spain, France, Romania	392	9 79%	1,095	O88%				
S21	7304Xa Line pipe of a kind used for oil or gas pipelines, seamless, of iron (other t	328	3 74%	Italy, Bulgaria, Spain	1,053	O 90%	2,314	9 71%				
S28	440710 Lumber, coniferous (softwood) 6 mm and thicker	326	O 94%	Germany, Belgium, France	394	O 78%	3,368	O 96%				
S27	090220 Green tea (not fermented) in packages exceeding 3 kg	92	7 0%	Germany, France, Belgium	67	1 60%	1,580	●87%				

PDI: M	oving into new products		e product's dive		r	nelp C	is pro Georgi ng its	ia
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	1	0	0		
S17, S29	150810 Ground-nut oil, crude	2	14	47		0		
S7	0304Xb Fish fillets, frozen	3	18	16				
S7	030611 Rock lobster&oth sea crawfish,frozen in shell/not,incl boild in shell	4	30	51				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	5	17	61				
S23, S8	0803 Bananas and plantains, fresh or dried	6	7	14				
S11	1701XX Raw cane sugar	7	2	5				
S7	030621 Rock lobster&oth sea crawfish not fz,in shell/not,incl boild in shell	8	16	15				
S28	4403XX Other logs of wood	9	8	23				
S8	081040 Cranberries, bilberries and other fruits of the genus Vaccinium, fresh	10	58	108				
S23	080131 Cashew nuts, in shell, fresh or dried	11	3	9				
S23	081320 Prunes, dried	12	25	7				
S23	081310 Apricots, dried	29	48	6				
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	32	98	2				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	37	4	18				
S29	151211 Sunflower-seed or safflower oil, crude	38	6	12				
S23, S9	071340 Lentils dried, shelled, whether or not skinned or split	42	13	10				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	49	9	46				
S23, S9	071350 Broad beans&horse beans dried, shelled, whether or not skinned or split	55	5	176				
S9	1001Xb Wheat and meslin, except durum	62	10	4				
S8	070310 Onions and shallots, fresh or chilled	64	112	8				
S10	570242 Carpets of man-made textile mat, of woven pile construction, made up, nes	68	70	3				

 $\label{eq:Note:Ranking} \textbf{Note: Ranking according to PDI to EU \& EFTA. Empty cells for additional indicators are due to missing data.}$

Ghana

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) ir	ı?			ild thi help (provir	Ghana	ì
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1,784,131	 38%	Netherlands, Switzerland, Belgium	366,421	1 46%	137,552	O 97%	0	0		
S17, S3	180400 Cocoa butter, fat and oil	58,287	D 55%	France, Switzerland, Netherlands	185,628	O 96%	184,198	O 100%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	32,496	1 61%	France, United Kingdom, Italy	257,354	O 96%	264,235	O 91%				
S28	44XXXX (4408 & 4412) Plywood, veneered panels and similar laminated wood;	32,213	9 71%	United Kingdom, Switzerland, France	103,875	₾83%	142,750	9 76%				
S8	080430 Pineapples, fresh or dried	22,826	3 3%	Switzerland, Netherlands, United Kingdon	1,319	1 52%	1,330	9 73%				
S24	392490 Household and toilet articles nes, of plastics	20,325	O 100%	Switzerland, United Kingdom, France	64,381	O100%	139,014	9 84%				
S3	180310 Cocoa paste not defatted	16,555	● 9%	Netherlands, France, Poland	116,635	O 95%	114,597	O 99%				
S3	180320 Cocoa paste wholly or partly defatted	16,026	2 5%	Spain, France, Poland	3,691	G 64%	1,956	O 95%				
S9	1207Xa Other oil seeds	14,969	O 88%	United Kingdom, Netherlands, Spain	41,676	O97%	51,727	O 100%				
S17	151590 Veg fats&oils nes&their fractions,refind or not but not chemically mod	12,186	O 90%	Switzerland, France, United Kingdom	11,951	O97%	24,044	O 98%				
S23	0802Xc Nuts nes	9,787	O 100%	Netherlands, United Kingdom, Switzerlan	50,349	9 79%	56,544	9 82%				
S24	400122 Technically specified natural rubber (TSNR)	5,244	●8%	France, United Kingdom, Spain	68,310	O 99%	61,334	O 100%				
S21, S24	391721 Tubes, pipes and hoses, rigid; of polyethylene	2,229	O 100%	Switzerland, France, United Kingdom	76,574	O100%	100,752	O 95%				
S23	080131 Cashew nuts, in shell, fresh or dried	1,226	●86%	United Kingdom, Italy, France	325,788	1 54%	32,889	O 98%				
S14	732591 Balls, grinding and similar articles of iron or steel, cast for mills	655	98%	United Kingdom, Poland, France	160,752	O100%	165,691	O 99%		0		

PDI: M	oving into new products		e product's div otential rank in.			help	is pro Ghana ng its	
CBI sector	Product description		BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	1	2	3	0	0		
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	2	1	1		0		
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	3	3	7				
S23, S8	0803 Bananas and plantains, fresh or dried	4	8	4				
S23	080132 Cashew nuts, without shell, fresh or dried	5	6	14				
S24	400122 Technically specified natural rubber (TSNR)	6	4	9				
S24	400129 Natural rubber in other forms nes	7	7	2				
S17, S29	151311 Coconut (copra) oil crude	8	28	8				
S11	1701XX Raw cane sugar	9	5	6				
S17	152110 Vegetable waxes excludg triglycerides, whether or not refind or colourd	10	9	15		0		
S17, S29	151110 Palm oil, crude	12	12	10				
S26	0907 Cloves	16	10	17				
S7	160413 Sardines, sardinella&brislg o sprats prep o presvd, whole o pce ex mincd	152	35	5		0		

Guatemala

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	usand) in	ı?		he	ld thi Ip Gu provir	atema	ala
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Latin America	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	198,801	1 0%	Germany, Italy, Belgium	56,362	O 72%	12 1,180	O91%				
S23, S8	0803 Bananas and plantains, fresh or dried	97,743	O 92%	Belgium, Germany, Italy	17,428	9 82%	228,900	O 92%				
S17, S29	151110 Palm oil, crude	80,279	9 72%	Netherlands, Italy, Spain	82,787	2 0%	174,893	1 48%				
S8	080719 Melons, fresh, other than watermelons	24,959	O 94%	Netherlands, Spain, United Kingdom	10,721	O 100%	27,917	O 98%				
S11	1701XX Raw cane sugar	15,521	38 %	Croatia, United Kingdom, Portugal	126,895	1 4%	80,108	2 3%				
S24	400122 Technically specified natural rubber (TSNR)	14,358	O 96%	Spain, Germany, Netherlands	29,535	9 76%	33,708	●8%				
S26	0908Xc Cardamons	11,115	1 7%	Netherlands, United Kingdom, Germany	12,867	1 0%	2,229	O 96%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	10,308	●80%	Netherlands, Spain, Germany	6,130	4 %	19,530	1 62%				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	9,826	O 89%	Spain, Netherlands, Germany	1,289	1 52%	7,044	O88%				
S1	620463 Womens/girls trousers and shorts, of synthetic fibres, not knitted	9,712	O 100%	United Kingdom, Spain, Germany	2,309	O 99%	10,235	O97%				
S17, S29	151321 Palm kernel or babassu oil, crude	9,656	O88%	Netherlands, Germany, Spain	15,889	1 0%	18,607	2 2%				
S24	400110 Natural rubber latex, whether or not prevulcanised	4,547	→ 25%	Belgium, Italy, Netherlands	19,293	2 7%	19,239	3 %				
S25	690890 Tiles, cubes and sim nes, glazed ceramics	821	O100%	France, Netherlands, Germany	1,727	9 76%	29,140	3 2% 3				
S14, S21	7306Xc Other welded tubes and pipes, of a kind used for oil or gas pipelines, of i	617	O 100%	Netherlands, Germany, Spain	2,431	O 100%	26,108	2 5%				
S24	392330 Carboys, bottles, flasks and similar articles of plastics	473	O 99%	Netherlands, Spain, United Kingdom	2,707	9 85%	38,286	1 40%				
S21, S24	391723 Tubes, pipes and hoses, rigid; of polyvinyl chloride	328	O 98%	France, Netherlands, Spain	9,913	O 99%	1 13,834	3 77%		0	0	

PDI: M	oving into new products		e product's dive		he	oduct ala		
CBI sector	Product description	EU & EFTA	BRICS + 11	Latin America	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	4	0	0		
S8	080430 Pineapples, fresh or dried	2	16	2				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	3	15	3				
S17, S29	151311 Coconut (copra) oil crude	4	18	30				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	5	2	1				
S7	0304Xb Fish fillets, frozen	6	4	13				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	7	44	9				
S7	0304Xc Fish meat, frozen	8	10	14				
S1	621210 Brassieres and parts thereof, of textile materials	9	20	8				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	10	22	29				
S7	030611 Rock lobster&oth sea crawfish,frozen in shell/not,incl boild in shell	12	7	59				
S29	151319 Coconut (copra) oil&its fractions refined but not chemically modified	16	9	17				
S23	2009Xd Pineapple juice, unfermented	23	40	5				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	25	3	22				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	30	14	10				
S17, S29	151321 Palm kernel or babassu oil, crude	31	5	38				
S7	160413 Sardines, sardinella&brisIg o sprats prep o presvd, whole o pce ex mincd	42	17	6				
S24	392321 Sacks and bags (including cones) of polymers of ethylene	44	11	7				
S24	400599 Compounded rubber, unvulcanised in primary forms nes	61	6	32				
S2	854430 Ignition wirg sets&oth wirg sets usd in vehicles, aircraft etc	64	8	61			0	

India

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	e (in US\$ tho	ousand) in	ı?			ıld thi help orovii	India	
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S12	711319 Articles of jewellry &pt therof of/o prec met w/n platd/clad w prec met	1,6 <mark>87,889</mark>	O 73%	United Kingdom, Switzerland, France	455,051	₾86%	3,487,467	1 56%	0	0	0	0
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	1,031,848	● 16%	United Kingdom, Germany, France	113,476	38 %	192,355	1 60%				
S7	0306Xa Frozen shrimps and prawns	961,167	1 60%	Spain, United Kingdom, France	307,755	1 47%	576,633	1 43%				
S1	620630 Womens/girls blouses and shirts, of cotton, not knitted	662,809	● 11%	Germany, United Kingdom, France	117,920	→ 37%	172,696	1 44%				
S4	090111 Coffee, not roasted, not decaffeinated	567,093	1 55%	Germany, Belgium, Italy	31,331	1 59%	51,750	5 70%				
S23	080132 Cashew nuts, without shell, fresh or dried	541,956	1 56%	Netherlands, Germany, United Kingdom	96,392	O 70%	143,927	1 58%		0		
S23	1202 Ground-nuts, not roasted	533,187	O 98%	Netherlands, Germany, United Kingdom	257,582	● 8%	350,880	1 4%		0		
S1	620520 Mens/boys shirts, of cotton, not knitted	473,799	1 5%	United Kingdom, Germany, France	104,762	1 52%	132,141	1 54%		0		
S1	620442 Womens/girls dresses, of cotton, not knitted	473,672	18%	United Kingdom, Germany, France	80,866	39 %	123,110	1 52%				
S12	711311 Articles of jewellery &pts therof of silver w/n platd/clad w/o prec met	437,774	●83%	Germany, United Kingdom, Denmark	45,485	9 82%	147,588	1 50%				
S17	151530 Castor oil&its fractions,whether/not refind,but not chemically modifid	380,654	1 41%	France, Netherlands, Germany	597,982	1 49%	654,272	1 49%		0		
S16, S18	130232 Mucilages & thickeners derived from locust beans & seeds or guar seed	339,972	1 57%	Germany, Italy, United Kingdom	388,638	1 58%	393,170	1 60%		0		
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	302,514	1 60%	United Kingdom, Germany, Poland	451,442	1 61%	462,260	1 54%		0		
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	230,334	● 33%	United Kingdom, France, Germany	3,098,536	1 60%	2,787,298	1 61%				
S14, S2	8708XX Other parts & accessories of motor vehicles of headings 8701 to 8705	225,945	4 %	Germany, United Kingdom, Spain	489,682	1 43%	495,894	1 51%				
S26	0904XX Fruits of the genus Capsicum or of the genus Pimenta	130,282	●86%	Spain, Germany, United Kingdom	160,148	1 46%	635,427	O 64%		0		
S9	100590 Maize (com) nes	77,643	O 99%	Spain, Netherlands, Portugal	323,125	6 9%	284,515	1 43%				
S21	730511 Pipe,line,i/s,longitudinally subm arc wld,int/ext cc sect,dia >406.4mm	61,214	O 90%	Sweden, Finland, United Kingdom	211,151	3 2% 3 32%	500,967	1 61%		0		
S19	320416 Reactive dyes and preparations based thereon	32,604	17 %	Germany, Italy, Belgium	431,998	1 52%	499,681	1 57%				

PDI: M	loving into new products		e product's dive			oduct a s?		
CBI sector	Product description	EU & EFT A	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	1	20	21		0		
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	2	19	5				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	3	10	7				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	4	16	9				
S17	151530 Castor oil&its fractions, whether/not refind, but not chemically modifid	5	6	10				
S1	611120 Babies garments and clothing accessories of cotton, knitted	6	38	30				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	7	30	20				
S1	610462 Womens/girls trousers and shorts, of cotton, knitted	8	21	12				
S23	080132 Cashew nuts, without shell, fresh or dried	9	26	17				
S29, S9	120740 Sesamum seeds, whether or not broken	10	3	2				
S10	630260 Toilet&kitchen linen,of terry towellg or similar terry fab,of cotton	14	33	8				
S23	0802Xc Nuts nes	29	2	4				
S8	080520 Mandarins(tang&sats)clementines&wilkgs ∼ citrus hybrids,fresh/drid	35	12	6				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	44	9	1				
S26	0904XX Fruits of the genus Capsicum or of the genus Pimenta	46	1	3				
S8	070320 Garlic, fresh or chilled	85	4	13				
S9	100620 Rice, husked (brown)	91	8	135				
S7	0303Xa Other frozen fish, whole	96	7	23				
S26	091030 Turmeric (curcuma)	150	5	22				

Indonesia

EPI: G	rowing your current exports		Wh	nat is the product's export potential valu	ue (in US\$ tho	ousand) ir	ı?		he	elp Ind	is prod dones ng its.	sia
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S17, S29	151110 Palm oil, crude	3,531,921	1 48%	Netherlands, Italy, Spain	6,529,499	1 40%	10,075,680	1 51%	0	0	0	
S24	400122 Technically specified natural rubber (TSNR)	1,675,522	1 43%	Germany, France, Spain	5,3 61,528	1 54%	8,216,117	1 57%				
S4	090111 Coffee, not roasted, not decaffeinated	803,647	1 62%	Germany, Belgium, Italy	94,441	3 0%	257,247	1 2%		0		
S3	180100 Cocoa beans, whole or broken, raw or roasted	455,895	O 96%	Netherlands, Belgium, Germany	70,553	1 61%	303,826	1 9%				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	411,388	1 3%	Italy, Netherlands, Spain	8,871,159	1 42%	10,862,955	1 51%		0		
S17, S29	151321 Palm kernel or babassu oil, crude	364,280	2 2%	Netherlands, Germany, Spain	697,519	1 43%	1,843,248	1 61%		0		
S17, S29	151311 Coconut (copra) oil crude	322,561	1 49%	Netherlands, Germany, Italy	85,903	● 8%	320,550	→ 36%				
S7	0306Xa Frozen shrimps and prawns	256,518	O 69%	Spain, France, Belgium	161,903	9 81%	703,001	1 41%				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	214,453	1 51%	Germany, United Kingdom, France	45,853	O 64%	178,728	9 71%				
S28	44XXXX (4408 & 4412) Plywood, veneered panels and similar laminated wood;	211,497	1 49%	United Kingdom, Belgium, Germany	442,549	1 58%	1,317,630	3 3%				
S2, S24	401110 Pneumatic tire new of rubber f motor car incl station wagons&racg cars	168,135	2 8%	Germany, United Kingdom, Belgium	164,881	1 42%	270,674	3 0%				
S6	84XXXd Parts and accessories for printers, copying machines, computers & other	122,260	O 73%	Netherlands, Germany, Czech Republic	220,237	3 1%	487,583	2 4%				
S29	151329 Palm kernel/babassu oil their fract, refind but not chemically modifid	78,454	1 1%	Netherlands, Germany, Spain	506,071	3 6%	846,031	6 66%				
S6	850440 Static converters, nes	62,140	1 41%	Germany, Netherlands, France	167,905	1 46%	256,092	1 41%			0	
S6	85XXXb Smart cards; electronic integrated circuits; other electrical machines and	16,145	1 %	Germany, France, United Kingdom	146,607	27 %	386,915	2 5%			0	
S6	854011 Cathode-ray television picture tubes, inc video monitor tubes, colour	488	O 95%	United Kingdom, Lithuania, France	190,206	1 48%	214,429	1 54%		0	0	

PDI: M	oving into new products		e product's divo		h	is pro done	sia	
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S24	400129 Natural rubber in other forms nes	1	3	3	0			
S17, S29	151311 Coconut (copra) oil crude	2	5	7				
S23	080132 Cashew nuts, without shell, fresh or dried	3	7	6				
S24	400121 Natural rubber in smoked sheets	4	1	1				
S23, S8	0803 Bananas and plantains, fresh or dried	5	13	15				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	6	17	10				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	7	27	8				
S24	400110 Natural rubber latex, whether or not prevulcanised	8	6	5				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	9	29	11				
S23	200820 Pineapples nes,o/w prep or presvd,sugared,sweetened,spirited or not	10	23	18				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	38	2	4				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	45	14	9				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	56	4	2				
S11	1701XX Raw cane sugar	69	9	35				
S24	400599 Compounded rubber, unvulcanised in primary forms nes	70	10	16				
S23	080131 Cashew nuts, in shell, fresh or dried	190	8	17				

Jordan

EPI: G	rowing your current exports		Wh	at is the product's export potential va	alue (in US\$ the	ousand) ir	ı?			help J	is pro Jorda ng its	n
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S8	070200 Tomatoes, fresh or chilled	9,364	3 78%	Bulgaria, Italy, United Kingdom	4,198	O89%	284,535	1 49%		0		
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	7,101	9 81%	Italy, Spain, United Kingdom	1,561	9 82%	10,294	O 98%				
S8	080930 Peaches, including nectarines, fresh	5,757	O 100%	Italy, Netherlands, United Kingdom	6,539	9 79%	140,425	1 60%				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	4,269	9 76%	Italy, United Kingdom, Spain	884	9 84%	2,967	O 100%				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	4,087	5 70%	Italy, Spain, United Kingdom	1,047	9 83%	4,098	O 99%				
S1	611420 Garments nes, of cotton, knitted	3,594	1 58%	Spain, United Kingdom, Italy	988	9 73%	7,131	9 86%				
S24	392329 Sacks and bags (including cones) of plastics nes	3,196	O 98%	Italy, United Kingdom, Spain	5,769	O97%	52,229	1 42%				
S1	611430 Garments nes, of man-made fibres, knitted	2,118	O 98%	Italy, United Kingdom, Spain	395	O91%	3,423	9 87%				
S12	711319 Articles of jewellry &pt therof of/o prec met w/n platd/clad w prec met	1,874	2 0%	Switzerland, United Kingdom, Italy	6,249	O99%	113,636	O 91%				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	1,869	O 95%	Spain, Italy, United Kingdom	629	O92%	1,798	O88%				
S8	070930 Aubergines(egg-plants), fresh or chilled	1,319	O 93%	Italy, Netherlands, United Kingdom	376	●87%	93,809	5 70%				
S24	392330 Carboys, bottles, flasks and similar articles of plastics	1,250	O 99%	Italy, Spain, United Kingdom	1,765	O93%	24,447	1 55%				
S8	080520 Mandarins(tang&sats)clementines&wilkgs ∼ citrus hybrids,fresh/drid	1,097	O100%	Netherlands, United Kingdom, Italy	1,492	O100%	18,176	2 5%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	1,014	O100%	Italy, Netherlands, Belgium	9,358	O100%	10,092	6 5%				
S8	0709Xa Vegetables nes, fresh or chilled	984	● 10%	United Kingdom, Italy, France	225	3 4%	20,411	1 56%				
S14	730690 Tubes, pipe & hollow profiles, iron or steel, welded, nes	899	O 95%	Romania, United Kingdom, Italy	14,881	O100%	113,976	5 70%				
S21, S24	391739 Tubes, pipes and hoses nes, plastic	831	O96%	Italy, Bulgaria, Romania	2,868	O91%	17,252	3 6% 3				
S10	570500 Carpets and other textile floor coverings, nes	697	O 98%	Spain, Italy, United Kingdom	2,960	O95%	18,503	1 56%				
S19	320710 Pigments, opacifier, colour∼ preps f ceramic, enamellg/glass industry	536	O100%	Italy, Spain, Bulgaria	4,030	O100%	12,441	1 62%				
S21	841869 Refrigerating or freezing equipment nes	396	3 78%	Italy, Spain, United Kingdom	3,302	9 77%	8,010	→ 36%				0

