

# UGANDA IT & ITES DIRECTORY 2019-2020



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**JAMES SAAKA**  
Executive Director

**NATIONAL INFORMATION TECHNOLOGY AUTHORITY (NITA)**

The National Information Technology Authority (NITA) of Uganda is keen to ensure sustainable development in Uganda through strategic and tactical support to the IT and IT Enabled Services sectors through Business Process Outsourcing (BPO).

With the setup of Industry specific supporting infrastructure like the IT Parks, Software Incubation Centers across the country, coupled with a well networked fibre-optic backbone network access to Internet is now guaranteed.

ITC presents a complimentary opportunity through providing technical assistance to our SME's and start-ups.

On behalf of Government of Uganda and on behalf of National Information Technology Authority – Uganda (NITA-U) and on behalf of all NTF IV implementing partners, I encourage the SME's and start-ups to embrace this project.

For more information: [www.nita.go.ug](http://www.nita.go.ug)



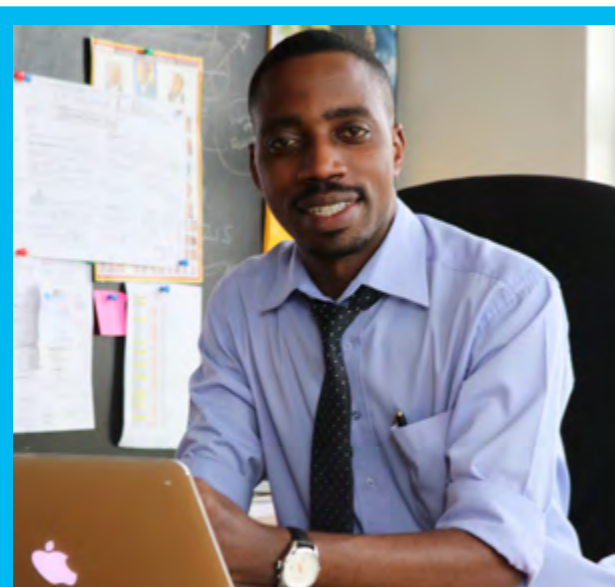
**PATRICK KAGENDA**  
Chairman

**ALLIANCE FOR TRADE IN INFORMATION TECHNOLOGY AND SERVICES (ATIS)**

The Alliance for Trade in Information-Technology and Services (ATIS) is a Trade & Investment Support Institution (TISI) based in Uganda and focuses on the non-traditional services development and export. The current coverage includes Information Technology (IT) products and services as well as all other IT Enabled Services (ITES).

The ATIS mission is a commitment to its members to organize and give them access to international and public sector markets. The ATIS will facilitate the members to become more competitive in the International market by facilitating information, capacity building, partnership and trade. Member companies will be modelled, facilitated and synchronized to enable them to win, and execute and manage international contracts both as a team and as individuals companies.

For more information: [www.atis.ug](http://www.atis.ug)



**ALBERT MUCUNGUZI**  
Chairman

**INFORMATION COMMUNICATION TECHNOLOGY ASSOCIATION OF UGANDA (ICTAU)**

The ICT Association of Uganda is a multi-stakeholder initiative formed by private individuals from Uganda, with the vision of providing professional guidance to individuals and organizations in the private sector, as well as offering advisory services to government on policy-based issues.

The primary goal of the ICT Association of Uganda will be to extend the reach and benefits of the use of ICTs to all sectors and facets of Uganda through professionalism.

The ICT Association of Uganda seeks to become the foremost and largest forum for ICT practitioners, managers, researchers and policy makers to share their knowledge and experience on the technology, adoption, localization, management and policy of development informatics in Uganda.

For more information: [www.ictau.ug](http://www.ictau.ug)

**CENTRE FOR THE PROMOTION OF IMPORTS FROM DEVELOPING COUNTRIES (CBI)**

**WHO ARE WE?**

CBI (Centre for the Promotion of Imports from developing countries) is part of the Netherlands Enterprise Agency, funded by the Dutch Ministry of Foreign Affairs . The mission of CBI is to connect Small and Medium Sized Enterprises (SMEs) in developing countries to the European market and thereby contribute to sustainable and inclusive economic growth.

**WHAT DO WE DO?**

The CBI's mission is to contribute to sustainable economic development in developing countries through the expansion of exports from these countries. Over the last 40 years, we have opened the doors of European trade to thousands of exporters in developing countries.