PDI: N	loving into new products		e product's div otential rank in			help .	is pro Jorda ng its	n
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S23, S8	0803 Bananas and plantains, fresh or dried	1	2	1	0	0		
S5	0603XX Cut flowers and flower buds for bouquets, fresh	2	15	11				
S8	080719 Melons, fresh, other than watermelons	3	28	5				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	4	1	6				
S8	080510 Oranges, fresh or dried	5	7	3				
S28	4403XX Other logs of wood	6	4	32				
S11	1701XX Raw cane sugar	7	3	8				
S8	0805XX Fresh or dried lemons, limes, and other citrus fruit	8	20	7				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	9	12	38				
S22	060210 Cuttings and slips, unrooted	10	36	27				
S8	0810XX Fruits nes, fresh	12	9	4				
S3	180100 Cocoa beans, whole or broken, raw or roasted	13	10	34				
S23, S8	080410 Dates, fresh or dried	14	5	12				
S8	070930 Aubergines(egg-plants), fresh or chilled	15	44	2				
S8	070960 Peppers of the genus Capsicum or of the genus Pimenta, fresh or chilled	16	45	9				
S23	200570 Olives prepard o preservd,oth than by vinegar o acetic acid,not frozen	18	29	10				
S23, S9	071350 Broad beans&horse beans dried, shelled, whether or not skinned or split	52	8	20				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	144	6	177				

Kenya

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ the	ousand) ii	n?			help l	is prod Kenya ng its.	ı
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	<mark>436,</mark> 584	1 52%	United Kingdom, Germany, Netherlands	632,969	● 18%	609,352	37 %	0	0		
S5	0603XX Cut flowers and flower buds for bouquets, fresh	245,354	●7%	Netherlands, United Kingdom, Norway	21,980	5 %	7,911	32 % 32 %				
S4	090111 Coffee, not roasted, not decaffeinated	168,191	2 3%	Germany, Belgium, Sweden	6,670	2 5%	17,294	3 73%		0		
S8	070820 Beans, shelled or unshelled, fresh or chilled	85,084	2 0%	United Kingdom, Netherlands, France	254	7 %	27,947	O 96%		0		
S22	060210 Cuttings and slips, unrooted	83,973	1 56%	Netherlands, Germany, Italy	1,438	● 63%	16,424	O 92%				
S23	200820 Pineapples nes,o/w prep or presvd,sugared,sweetened,spirited or not	42,822	2 7%	Netherlands, United Kingdom, Germany	2,690	1 62%	3,780	1 58%				
S8	080440 Avocados, fresh or dried	23,437	1 49%	Netherlands, France, United Kingdom	204	38 %	494	1 9%				
S8	070810 Peas, shelled or unshelled, fresh or chilled	21,743	●9%	United Kingdom, Netherlands, Norway	798	9 77%	3,484	9 85%				
S23	2009Xd Pineapple juice, unfermented	20,738	1 56%	Netherlands, Spain, Italy	561	3 74%	2,234	9 83%				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	18,763	O 99%	United Kingdom, France, Germany	981	O 94%	1,490	O 89%				
S23	0802Xc Nuts nes	15,194	9 78%	Netherlands, Germany, United Kingdom	7,290	O 91%	2,450	O 93%		0		
S8	0709Xa Vegetables nes, fresh or chilled	8,550	● 16%	United Kingdom, France, Netherlands	329	9 84%	64,258	O 93%				
S20	640192 Waterproof footwear, outr sole/upper of rbr/plas, cov g ankle nt knee nes	5,856	O100%	United Kingdom, Sweden, Netherlands	147	O 96%	17,627	1 58%		0		
S10	761510 Table, kitchen or other household articles and parts thereof, and pot scour	5,286	9 81%	United Kingdom, Netherlands, France	1,363	O 96%	22,399	3 4%				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	3,425	O100%	Netherlands, Italy, Sweden	20,181	O 100%	18,245	33 %		0		
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	3,117	O 96%	United Kingdom, Italy, Netherlands	2,671	45 %	1,355	9 81%		0		
S10	482020 Exercise books of paper	1,392	O100%	Netherlands, United Kingdom, France	117	O 100%	40,217	9 78%				
S26	091099 Spices nes	843	→ 30%	United Kingdom, Netherlands, Germany	465	● 78%	10,011	9 74%				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	554	O97%	Netherlands, United Kingdom, Belgium	5,599	● 4%	364	9 83%				
S26	0907 Cloves	419	O91%	Netherlands, France, Germany	2,038	3 82%	384	1 5%				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	256	●86%	United Kingdom, Netherlands, France	8,230	1 50%	650	●80%		0		

PDI: M	oving into new products		e product's div tential rank in			is pro Kenya ng its	a	
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	3		0		
S23, S8	0803 Bananas and plantains, fresh or dried	2	3	2				
S8	080430 Pineapples, fresh or dried	3	9	15				
S29, S9	120740 Sesamum seeds, whether or not broken	4	6	6				
S24	400122 Technically specified natural rubber (TSNR)	5	5	36				
S11	1701XX Raw cane sugar	6	2	1				
S23	080132 Cashew nuts, without shell, fresh or dried	7	12	14				
S7	0306Xa Frozen shrimps and prawns	8	16	30				
S7	1605Xa Prepared or preserved shrimps and prawns	9	33	73				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preserv d, whole/in pieces, ex mincd	10	27	21				
S28	4403XX Other logs of wood	12	8	13				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	16	14	8				
S23	080131 Cashew nuts, in shell, fresh or dried	20	4	28				
S17, S29	151110 Palm oil, crude	23	13	5				
S24	400110 Natural rubber latex, whether or not prevulcanised	31	10	45				
S7	0304Xc Fish meat, frozen	35	26	10				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	37	7	4				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	44	21	7				
S23	1202 Ground-nuts, not roasted	45	38	9	0	0		

Lao People's Democratic Republic

EPI: 0	Growing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) in	ı?		hel	p Lao Demo Repo	is pro Peop ocration ublic na its	ole's
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	48,319	O 100%	United Kingdom, Germany, Netherlands	427,723	1 42%	774,126	1 61%	0	0	0	0
S4	090111 Coffee, not roasted, not decaffeinated	47,209	1 53%	Germany, United Kingdom, Belgium	2,949	→ 28%	11,521	1 57%				
S1	620343 Mens/boys trousers and shorts, of synthetic fibres, not knitted	15,885	● 5%	United Kingdom, Germany, France	1,791	O 98%	7,004	9 76%				
S1	620520 Mens/boys shirts, of cotton, not knitted	10,814	1 47%	United Kingdom, Germany, Denmark	1,009	9 72%	3,499	1 42%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	8,598	→ 27%	United Kingdom, Germany, France	585	O88%	2,309	9 74%				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	8,252	→ 25%	United Kingdom, Germany, France	402	₾86%	2,756	O 94%				
S28	4403XX Other logs of wood	8,235	O 100%	Germany, France, United Kingdom	263,735	→ 26%	362,942	1 46%				
S24	400122 Technically specified natural rubber (TSNR)	6,928	O 99%	Germany, United Kingdom, Poland	24,826	● 13%	27,670	2 2%				
S11	1701XX Raw cane sugar	6,414	2 5%	United Kingdom, Romania, Poland	3,406	O100%	5,288	O 100%				
S1	610711 Mens/boys underpants and briefs, of cotton, knitted	6,085	6 8%	United Kingdom, Germany, Netherlands	811	₾69%	1,758	9 78%				
S8	071420 Sweet potatoes, fresh or dried, whether or not sliced or pelleted	4,907	O 100%	United Kingdom, Netherlands, Germany	16	O100%	11,060	1 61%				
S24	400121 Natural rubber in smoked sheets	4,442	O100%	Poland, France, Germany	34,715	1 49%	41,436	1 58%				
S24	400129 Natural rubber in other forms nes	3,086	O100%	Germany, Slovakia, Poland	3,258	2 0%	3,577	→ 27%				
S9	100590 Maize (corn) nes	1,604	O100%	Spain, Netherlands, United Kingdom	5,688	●6%	10,581	3 0% 3 0%				
S8	070490 Cabbages,kohlrabi,kale and sim edible brassicas nes,fresh or chilled	925	O100%	United Kingdom, Germany, Netherlands	1,132	O100%	12,062	→ 24%				
S9	100610 Rice in the husk (paddy or rough)	152	O 98%	Romania, United Kingdom, France	6,261	O96%	6,224	O 96%				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	105	O 100%	Netherlands, United Kingdom, Spain	20,038	O90%	28,457	₾86%				

PDI: M	oving into new products		e product's dive		hel	p Lac Demo Rep	is pro Peop ocration ublic na its	С
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	7	2	0	0		
S23	080132 Cashew nuts, without shell, fresh or dried	2	3	1				
S24	400129 Natural rubber in other forms nes	3	4	8				
S17, S29	151311 Coconut (copra) oil crude	4	13	32				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	5	28	6				
S23	200820 Pineapples nes,o/w prep or presvd,sugared,sweetened,spirited or not	6	29	13				
S7	1605Xa Prepared or preserved shrimps and prawns	7	19	17				
S23, S8	0803 Bananas and plantains, fresh or dried	8	30	30				
S17, S29	151110 Palm oil, crude	9	9	20				
S29, S9	120740 Sesamum seeds, whether or not broken	10	5	7				
S26	0908Xa Nutmeg	11	8	14				
S23	080111 Coconuts, dessicated	12	37	9				
S23	080131 Cashew nuts, in shell, fresh or dried	25	1	3				
S17	152110 Vegetable waxes excludg triglycerides, whether or not refind or colourd	27	10	23				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	35	6	5				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted		2	4				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	66	14	10				

Libya

EPI: (Growing your current exports		Wh	at is the product's export potential val	ue (in US\$ tho	ousand) ir	ı?			ıld thi help orovii	Libya	
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S7	0304Xb Fish fillets, frozen	2,225	O 100%	Italy, Spain, France	148	O 93%	174	O 100%		0	0	
S7	0303Xb Frozen tuna, whole	123	O 100%	Spain, Italy, Croatia	10	1 49%	39	O 100%				
S14	730840 Props&similar equipment for scaffolding, shutterg/pit-propping, i/s	74	O 100%	Italy, Spain, France	13	2 1%	75	●84%				
S9	100640 Rice, broken	29	O 100%	France, Belgium, United Kingdom	3	39 %	128	O 96%				
S24	400122 Technically specified natural rubber (TSNR)	28	O 100%	Spain, Italy, France	15	6 9%	3	O100%				
S14	843149 Parts of cranes, work-trucks, shovels, and other construction machinery	23	37 % 3	Italy, France, Spain	3	G 66%	11	O 97%				
S14	843143 Parts of boring or sinking machinery, whether or not self-propelled	16	9 76%	Norway, United Kingdom, Italy	3	1 51%	14	₾80%				
S6	903180 Measuring or checking instruments, appliances and machines, nes	14	37 % 3	Italy, Spain, France	3	1 48%	3	O88%				
S21	848140 Valves, safety or relief	11	5 75%	Norway, Italy, Spain	3	O 94%	5	O100%				
S21	848190 Parts of taps, cocks, valves or similar appliances	8	1 62%	Italy, Norway, Spain	1	1 61%	2	O 98%				
S24	392329 Sacks and bags (including cones) of plastics nes	5	O97%	Italy, Spain, France	1	O 100%	3	₾86%				
S14	731100 Containers for compressed or liquefied gas of iron or steel	3	1 52%	Italy, Spain, Norway	1	G 63%	4	₾85%				

Note: Ranking according to EPI to EU & EFTA. Empty cells for additional indicators are due to missing data. Country information on SMEs and female labour participation not available, indicators correspond to world averages.

PDI: M	oving into new products		e product's div otential rank in.			help	is pro Libya ng its	
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S23, S8	080410 Dates, fresh or dried	1	1	1	0	0		
S3	180320 Cocoa paste wholly or partly defatted	2	7	27				
S7	160530 Lobster, prepared or preserved	3	31	71				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	4	10	7				
S7	030614 Crabs frozen, in shell or not, including boiled in shell	5	15	18				
S17, S29	151321 Palm kernel or babassu oil, crude	6	2	6				
S28	4403XX Other logs of wood	7	4	11				
S24	400231 Isobutene-isoprene (butyl) rubber (IIR)	8	11	25				
S7	030364 Frozen Haddock	9	13	99				
S7	030363 Frozen Cod	10	28	67				
S3	180100 Cocoa beans, whole or broken, raw or roasted	11	8	9				
S29	151211 Sunflower-seed or safflower oil, crude	13	6	5				
S9	1001Xb Wheat and meslin, except durum	14	5	2				
S9	1001Xa Durum wheat	16	12	3				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	19	16	4				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	26	9	17				
S23, S9	071340 Lentils dried, shelled, whether or not skinned or split	32	20	10				
S23, S9	071320 Chickpeas, dried, shelled, whether or not skinned or split	37	23	8				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	43	3	152	0			

Note: Ranking according to PDI to EU & EFTA. Empty cells for additional indicators are due to missing data.

Country information on SMEs and female labour participation not available, indicators correspond to world averages.

Macedonia, The Former Yugoslav Republic of

EPI: G	rowing your current exports		Wh	nat is the product's export potential valu	ue (in US\$ tho	ousand) in	?		he Yug	p Ma The F oslav	s pro cedor orme Repu ina it	nia, r ublic
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S21	842139 Filtering or purifying machinery and apparatus for gases nes	86,011	① 52%	Germany, Italy, Czech Republic	12,476	O100%	20,381	O 100%	0	0	0	
S14, S21	7306Xc Other welded tubes and pipes, of a kind used for oil or gas pipelines, of i	71,148	1 58%	Germany, Slovakia, Croatia	1,911	O100%	64,299	6 3%				
S1	620520 Mens/boys shirts, of cotton, not knitted	<mark>5</mark> 1,019	37 % 3	Germany, Italy, Greece	2,277	1 58%	7,935	9 84%				
S30	220429 Grape wines nes,incl fort&grape must,unfermntd by add alc,in ctnr > 2l	46,129	1 48%	Germany, Italy, Croatia	1,661	1 53%	26,498	6 5%				
S1	620630 Womens/girls blouses and shirts, of cotton, not knitted	33,155	1 9%	Germany, Greece, Italy	1,112	6 8%	2,816	●80%				
S1	610620 Womens/girls blouses and shirts, of man-made fibres, knitted	25,527	→ 36%	Greece, Germany, Bulgaria	307	3 74%	1,427	O 91%				
S14, S21	730630 Tubes,pipe & hollow profiles,iron or nas,welded,of circ cross sect,nes	25,260	6 3%	Germany, Greece, Slovakia	1,291	O100%	13,892	1 9%				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	24,302	3 0%	Germany, Italy, Greece	892	1 58%	2,031	3 72%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	24,237	30 %	Germany, Italy, Greece	977	O 67%	2,646	9 86%				
S1	620640 Womens/girls blouses and shirts, of man-made fibres, not knitted	23,417	2 6%	Germany, Greece, Spain	871	O 66%	1,962	9 71%				
S8	070200 Tomatoes, fresh or chilled	20,275	5 75%	Germany, Bulgaria, Italy	1,356	27 %	11,469	11 %				
S30	220421 Grape wines nes,incl fort&grape must,unfermntd by add alc in ctnr<=2l	15,950	O88%	Germany, United Kingdom, Netherlands	1,526	1 47%	7,388	1 8%				
S21, S24	391721 Tubes, pipes and hoses, rigid; of polyethylene	15,947	6 5%	Bulgaria, Germany, Italy	668	O100%	14,230	1 61%	0			
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	15,043	O 96%	Greece, Romania, Bulgaria	132	O100%	18,660	1 58%				
S8	070490 Cabbages,kohlrabi,kale and sim edible brassicas nes,fresh or chilled	14,748	9 76%	Germany, Bulgaria, Slovakia	1,125	●4%	12,336	G 66%	0			
S8	080810 Apples, fresh	13,543	9 87%	Germany, Bulgaria, United Kingdom	1,753	1 40%	9,567	2 1%		0		

PDI: N	loving into new products		e product's dive		he Yug	Ip Ma The F Joslav	d this produ Macedonia he Former slav Repub proving its.		
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation	
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	1	9	9	0		0	0	
S1	6110XX Jerseys, pullovers, cardigans, etc, knitted or crocheted, of wool or fine a	2	37	16					
S1	610990 T-shirts, singlets and other vests, of other textile materials, knitted	3	31	4					
S1	611241 Womens/girls swimwear, of synthetic fibres, knitted	4	68	5					
S1	621210 Brassieres and parts thereof, of textile materials	5	24	22					
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	6	38	14					
S23	080232 Walnuts, fresh or dried, shelled or peeled	7	1	1					
S1	620213 Womens/girls overcoats∼ articles of man-made fibres,not knittd	8	36	48					
S1	620311 Mens/boys suits, of wool or fine animal hair, not knitted	9	56	42					
S7	0302Xc Other fresh or chilled fish, whole	10	95	3					
S1	6115 Panty hose, tights, stockings & other hosiery, knitted or crocheted	12	29	6					
S17	1211XX Other medicinal plants	14	20	2					
S1	610463 Womens/girls trousers and shorts, of synthetic fibres, knitted	16	26	7					
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	29	5	10					
S1	610711 Mens/boys underpants and briefs, of cotton, knitted	47	178	8					
S9	100590 Maize (corn) nes	72	4	12					
S23, S8	0803 Bananas and plantains, fresh or dried	93	10	100					
S29	151211 Sunflower-seed or safflower oil, crude	128	6	37					
S9	1001Xb Wheat and meslin, except durum	136	8	39					
S7	0303Xa Other frozen fish, whole	153	3	109					
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	282	7	137					
S11	1701XX Raw cane sugar	385	2	154					

Madagascar

EPI: G	rowing your current exports		Wh	nat is the product's export potential val	ue (in US\$ tho	ousand) ir	ı?		hel	ould this prelp Madaq mproving		car
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S26	0905 Vanilla	141,655	₾80%	France, Germany, Belgium	2,855	O 70%	14,931	O 94%		0		
S7	0306Xa Frozen shrimps and prawns	75,875	39 %	France, Spain, Belgium	9,397	O89%	4,023	O 89%				
S1	6110XX Jerseys, pullovers, cardigans, etc, knitted or crocheted, of wool or fine a	65,936	43 %	France, Germany, United Kingdom	5,215	9 70%	2,955	1 56%				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	43,450	2 7%	France, Spain, United Kingdom	1,863	O100%	4,354	O 95%				
S16, S17	330129 Essential oils, nes	35,180	1 56%	France, Germany, United Kingdom	7,635	33 %	1,177	O 92%				
S26	0907 Cloves	31,167	3 75%	France, Netherlands, Germany	101,468	3 6% 3	25,643	O 69%				
S3	180100 Cocoa beans, whole or broken, raw or roasted	21,341	1 40%	France, Belgium, Netherlands	1,251	O 68%	53	37 %				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	19,497	33 %	France, Germany, United Kingdom	1,121	1 6%	945	1 7%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	18,360	1 41%	France, Germany, United Kingdom	4,068	1 5%	3,910	1 3%				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	16,714	1 43%	France, Germany, United Kingdom	2,795	1 46%	2,655	1 41%				
S1	620520 Mens/boys shirts, of cotton, not knitted	13,917	2 7%	France, Germany, United Kingdom	2,307	●7%	2,108	1 2%			0	
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	10,342	1 47%	France, Germany, United Kingdom	1,768	●8%	1,853	1 2%				
S11	1701XX Raw cane sugar	8,100	39 %	Portugal, France, United Kingdom	7,227	O100%	8,982	O 71%		0		0
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	3,055	1 40%	France, Spain, Italy	3,106	●6%	1,661	3 74%				
S28	4403XX Other logs of wood	287	O 99%	France, Portugal, Germany	2,734	3 7%	28	O 90%		0		