Our role as a knowledge broker is characterised by us working closely with our network. We offer and work with an integrated approach to sustainable economic development.

Furthermore, all of our programmes are based on CSR. The focus of the CBI is on an important link in the export value chain. We offer an integrated, needs-driven approach to both exporters as well as their business support organisations (BSOs) and governmental authorities.

We focus on the link between producing exporters and European buyers. We contribute to strengthening the competitive position of exporters sustainably, assisting them in trading on the European markets.

For more information: [www.cbi.eu](http://www.cbi.eu)

## INTERNATIONAL TRADE CENTRE

The International Trade Centre (ITC) is the joint agency of the World Trade Organization and the United Nations. It is the only development agency that is fully dedicated to supporting the internationalization of small and medium-sized enterprises (SMEs).

This means that the agency enables SMEs in developing and transition economies to become more competitive and connect to international markets for trade and investment, thus raising incomes and creating job opportunities, especially for women, young people, and poor communities.

ITC works closely with governments as well as institutional and private sector partners in developing countries across its six focus areas:

1. Providing Trade and Market Intelligence.
2. Building a Conducive Business Environment.
3. Strengthening Trade and Investment Support Institutions.
4. Connecting to International Value Chains.
5. Promoting and Mainstreaming Inclusive and Green Trade.
6. Supporting Regional Economic Integration and South-South Links.

ITC mission is to foster inclusive and sustainable economic development, and contribute to achieving the United Nations Global Goals for Sustainable Development. ITC works towards creating 'trade impact for good'.

## NETHERLANDS TRUST FUND IV PROGRAMME

The Netherlands Trust Fund IV Programme (NTF IV) is a partnership between ITC and the Ministry for Foreign Affairs of The Netherlands, which was signed in September 2017 in close collaboration with the Dutch Centre for the Promotion of Imports from Developing Countries (CBI).

NTF IV aims to enhance export competitiveness of selected sectors in selected countries through an integrated approach to sector competitiveness built around one outcome – generation of export revenues - and the four following intermediate outcomes:

1. Validated plan for sector and enterprise development in place.
2. Export capacity of male and female-owned SMEs increased sustainably.
3. Capacity of trade & investment support institutions improved in providing sector development support services to SMEs along the sector value chain.
4. Business linkages and technical partnerships/collaborations expanded.

The projects under the programme are:

1. Senegal: Development of the IT and IT-Enabled Services (ITES) sector
2. Uganda: development of the IT and IT-Enabled Services (ITES) sector.
3. Myanmar: Consolidation of Kayah state tourism and extension to Tanintharyi.
4. Mano River: Value chain development of cocoa and associated crops

For more information, please go to [www.intracen.org/ntf4](http://www.intracen.org/ntf4)

# THEMATIC INDEX

## GOLD COMPANIES

### 3D SERVICES LIMITED

Business Process Outsourcing

### BDE CONSULT LTD

ICT Market Research, ICT Project Management

### CAYMAN CONSULTS LIMITED

Business Process Outsourcing

### CLINICMASTER INTERNATIONAL

Mobile services and applications development, Customized Software Development

### DATA CARE (U) LTD

Mobile applications development, Web Applications, System Integration, Data Science, Business Process Outsourcing

### HOSTALITE LTD

Customized Software Development, Website Design

### ELMOT LTD

Website Design, Digital Marketing, Content Marketing, Mobile and Web Applications Development, Graphics / Image Processing.

### EXQUISITE SOLUTION LIMITED

Big Data and Business Intelligence, Business Process Outsourcing

### INFINITY COMPUTERS AND COMMUNICATIONS COMPANY LIMITED (I3C)

Web Applications, Customized Software Development

### JAPOTECH SOLUTIONS (U) LTD

Telecom Radio Installations and Drive Test Optimization, Website Development

### JENTROY UGANDA LIMITED

Web Applications Development, Systems Integration

### NEUWELT UGANDA

Web Applications, Graphics Design / Image Processing, Website Design

### MUNU TECHNOLOGIES ASSOCIATES LIMITED

Website Design, Business Process Outsourcing, Software Development, Big data and Business Intelligence

### PLANET SYSTEMS LIMITED

Web Applications, Customized Software Development, System Integration, Embedded Software Development & managed services

### PREG-TECH COMMUNICATIONS LIMITED

Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Website Design, Embedded Software Development, Cloud Solutions

### THINVOID

Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Website Design, Embedded Software Development, Cloud Solutions, Big Data and Business Intelligence

### VOUCH DIGITAL LIMITED

Customized Software Development, Big Data and Business Intelligence

### ZEENODE LIMITED

Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Cloud Solutions

## SILVER COMPANIES

### ARISE OPEN IT LTD

Graphics Design / Image Processing, System Integration, Cloud Solutions

### ACROTECH IT SOLUTIONS

Mobile services and applications, Customized Software, System Integration, Embedded Software, Cloud Solutions

### BIFRIENS INVESTMENTS LTD

Web Applications, Graphics Design / Image Processing, Website Design, Big Data and Business Intelligence

### BEYONIC

Aggregated Mobile Money Bulk Payment Services / Aggregated Mobile Money Collection Services

### BIZTALK SYSTEMS LIMITED

Web Applications, Website Design

### DEFINITE CREATION

Mobile services and applications, Web Design, Customized Software, System Integration, Cloud Solutions

### DUAL INFOSOLUTIONS LTD

Website Design, Cloud Solutions

### KUMUKUTU

Web Applications, Customized Software Development

### GAGAWALA GRAPHICS LIMITED

Web Applications, Graphics Design / Image Processing, Website Design

### HATEL TECHNOLOGIES LTD

Web Applications, Customized Software

### JUNCTION SYSTEMS

Cloud computing, Web Applications, Machine Learning, Deep Learning

### LANDSAT ICT SOLUTIONS LTD

Customized Software, Website Design

### MILIMA TECHNOLOGIES (U) LTD

Cybersecurity training for novice users. Cyberdefense training for advanced users.

### MYDHE MEDIA & ICT LIMITED

Mobile services, System Integration, Graphics Design / Image Processing

### OME CO. LTD

Web Applications, BPO

### NEW WAVE TECHNOLOGIES LIMITED

Customized Software Development, Mobile and Web Applications

### NUCHWEZI LIMITED

Mobile services and applications, Big Data and Business Intelligence

### SCREEN TECHNOLOGIES LIMITED

Customized Software Development, Big Data and Business Intelligence

### SWITCH GREEN TOURS & SAFARI LTD

Mobile services and Web applications

### SYNEL GROUP LTD

Web Applications and Design, Graphics Design / Image Processing, BPO

### TRACENODE LIMITED

Mobile services and applications, Customized Software

### WEBSPACE LIMITED

Web Applications, Customized Software, System Integration, Embedded Software

### ZIMBA WOMEN

Mobile services and applications development, Website Design

## THE UGANDAN IT AND ITES INDUSTRY AT A GLANCE

The Ugandan economy is largely based on agriculture with the sector employing about two-thirds of the workforce in the country and representing the main export earner. However, with an increasing number of educated youth - 700,000 graduating every year (but only a fraction in IT) - the ICT sector is becoming a promising area to foster the potential for gainful employment thanks to existing opportunities in the domestic and export markets for IT and IT Enabled Services (ITES).

Mainly due to the expansion of the telecommunications segment, the ICT sector growth is estimated at 20% annually: mobile subscriptions now stand at 22.4 million active subscribers and customers of mobile money services are 23 million, generating a total amount of 340.6 million transactions valued at 18.13 trillion Ugandan Schillings<sup>1</sup>.

By 2014, the mobile operator MTN Uganda was positioned as the top taxpayer closely followed by Airtel (third). But the IT sector, in particular, is much smaller: few Ugandan IT and BPO companies are exporting and Uganda is not listed by any of the major related rankings established by AT Kearney, Gartner and Tholons<sup>2</sup>. A recent report from Tholons<sup>2</sup> does not mention Uganda as an outsourcing destination among their top 100 locations. Nevertheless, Uganda appears to be one of the top 10 low-income countries with the highest share of services exports deriving from the ICT sector.

The sector is on the Government's priority list and support to it is increasing: according to the Ministerial Policy Statement for the Ministry of ICT and National Guidance for the fiscal year 2018/19, the sector is covered by the Second National Development Plan (NDP II) 2015/16 - 2019/20 and the Sector Investment Plan. In line with these plans, the ministry has already made significant strides towards Uganda's Digital Vision, aligning policies to improve the country's ICT rankings and attract investments.

Through the National ICT Innovation Support Programme (NIISP), the Ministry is supporting innovators to develop products and services that are viable for the market. These initiatives are targeted at creating employment for an extremely large young population.