PDI: M	oving into new products		e product's div etential rank in.		hel	is pro dagas ng its	car	
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S24	400121 Natural rubber in smoked sheets	1	1	14	0	0		
S17, S29	151311 Coconut (copra) oil crude	2	4	8				
S24	400122 Technically specified natural rubber (TSNR)	3	2	13				
S24	400129 Natural rubber in other forms nes	4	5	15				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	5	10	1				
S23	080132 Cashew nuts, without shell, fresh or dried	6	6	5				
S29, S9	120740 Sesamum seeds, whether or not broken	7	3	3				
S1	611241 Womens/girls swimwear, of synthetic fibres, knitted	8	16	18				
S23	200820 Pineapples nes,o/w prep or presvd,sugared,sweetened,spirited or not	9	11	9				
S23	080111 Coconuts, dessicated	10	12	11				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	15	9	33				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	27	8	2				
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	41	28	10				
S23	080131 Cashew nuts, in shell, fresh or dried	51	7	48				
S9	100640 Rice, broken	112	61	7				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	113	13	4				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	134	40	6				

Malawi

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) i	n?		ı	uld thi help M provir	⁄Ialaw	'i
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	30,301	2 6%	United Kingdom, Germany, Poland	38,205	17 %	80,868	1 57%	0	0		
S11	1701XX Raw cane sugar	27,760	0 %	Portugal, United Kingdom, Spain	23,484	O 100%	46,469	O 65%				
S23	1202 Ground-nuts, not roasted	21,548	O 100%	United Kingdom, Netherlands, Spain	7,578	1 48%	56,742	1 59%				
S4	090111 Coffee, not roasted, not decaffeinated	5,063	9 71%	Belgium, Spain, Germany	111	2 5%	125	3 1%				
S24	400129 Natural rubber in other forms nes	4,073	O 100%	Spain, Germany, United Kingdom	2,598	1 42%	4,244	2 6%				
S23	0802Xc Nuts nes	3,462	1 42%	United Kingdom, Germany, Netherlands	3,139	O 69%	4,112	O 75%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	2,021	O 100%	Belgium, United Kingdom, Italy	3,594	3 71%	3,032	38 %				
S9	100590 Maize (corn) nes	2,005	O 94%	Spain, Portugal, United Kingdom	1,106	O 99%	13,663	1 50%				
S28	44XXXX (4408 & 4412) Plywood, veneered panels and similar laminated wood;	1,262	O 100%	United Kingdom, Belgium, Spain	551	3 76%	717	1 40%				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	1,215	O 100%	United Kingdom, Spain, Belgium	208	1 61%	276	3 71%			0	
S23, S9	071320 Chickpeas, dried, shelled, whether or not skinned or split	1,007	O 94%	Spain, Portugal, United Kingdom	3,230	1 43%	389	1 2%				
S24	392490 Household and toilet articles nes, of plastics	722	O 98%	United Kingdom, Spain, Belgium	297	O 98%	1,953	3 5%				
S23, S9	071310 Peas dried, shelled, whether or not skinned or split	533	9 87%	Spain, Belgium, United Kingdom	8,134	1 52%	1,805	3 0%				
S11	170199 Refined sugar, in solid form, nes	402	1 5%	Spain, Italy, Belgium	712	O 100%	4,389	1 57%				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	330	1 8%	United Kingdom, Spain, Portugal	15,121	2 %	683	O 69%				
S9	100510 Maize (corn) seed	260	O 100%	Spain, Portugal, Germany	146	2 6%	6,436	1 54%				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	148	O 92%	United Kingdom, Belgium, Netherlands	1,760	O 94%	255	2 1%				

PDI: M	loving into new products		e product's div otential rank in		ı	help l	is pro Malaw ng its	
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	3	7				
S23	080132 Cashew nuts, without shell, fresh or dried	2	2	4				
S23	080131 Cashew nuts, in shell, fresh or dried	3	1	1				
S23	080122 Brazil nuts, without shell, fresh or dried	4	7	24				
S29, S9	120740 Sesamum seeds, whether or not broken	5	5	3				
S4	090111 Coffee, not roasted, not decaffeinated	6	8	11				
S17, S29	150810 Ground-nut oil, crude	7	6	64				
S26	0907 Cloves	8	4	5				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	9	9	13				
S23, S8	0803 Bananas and plantains, fresh or dried	10	16	31		0		
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	16	15	10				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	18	12	2				0
S29	151211 Sunflower-seed or safflower oil, crude	20	10	6				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	31	18	9				0
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	33	31	8	0	0		

Maldives

EPI: G	rowing your current exports		Wh	at is the product's export potential val	ue (in US\$ tho	ousand) ir	ı?		h	elp M	is pro laldive	es
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S7	0304Xa Fish fillets and pieces, fresh or chilled	27,072	●8%	France, United Kingdom, Italy	160	1 56%	1,441	O 82%	0	0	0	
S7	160414 Tunas, skipjack&Atl bonito, prepard/preserv d, whole/in pieces, ex mincd	<mark>18</mark> ,077	1 59%	United Kingdom, Italy, France	98	O 99%	805	9 81%		0	0	
S7	030232 Tunas, yellowfin, fresh or chilled, excl heading No 03.04, livers and roes	13,136	5 %	France, Italy, Ireland	141	O 96%	14,122	●86%				
S7	030342 Tunas, yellowfin, frozen excluding heading No 03.04, livers and roes	5,653	O 99%	Italy, Spain, France	1,333	5 %	7,692	17 %				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	2,564	O 99%	Germany, Italy, France	131	O 99%	8,655	2 0%				
S7	0302Xc Other fresh or chilled fish, whole	1,679	O 94%	Italy, France, Ireland	67	O 99%	597	1 8%				
S7	0304Xb Fish fillets, frozen	1,015	1 54%	Germany, France, United Kingdom	24	O 74%	118	●80%				
S7	0304Xc Fish meat, frozen	73	1 45%	France, Germany, United Kingdom	12	O 100%	73	●86%				
S7	0302Xb Fresh or chilled tuna, whole	48	1 56%	France, Italy, Spain	7	O 93%	987	2 %				
S7	030233 Skipjack o stripe-bellid bonito, fr o chd, ex headg No 03.04, livers&roes	9	O91%	France, Italy, Ireland	0	O 100%	5	1 60%				
S7	0303Xb Frozen tuna, whole	6	O 100%	Spain, Italy, France	16	O 97%	100	19 %		0	0	0

Note: Ranking according to EPI to EU & EFTA. Empty cells for additional indicators are due to missing data. Country information on SMEs and female labour participation not available, indicators correspond to world averages.

PDI: M	oving into new products		e product's dive		h	elp N	is pro laldiv ng its	es
CBI sector	Product description	EU & EFT A	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S17, S29	151311 Coconut (copra) oil crude	1	1	1	0	0	0	0
S17, S29	150810 Ground-nut oil, crude	2	2	2				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	3	4	4				
S3	180100 Cocoa beans, whole or broken, raw or roasted	4	6	6				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	5	7	7				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	6	3	3				
S23	080131 Cashew nuts, in shell, fresh or dried	7	5	5				
S17, S29	151110 Palm oil, crude	8	8	8				0
S26	0908Xb Mace	9	9	9				
S24	400121 Natural rubber in smoked sheets	10	10	10				

Note: Ranking according to PDI to EU & EFTA. Empty cells for additional indicators are due to missing data.

Country information on SMEs and female labour participation not available, indicators correspond to world averages.

Mali

EPI: G	rowing your current exports		Wh	nat is the product's export potential va	llue (in US\$ tho	ousand) ir	ı?			ld thi help provir	Mali	
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S8	080450 Guavas, mangoes and mangosteens, fresh or dried	4,946	●8%	France, Netherlands, Belgium	471	O 100%	777	O 69%	0	0		
S29, S9	120740 Sesamum seeds, whether or not broken	3,781	1 58%	Germany, France, Netherlands	15,053	1 4%	2,231	O 66%		0		
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	730	1 46%	France, Germany, Belgium	543	O 89%	261	O 97%				
S16, S17,	130120 Gum arabic	631	1 6%	France, Belgium, Germany	183	O 74%	66	O 93%				
S9	1008Xa Millet	305	O 98%	Belgium, France, Italy	67	O 100%	989	1 51%				
S23	2008XX Cranberries and other fruits, nuts and edible parts of plants, prepared or p	211	12 %	France, Netherlands, Germany	15	O 100%	20	O 90%				
S6	85XXXb Smart cards; electronic integrated circuits; other electrical machines and	155	37 % 3	France, Germany, Netherlands	210	O 68%	22	O 95%				
S17	152190 Beeswax, oth insect waxes&spermaceti whether or not refined or coloure	150	O 94%	France, Germany, Italy	35	O 100%	12	O 98%				
S23	1202 Ground-nuts, not roasted	139	O 89%	Netherlands, Germany, Belgium	64	O 100%	18	O 96%				
S9	1207Xa Other oil seeds	135	O 92%	Netherlands, Germany, Belgium	47	O 100%	147	9 86%				
S9	1008Xb Fonio, quinoa, triticale and other unmilled cereals	94	6 5%	France, Belgium, Germany	4	O 100%	72	39 %				
S14	843149 Parts of cranes, work-trucks, shovels, and other construction machinery	45	→ 26%	Belgium, France, Italy	37	O 95%	393	3 7% 3				
S8	0714XX Arrowroot, salep (yams), etc	36	O 94%	France, Netherlands, Belgium	2	O 100%	79	O 100%				
S28	4403XX Other logs of wood	17	O 100%	France, Belgium, Italy	184	① 53%	4	O 100%				
S23	080131 Cashew nuts, in shell, fresh or dried	12	O 99%	France, Italy, Netherlands	7,985	O 88%	65	1 8%				

PDI: M	oving into new products		e product's div etential rank in			is pro Mali ng its		
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	17		0		
S4	090111 Coffee, not roasted, not decaffeinated	2	10	7				
S23	080132 Cashew nuts, without shell, fresh or dried	3	7	26				
S23, S8	0803 Bananas and plantains, fresh or dried	4	26	4				
S26	0907 Cloves	5	3	8				
S24	400129 Natural rubber in other forms nes	6	19	1				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	7	30	41				
S16, S17,	130120 Gum arabic	8	9	14				
S24	400122 Technically specified natural rubber (TSNR)	9	8	43				
S17, S29	150810 Ground-nut oil, crude	10	5	349				
S11	1701XX Raw cane sugar	13	4	3				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	16	6	22				
S23	080131 Cashew nuts, in shell, fresh or dried	17	2	23				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	29	18	6				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	42	44	10				
S8	070310 Onions and shallots, fresh or chilled	63	41	5				
S8	0714XX Arrowroot, salep (yams), etc	72	84	9				
S9	100640 Rice, broken	115	55	2				

Mongolia

EPI: G	rowing your current exports		Wha	at is the product's export potential val	ue (in US\$ tho	ousand) in	?		h	ıld thi elp M	ongo	
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S1	6110XX Jerseys, pullovers, cardigans, etc, knitted or crocheted, of wool or fine a	2, <mark>5</mark> 77	1 1%	Germany, France, Austria	1,527	O 66%	3,446	1 42%		0	0	
S9	1205 Rape or colza seeds, whether or not broken	368	O 100%	Germany, France, Belgium	584	1 50%	504	1 42%				
S10	570241 Carpets of wool/fine animal hair, of wovn pile construction, made up, nes	321	O 89%	Germany, United Kingdom, Sweden	483	1 60%	893	9 72%				
S6	854140 Photosensitive semiconduct device, photov oltaic cells& light emit diodes	126	O 100%	Germany, Italy, France	181	O 100%	294	O 91%				
S1	610441 Womens/girls dresses, of wool or fine animal hair, knitted	105	● 9%	Germany, France, Austria	161	2 3%	252	1 43%				
S10	441900 Tableware and kitchenware, of wood	85	O 100%	Germany, France, United Kingdom	80	₾80%	233	5 75%				
S10	630120 Blankets (o/t electric) & travelling rugs, of wool or fine animal hair	75	→ 32%	Germany, Sweden, Norway	115	3 0% 3 0%	176	1 42%				
S1	620530 Mens/boys shirts, of man-made fibres, not knitted	35	O 98%	United Kingdom, Germany, France	14	O 89%	53	O 93%				
S1	610690 Womens/girls blouses and shirts, of other materials, knitted	32	1 %	Germany, United Kingdom, France	33	● 16%	110	1 57%				
S17	1211XX Other medicinal plants	30	O 97%	Germany, France, Austria	44	3 7% 3	131	3 74%				
S7	0303Xa Other frozen fish, whole	5	O 88%	France, Germany, United Kingdom	59	1 52%	88	O 68%				
S9	1003 Barley	4	O 100%	Germany, Belgium, Austria	47	2 8%	55	3 9%		0		

PDI: M	oving into new products		e product's dive		h	elp M	is pro longo ng its	
CBI sector			BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S7	030621 Rock lobster&oth sea crawfish not fz,in shell/not,incl boild in shell	1	1	1	0	0		
S17, S29	150810 Ground-nut oil, crude	2	2	4				
S3	180100 Cocoa beans, whole or broken, raw or roasted	3	3	3				
S7	0304Xb Fish fillets, frozen	4	8	10	0			
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	5	4	8		0		
S17	152110 Vegetable waxes excludg triglycerides, whether or not refind or colourd	6	5	17		0		0
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	7	12	24		0		
S14	732611 Balls,grindg&similar articles of i or s,forged or stamped,not f/worked	8	10	2				0
S29, S9	120740 Sesamum seeds, whether or not broken	9	9	6				
S17	152190 Beeswax, oth insect wax es&spermaceti whether or not refined or coloure	10	15	47				
S28	4403XX Other logs of wood	12	6	19				
S24	400121 Natural rubber in smoked sheets	26	13	5	0			
S9	1001Xb Wheat and meslin, except durum	27	27	9		0		
S14	732591 Balls, grinding and similar articles of iron or steel, cast for mills	32	29	7		0		
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	89	7	22		0		

Morocco

EPI: (Growing your current exports		Wh	nat is the product's export potential va	lue (in US\$ tho	ousand) i	n?		h	elp M	is prod orocc ng its.	ю
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S2	854430 Ignition wirg sets&oth wirg sets usd in vehicles, aircraft etc	1,315,020	2 0%	Spain, France, Germany	64,365	9 87%	53,764	O 100%	0	0	0	0
S8	070820 Beans, shelled or unshelled, fresh or chilled	536,042	● 68%	Spain, France, Netherlands	225	1 45%	2,738	O 100%				
S7	030759 Octopus, frozen, dried, salted or in brine	522,464	1 58%	Spain, Italy, Portugal	12,321	O 67%	1,601	O 100%				
S8	070200 Tomatoes, fresh or chilled	356,143	1 8%	France, Spain, United Kingdom	55,241	2 5%	11,875	O 89%				
S7	160413 Sardines, sardinella&brisIg o sprats prep o presvd, whole o pce ex mincd	286,173	●60%	France, Spain, United Kingdom	33,060	O 67%	359,766	1 57%				
S8	080520 Mandarins(tang&sats)clementines&wilkgs ∼ citrus hybrids,fresh/drid	283,715	G 69%	France, United Kingdom, Germany	74,338	●8%	10,242	1 62%				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	251,575	1 7%	France, Spain, Germany	18,462	1 47%	9,650	●80%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	235,277	2 2%	France, Spain, Germany	19,129	1 52%	11,722	9 77%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	178,540	37 % 3	France, Spain, Germany	9,107	O 67%	9,393	₾86%				
S7	160416 Anchovies, prepared or preserved, whole or in pieces, but not minced	135,755	① 55%	Spain, France, Italy	3,125	O 92%	2,496	O 89%				
S23	200570 Olives prepard o preservd,oth than by vinegar o acetic acid,not frozen	95,563	2 0%	France, Italy, Germany	18,067	O 99%	20,948	O 64%				
S7	030353 Frozen Sardines , sardinella, brisling or sprats	58,740	3 74%	Spain, Portugal, France	29,739	1 47%	101,126	3 82%			0	
S6	854129 Transistors, other than photosensitive transistors, nes	39,581	2 6%	France, Germany, United Kingdom	22,527	1 43%	382	O 96%			0	
S6	85XXXb Smart cards; electronic integrated circuits; other electrical machines and	23,004	2 4%	France, Germany, Netherlands	20,953	2 %	1,605	O 63%			0	
S7	0303Xa Other frozen fish, whole	6,996	33 %	Spain, France, Italy	13,730	3 84%	22,305	1 47%			0	
S7	030354 Frozen Mackerel	5,133	3 72%	Spain, France, Netherlands	11,373	O 66%	17,472	1 52%		0	0	

PDI: M	oving into new products		e product's div otential rank in		h	Would this pro help Morocc improving its			
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation	
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	1	25	36	0	0	0	0	
S7	0306Xa Frozen shrimps and prawns	2	19	8					
S4	090111 Coffee, not roasted, not decaffeinated	3	27	13					
S1	620343 Mens/boys trousers and shorts, of synthetic fibres, not knitted	4	40	21					
S1	620193 Mens/boys anoraks and similar articles, of man-made fibres, not knitted	5	14	49					
S3	180100 Cocoa beans, whole or broken, raw or roasted	6	3	52					
S1	611241 Womens/girls swimwear, of synthetic fibres, knitted	7	88	155					
S1	610463 Womens/girls trousers and shorts, of synthetic fibres, knitted	8	22	14					
S1	6110XX Jerseys, pullovers, cardigans, etc, knitted or crocheted, of wool or fine a	9	134	158					
S1	621133 Mens/boys garments nes, of man-made fibres, not knitted	10	36	7					
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	13	44	5					
S1	621132 Mens/boys garments nes, of cotton, not knitted	32	54	6					
S24	400122 Technically specified natural rubber (TSNR)	55	8	172					
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	82	5	11					
S9	1001Xa Durum wheat	86	10	4					
S7	0303Xa Other frozen fish, whole	110	2	1					
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	113	4	3					
S23, S9	071340 Lentils dried, shelled, whether or not skinned or split	132	6	24	0				
S9	100640 Rice, broken	152	55	2					
S14	730820 Towers and lattice masts, iron or steel	166	21	9					
S11	1701XX Raw cane sugar	209	1	10					
S9	100620 Rice, husked (brown)	239	7	106					
S7	030354 Frozen Mackerel	289	9	17					

Mozambique

EPI: G	rowing your current exports		Wh	at is the product's export potential va	alue (in US\$ tho	ousand) ir	ı?		hel	р Мо	is pro zambi ng its	que
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S23, S8	0803 Bananas and plantains, fresh or dried	134,460	O 100%	Belgium, Italy, Germany	4,611	1 2%	3,156	●6%		0		
S7	0306Xa Frozen shrimps and prawns	111,1 <mark>6</mark> 7	3 74%	Spain, Belgium, Italy	4,513	32 %	2,434	1 48%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	69,032	O 98%	Belgium, Italy, Spain	52,592	2 8%	24,125	O 93%				
S11	1701XX Raw cane sugar	65,697	2 2%	Portugal, United Kingdom, Spain	61,181	O 100%	43,648	O 99%				
S23	080132 Cashew nuts, without shell, fresh or dried	29,705	9 82%	Netherlands, Germany, Spain	2,156	→ 36%	2,468	38 %				
S23	1202 Ground-nuts, not roasted	28,984	O 98%	Netherlands, Germany, Spain	3,232	1 6%	12,021	₾86%				
S28	4403XX Other logs of wood	19,817	O 100%	Portugal, Italy, Spain	97,566	2 9%	3,224	O 92%				
S29, S9	120740 Sesamum seeds, whether or not broken	13,304	O 98%	Greece, Germany, Netherlands	24,966	●8%	2,103	1 58%				
S17, S29	151311 Coconut (copra) oil crude	10,786	O 99%	Netherlands, Germany, Italy	483	9 87%	820	5 %				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	10,368	O 100%	Portugal, Spain, Italy	364	O 92%	2,682	2 3%				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	4,739	O 99%	Spain, Italy, Belgium	1,808	2 3%	3,677	O 90%				
S29	151211 Sunflower-seed or safflower oil, crude	3,472	O 95%	Spain, Italy, Netherlands	4,855	O 99%	1,608	O 85%				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	2,984	O 100%	United Kingdom, Spain, Italy	17,611	1 7%	2,815	O 90%				
S9	1207Xb Cotton seeds	2,844	7 9%	Italy, Spain, Greece	6,375	1 57%	15,732	7 5%				
S9	100640 Rice, broken	2,417	O 100%	Belgium, United Kingdom, Spain	305	O 100%	2,813	38 %				
S23	080131 Cashew nuts, in shell, fresh or dried	360	9 77%	Italy, United Kingdom, France	19,991	1 3%	155	2 3%		0		

PDI: M	oving into new products		e product's div		hel	р Мо	d this prode Mozambiquoroving its		
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation	
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	2	6		0			
S4	090111 Coffee, not roasted, not decaffeinated	2	6	4					
S24	400129 Natural rubber in other forms nes	3	3	2					
S26	0907 Cloves	4	1	1					
S17, S29	150810 Ground-nut oil, crude	5	7	122					
S24	400122 Technically specified natural rubber (TSNR)	6	8	13	0				
S17	152110 Vegetable waxes excludg triglycerides, whether or not refind or colourd	7	5	7					
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	8	12	5					
S23	080122 Brazil nuts, without shell, fresh or dried	9	11	18					
S3	180310 Cocoa paste not defatted	10	9	15					
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	11	10	11					
S23	1202 Ground-nuts, not roasted	17	17	8	0				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	18	4	3					
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	26	16	10	0				
S9	1207Xb Cotton seeds	134	37	9	0				

Myanmar

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) in	1?		h	elp M	s proo yanma ng its.	ar
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S1	620193 Mens/boys anoraks and similar articles, of man-made fibres, not knitted	21,584	2 5%	Germany, United Kingdom, Spain	49,117	● 19%	76,720	● 16%			0	
S1	620293 Womens/girls anoraks & similar article of man-made fibres,not knitted	16,542	→ 26%	Germany, United Kingdom, Spain	19,229	1 7%	31,756	1 6%			0	
S28	4403XX Other logs of wood	12,347	9 81%	Germany, Spain, France	1,249,878	3 5% 3 5%	1,419,152	37 %				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	11,808	1 47%	United Kingdom, Netherlands, Germany	897,892	1 52%	1,143,391	1 57%				
S7	0306Xa Frozen shrimps and prawns	11,036	O 90%	Spain, United Kingdom, Germany	15,844	O 74%	55,839	2 1%				
S24	400121 Natural rubber in smoked sheets	8,134	O 100%	Spain, Germany, France	161,506	O 65%	280,584	O 67%				
S24	400122 Technically specified natural rubber (TSNR)	7,768	O 100%	Germany, Spain, United Kingdom	89,913	1 52%	126,250	1 57%				
S1	620520 Mens/boys shirts, of cotton, not knitted	7,688	37 % 3	United Kingdom, Germany, Spain	4,983	1 44%	13,560	2 7%				
S1	620343 Mens/boys trousers and shorts, of synthetic fibres, not knitted	6,692	1 6%	United Kingdom, Germany, Spain	7,732	● 19%	19,554	1 3%				
S1	620213 Womens/girls overcoats∼ articles of man-made fibres,not knittd	5,732	1 42%	Germany, United Kingdom, Spain	5,800	33 %	14,418	1 7%				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	4,031	O97%	United Kingdom, Spain, Germany	426,999	1 49%	458,006	1 50%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	3,588	① 55%	United Kingdom, Germany, Belgium	54,289	2 5%	83,277	3 4%				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	3,364	3 75%	United Kingdom, Spain, France	58,831	●6%	83,709	1 5%				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	2,261	9 71%	United Kingdom, Spain, Germany	55,377	1 52%	91,158	O 65%				
S7	0303Xa Other frozen fish, whole	1,653	O 65%	Spain, United Kingdom, Germany	50,853	O 76%	72,016	O 76%	0	0	0	

PDI: M	oving into new products		e product's dive		improving its?							
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation				
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	4	1	0	0						
S4	090111 Coffee, not roasted, not decaffeinated	2	2	3								
S17, S29	151311 Coconut (copra) oil crude	3	8	8								
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	4	47	20								
S24	400122 Technically specified natural rubber (TSNR)	5	5	10								
S26	0908Xa Nutmeg	6	11	28								
S24	400129 Natural rubber in other forms nes	7	14	13								
S23	080132 Cashew nuts, without shell, fresh or dried	8	10	18								
S26	0908Xb Mace	9	13	50								
S23	200820 Pineapples nes,o/w prep or presvd,sugared,sweetened,spirited or not	10	52	35								
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	12	31	6								
S8	080720 Papaws (papayas), fresh	17	155	7								
S23	080131 Cashew nuts, in shell, fresh or dried	18	1	4								
S17, S29	151110 Palm oil, crude	20	9	30								
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	29	18	5								
S17	152110 Vegetable waxes excludg triglycerides, whether or not refind or colourd	50	7	43								
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	51	3	14								
S8	0714XX Arrowroot, salep (yams), etc	55	83	9								
S7	030624 Crabs, not frozen, in shell or not, including boiled in shell	68	20	2								
S29	120300 Copra	505	6	34		0						

Nepal

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) ir	ı?			ıld thi help provii	Nepal	
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S10	570110 Carpets of wool or fine animal hair, knotted	31,753	● 14%	Germany, France, United Kingdom	7,592	O 71%	9,719	3 76%		0	0	
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	4,425	9 85%	United Kingdom, Germany, France	7,300	2 0%	8,361	2 9%				
S1	6110XX Jerseys, pullovers, cardigans, etc, knitted or crocheted, of wool or fine a	3,308	1 3%	Germany, France, United Kingdom	661	3 74%	1,224	① 55%				
S1	620442 Womens/girls dresses, of cotton, not knitted	2,432	→ 30%	United Kingdom, France, Germany	257	●80%	511	1 60%				
S23, S9	071340 Lentils dried, shelled, whether or not skinned or split	2,233	O 88%	France, Italy, Spain	35,644	9 85%	36,316	9 84%				
S17	1211XX Other medicinal plants	1,888	O 90%	Germany, France, United Kingdom	5,270	30 %	6,123	→ 33%				
S26	0908Xc Cardamons	1,826	O 99%	Germany, United Kingdom, Netherlands	77,213	9 74%	77,464	3 74%				
S24	392690 Articles of plastics or of other materials of Nos 39.01 to 39.14 nes	1,803	O 99%	Germany, France, United Kingdom	5,364	1 42%	5,955	1 48%				
S1	620520 Mens/boys shirts, of cotton, not knitted	1,699	→ 37%	Germany, United Kingdom, France	891	1 7%	1,054	2 2%				
S26	0910XX Ginger	1,598	O100%	Netherlands, United Kingdom, Germany	11,523	1 43%	11,975	1 45%				
S23	0802Xc Nuts nes	1,165	O100%	Germany, Netherlands, United Kingdom	15,770	1 47%	15,980	1 48%				
S14	730690 Tubes, pipe & hollow profiles, iron or steel, welded, nes	912	O100%	United Kingdom, Germany, France	22,755	2 1%	24,421	→ 26%			0	
S14	740921 Plate, sheet&strip of copper-zinc base alloys, in coil, >0.15mm thick	411	O100%	France, Germany, Italy	4,666	1 40%	5,055	1 44%			0	

PDI: M	oving into new products		e product's dive			help	is pro Nepal ng its	
CBI sector	Product description	EU & EFT A	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S23	080132 Cashew nuts, without shell, fresh or dried	1	2	1	0	0		
S1	611241 Womens/girls swimwear, of synthetic fibres, knitted	2	15	66				
S17, S29	151311 Coconut (copra) oil crude	3	14	166				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	4	23	8				
S29, S9	120740 Sesamum seeds, whether or not broken	5	3	5				
S1	610463 Womens/girls trousers and shorts, of synthetic fibres, knitted	6	8	20				
S4	090111 Coffee, not roasted, not decaffeinated	7	21	89				
S23, S8	0803 Bananas and plantains, fresh or dried	8	10	6				
S3	180100 Cocoa beans, whole or broken, raw or roasted	9	7	58				
S1	621210 Brassieres and parts thereof, of textile materials	10	13	54			0	
S24	400121 Natural rubber in smoked sheets	13	6	27				
S1	610990 T-shirts, singlets and other vests, of other textile materials, knitted	23	37	10				
S10	4602XX Basketwork, wickerwork & other articles made from vegetable plaiting made from vegetable plaitin	62	125	3				0
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	77	4	80				
S11	1701XX Raw cane sugar	101	16	2			0	0
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	107	9	127		0		
S26	0904XX Fruits of the genus Capsicum or of the genus Pimenta	117	49	7				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	125	5	78		0		
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	159	17	9				
S14	730820 Towers and lattice masts, iron or steel	247	106	4				0
S29	120300 Copra	586	1	46				

Nicaragua

EPI: G	rowing your current exports		Wh	at is the product's export potential val	ue (in US\$ tho	ousand) ir	1?		h∈	ild thi elp Nic provir	caragi	ua
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Latin America	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	146,185	1 4%	Belgium, Germany, Spain	15,232	9 81%	80,447	1 50%				
S7	0306Xa Frozen shrimps and prawns	27,012	1 5%	Spain, France, United Kingdom	6,532	19 %	15,595	1 56%		0	0	
S23	1202 Ground-nuts, not roasted	23,340	7 5%	Netherlands, United Kingdom, Spain	61,903	38 %	95,501	1 51%				
S7	030611 Rock lobster&oth sea crawfish, frozen in shell/not, incl boild in shell	12,955	3 4%	France, Spain, Belgium	4,038	O 91%	3,703	O 91%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	10,570	O 99%	France, United Kingdom, Spain	2,295	2 4%	7,082	G 66%				
S1	610990 T-shirts, singlets and other vests, of other textile materials, knitted	10,332	O 98%	United Kingdom, France, Spain	3,378	© 85%	7,817	O 92%			0	
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	8,681	O 100%	Spain, United Kingdom, Italy	37,511	O 100%	152,563	3 73%				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	8,273	O 96%	United Kingdom, France, Spain	1,025	O 95%	1,562	O 97%			0	
S17, S29	150810 Ground-nut oil, crude	5,924	1 42%	France, Italy, Belgium	8,592	₾86%	35	O100%			0	
S23, S8	0803 Bananas and plantains, fresh or dried	5,288	O 100%	Belgium, United Kingdom, Germany	521	O 100%	3,095	→ 27%				
S17, S29	151110 Palm oil, crude	4,882	O 100%	Netherlands, Spain, Italy	9,736	3 7% 3	13,949	1 46%			0	
S11	1701XX Raw cane sugar	4,843	1 48%	United Kingdom, Romania, Finland	15,500	O 69%	24,022	● 12%			0	
S11	170199 Refined sugar, in solid form, nes	873	O91%	Spain, Italy, United Kingdom	20,471	1 48%	29,639	1 43%			0	
S7	0306Xc Shrimps and prawns, not frozen	174	O 99%	France, Spain, Netherlands	1,429	1 6%	6,754	●8%				
S9	1007 Grain sorghum	39	O 100%	Spain, France, Germany	4,660	O 100%	4,786	O 99%		0		

PDI: M	oving into new products		e product's divo		he	elp Ni	is pro carag	
CBI sector	Product description	EU & EFTA	BRICS + 11	Latin America	level of technology	stability of export revenues	SME presence	female labour participation
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	1	4	7		0	0	0
S3	180100 Cocoa beans, whole or broken, raw or roasted	2	2	2				
S23	080132 Cashew nuts, without shell, fresh or dried	3	6	6				
S8	080430 Pineapples, fresh or dried	4	12	4				
S29, S9	120740 Sesamum seeds, whether or not broken	5	7	1				
S23	080131 Cashew nuts, in shell, fresh or dried	6	1	9				
S26	0907 Cloves	7	8	5				
S24	400122 Technically specified natural rubber (TSNR)	8	10	16				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	9	3	12				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	10	9	8				
S17, S29	151321 Palm kernel or babassu oil, crude	13	5	18				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	18	11	3				
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	22	17	10				

Niger

EPI: G	rowing your current exports		Wh	at is the product's export potential val	lue (in US\$ the	ousand) ir	ı?			help	is pro Niger ng its	
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S24	392321 Sacks and bags (including cones) of polymers of ethylene	2,906	O 100%	France, Spain, Ireland	4,021	●6%	7,053	1 47%		0	0	0
S8	070310 Onions and shallots, fresh or chilled	1,527	O 99%	France, Ireland, Spain	471	O100%	16,556	1 42%				
S12	711311 Articles of jewellery&pts therof of silver w/n platd/clad w/o prec met	582	1 52%	France, Spain, Ireland	24	1 61%	117	O 99%				
S29, S9	120740 Sesamum seeds, whether or not broken	500	O 94%	France, Poland, Spain	527	1 60%	1,142	O 97%				
S6	853641 Electrical relays for a voltage not exceeding 60 volts	429	1 55%	France, Czech Republic, Spain	163	O 100%	102	O 99%				
S8	0714XX Arrowroot, salep (yams), etc	263	O 68%	France, Spain, United Kingdom	17	O 100%	20	O 100%				
S16, S17,	130120 Gum arabic	167	9 79%	France, Ireland, Spain	55	O97%	54	O 100%				
S17	1211XX Other medicinal plants	61	●82%	France, Spain, Ireland	23	O 92%	62	O 100%				
S6	84XXXd Parts and accessories for printers, copying machines, computers & other	38	9 74%	Czech Republic, France, Ireland	13	1 57%	10	O 89%				
S14	732599 Articles of iron or steel, cast, nes	31	O 100%	France, Spain, Czech Republic	10	O99%	40	O 100%				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	27	O 100%	France, Spain, Ireland	98	O 100%	313	33 %				
S10	330290 Mixtures of odoriferous substfuse as raw materials in industry,nes	12	1 61%	France, Spain, Poland	57	O99%	75	O 99%				
S26	0910XX Ginger	11	9 70%	France, Czech Republic, Spain	24	O 100%	19	O 98%				
S21, S24	391723 Tubes, pipes and hoses, rigid; of polyvinyl chloride	9	O 100%	France, Spain, Ireland	28	O100%	131	9 70%			0	

PDI: M	oving into new products		e product's div etential rank in			help	is pro Nige ng its	
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	2	0	0		
S23	080131 Cashew nuts, in shell, fresh or dried	2	4	1				
S23	080132 Cashew nuts, without shell, fresh or dried	3	2	5				
S16, S17,	130120 Gum arabic	4	13	9				
S4	090111 Coffee, not roasted, not decaffeinated	5	8	10				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	6	7	50				
S10	570220 Floor coverings of coconut fibres (coir)	7	15	7				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	8	17	31				
S24	400122 Technically specified natural rubber (TSNR)	9	10	24				
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	10	11	8				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	12	6	4				
S24	400129 Natural rubber in other forms nes	13	14	3				
S26	0907 Cloves	17	5	14				
S11	1701XX Raw cane sugar	20	3	6				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	21	9	43				

Nigeria

EPI: G	rowing your current exports		Wh	nat is the product's export potential valu	ue (in US\$ tho	ousand) i	n?			ıld thi nelp N orovir	ligeri	a
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1,191,027	1 53%	Netherlands, United Kingdom, Germany	100,025	₾86%	12,242	3 7%		0		
S24	400122 Technically specified natural rubber (TSNR)	216,169	5 %	United Kingdom, France, Spain	155,073	3 5%	28,185	3 4%		0		
S7	0306Xa Frozen shrimps and prawns	100,518	O 70%	United Kingdom, Spain, France	10,788	●80%	8,893	●87%				
S17, S3	180400 Cocoa butter, fat and oil	97,414	1 54%	France, United Kingdom, Netherlands	8,870	1 50%	12,358	●83%				
S29, S9	120740 Sesamum seeds, whether or not broken	85,553	6 3%	United Kingdom, Germany, Netherlands	204,610	1 50%	133,779	3 63%				
S16, S17,	130120 Gum arabic	39,001	3 5%	France, United Kingdom, Ireland	8,355	1 40%	3,538	9 84%				
S20	6402XX Other footwear, outer soles/uppers of rubber or plastics	36,398	O 95%	United Kingdom, France, Germany	3,678	9 73%	26,824	1 47%				
S26	0910XX Ginger	29,988	3 79%	United Kingdom, Netherlands, Germany	11,152	G 63%	23,101	●81%				
S3	180320 Cocoa paste wholly or partly defatted	20,240	2 4%	Spain, France, Poland	1,883	① 53%	35	100%				
S23	080132 Cashew nuts, without shell, fresh or dried	8,827	9 83%	United Kingdom, Netherlands, Germany	963	1 49%	3,536	89%				
S24	392321 Sacks and bags (including cones) of polymers of ethylene	8,715	O 96%	United Kingdom, France, Germany	434	O 69%	10,801	1 9%				
S24	400129 Natural rubber in other forms nes	7,872	32 %	Germany, Spain, Poland	2,288	9 82%	17,354	99%				
S14	843143 Parts of boring or sinking machinery, whether or not self-propelled	3,901	2 1%	United Kingdom, Italy, Norway	3,519	• 73%	25,186	●81%				
S28	4403XX Other logs of wood	1,987	O 91%	France, Portugal, Italy	11,297	→ 14%	432	97%				
S23	080131 Cashew nuts, in shell, fresh or dried	1,271	3 5%	United Kingdom, Italy, France	287,151	O 68%	43,919	97%		0		

PDI: M	oving into new products		e product's div otential rank in			help I	is pro Niger ng its	
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S23	080132 Cashew nuts, without shell, fresh or dried	1	3	5	0	0		
S4	090111 Coffee, not roasted, not decaffeinated	2	7	12				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	3	21	38				
S26	0907 Cloves	4	2	7				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	5	14	49				
S23, S8	0803 Bananas and plantains, fresh or dried	6	9	3				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	7	5	56				
S23	080122 Brazil nuts, without shell, fresh or dried	8	29	72				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	9	12	67				
S24	400122 Technically specified natural rubber (TSNR)	10	10	25				
S23	080131 Cashew nuts, in shell, fresh or dried	11	1	4		0		
S24	400129 Natural rubber in other forms nes	12	15	8				
S29, S9	120740 Sesamum seeds, whether or not broken	14	4	14				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	20	23	2				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	30	8	1				
S23, S9	071320 Chickpeas, dried, shelled, whether or not skinned or split	35	6	35				
S8	0714XX Arrowroot, salep (yams), etc	44	100	6				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	55	57	9				
S24	392321 Sacks and bags (including cones) of polymers of ethylene	150	191	10				

Pakistan

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) in	1?		h	elp P	is pro akista ng its	ın
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	42 9,306	4 %	Germany, United Kingdom, France	64,063	① 51%	73,339	1 54%	0		0	0
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	312,948	→ 20%	United Kingdom, Germany, Spain	35,635	1 48%	42,229	1 55%				
S10	630260 Toilet&kitchen linen,of terry towellg or similar terry fab,of cotton	277,610	→ 35%	United Kingdom, Germany, France	39,834	6 7%	72,488	5 79%				
S10	630231 Bed linen, of cotton, nes	265,773	1 2%	United Kingdom, Germany, France	33,588	1 45%	42,240	O 63%				
S1	420310 Articles of apparel of leather or of composition leather	237,396	● 7%	Germany, Spain, France	55,354	1 49%	72,075	1 57%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	234,186	9 74%	United Kingdom, Germany, France	18,564	9 77%	25,536	O 88%				
S10	630210 Bed linen, of textile knitted or crocheted materials	220,125	1 9%	Germany, United Kingdom, Spain	8,972	1 61%	11,127	9 76%				
S1	610510 Mens/boys shirts, of cotton, knitted	219,844	G 68%	United Kingdom, Germany, France	29,492	O88%	33,634	9 87%				
S1	6115 Panty hose, tights, stockings & other hosiery, knitted or crocheted	126,281	3 9%	United Kingdom, Germany, France	20,933	O 70%	29,454	9 75%				
S20	420329 Gloves mittens&mitts,o/t for sport,of leather o of composition leather	116,335	2 7%	Germany, United Kingdom, France	11,908	1 52%	13,522	G 64%				
S12	711319 Articles of jewellry &pt therof of/o prec met w/n platd/clad w prec met	112,831	O 94%	United Kingdom, Switzerland, France	109,030	O100%	308,102	O 100%				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	90,916	2 7%	United Kingdom, France, Netherlands	557,300	1 47%	782,308	1 45%				
S13	901890 Instruments and appliances used in medical or veterinary sciences, nes	75,575	3 3% 3 3%	Germany, Netherlands, Belgium	45,164	1 43%	56,577	1 48%				
S8	080520 Mandarins(tang&sats)clementines&wilkgs ∼ citrus hybrids,fresh/drid	71,949	O 97%	United Kingdom, Netherlands, Germany	33,509	2 5%	138,499	1 45%		0		
S9	100640 Rice, broken	44,122	O91%	Belgium, United Kingdom, France	44,752	1 0%	313,077	9 74%		0		
S8	070190 Potatoes, fresh or chilled nes	26,523	O 100%	United Kingdom, Germany, Spain	11,154	3 1%	116,844	1 40%		0		
S23, S8	080410 Dates, fresh or dried	21,019	₾83%	United Kingdom, France, Germany	84,497	3 0%	104,917	1 42%				
S14	730690 Tubes, pipe & hollow profiles, iron or steel, welded, nes	5,762	O 95%	United Kingdom, Germany, Belgium	21,936	O100%	139,729	1 53%			0	

PDI: M	oving into new products		e product's dive		h	elp P	is pro akista ng its	
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	1	8	39	0	0		
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	2	44	7				
S1	611120 Babies garments and clothing accessories of cotton, knitted	3	38	12				
S1	610462 Womens/girls trousers and shorts, of cotton, knitted	4	16	85				
S7	0306Xa Frozen shrimps and prawns	5	23	35				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	6	21	6				
S3	180100 Cocoa beans, whole or broken, raw or roasted	7	4	98				
S1	620343 Mens/boys trousers and shorts, of synthetic fibres, not knitted	8	62	65				
S1	610990 T-shirts, singlets and other vests, of other textile materials, knitted	9	39	29				
S29, S9	120740 Sesamum seeds, whether or not broken	10	2	4				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	45	1	1				
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	47	10	105				
S10	570242 Carpets of man-made textile mat, of woven pile construction, made up, nes	59	13	2		0		0
S23, S9	071340 Lentils dried, shelled, whether or not skinned or split	70	6	18		0		
S21	730519 Pipe,line,i or s,int/ext circ cross sect,wld,ext dia >406.4mm,nes	133	7	23				
S8	0810XX Fruits nes, fresh	136	136	9				
S8	0709Xa Vegetables nes, fresh or chilled	179	383	5				
S7	0303Xa Other frozen fish, whole	187	9	178				
S11	1701XX Raw cane sugar	190	3	34				
S1	620413 Womens/girls suits, of synthetic fibres, not knitted	220	216	3				
S1	610339 Mens/boys jackets and blazers, of other textile materials, knitted	249	264	8				
S1	620419 Womens/girls suits, of other textile materials, not knitted	303	182	10				
S29	120300 Copra	562	5	60		0		

Palestine, State of

EPI: G	rowing your current exports			Wha	at is the product's export potential valu	ue (in US\$ tho	ousand) ir	ı?		he	lp Pa	is pro alestin mprov ?	ne,
CBI sector	Product description	EU &	EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S17	1211XX Other medicinal plants		1,088	9 74%	Netherlands, Belgium, France	168	O 97%	369	O 94%	0	0		
S29	150910 Olive oil, virgin		1,021	1 45%	Italy, Belgium, France	296	1 46%	661	→ 31%			0	
S5	0603XX Cut flowers and flower buds for bouquets, fresh		888	9 77%	Netherlands, Belgium, United Kingdom	4	O 100%	23	O 100%				
S23, S8	080410 Dates, fresh or dried		880	6 4%	Netherlands, France, United Kingdom	240	31%	794	O 76%				
S26	091099 Spices nes		611	●82%	Netherlands, United Kingdom, Belgium	166	O 96%	2,465	1 44%				
S8	081010 Strawberries, fresh		570	1 47%	Netherlands, Belgium, France	5	3 %	161	O 100%				
S8	070390 Leeks and other alliaceous vegetables, fresh or chilled		381	9 72%	Netherlands, Belgium, Poland	15	O 91%	43	O100%				
S8	0805XX Fresh or dried lemons, limes, and other citrus fruit		372	O 100%	Netherlands, Poland, Slovakia	15	O 100%	143	1 62%				
S1	610343 Mens/boys trousers and shorts, of synthetic fibres, knitted		340	O 100%	Belgium, Netherlands, United Kingdom	26	O 100%	122	O 100%				
S8	0709Xa Vegetables nes, fresh or chilled		294	1 60%	Netherlands, United Kingdom, France	18	O 93%	175	O 100%				
S23	080212 Almonds, fresh or dried, shelled or peeled		167	1 47%	Netherlands, Belgium, France	44	O 100%	103	O 97%				
S8	070200 Tomatoes, fresh or chilled		123	● 30%	Netherlands, France, Poland	3	2 %	115	O 74%				
S29	150990 Olive oil and its fractions refined but not chemically modified		101	O 94%	Netherlands, Italy, United Kingdom	21	O 100%	77	O 67%			0	0
S8	070310 Onions and shallots, fresh or chilled		63	O 99%	Netherlands, United Kingdom, Belgium	3	O 100%	173	O 63%	0	0		

PDI: N	loving into new products		e product's div tential rank in.		h	elp Pa e of i	is pro alestir mpro ?	ne,
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S8	080719 Melons, fresh, other than watermelons	1	3	3	0	0		
S3	180100 Cocoa beans, whole or broken, raw or roasted	2	6	15				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	3	1	6				
S23, S9	071340 Lentils dried, shelled, whether or not skinned or split	4	2	1				
S8	070930 Aubergines(egg-plants), fresh or chilled	5	8	5				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	6	4	2				
S7	160416 Anchovies, prepared or preserved, whole or in pieces, but not minced	7	5	11				
S26	091020 Saffron	8	11	4				
S8	0810XX Fruits nes, fresh	9	10	10				
S8	070920 Asparagus, fresh or chilled	10	17	27				
S23	200570 Olives prepard o preservel, oth than by vinegar o acetic acid, not frozen	11	12	8				0
S29, S9	120740 Sesamum seeds, whether or not broken	15	7	7		0		
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	26	9	9				

Peru

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) in	ı?			help	is pro Peru ng its	
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Latin America	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	945,466	38 %	Germany, Italy, Belgium	39,527	3 5%	379,965	9 83%				
S8	080610 Grapes, fresh	199,222	1 53%	Netherlands, United Kingdom, Germany	98,800	1 44%	162,649	O 88%				
S23	200560 Asparagus prepard or preservd,o/t by vinegar or acetic acid,not frozen	192,782	1 51%	Spain, France, Germany	3,937	O 63%	16,077	●80%				
S8	070920 Asparagus, fresh or chilled	142,776	1 4%	Netherlands, Spain, United Kingdom	9,267	1 52%	23,799	O 73%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	122,766	3 74%	Germany, United Kingdom, France	17,002	3 5%	60,350	1 9%			0	
S23, S8	0803 Bananas and plantains, fresh or dried	86,453	1 40%	Belgium, Germany, Italy	10,022	O 96%	14,418	O 100%		0		
S7	030749 Cuttle fish and squid, shelled or not, frozen, dried, salted or in brine	82,031	38 %	Spain, Italy, France	22,015	● 7%	27,260	3 5%		0		
S8	080440 Avocados, fresh or dried	77,917	5 %	Netherlands, Spain, France	1,259	1 51%	21,525	O 94%				
S8	080450 Guavas, mangoes and mangosteens, fresh or dried	77,800	9 %	Netherlands, Germany, Spain	6,860	O 88%	8,149	3 76%				
S1	610510 Mens/boys shirts, of cotton, knitted	69,191	1 44%	Germany, Italy, France	20,775	● 6%	51,909	2 8%			0	
S16, S17	320300 Colourg matter of vegetable or animal origin&preparations basd thereon	33,639	1 9%	Spain, Denmark, Germany	18,161	2 0%	49,002	1 59%				
S7	1605Xb Prepared or preserved molluscs and other aquatic invertebrates	31,502	●79%	Spain, Italy, France	30,598	12 %	7,736	O 89%				
S24	392020 Film and sheet etc, non-cellular etc, of polymers of propylene	12,263	O 95%	Italy, Germany, Spain	22,585	1 54%	86,221	1 3%		0		
S25	690890 Tiles, cubes and sim nes, glazed ceramics	6,042	O 100%	Germany, France, United Kingdom	4,056	O 99%	45,797	1 47%		0	0	
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	5,938	O 100%	Germany, Denmark, France	22,612	9 74%	16,084	1 57%				
S7	160416 Anchovies, prepared or preserved, whole or in pieces, but not minced	5,884	1 41%	Italy, Spain, France	1,747	28 %	29,944	O 75%		0		
S24	392010 Film and sheet etc, non-cellular etc, of polymers ofethylene	5,466	O 99%	Germany, Italy, Spain	9,116	₾86%	36,067	2 3%			0	
S24	392330 Carboys, bottles, flasks and similar articles of plastics	4,828	O 99%	France, Germany, United Kingdom	10,105	O 99%	50,081	3 3%				
S7	0303Xa Other frozen fish, whole	4,766	1 50%	Spain, Italy, France	16,553	O 77%	9,562	O 67%				

PDI: M	oving into new products		e product's dive			help	is pro Peru ng its	
CBI sector	Product description	EU & EFTA	BRICS + 11	Latin America	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	2	5	0	0		
S23, S8	0803 Bananas and plantains, fresh or dried	2	6	3				
S17, S29	151110 Palm oil, crude	3	10	6				
S17, S29	151321 Palm kernel or babassu oil, crude	4	11	27				
S23	080132 Cashew nuts, without shell, fresh or dried	5	15	15				
S7	0306Xa Frozen shrimps and prawns	6	17	12				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	7	34	4				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	8	4	8				
S7	030611 Rock lobster&oth sea crawfish,frozen in shell/not,incl boild in shell	9	21	81				
S8	080450 Guavas, mangoes and mangosteens, fresh or dried	10	42	34				
S29, S9	120740 Sesamum seeds, whether or not broken	17	9	26				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	21	12	7				
S23, S9	071320 Chickpeas, dried, shelled, whether or not skinned or split	22	16	10				
S11	1701XX Raw cane sugar	25	3	1				
S7	0303Xa Other frozen fish, whole	28	8	14				
S23	080131 Cashew nuts, in shell, fresh or dried	36	1	29				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	41	5	2				
S7	030621 Rock lobster&oth sea crawfish not fz,in shell/not,incl boild in shell	42	7	471				
S9	100610 Rice in the husk (paddy or rough)	241	70	9				

Philippines

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) in	1?		hel	p Phi	s prod lippir ng its.	nes
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S17, S29	151311 Coconut (copra) oil crude	995,576	D 58%	Netherlands, Germany, Italy	141,903	O 66%	268,469	9 77%				
S6	85XXXb Smart cards; electronic integrated circuits; other electrical machines and	709,697	3 %	Germany, France, Netherlands	9,165,174	1 51%	19,189,974	1 41%				
S23, S8	0803 Bananas and plantains, fresh or dried	623,154	O 99%	Germany, Belgium, United Kingdom	146,171	2 3%	409,589	1 0%				
S6	854140 Photosensitive semiconduct device, photov oltaic cells&light emit diodes	518,177	1 48%	Germany, Netherlands, Italy	454,412	O 77%	1,011,023	① 51%				
S6	84XXXd Parts and accessories for printers, copying machines, computers & other	385,634	3 4%	Netherlands, Germany, Czech Republic	735,022	2 6%	1,636,770	2 8%				
S6	850440 Static converters, nes	180,645	1 58%	Germany, Netherlands, France	389,392	O 63%	847,976	O 63%				
S28	4418XX Other builders' joinery & carpentry of wood	140,774	O 100%	Germany, Switzerland, United Kingdom	38,666	O 98%	856,159	●8%				
S8	080430 Pineapples, fresh or dried	130,251	O 100%	Germany, Netherlands, Belgium	16,524	● 16%	54,946	●6%				
S2	854430 Ignition wirg sets&oth wirg sets usd in vehicles, aircraft etc	128,616	O 96%	Germany, United Kingdom, France	178,909	3 78%	1,069,605	1 42%				
S23	080111 Coconuts, dessicated	128,306	1 53%	Netherlands, Germany, United Kingdom	39,279	3 2% 3	62,439	1 51%				
S2, S6	85XXXa Parts of telephone sets and other transmission apparatus	95,237	3 4% 3	Hungary, Germany, Netherlands	430,160	3 4% 3	737,697	2 7%				
S14, S2	8708XX Other parts & accessories of motor vehicles of headings 8701 to 8705	57,407	6 4%	Germany, United Kingdom, France	289,507	6 4%	410,738	1 42%				
S6	854150 Semiconductor devices, nes	55,317	1 5%	Germany, Netherlands, France	189,866	9 71%	587,917	1 53%				
S6	854129 Transistors, other than photosensitive transistors, nes	51,413	●6%	Germany, France, Austria	239,241	2 0%	541,835	2 2%				
S6	850450 Inductors, electric	40,943	5 70%	Germany, United Kingdom, France	210,977	1 47%	477,352	1 42%				
S6	853224 Electrical capacitors, fixed, ceramic dielectric, multilayer, nes	36,803	●83%	Germany, Hungary, Czech Republic	228,834	1 6%	394,598	2 6%				
S6	854121 Transistors, oth than photosensit, w a dissipation rate < 1 W	23,471	1 61%	Germany, France, United Kingdom	226,490	1 48%	395,610	1 42%			0	

PDI: M	loving into new products		e product's divo		he	lp Ph	is pro ilippi ng its	
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S24	400122 Technically specified natural rubber (TSNR)	1	1	1		0		
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	2	10	3				
S4	090111 Coffee, not roasted, not decaffeinated	3	35	42		0		
S7	0306Xa Frozen shrimps and prawns	4	6	4	0	0		0
S3	180100 Cocoa beans, whole or broken, raw or roasted	5	11	5		0		
S24	400129 Natural rubber in other forms nes	6	5	15	0	0		
S24	400121 Natural rubber in smoked sheets	7	3	2		0		
S17, S29	151110 Palm oil, crude	8	8	13	0	0		0
S7	1605Xa Prepared or preserved shrimps and prawns	9	9	9		0		
S1	621210 Brassieres and parts thereof, of textile materials	10	18	6				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	22	49	10	0			
S24	400110 Natural rubber latex, whether or not prevulcanised	30	4	14	0	0		
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	38	2	8	0	0		
S26	0907 Cloves	39	16	7	0	0		
S24	400599 Compounded rubber, unvulcanised in primary forms nes	48	7	38	0	0		

Republic of Moldova

EPI: G	rowing your current exports		Wh	nat is the product's export potential valu	ue (in US\$ tho	ousand) ir	1?		he	ıld thi Ip Rej Mole provii	publio dova	c of
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S9	120600 Sunflower seeds, whether or not broken	295,456	O89%	Romania, Italy, Germany	129,283	O 64%	199,140	O 71%				
S2	854430 Ignition wirg sets&oth wirg sets usd in vehicles, aircraft etc	50,365	1 62%	Romania, Germany, Poland	5,402	O97%	10,861	G 63%				
S30	220421 Grape wines nes,incl fort&grape must,unfermntd by add alc in ctnr<=2l	36,370	●80%	United Kingdom, Germany, Switzerland	14,467	1 %	19,220	● 7%				
S23	080232 Walnuts, fresh or dried, shelled or peeled	34,231	→ 37%	Romania, Italy, United Kingdom	23,654	O89%	29,783	O 89%				
S29	151211 Sunflower-seed or safflower oil, crude	30,838	2 3%	Italy, Romania, Poland	19,470	O 93%	26,991	O 92%				
S30	220429 Grape wines nes,incl fort&grape must,unfermntd by add alc,in ctnr > 21	29,611	O 91%	Germany, Italy, Romania	9,936	30 %	21,874	1 7%				
S9	1001Xb Wheat and meslin, except durum	21,038	1 56%	Italy, Romania, Greece	11,121	1 47%	18,475	G 64%				
S8	080810 Apples, fresh	20,826	O 98%	United Kingdom, Germany, Romania	53,423	3 %	76,707	2 7%				
S28	940190 Parts of seats other than those of heading No 94.02	19,001	1 45%	Poland, Germany, United Kingdom	3,630	9 71%	5,129	5 79%				0
S23	2009Xf Apple juice, unfermented	18,197	3 2%	Poland, Germany, United Kingdom	14,323	O89%	18,027	9 85%				
S10	570242 Carpets of man-made textile mat, of woven pile construction, made up, ne	8,336	3 76%	Romania, Italy, Germany	5,884	3 %	14,620	3 4% 3				
S23	200540 Peas prepard o preservd,oth than by vinegar o acetic acid,not frozen	6,504	O 99%	Romania, Italy, Lithuania	9,588	1 47%	14,436	1 52%			0	
S8	080940 Plums and sloes, fresh	6,424	O 100%	Italy, United Kingdom, Germany	9,227	2 %	10,535	● 9%				

PDI: M	loving into new products		e product's dive		he	is pro public dova ng its	c of	
CBI sector	Product description	EU & EFT A	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	1	10	1	0	0	0	0
S1	611241 Womens/girls swimwear, of synthetic fibres, knitted	2	20	15				
S1	621210 Brassieres and parts thereof, of textile materials	3	9	13				
S1	6110XX Jerseys, pullovers, cardigans, etc, knitted or crocheted, of wool or fine a	4	53	4				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	5	38	9				
S1	620343 Mens/boys trousers and shorts, of synthetic fibres, not knitted	6	43	16				
S1	621133 Mens/boys garments nes, of man-made fibres, not knitted	7	18	2				
S1	6115 Panty hose, tights, stockings & other hosiery, knitted or crocheted	8	19	3				
S1	620213 Womens/girls overcoats∼ articles of man-made fibres,not knittd	9	52	18				
S1	620443 Womens/girls dresses, of synthetic fibres, not knitted	10	67	29				
S1	610463 Womens/girls trousers and shorts, of synthetic fibres, knitted	11	21	5				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	12	50	10				
S1	620192 Mens/boys anoraks and similar articles, of cotton, not knitted	13	11	8				
S28	44XXXX (4408 & 4412) Plywood, veneered panels and similar laminated wood;	26	6	7				
S1	610433 Womens/girls jackets, of synthetic fibres, knitted	32	13	6				
S3	180100 Cocoa beans, whole or broken, raw or roasted	45	5	128				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	62	3	90				
S29, S9	120740 Sesamum seeds, whether or not broken	68	7	54				
S7	0303Xa Other frozen fish, whole	82	1	83				
S9	100620 Rice, husked (brown)	199	4	146				
S7	030354 Frozen Mackerel	224	8	276				
S11	1701XX Raw cane sugar	275	2	114				

Rwanda

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) ir	ı?		h	elp R	is pro wand	la
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	3 5,232	● 7%	Belgium, Switzerland, Germany	463	1 2%	6,415	3 3%				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	5,257	1 56%	United Kingdom, Germany, Poland	13,657	→ 25%	62,840	1 45%				
S16, S17,	130219 Vegetable saps and extracts nes	353	9 72%	Switzerland, France, Germany	123	O 96%	1,409	O 98%				
S8	070820 Beans, shelled or unshelled, fresh or chilled	190	O 95%	Switzerland, United Kingdom, Netherland	1	O 100%	959	1 59%				
S24	392310 Boxes, cases, crates & similar articles of plastic	172	O 100%	Switzerland, Belgium, Germany	43	O 100%	3,968	9 81%				
S27	090230 Black tea (fermented)&partly fermentd tea in packages not exceedg 3 kg	133	O 100%	Belgium, France, Poland	24	O 100%	479	→ 30%				
S10	4602XX Basketwork, wickerwork & other articles made from vegetable plaiting n	79	O 92%	Germany, Belgium, Netherlands	2	O 98%	3	9 85%				
S4	090112 Coffee, not roasted, decaffeinated	44	O 92%	Switzerland, France, Belgium	1	1 42%	3	O 90%				
S23, S9	071333 Kidney beans&white pea beans drid shelld,whether o not skinnd o split	35	O 100%	United Kingdom, Italy, France	27	O 93%	105	1 62%				
S8	070190 Potatoes, fresh or chilled nes	32	O 100%	Belgium, Switzerland, Germany	4	O 100%	34	→ 22%				
S24	392510 Reservoirs, tanks, vats etc of a capacity exceeding 300 l, of plastics	26	O 100%	Switzerland, France, Belgium	3	O 100%	370	1 45%				
S9	100590 Maize (corn) nes	17	O 100%	Netherlands, Belgium, Portugal	27	O 100%	239	O 70%				
S9	100510 Maize (com) seed	14	O 100%	France, Romania, Germany	8	O 100%	1,153	1 54%				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	14	O 100%	Belgium, France, United Kingdom	18	O 100%	701	O 69%				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	8	O 100%	Belgium, United Kingdom, Netherlands	11	O 100%	254	2 3%				
S8	070110 Potatoes seed, fresh or chilled	6	O 100%	Belgium, Switzerland, Italy	15	O 100%	237	→ 22%				
S9	100610 Rice in the husk (paddy or rough)	2	O 100%	Romania, France, Italy	16	O 100%	79	O 79%		0		

PDI: M	oving into new products		e product's div tential rank in.		ŀ	is pro Rwand		
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	1	4	0	0		
S5	0603XX Cut flowers and flower buds for bouquets, fresh	2	3	6				
S17, S29	150810 Ground-nut oil, crude	3	6	61				
S29, S9	120740 Sesamum seeds, whether or not broken	4	2	1				
S24	400129 Natural rubber in other forms nes	5	5	13				
S23	080131 Cashew nuts, in shell, fresh or dried	6	4	5				
S24	400122 Technically specified natural rubber (TSNR)	7	10	28				
S11	1701XX Raw cane sugar	8	9	2				
S23, S8	0803 Bananas and plantains, fresh or dried	9	20	42				
S28	4403XX Other logs of wood	10	13	16				
S29	151211 Sunflower-seed or safflower oil, crude	14	8	9				
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	19	7	51				
S8	070820 Beans, shelled or unshelled, fresh or chilled	31	59	7				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	32	11	10				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	38	27	3				
S23, S9	071332 Beans, small red (Adzuki) dried, shelled, whether or not skinned or split	65	45	8		0		

Sao Tome and Principe

EPI: Gi	rowing your current exports		Wh	at is the product's export potential val	ue (in US\$ tho	ousand) ir	ı?		help		Tome	oduct e and oving
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	6,175	● 9%	Netherlands, Belgium, France	231	2 8%	14	O 99%		0		
S23	080111 Coconuts, dessicated	448	O100%	Portugal, Poland, Norway	62	O 100%	112	O 64%				
S8	0801XX Coconuts, not dessicated	71	O 98%	Portugal, Norway, Netherlands	6	O 100%	35	3 0%				
S4	090111 Coffee, not roasted, not decaffeinated	32	O 97%	Portugal, Norway, Belgium	0	O 100%	0	O 100%				
S9	1207Xa Other oil seeds	6	O 99%	Portugal, Poland, Netherlands	1	O 95%	5	O 91%				
S3	180320 Cocoa paste wholly or partly defatted	1	O 98%	Spain, Poland, France	0	O 100%	0	O100%				
S14, S2	8708XX Other parts & accessories of motor vehicles of headings 8701 to 8705	1	●6%	Portugal, Poland, Spain	0	O 68%	0	O97%				
S10, S28	940360 Furniture, wooden, nes	0	2 2%	Portugal, Norway, France	0	9 85%	0	O 96%				
S4	090121 Coffee, roasted, not decaffeinated	0	●6%	Portugal, Norway, Poland	0	O 100%	0	O100%				
S5	0604 Foliage, branche etc	0	3 4% 3	Portugal, Netherlands, Norway	0	O 100%	0	O100%				
S10	940350 Bedroom furniture, wooden, nes	0	O100%	Portugal, Norway, France	0	O 100%	0	● 9%				
S14	843149 Parts of cranes, work-trucks, shovels, and other construction machinery	0	2 2%	Portugal, Norway, Belgium	0	1 54%	0	O 98%				

Note: Ranking according to EPI to EU & EFTA. Empty cells for additional indicators are due to missing data. Country information on SMEs and female labour participation not available, indicators correspond to world averages.

PDI: M	oving into new products		e product's div tential rank in.		help	Sao cipe	Tome	oduct e and oving
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	1	8	11	0	0		0
S17	152110 Vegetable waxes excludg triglycerides, whether or not refind or colourd	2	2	4				
S24	400110 Natural rubber latex, whether or not prevulcanised	3	1	3				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	4	6	12				
S23	080131 Cashew nuts, in shell, fresh or dried	5	4	2				
S24	400122 Technically specified natural rubber (TSNR)	6	3	5				
S23	080132 Cashew nuts, without shell, fresh or dried	7	9	7				
S24	400129 Natural rubber in other forms nes	8	7	10				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	9	5	1				
S17, S29	151311 Coconut (copra) oil crude	10	10	15				
S4	090111 Coffee, not roasted, not decaffeinated	11	16	9				
S26	0908Xa Nutmeg	13	15	8				
S17, S29	151110 Palm oil, crude	15	14	6				

Note: Ranking according to PDI to EU & EFTA. Empty cells for additional indicators are due to missing data.

Country information on SMEs and female labour participation not available, indicators correspond to world averages.

Senegal

EPI: G	rowing your current exports		Wh	nat is the product's export potential val	ue (in US\$ tho	ousand) i	n?		h	elp S	is prod enega	al
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S17, S29	150810 Ground-nut oil, crude	44,520	1 43%	France, Italy, Switzerland	17,664	2 6%	19	O 100%	0	0	0	0
S7	0302Xc Other fresh or chilled fish, whole	37,606	31 %	Spain, Italy, France	528	O93%	1,569	2 3%	0			
S7	030759 Octopus, frozen, dried, salted or in brine	36,516	3 1%	Italy, Spain, Greece	4,234	9 81%	215	O 90%				
S7	0303Xa Other frozen fish, whole	23,336	1 58%	Spain, France, Italy	26,513	1 47%	89,945	1 42%				
S7	030749 Cuttle fish and squid, shelled or not, frozen, dried, salted or in brine	17,187	30 %	Spain, Italy, Greece	1,648	O 94%	694	O91%				
S7	0306Xa Frozen shrimps and prawns	16,986	1 40%	France, Spain, Belgium	1,520	O 98%	1,638	O 95%				
S8	070820 Beans, shelled or unshelled, fresh or chilled	11,795	1 44%	France, United Kingdom, Spain	6	O 100%	135	O 97%				
S7	0304Xb Fish fillets, frozen	6,983	2 3%	France, Italy, Spain	323	O 97%	379	O 94%			0	
S7	160414 Tunas, skipjack&Atl bonito, prepard/preserv d, whole/in pieces, ex mincd	6,936	1 51%	France, Italy, United Kingdom	102	O 100%	805	O 78%				
S8	080719 Melons, fresh, other than watermelons	5,298	1 51%	United Kingdom, France, Netherlands	70	O 99%	43	●83%				
S29, S9	120740 Sesamum seeds, whether or not broken	1,501	9 84%	Greece, France, Germany	1,270	→ 32%	854	O 98%				
S24	392490 Household and toilet articles nes, of plastics	1,336	O88%	France, United Kingdom, Spain	107	●86%	1,306	3 5% 3				
S7	030353 Frozen Sardines , sardinella, brisling or sprats	809	O 91%	Spain, Portugal, France	625	5 79%	20,358	O 74%				
S9	100640 Rice, broken	576	3 85%	Belgium, France, United Kingdom	40	O 99%	5,120	1 40%				
S7	030354 Frozen Mackerel	297	O 92%	France, Portugal, Italy	968	1 40%	4,544	●6%				
S7	0303Xb Frozen tuna, whole	278	● 3%	Spain, Italy, France	212	O 100%	932	● 9%				
S23	080131 Cashew nuts, in shell, fresh or dried	19	3 73%	Italy, France, United Kingdom	6,754	4 %	32	₾81%		0		

PDI: M	oving into new products		e product's div otential rank in		ŀ	ielp S	is pro Seneg ng its	
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	2	8	0	0		
S28	4403XX Other logs of wood	2	4	7				
S11	1701XX Raw cane sugar	3	3	3				
S23	080131 Cashew nuts, in shell, fresh or dried	4	1	5				
S23	080132 Cashew nuts, without shell, fresh or dried	5	6	25				
S24	400122 Technically specified natural rubber (TSNR)	6	5	40				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	7	11	35				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	8	29	21				
S29, S9	120740 Sesamum seeds, whether or not broken	9	8	20				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	10	10	67				
S8	080450 Guavas, mangoes and mangosteens, fresh or dried	13	41	9				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	16	18	1				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	18	7	2				
S8	070310 Onions and shallots, fresh or chilled	42	39	4				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	45	37	6				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	51	9	238				
S7	160413 Sardines, sardinella&brislg o sprats prep o presvd, whole o pce ex mincd	94	54	10		0		

Sierra Leone

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ the	ousand) ii	n?		hel	uld thi p Siei provii	ra Le	one
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	59,633	2 6%	Netherlands, Germany, Belgium	9,213	O 99%	7,577	O 100%		0		
S4	090111 Coffee, not roasted, not decaffeinated	7,579	1 52%	Germany, France, Belgium	504	O 100%	475	1 50%				
S28	4403XX Other logs of wood	1,421	O 92%	France, Finland, Germany	10,293	● 9%	195	O 99%				
S15	850131 DC motors, DC generators, of an output not exceeding 750 W	710	9 79%	France, Czech Republic, Poland	180	O 100%	57	O 100%				
S6	850440 Static converters, nes	390	3 75%	Czech Republic, Poland, Germany	205	O 89%	122	3 84%				
S24	400129 Natural rubber in other forms nes	379	O 96%	Slovakia, Poland, Germany	40	23 %	323	O 98%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	364	3 75%	France, Belgium, Germany	662	3 72%	170	9 87%				
S9	1207Xa Other oil seeds	342	O88%	Germany, Netherlands, Czech Republic	96	O 96%	224	O 99%				
S2, S24	401120 Pneumatic tires new of rubber for buses or lorries	306	O 91%	Germany, France, Czech Republic	529	O 98%	855	O 98%				
S1	610510 Mens/boys shirts, of cotton, knitted	284	O 94%	France, Germany, Spain	20	O 98%	17	O91%				
S21	841370 Centrifugal pumps nes	267	9 75%	France, Germany, Poland	511	O 100%	409	O 100%				
S7	0303Xa Other frozen fish, whole	219	O 100%	France, Spain, Poland	2,618	O 94%	4,355	O 96%				
S14	843143 Parts of boring or sinking machinery, whether or not self-propelled	114	O 90%	France, Netherlands, Poland	767	O 100%	1,567	1 57%				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	64	O 100%	Germany, Portugal, France	295	O 100%	310	O 100%				
S11	170199 Refined sugar, in solid form, nes	27	① 52%	Spain, France, Poland	74	O 100%	332	O 100%				

Note: Ranking according to EPI to EU & EFTA. Empty cells for additional indicators are due to missing data. Country information on SMEs and female labour participation not available, indicators correspond to world averages.

PDI: M	oving into new products		e product's div tential rank in		hel	oduct eone s?		
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S23	080132 Cashew nuts, without shell, fresh or dried	1	7	16		0		
S7	0304Xb Fish fillets, frozen	2	25	14				
S3	180310 Cocoa paste not defatted	3	8	59				
S23	080131 Cashew nuts, in shell, fresh or dried	4	3	5				
S26	0907 Cloves	5	1	7				
S24	400122 Technically specified natural rubber (TSNR)	6	4	48				
S23, S8	0803 Bananas and plantains, fresh or dried	7	34	17				
S24	400129 Natural rubber in other forms nes	8	26	2				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	9	13	113				
S16, S17,	130120 Gum arabic	10	5	22				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	14	10	3				
S24	400599 Compounded rubber, unvulcanised in primary forms nes	17	6	76			0	
S29, S9	120740 Sesamum seeds, whether or not broken	23	9	55				
S11	1701XX Raw cane sugar	25	2	4				
S28	44XXXX (4408 & 4412) Plywood, veneered panels and similar laminated wood;	30	11	9				
S9	100620 Rice, husked (brown)	85	22	6				
S9	100640 Rice, broken	155	106	1				
S27	090210 Green tea (not fermented) in packages not exceeding 3 kg	175	145	10				
S14	732611 Balls,grindg&similar articles of i or s,forged or stamped,not f/worked	452	127	8				

Note: Ranking according to PDI to EU & EFTA. Empty cells for additional indicators are due to missing data.

Country information on SMEs and female labour participation not available, indicators correspond to world averages.

Somalia

EPI: G	rowing your current exports		Wh	at is the product's export potential val	ue (in US\$ tho	ousand) ii	n?		h	elp S	s pro omali ng its	а
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S29, S9	120740 Sesamum seeds, whether or not broken	321	O 100%	France, Germany, Italy	12,267	●3%	3,295	1 53%		0		
S16, S17,	130190 Natural gums, resins, gum-resins and balsam, except arabic gum	114	3 %	France, Germany, Italy	3,249	O 96%	145	3 %				
S16, S17,	130120 Gum arabic	24	O 91%	France, Germany, United Kingdom	65	O 100%	1	9 76%				
S7	0303Xa Other frozen fish, whole	17	O100%	France, Italy, Spain	98	O100%	315	4 %				
S8	0805XX Fresh or dried lemons, limes, and other citrus fruit	13	O 95%	France, Germany, Italy	1	O100%	20	3 %				
S16, S17	330129 Essential oils, nes	11	O 90%	France, Germany, Spain	49	O 96%	2	O100%				
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	8	O 100%	France, Germany, Italy	3	O 100%	2	O 65%				
S21	842199 Parts for filterg or purifyg mchy & apparatus for liquids or gases,nes	1	O 98%	France, Germany, Italy	10	O 98%	1	O 100%				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	1	O 99%	France, Germany, Italy	0	O 100%	0	O 99%				
S23	200560 Asparagus prepard or preservd, o/t by vinegar or acetic acid, not frozen	1	O 100%	France, Germany, Spain	0	O 100%	0	O 100%				
S17	1211XX Other medicinal plants	0	O 100%	France, Germany, Italy	3	O 93%	0	O 88%				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	0	O 100%	France, United Kingdom, Germany	282	O 100%	2	O 89%				
S16, S17	330190 Conc&aqueous distls of essentl oils; terpenic by-prods of essentl oils	0	38 %	France, Germany, United Kingdom	2	O 100%	0	O 100%				0

Note: Ranking according to EPI to EU & EFTA. Empty cells for additional indicators are due to missing data. Country information on SMEs and female labour participation not available, indicators correspond to world averages.

PDI: M	loving into new products		e product's div		h	elp S	is pro omal ng its	
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S28	440726 Lumber, Meranti nes, Lauan, Seraya, alan sawn >6mm	1	2	1		0		0
S23	080131 Cashew nuts, in shell, fresh or dried	2	1	2				
S3	180100 Cocoa beans, whole or broken, raw or roasted	3	4	6				
S26	0907 Cloves	4	3	5				
S17, S29	150810 Ground-nut oil, crude	5	8	23				
S10	570220 Floor coverings of coconut fibres (coir)	6	6	3				
S23	080132 Cashew nuts, without shell, fresh or dried	7	9	4				
S16, S17,	130120 Gum arabic	8	5	7				
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	9	17	8				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	10	10	10				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	19	12	9				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	24	7	21				

Note: Ranking according to PDI to EU & EFTA. Empty cells for additional indicators are due to missing data.

Country information on SMEs and female labour participation not available, indicators correspond to world averages.

South Africa

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) ii	n?		hel	p Sou	is pro uth Afi ng its.	rica
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S21	842139 Filtering or purifying machinery and apparatus for gases nes	676,985	● 5%	Germany, United Kingdom, Spain	256,808	6 7%	217,450	O 95%		0	0	
S8	080610 Grapes, fresh	436 ,458	12 %	Netherlands, United Kingdom, Germany	71,647	1 61%	43,827	● 61%		0		
S30	220429 Grape wines nes,incl fort&grape must,unfermntd by add alc,in ctnr > 2l	318,411	1 45%	United Kingdom, Germany, Sweden	_	9 77%	109,353	O 89%		0		
S8	080510 Oranges, fresh or dried	3 01,562	→ 24%	Netherlands, Germany, United Kingdom	110,213	1 48%	146,402	● 66%		0		
S30	220421 Grape wines nes,incl fort&grape must,unfermntd by add alc in ctnr<=2l	193,938	●8%	United Kingdom, Germany, Netherlands	65,615	1 54%	153,996	1 57%				
S8	080540 Grapefruit, fresh or dried	163,069	1 55%	Netherlands, Germany, France	11,589	1 6%	7,855	1 58%				
S8	080810 Apples, fresh	108,833	35 %	United Kingdom, Netherlands, Germany	62,680	9 78%	157,619	● 51%				
S8	0805XX Fresh or dried lemons, limes, and other citrus fruit	103,002	1 59%	Netherlands, Germany, Spain	8,557	→ 24%	17,398	1 46%				
S23	0802Xc Nuts nes	101,897	6 5%	Germany, Netherlands, United Kingdom	23,435	9 84%	43,632	O 91%				
S8	0808XX Pears and quinces, fresh	92,652	1 3%	Netherlands, Germany, Italy	34,778	1 41%	25,251	●60%				
S9	100590 Maize (corn) nes	72,957	9 84%	Spain, Netherlands, Portugal	240,740	1 62%	440,204	○ 69%				
S14, S2	8708XX Other parts & accessories of motor vehicles of headings 8701 to 8705	71,038	● 5%	Germany, United Kingdom, Spain	65,882	1 45%	70,119	● 5%			0	
S2	840999 Parts for diesel and semi-diesel engines	70,160	1 42%	Germany, United Kingdom, France	38,105	●80%	41,969	1 42%			0	
S14	730890 Structures&parts of structures,i/s (ex prefab bldgs of headg no.9406)	37,829	O 89%	Germany, United Kingdom, Switzerland	35,504	9 81%	290,636	2 5% 2 5%				
S9	1201 Soya beans, whether or not broken	23,027	O 100%	Germany, Netherlands, Spain	54,156	O 97%	1,816	● 64%				
S21	841381 Pumps nes	21,392	O 94%	Germany, United Kingdom, France	31,425	O 94%	207,614	1 54%				
S11	1701XX Raw cane sugar	20,859	O 100%	United Kingdom, Portugal, Spain	117,331	7 3%	174,753	9 71%				
S14	731029 Cans, iron or steel, capacity <50 litres nes	20,814	O 93%	United Kingdom, Germany, France	9,759	O 95%	200,780	₾69%				
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	15,501	O 97%	United Kingdom, Germany, Belgium	3,088	O 100%	540,846	5 79%				
S14	731021 Cans,iron o steel,cap <50 litres,to be closd by crimpg o soldering,nes	13,812	O 96%	France, Germany, Netherlands	1,955	O 89%	213,701	3 78%		0		
S23	200990 Mixtures of juices unfermentd¬ spiritd whether o not sugard o sweet	11,418	O 88%	France, United Kingdom, Germany	9,014	O 77%	39 1,487	9 85%				
S26	091099 Spices nes	8,035	O 88%	United Kingdom, Germany, Netherlands	7,476	O 90%	239,788	O 89%		0		
S28	440310 Poles, treated/painted etc	2,587	O 94%	United Kingdom, Ireland, France	6,841	O 98%	263,610	O 93%		0		

PDI: M	loving into new products		e product's div		hel	p Soı	is pro uth At ng its	
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S5	0603XX Cut flowers and flower buds for bouquets, fresh	1	2	17	0			
S4	090111 Coffee, not roasted, not decaffeinated	2	11	24				
S3	180100 Cocoa beans, whole or broken, raw or roasted	3	4	48				
S23, S8	0803 Bananas and plantains, fresh or dried	4	17	11				
S23	080212 Almonds, fresh or dried, shelled or peeled	5	8	32				
S8	080430 Pineapples, fresh or dried	6	28	43				
S8	080440 Avocados, fresh or dried	7	76	96				
S11	1701XX Raw cane sugar	8	1	1				
S8	080450 Guavas, mangoes and mangosteens, fresh or dried	9	57	21				
S7	0304Xb Fish fillets, frozen	10	10	34		0		
S9	1201 Soya beans, whether or not broken	16	6	68		0		
S8	070310 Onions and shallots, fresh or chilled	20	15	4		0		
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	21	16	5		0		
S28	4403XX Other logs of wood	24	5	6		0		
S7	0303Xa Other frozen fish, whole	31	3	2		0		
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	58	9	30		0		
S27	090230 Black tea (fermented)&partly fermentd tea in packages not exceedg 3 kg	60	46	8		0		
S9	100510 Maize (corn) seed	70	81	7		0		
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	92	124	3				
S7	030354 Frozen Mackerel	98	7	10		0		
S9	1207Xb Cotton seeds	100	32	9				

Sri Lanka

EPI: G	rowing your current exports		Wh	nat is the product's export potential valu	ue (in US\$ tho	ousand) ir	1?		he	uld this prod elp Sri Lank proving its		ка
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	370,302	O89%	United Kingdom, Germany, Ireland	386,544	2 7%	458,730	2 3%	0	0		
S1	621210 Brassieres and parts thereof, of textile materials	255,190	39 %	United Kingdom, Italy, Germany	35,344	6 3%	67,159	3 76%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	147,906	2 4%	United Kingdom, Germany, Italy	31,025	3 0%	43,503	2 8%				
S20	611610 Gloves impregnated, coated or covered with plastics or rubber, knitted	145,739	1 40%	Germany, Belgium, United Kingdom	39,758	O 72%	47,131	• 77%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	120,856	2 5%	United Kingdom, Germany, Italy	12,390	3 6% 3	23,199	1 57%				
S2, S24	401290 Solid o cushiond tires, interchangeable tire treads&tire flaps of rbr	101,216	1 4%	Belgium, Italy, Germany	43,539	1 54%	66,263	O 70%				
S1	610821 Womens/girls briefs and panties, of cotton, knitted	90,564	32 %	United Kingdom, Germany, Italy	4,770	1 58%	13,877	9 77%				
S20, S24	401519 Gloves nes of rubber	88,927	1 49%	Italy, United Kingdom, Germany	23,454	3 1%	27,404	1 49%				
S27	090230 Black tea (fermented)&partly fermentd tea in packages not exceedg 3 kg	87,637	1 43%	United Kingdom, Italy, Germany	84,400	4 %	181,814	3 4% ●				
S1	611120 Babies garments and clothing accessories of cotton, knitted	83,726	1 44%	United Kingdom, Italy, France	5,988	O 71%	7,924	O 69%				
S24	400129 Natural rubber in other forms nes	59,243	9 81%	Germany, Slovakia, Italy	25,013	₾68%	46,033	3 9%				
S2, S24	4011Xb Other new pneumatic tires, of rubber	17,497	● 1%	United Kingdom, Germany, Belgium	31,936	O 79%	32,219	O88%				
S26	0906XX Cinnamon and cinnamon-tree flowers, neither crushed nor ground	16,176	3 72%	United Kingdom, Germany, Netherlands	233,565	O 77%	186,881	O 98%				
S24	400121 Natural rubber in smoked sheets	9,099	9 81%	Italy, France, Germany	41,715	① 51%	51,722	① 55%				
S26	0907 Cloves	2,302	1 57%	Netherlands, Germany, United Kingdom	64,203	O 63%	72,087	O 66%				

PDI: M	oving into new products		e product's dive		h	elp S	this produ Sri Lanka oving its?		
CBI sector	090111 Coffee, not roasted, not decaffeinated		BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation	
S4	090111 Coffee, not roasted, not decaffeinated	1	14	2	0	0			
S7	0306Xa Frozen shrimps and prawns	2	33	1					
S3	180100 Cocoa beans, whole or broken, raw or roasted	3	4	9					
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	4	12	6					
S23	080132 Cashew nuts, without shell, fresh or dried	5	10	8					
S7	1605Xa Prepared or preserved shrimps and prawns	6	65	29		0	0		
S1	620193 Mens/boys anoraks and similar articles, of man-made fibres, not knitted	7	11	7					
S24	400122 Technically specified natural rubber (TSNR)	8	2	4					
S1	610463 Womens/girls trousers and shorts, of synthetic fibres, knitted	9	16	12					
S1	620293 Womens/girls anoraks & similar article of man-made fibres, not knitted	10	54	24					
S23, S8	0803 Bananas and plantains, fresh or dried	11	5	10					
S23	200820 Pineapples nes,o/w prep or presvd,sugared,sweetened,spirited or not	20	8	18					
S24	400121 Natural rubber in smoked sheets	22	9	20					
S29, S9	120740 Sesamum seeds, whether or not broken	27	7	14					
S11	1701XX Raw cane sugar	58	1	3					
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	83	3	5					
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	95	6	16		0	0		

Suriname

EPI: G	rowing your current exports		Wh	at is the product's export potential va	lue (in US\$ tho	ousand) in	ı?		he	elp Su	s pro urinan	ne
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Latin America	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S23, S8	0803 Bananas and plantains, fresh or dried	205,490	●86%	Belgium, France, Germany	491	O97%	920	6 3%		0		
S9	100620 Rice, husked (brown)	28,811	3 79%	Belgium, Netherlands, France	1,627	O100%	41,280	9 78%				
S7	0306Xa Frozen shrimps and prawns	24,497	6 5%	France, Belgium, Netherlands	512	O100%	639	O 95%				
S7	0304Xb Fish fillets, frozen	8,236	O 94%	France, Netherlands, Germany	268	O 94%	603	1 48%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	6,579	1 51%	Belgium, France, Netherlands	1,841	3 6%	406	O 91%				
S7	0303Xa Other frozen fish, whole	4,640	G 63%	France, Belgium, Spain	3,630	O97%	3,404	9 %				
S7	030232 Tunas, yellowfin, fresh or chilled, excl heading No 03.04, livers and roes	3,543	O 100%	France, Spain, Belgium	2	O 100%	81	9 82%				
S28	4403XX Other logs of wood	2,628	O 95%	France, Belgium, Germany	7,149	0 %	116	O 100%				
S7	0302Xc Other fresh or chilled fish, whole	2,035	O88%	France, Spain, Netherlands	14	O 100%	133	38 %				
S7	0304Xc Fish meat, frozen	1,556	O 97%	France, Belgium, Spain	68	O 98%	119	1 47%				
S9	100640 Rice, broken	1,292	●86%	Belgium, France, Netherlands	31	O100%	135	37 % 3				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	1,228	9 87%	Portugal, France, Netherlands	144	O100%	803	O 100%				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	1,174	3 6% 3	France, Belgium, Netherlands	336	1 42%	827	2 2%				
S24	392590 Builders' ware nes, of plastics	249	1 61%	France, Belgium, Germany	10	O 100%	278	O 94%			0	

PDI: M	oving into new products		e product's dive		h	Would this product help Suriname improving its?					
CBI sector			BRICS + 11	Latin America	level of technology	stability of export revenues	SME presence	female labour participation			
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	2	6	0	0					
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	2	5	4							
S4	090111 Coffee, not roasted, not decaffeinated	3	8	3							
S23	080131 Cashew nuts, in shell, fresh or dried	4	1	2							
S17, S29	151311 Coconut (copra) oil crude	5	6	10							
S17, S29	150810 Ground-nut oil, crude	6	3	51							
S23	080132 Cashew nuts, without shell, fresh or dried	7	14	9							
S29, S9	120740 Sesamum seeds, whether or not broken	8	10	14							
S8	080430 Pineapples, fresh or dried	9	18	22							
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	10	13	74							
S11	1701XX Raw cane sugar	12	4	1							
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or pee		7	25							
S24	400122 Technically specified natural rubber (TSNR)		9	19							
S17, S29	1529 151110 Palm oil, crude		12	5							
S17, S29	, S29 151190 Palm oil and its fractions refined but not chemically modified		11	8							
S23, S9	071332 Beans, small red (Adzuki) dried, shelled, whether or not skinned or split	42	35	7							

Tanzania, United Republic of

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) ii	n?		he Unit	elp Ta ted Re	is pro anzan epubl ng its	ia, ic of
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	113,241	39 %	Germany, Belgium, Italy	16,949	O 71%	21,173	9 72%		0		
S3	180100 Cocoa beans, whole or broken, raw or roasted	25,924	O 70%	Netherlands, Belgium, Germany	1,781	9 77%	157	O 66%				
S7	0304Xb Fish fillets, frozen	21,804	38 %	Germany, Netherlands, Spain	6,342	O 91%	7,242	9 76%				
S22	060210 Cuttings and slips, unrooted	19,923	1 4%	Netherlands, Germany, Italy	6,545	O 98%	8,850	O 99%				
S29, S9	120740 Sesamum seeds, whether or not broken	15,112	O 97%	Netherlands, Greece, Germany	71,804	→ 22%	41,618	O 99%				
S7	0304Xa Fish fillets and pieces, fresh or chilled	14,492	→ 19%	France, Netherlands, Italy	1,848	O 99%	3,602	O88%				
S23	080132 Cashew nuts, without shell, fresh or dried	10,973	1 9%	Netherlands, Germany, France	6,054	O 72%	7,737	O 70%				
S10	630491 Furnishing articles nes, of textile materials, knitted or crocheted	7,092	O 99%	France, Germany, Netherlands	8,465	O 98%	128,237	9 71%				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	6,577	1 7%	Netherlands, Switzerland, Italy	1,834	O 93%	1,004	9 76%				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	6,435	1 5%	United Kingdom, Germany, Netherlands	48,746	O 73%	97,029	9 78%				
S26	0907 Cloves	6,190	O 97%	Netherlands, Germany, France	53,308	1 60%	21,689	O 65%				
S23, S9	071320 Chickpeas, dried, shelled, whether or not skinned or split	4,082	O 93%	Spain, Portugal, Italy	15,902	3 4%	6,845	9 78%				
S9	1207Xa Other oil seeds	4,004	O 89%	Netherlands, Germany, Spain	2,426	O 99%	12,874	1 45%				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	3,852	O 63%	Netherlands, Italy, Belgium	20,079	₾83%	15,169	O95%				
S29	151211 Sunflower-seed or safflower oil, crude	2,160	O 75%	Netherlands, Italy, Spain	25,138	O 100%	15,799	O99%				
S23	080131 Cashew nuts, in shell, fresh or dried	779	O 100%	Italy, France, Netherlands	275,748	1 56%	3,701	₾66%				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	770	9 81%	Italy, Netherlands, France	3,334	3 1%	11,068	O90%				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	769	O 76%	United Kingdom, Italy, France	46,571	3 0%	6,762	9 76%				
S23, S9	071310 Peas dried, shelled, whether or not skinned or split	627	O 94%	Spain, Italy, Norway	9,638	1 49%	3,475	9 81%		0		

PDI: M	oving into new products		e product's div		he Uni	Would this produced help Tanzania United Republic improving its			
CBI sector	Product description 1701XX Raw cane sugar		BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation	
S11	1701XX Raw cane sugar	1	1	1	0				
S17, S29	150810 Ground-nut oil, crude	2	4	84	0				
S24	400122 Technically specified natural rubber (TSNR)	3	3	16					
S23, S8	0803 Bananas and plantains, fresh or dried	4	10	14					
S23	080122 Brazil nuts, without shell, fresh or dried	5	5	34					
S7	0306Xa Frozen shrimps and prawns	6	18	27					
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	7	7	39					
S28	440725 Lumber, Meranti (red, bakau) sawn lengthwise >6mm	8	2	13					
S7	030612 Lobsters nes, frozen, in shell or not, including boiled in shell	9	14	29					
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	10	20	19					
S23	1202 Ground-nuts, not roasted	16	11	6					
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	20	6	2					
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	23	9	3					
S7	0303Xa Other frozen fish, whole	27	24	8	0				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	31	27	5	0				
S8	070820 Beans, shelled or unshelled, fresh or chilled	32	52	7	0				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	43	25	9	0				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	52	31	4					
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	72	8	89	0				
S9	1207Xb Cotton seeds	123	43	10					

Thailand

EPI: G	rowing your current exports		Wh	nat is the product's export potential valu	ue (in US\$ tho	ousand) ir	ı?		h	ıld thi elp Tl orovir	hailan	nd
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S6	84XXXd Parts and accessories for printers, copying machines, computers & other	1,072,612	3 74%	Netherlands, Germany, Czech Republic	1,816,376	1 42%	3,224,338	→ 32%		0		
S24	400122 Technically specified natural rubber (TSNR)	970,869	9 76%	Germany, France, United Kingdom	3,697,742	2 9%	5 ,237,620	1 42%				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preserv d, whole/in pieces, ex mincd	827,862	1 61%	United Kingdom, Spain, Italy	204,191	● 9%	512,509	1 56%				
S6	85XXXb Smart cards; electronic integrated circuits; other electrical machines and	565,486	● 9%	Germany, France, United Kingdom	6,277,914	1 47%	13,372,196	1 41%				
S12	711311 Articles of jewellery & pts therof of silver w/n platd/clad w/o prec met	472,386	3 %	Germany, Denmark, United Kingdom	107,347	O 63%	475,083	3 75%				
S7	0306Xa Frozen shrimps and prawns	406,770	1 51%	France, Spain, United Kingdom	231,247	1 52%	983,885	1 55%		0		
S24	400110 Natural rubber latex, whether or not prevulcanised	406,484	3 84%	Belgium, United Kingdom, Italy	1,617,526	1 57%	6,162,973	3 72%				
S24	400121 Natural rubber in smoked sheets	396,293	→ 30%	France, Poland, Spain	2,959,525	O 64%	5,327,149	O 68%		0		
S7	1605Xa Prepared or preserved shrimps and prawns	370,159	1 48%	United Kingdom, Denmark, Netherlands	103,764	9 70%	979,010	1 56%	0	0		
S2, S6	85XXXa Parts of telephone sets and other transmission apparatus	363,371	2 9%	Hungary, Netherlands, Poland	1,469,669	1 51%	2,058,504	1 53%		0		
S11	1701XX Raw cane sugar	154,215	O 99%	United Kingdom, Romania, Portugal	1,194,293	3 2%	1,414,299	→ 19%		0		
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	111,087	3 %	United Kingdom, France, Netherlands	3,020,939	6 9%	3,783,120	9 70%				
S24	400599 Compounded rubber, unvulcanised in primary forms nes	31,427	O 100%	Germany, Poland, Belgium	1,462,284	3 9%	1,626,232	1 41%		0		
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	18,211	O 96%	Netherlands, Spain, France	2,419,068	1 58%	2,434,513	1 58%		0		

Note: Ranking according to EPI to EU & EFTA. Empty cells for additional indicators are due to missing data. Country information on SMEs and female labour participation not available, indicators correspond to world averages.

PDI: M	oving into new products		e product's dive		Would this help Th improvin		hailaı	nd
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	1	4	6				
S17, S29	151110 Palm oil, crude	2	1	2				
S3	180100 Cocoa beans, whole or broken, raw or roasted	3	10	11				
S23, S8	0803 Bananas and plantains, fresh or dried	4	14	14				
S20, S24	401519 Gloves nes of rubber	5	9	9				
S6	852290 Parts and accessories of apparatus of heading Nos 85.19 to 85.21, nes	6	7	3				
S24	400129 Natural rubber in other forms nes	7	13	17				
S17, S29	151321 Palm kernel or babassu oil, crude	8	5	10				
S23	200820 Pineapples nes,o/w prep or presvd,sugared,sweetened,spirited or not	9	28	33				
S6	853224 Electrical capacitors, fixed, ceramic dielectric, multilayer, nes	10	8	4				
S6	853222 Electrical capacitors, fixed, aluminium electrolytic, nes	16	12	5				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	27	6	1				
S24	400599 Compounded rubber, unvulcanised in primary forms nes		2	7				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	154	3	8				

Note: Ranking according to PDI to EU & EFTA. Empty cells for additional indicators are due to missing data.

Country information on SMEs and female labour participation not available, indicators correspond to world averages.

Tunisia

EPI: G	rowing your current exports		Wh	at is the product's export potential	value (in US\$ tho	ousand) ii	n?		ŀ	nelp 1	is pro Funisi ng its	ia
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S29	150910 Olive oil, virgin	756,926	3 71%	Italy, France, Spain	48,186	O 87%	56,254	O 64%		0		0
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	590,3 23	2 5%	France, Italy, Germany	20,647	1 45%	23,370	O 90%				
S2	854430 Ignition wirg sets&oth wirg sets usd in vehicles,aircraft etc	537,490	1 6%	France, Germany, Spain	18,225	5 78%	12,146	O 97%				
S23, S8	080410 Dates, fresh or dried	270,350	67 %	France, Italy, Germany	35,329	9 70%	174,226	G 65%				
S1	620462 Womens/girls trousers and shorts, of cotton, not knitted	257,236	2 0%	France, Germany, Italy	7,579	1 42%	6,118	3 74%				
S14, S2	8708XX Other parts & accessories of motor vehicles of headings 8701 to 8705	212,632	29 %	France, Germany, Italy	25,298	G 69%	9,377	1 54%				
S1	610910 T-shirts, singlets and other vests, of cotton, knitted	183,749	1 48%	France, Italy, Germany	4,136	1 56%	6,762	●80%				
S6	853690 Electrical app for switchg/protec elec circuits,not exced 1,000 V,nes	174,345	1 4%	France, Italy, Germany	20,974	O 90%	26,326	9 84%				
S2	840999 Parts for diesel and semi-diesel engines	139,979	6 9%	France, Germany, Italy	11,159	O 99%	9,185	O 96%				
S6	853180 Electric sound or visual signalling apparatus, nes	121,015	3 4%	France, Germany, Italy	6,966	●80%	19,264	O 99%				
S1	621132 Mens/boys garments nes, of cotton, not knitted	120,379	32 %	France, Italy, Belgium	1,806	O 98%	17,300	O 98%				
S15, S6	850140 AC motors, single-phase, nes	107,211	28 %	France, Italy, Germany	17,845	O 95%	10,275	O 92%				
S6	853650 Electrical switches for a voltage not exceeding 1,000 volts, nes	100,745	1 49%	France, Germany, Italy	8,526	1 46%	4,545	1 62%				
S1	621139 Mens/boys garments nes, of other textile materials, not knitted	57,215	1 %	France, Italy, Belgium	1,105	9 71%	17,291	●80%				
S25	690890 Tiles, cubes and sim nes, glazed ceramics	30,599	●83%	France, Germany, Italy	1,597	9 81%	16,027	3 1%	0			
S14	730840 Props&similar equipment for scaffolding,shutterg/pit-propping,i/s	20,971	● 63%	France, Italy, Germany	1,773	O91%	15,673	3 5% 3				
S14	731021 Cans,iron o steel,cap <50 litres,to be closd by crimpg o soldering,nes	17,571	O 100%	France, Italy, Germany	345	O91%	12,985	1 1%				

PDI: N	Noving into new products		e product's div			ould this produced help Tunisian mproving its.			
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation	
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	1	14	4	0	0	0	0	
S1	611241 Womens/girls swimwear, of synthetic fibres, knitted	2	185	95					
S1	620463 Womens/girls trousers and shorts, of synthetic fibres, not knitted	3	65	26					
S1	620343 Mens/boys trousers and shorts, of synthetic fibres, not knitted	4	51	18					
S1	610463 Womens/girls trousers and shorts, of synthetic fibres, knitted	5	17	9					
S7	1605Xa Prepared or preserved shrimps and prawns	6	76	73					
S1	621133 Mens/boy's garments nes, of man-made fibres, not knitted	7	19	6					
S7	0306Xa Frozen shrimps and prawns	8	55	34					
S1	610433 Womens/girls jackets, of synthetic fibres, knitted	9	11	7					
S4	090111 Coffee, not roasted, not decaffeinated	10	52	29					
S1	610432 Womens/girls jackets, of cotton, knitted	32	9	19					
S24	392321 Sacks and bags (including cones) of polymers of ethylene	47	26	8					
S24	400121 Natural rubber in smoked sheets	55	10	304					
S3	180100 Cocoa beans, whole or broken, raw or roasted	59	5	61					
S7	160415 Mackerel, prepared or preserved, whole or in pieces, but not minced	64	6	14					
S24	400122 Technically specified natural rubber (TSNR)	73	7	185					
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	83	4	21					
S9	1001Xa Durum wheat	87	12	1					
S7	0303Xa Other frozen fish, whole	173	2	3					
S7	160413 Sardines, sardinella&brislg o sprats prep o presvd, whole o pce ex mincd	174	25	5					
S7	030354 Frozen Mackerel	231	3	10					
S11	1701XX Raw cane sugar	287	1	12	0				
S9	100640 Rice, broken	299	85	2					
S9	100620 Rice, husked (brown)	308	8	71	0				

Uganda

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) ii	n?		1	nelp L	is pro Jgand ng its	la
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	293,769	1 5%	Germany, Belgium, Switzerland	6,957	● 19%	129,842	1 53%		0		
S3	180100 Cocoa beans, whole or broken, raw or roasted	59,721	1 61%	Netherlands, Germany, Belgium	2,900	O 64%	428	O 73%				
S22	060210 Cuttings and slips, unrooted	31,652	29 %	Netherlands, Germany, Italy	836	1 49%	3,871	9 84%				
S7	0304Xa Fish fillets and pieces, fresh or chilled	20,304	28 %	Switzerland, Netherlands, Italy	267	3 5% 3	2,668	1 5%				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	7,767	9 87%	United Kingdom, Germany, Poland	6,668	1 42%	100,543	O 73%				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	5,646	O 100%	Portugal, Spain, Italy	269	9 77%	3,728	O 73%				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	5,353	O100%	Netherlands, Italy, Spain	14,405	O100%	23,127	1 43%				
S7	0304Xb Fish fillets, frozen	4,251	1 43%	Germany, Spain, Netherlands	231	G 67%	503	1 5%				
S29, S9	120740 Sesamum seeds, whether or not broken	4,064	6 3%	Netherlands, Germany, Greece	9,220	1 5%	14,859	1 59%				
S11	170199 Refined sugar, in solid form, nes	3,727	3 75%	Italy, Spain, Greece	1,972	O96%	44,991	1 40%				
S11	1701XX Raw cane sugar	3,625	9 87%	Portugal, United Kingdom, Spain	4,083	O94%	14,271	3 6% ⊕				
S9	100640 Rice, broken	3,149	O 100%	Switzerland, Belgium, United Kingdom	743	O100%	27,424	1 59%				
S9	100510 Maize (com) seed	2,925	O 100%	France, Germany, Spain	746	O100%	34,837	1 45%				
S14	730690 Tubes, pipe & hollow profiles, iron or steel, welded, nes	712	O 100%	United Kingdom, Germany, Switzerland	2,200	O100%	17,907	2 5%				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	635	O100%	Switzerland, Spain, Netherlands	678	O 99%	10,121	O 90%			0	
S23, S9	071310 Peas dried, shelled, whether or not skinned or split	207	O 99%	Spain, Italy, Netherlands	1,369	O 100%	816	1 50%				
S28	4403XX Other logs of wood	106	O 97%	Portugal, Italy, Germany	1,571	① 53%	47	1 48%		0		

PDI: M	oving into new products	What is the	1	oduct da s?				
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S23	080132 Cashew nuts, without shell, fresh or dried	1	3	4		0		
S23	080131 Cashew nuts, in shell, fresh or dried	2	1	1				
S26	0907 Cloves	3	2	7				
S17, S29	150810 Ground-nut oil, crude	4	5	134				
S23, S8	0803 Bananas and plantains, fresh or dried	5	8	10				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	6	4	23				
S16, S17,	130120 Gum arabic	7	6	14				
S8	080430 Pineapples, fresh or dried	8	21	58				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	9	10	69				
S24	400129 Natural rubber in other forms nes	10	14	33				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	15	12	5				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	17	7	6				
S23	1202 Ground-nuts, not roasted	18	19	2				
S7	030621 Rock lobster&oth sea crawfish not fz,in shell/not,incl boild in shell	32	9	116				
S8	070820 Beans, shelled or unshelled, fresh or chilled	33	75	8				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	37	27	3				
S23, S9	071331 Urd,mung,black/green gram beans drid shelld,whether/not skinnd/split	39	20	9				

Viet Nam

EPI: G	rowing your current exports		Wh	nat is the product's export potential valu	ıe (in US\$ tho	ousand) in	ı?			duct m ?		
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Asia & Eastern Europe	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S4	090111 Coffee, not roasted, not decaffeinated	2,392,511	1 54%	Germany, Belgium, Italy	221,257	●7%	508,798	1 9%	0			
S20	6402XX Other footwear, outer soles/uppers of rubber or plastics	650,404	1 5%	Germany, United Kingdom, France	298,078	1 59%	580,345	1 62%			0	
S7	0304Xb Fish fillets, frozen	535,973	2 0%	Germany, Spain, France	186,605	3 0%	512,362	1 61%				
S7	0306Xa Frozen shrimps and prawns	511,747	1 58%	Spain, France, United Kingdom	232,173	2 5%	772,332	1 5%				
S23	080132 Cashew nuts, without shell, fresh or dried	497,712	1 45%	Netherlands, Germany, United Kingdom	288,511	2 4%	547,231	1 50%				
S24	400122 Technically specified natural rubber (TSNR)	409,871	G 67%	Germany, France, Spain	1,5 28,805	1 59%	1,947,273	1 58%				
S1	611020 Pullovers, cardigans and similar articles of cotton, knitted	402,416	9 85%	Germany, United Kingdom, France	84,509	9 71%	305,351	3 71%				
S10	420292 Containers, with outer surface of sheeting of plas or tex materials, nes	312,858	2 4%	Germany, France, United Kingdom	82,663	33 %	251,705	1 40%				
S1	611030 Pullovers, cardigans and similar articles of man-made fibres, knitted	293,583	3 73%	United Kingdom, Germany, France	70,413	① 53%	295,554	3 73%				
S24	400129 Natural rubber in other forms nes	252,002	O 92%	Slovakia, Germany, Spain	141,205	1 2%	396,623	1 51%				
S2, S6	85XXXa Parts of telephone sets and other transmission apparatus	179,952	1 41%	Poland, Germany, Slovakia	857,305	38 %	1,219,606	27 %				
S2	854430 Ignition wirg sets&oth wirg sets usd in vehicles, aircraft etc	145,538	O 92%	Germany, United Kingdom, France	204,645	9 87%	606,205	3 6% 3				
S9	100630 Rice, semi-milled or wholly milled, whether or not polished or glazed	118,454	O 89%	United Kingdom, Switzerland, France	2,294,378	1 40%	3,098,289	38 %	0			
S15	850110 Electric motors of an output not exceeding 37.5 W	71,041	3 71%	Germany, Italy, Switzerland	342,401	→ 36%	669,503	39 %				
S8	0810XX Fruits nes, fresh	46,405	O 70%	Netherlands, Germany, France	326,349	2 6%	418,433	33 %				
S6	85XXXb Smart cards; electronic integrated circuits; other electrical machines and	43,217	O 66%	Germany, France, United Kingdom	659,190	1 4%	1,108,034	29 %				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	7,422	O 91%	Netherlands, Spain, France	1,042,505	G 63%	1,111,190	9 66%				
S24	400599 Compounded rubber, unvulcanised in primary forms nes	6,278	O 93%	Germany, Poland, Belgium	297,304	1 61%	327,325	1 56%		0		

PDI: M	oving into new products	What is the	h	is pro iet Na ng its				
CBI sector	Product description	EU & EFTA	BRICS + 11	Asia & Eastern Europe	level of technology	stability of export revenues	SME presence	female labour participation
S1	621210 Brassieres and parts thereof, of textile materials	1	3	2	0	0	0	0
S24	400129 Natural rubber in other forms nes	2	25	34				
S24	400121 Natural rubber in smoked sheets	3	2	1				
S1	611241 Womens/girls swimwear, of synthetic fibres, knitted	4	26	20				
S17, S29	151311 Coconut (copra) oil crude	5	20	22				
S1	610463 Womens/girls trousers and shorts, of synthetic fibres, knitted	6	6	6				
S3	180100 Cocoa beans, whole or broken, raw or roasted	7	9	30				
S1	620293 Womens/girls anoraks & similar article of man-made fibres, not knitted	8	23	24				
S17, S29	151110 Palm oil, crude	9	4	12				
S1	620463 Womens/girls trousers and shorts, of synthetic fibres, not knitted	10	17	25				
S10	4602XX Basketwork, wickerwork & other articles made from vegetable plaiting m	11	44	10				
S1	620520 Mens/boys shirts, of cotton, not knitted	13	8	16				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	16	84	8				
S1	610343 Mens/boys trousers and shorts, of synthetic fibres, knitted	20	5	11				
S17	1212XX Seaweeds and other algae	46	7	3				
S8	071410 Manioc (cassava), fresh or dried, whether or not sliced or pelleted	68	1	5				
S24	392321 Sacks and bags (including cones) of polymers of ethylene	81	61	4				
S23	0712XX Other dried vegetables	132	128	7				
S11	1701XX Raw cane sugar	144	10	9		0		

Yemen

EPI: G	rowing your current exports		Wh	at is the product's export potential va	lue (in US\$ tho	ousand) ir	n?			ıld thi nelp Y orovii	· ′emer	n
CBI sector	Product description	EU & EFT A	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S23, S8	0803 Bananas and plantains, fresh or dried	4,339	O 100%	Belgium, United Kingdom, Italy	435	O100%	6,010	2 2%	0	0		
S7	030749 Cuttle fish and squid, shelled or not, frozen, dried, salted or in brine	3,928	1 44%	Spain, Italy, France	3,977	● 7%	1,955	2 3%				
S7	0302Xc Other fresh or chilled fish, whole	3,386	O 74%	Spain, Italy, France	665	9 74%	24,118	1 1%				
S8	080450 Guavas, mangoes and mangosteens, fresh or dried	2,926	O 100%	Germany, France, United Kingdom	1,265	O100%	46,046	6 4%				
S4	090111 Coffee, not roasted, not decaffeinated	2,652	●87%	Germany, Belgium, Italy	582	9 78%	6,988	1 46%				
S11, S17	040900 Honey, natural	1,747	O 100%	Germany, United Kingdom, Belgium	225	O95%	5,469	1 5%				
S7	0303Xa Other frozen fish, whole	1,368	9 %	Spain, France, Italy	18,097	1 52%	12,868	1 49%				
S7	030741 Cuttle fish and squid, shelled or not, live, fresh or chilled	1,299	3 1%	Italy, Spain, France	4,767	● 4%	2,113	2 7%				
S8	0810XX Fruits nes, fresh	1,123	O100%	Germany, France, Netherlands	2,925	O100%	13,367	1 2%				
S8	070310 Onions and shallots, fresh or chilled	837	O100%	United Kingdom, Germany, France	2,245	O100%	58,655	6 8%				
S7	0305Xb Other cured fish; fins, heads, tails, maws and other edible fish offal, exce	323	O 100%	Spain, Italy, Germany	1,295	O 98%	230	1 51%				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	173	O 100%	United Kingdom, Germany, Poland	4,198	O100%	6,875	●85%				
S27	090230 Black tea (fermented)&partly fermentd tea in packages not exceedg 3 kg	111	O 100%	France, Germany, United Kingdom	237	O100%	17,315	9 76%		0		
S7	030353 Frozen Sardines , sardinella, brisling or sprats	109	O 99%	Spain, France, Poland	3,973	3 7% 3	2,965	2 1%				
S23	2009Xg Cranberry juice and other juices of fruits or vegetables, unfermented	91	O 88%	Germany, Netherlands, France	859	O97%	2,893	6 5%			0	

PDI: M	oving into new products	What is the	1	oduct n s?				
Product description EU		EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	3	20		0		
S17, S29	150810 Ground-nut oil, crude	2	8	47				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	3	4	21				
S4	090111 Coffee, not roasted, not decaffeinated		15	6				
S23	080132 Cashew nuts, without shell, fresh or dried	5	10	11				
S24	400122 Technically specified natural rubber (TSNR)	6	14	56				
S23	080131 Cashew nuts, in shell, fresh or dried	7	1	13				
S11	1701XX Raw cane sugar	8	7	2				
S23, S8	0803 Bananas and plantains, fresh or dried	9	27	5				
S17, S29	151110 Palm oil, crude	10	9	16				
S29, S9	120740 Sesamum seeds, whether or not broken	16	6	4				
S28	440341 Logs, Meranti red(dark, light, bakau) in rough	17	2	42				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	19	5	1				
S7	160414 Tunas, skipjack&Atl bonito, prepard/preservd, whole/in pieces, ex mincd	23	20	9				
S29	151319 Coconut (copra) oil&its fractions refined but not chemically modified	37	17	7				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	44	12	8				
S23, S9	071350 Broad beans&horse beans dried, shelled, whether or not skinned or split	72	13	10				
S8	0709Xa Vegetables nes, fresh or chilled	85	104	3				

Zambia

EPI: G	rowing your current exports		Wh	at is the product's export potential valu	ie (in US\$ tho	ousand) ir	ı?		ŀ	nelp Z	is pro 'ambi	a
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S14	740919 Plate, sheet & strip of refined copper, not in coil, exceedg 0.15mm thick	250,857	1 53%	Switzerland, United Kingdom, Luxembou	15,090	→ 33%	28,477	1 5%		0	0	0
S11	1701XX Raw cane sugar	51,852	9 79%	United Kingdom, Switzerland, Portugal	55,186	O 90%	75,199	6 7%				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	41,415	O 95%	Switzerland, Netherlands, United Kingdon	320	1 5%	766	● 65%				
S4	090111 Coffee, not roasted, not decaffeinated	31,106	97%	Switzerland, United Kingdom, Belgium	184	O 68%	190	● 68%				
S10	330290 Mixtures of odoriferous substif use as raw materials in industry,nes	23,677	O 100%	Switzerland, United Kingdom, Italy	3,501	O100%	8,557	O89%				
S29	151219 Sunflower-sed/safflower oil&their fractions refind but nt chem modifid	19,513	O 100%	Switzerland, United Kingdom, Luxembou	359	O100%	15,083	O 96%				
S8	070820 Beans, shelled or unshelled, fresh or chilled	14,803	O 99%	Switzerland, United Kingdom, Netherland	168	0 %	504	1 49%	0			
S9	100590 Maize (corn) nes	12,750	O 100%	Switzerland, Portugal, United Kingdom	52,978	O 98%	89,629	1 51%				
S10	340600 Candles, tapers and the like	11,391	O 100%	Switzerland, United Kingdom, Luxembou	254	O 98%	1,731	3 78%				
S9	100510 Maize (corn) seed	9,290	O 99%	Switzerland, Luxembourg, United Kingdo	4,972	3 72%	55,274	27 %				
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	4,287	100%	Switzerland, United Kingdom, Netherland	6,325	1 59%	5,213	O 90%				
S14	820719 Rock drilling/earth boring tools, nes, parts	3,192	O 98%	Switzerland, United Kingdom, Luxembou	2,083	O88%	5,663	85 %				
S11	170199 Refined sugar, in solid form, nes	2,045	O 91%	Switzerland, United Kingdom, Italy	1,302	O100%	5,274	7 8%			0	
S26	091099 Spices nes	1,944	O 100%	Switzerland, United Kingdom, Luxembou	436	O97%	4,453	9 87%				
S9	1201 Soya beans, whether or not broken	392	O 100%	Switzerland, United Kingdom, Netherland	2,631	O100%	172	O89%				
S9	1207Xb Cotton seeds	66	O 99%	Italy, Spain, Portugal	2,813	3 7% 3	3,708	22 %				
S28	4403XX Other logs of wood	59	O 100%	Switzerland, Portugal, Luxembourg	1,542	●85%	38	45 %	0			

PDI: M	oving into new products		e product's div	ŀ	oduct a s?			
CBI sector	Product description	EU & EFTA	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	2	32	0	0		
S23	080132 Cashew nuts, without shell, fresh or dried	2	7	17				
S4	090111 Coffee, not roasted, not decaffeinated	3	8	9				
S24	400129 Natural rubber in other forms nes	4	19	31				
S5	0603XX Cut flowers and flower buds for bouquets, fresh	5	17	22				
S23	080131 Cashew nuts, in shell, fresh or dried	6	1	6				
S29, S9	120740 Sesamum seeds, whether or not broken	7	5	16				
S16, S17,	130120 Gum arabic	8	9	8				
S4	090112 Coffee, not roasted, decaffeinated	9	37	107				
S26	0907 Cloves	10	6	18				
S9	1007 Grain sorghum	12	4	2				
S29	151211 Sunflower-seed or safflower oil, crude	15	12	5				
S7	030621 Rock lobster&oth sea crawfish not fz,in shell/not,incl boild in shell	17	3	55				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	21	10	85				0
S28	4407XX Other wood sawn/chipped lengthwise, sliced/peeled	37	14	7				
S17, S29	151190 Palm oil and its fractions refined but not chemically modified	40	18	4				
S23, S9	0713Xa Dried bambara beans, cow peas and other beans, shelled	41	24	3				
S29	151229 Cotton-seed and its fractions refined but not chemically modified	109	16	1				
S9	1207Xb Cotton seeds	273	41	10				

Zimbabwe

EPI: G	Growing your current exports		Wh	at is the product's export potential valu	ue (in US\$ tho	ousand) ii	n?		he	ıld thi Ip Zir orovii	nbab\	we
CBI sector	Product description	EU & EFTA	% of unused potential	Top 3 markets	BRICS + 11	% of unused potential	Africa & Middle East	% of unused potential	level of technology	stability of export revenues	SME presence	female labour participation
S11	1701XX Raw cane sugar	36,083	12 %	Portugal, Romania, Italy	80,655	O 100%	91,059	O 85%	0	0	0	0
S5	0603XX Cut flowers and flower buds for bouquets, fresh	9,017	2 3%	Netherlands, Switzerland, Italy	941	1 4%	937	→ 26%				
S8	080510 Oranges, fresh or dried	4,438	● 14%	Netherlands, Portugal, Spain	488	3 5%	3,034	●38%				
S23	0802Xc Nuts nes	3,533	O 100%	Netherlands, Luxembourg, Germany	1,419	1 6%	2,920	1 46%				
S27	090240 Black tea (fermented) & partly fermented tea in packages exceedg 3 kg	3,204	1 6%	United Kingdom, Germany, Netherlands	23,244	3 72%	30,103	9 72%				
S4	090111 Coffee, not roasted, not decaffeinated	1,588	5 79%	Switzerland, Italy, Germany	78	● 9%	85	1 1%				
S7	0303Xa Other frozen fish, whole	1,453	O 98%	Italy, Spain, Portugal	4,089	O 99%	12,989	O 66%				
S8	070810 Peas, shelled or unshelled, fresh or chilled	1,091	1 0%	Netherlands, United Kingdom, Switzerlan	630	O 88%	994	O 92%				
S1	620342 Mens/boys trousers and shorts, of cotton, not knitted	970	9 84%	Netherlands, Switzerland, Italy	1,344	1 %	1,498	● 9%				
S28	440710 Lumber, coniferous (softwood) 6 mm and thicker	867	O 100%	Netherlands, Italy, Switzerland	1,037	3 72%	1,477	1 42%				
S9	1207Xb Cotton seeds	759	O 100%	Italy, Spain, Portugal	18,259	3 87%	29,978	O 88%				
S28	440910 Wood (lumber) continuously shaped coniferous (softwood)	395	O 96%	Switzerland, Italy, Netherlands	1,535	1 47%	1,965	 39%				
S28	440310 Poles, treated/painted etc	369	O 100%	Italy, Cyprus, France	1,041	O 97%	87,804	O 94%				
S1	620349 Mens/boys trousers and shorts, of other textile materials, not knitted	163	9 85%	Italy, Germany, Switzerland	4,195	O 90%	4,388	O 89%				
S29	151229 Cotton-seed and its fractions refined but not chemically modified	27	O 100%	Romania, Netherlands, Portugal	2,133	O 100%	4,409	₾84%		0	0	

PDI: M	oving into new products	What is the	he	is pro mbab ng its				
CBI sector	Product description	EU & EFT A	BRICS + 11	Africa & Middle East	level of technology	stability of export revenues	SME presence	female labour participation
S3	180100 Cocoa beans, whole or broken, raw or roasted	1	4	6	0	0		
S23	080132 Cashew nuts, without shell, fresh or dried	2	1	2				
S23	080131 Cashew nuts, in shell, fresh or dried	3	2	1				
S4	090111 Coffee, not roasted, not decaffeinated	4	8	5				
S26	0907 Cloves	5	3	3				
S29, S9	120740 Sesamum seeds, whether or not broken	6	6	4				
S7	030621 Rock lobster&oth sea crawfish not fz,in shell/not,incl boild in shell	7	5	8				
S17, S29	150810 Ground-nut oil, crude	8	34	94				
S23	080122 Brazil nuts, without shell, fresh or dried	9	7	10				
S8	080720 Papaws (papayas), fresh	10	208	30				
S28	440722 Virola, imbuia and balsa, sawn or chipped lengthwise, sliced or peeled	11	9	12				
S23, S9	071340 Lentils dried, shelled, whether or not skinned or split	13	10	11				
S23, S9	0713Xb Dried pigeon peas and other leguminous vegetables, shelled	16	11	7				
S17, S29	151311 Coconut (copra) oil crude	28	30	9		0		