There is already a relatively well-structured ecosystem in place for the ICT sector to expand in the country. Government, related organisations such as NITA-U (National Information Technology Authority-Uganda), UIA (Uganda Investment Authority) and UEPB (Uganda Export Promotion Board) are working with private sector organisations such as PSFU (Private Sector Foundation Uganda), Makerere University, industry associations, ICTAU (ICT Association of Uganda) and ATIS (Alliance for Trade in Information Technology and Services), as well as incubators like Innovation Village, Hive Colab, Outbox and others, to support IT and ITES service providers.

SMEs in Uganda currently employ over 2.5 million people, which represents 90% of the entire private sector and contribute to 80% of the output from manufacturing. When looking at the IT and ITES employment records and revenue contributions from an SME perspective, it is difficult to determine specific figures as there are no baseline data available for monitoring purposes.

The NITA-U initiative to register and certify all companies in the sector has so far led to the certification of 207 companies. 90% of them are SMEs that contribute to less than 15% in terms of revenue creation. Approximately, 10% of the companies with the highest revenue include hardware suppliers and computer networking firms.

# GOLD COMPANIES



## CEO: TIM MWANDHA

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- ICT Association of Uganda (ICTAU)
- Uganda Business Process Outsourcing Associations (UBPOA)
- The National Information Technology Authority-Uganda (NITA-U)

### CONTACT INFO:

Website: [www.3dservices.co.ug](http://www.3dservices.co.ug)  
 Business Contact Number:  
 +256393266333 / +0393508888  
 Email: [3dadmin@3dservices.co.ug](mailto:3dadmin@3dservices.co.ug)  
 Address: Plot 1115, Bukoto - Kisaasi Road, Kampala  
 Kenya Office: 3D Services Kenya, Viking House, Waiyaki Way, Nairobi  
 Legal status: Private Ltd

We have been in the business of tracking people, vehicles and goods in transit since 2010. We are experts in car tracking, fleet management, fuel monitoring and field staff surveillance. We offer solutions for motor cycles, cars, van, pickups, light trucks, heavy goods vehicle, earth moving equipment, agricultural tractors, generators, school children, corporate employees and lone workers.

We source, integrate and customize cutting edge technology solutions from Africa, Europe, the Americas and Asia. We serve customers in Uganda, Kenya and Rwanda.



### HUMAN RESOURCE

Total number of staff: 30  
 Female staff: 12  
 IT staff: 5  
 Project / Operation Managers: 6  
 Analysts: 2  
 Administrators: 5  
 Marketing & Sales managers: 6

### EXPORT EXPERIENCE

Export Experience (years): 1  
 Export destinations: Kenya and Rwanda

### MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years:  
 CEBIT, Germany, 2016 / GITEX, Dubai 2017

### EXPERTISE

Areas of expertise:  
 Business Process Outsourcing (BPO)

Industry verticals:  
 Port, Logistics & Transport

BPO-specific, documented, client tested skills:  
 Administrative services (back-office services)

Year of establishment:  
 2010

**PRICING** (Sales price per man-hour)  
 We do not charge per man hour.  
 We charge per vehicle unit, per month on a subscription basis.



## CEO: NATALIE KIMBUGWE

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- ICT Association of Uganda (ICTAU),
- Uganda Business Process Outsourcing Associations (UBPOA)
- The National Information Technology Authority-Uganda (NITA-U)

### CONTACT INFO:

Website: [www.bdeconsults.com](http://www.bdeconsults.com)  
 Business Contact Number:  
 +256 392 907 857  
 Email:  
[nkimbugwe@bdeconsults.com](mailto:nkimbugwe@bdeconsults.com)  
 Address: ICT House, Parliamentary  
 Avenue, Ground Floor- IAC, Kampala (U)  
 Legal status: Limited Liability

BDE consults is an ICT/IT Enabled Services Company initiated with a focus on ICT Research and later blooming into Business Process Outsourcing services and training as well as management of ICT events.

The aim is to cause development through information, enhancing skills and competencies within companies and organizations with a special focus on Small and Medium Enterprises (SMEs), women, youth and government employees.

BDE services respond to the prevailing need for institutional development in East Africa and Africa as a whole. Thus operates with a team of consultants with the necessary expertise and uses ICT to efficiently and effectively execute its work.



### HUMAN RESOURCE

Total number of staff: 11  
 Female staff: 5  
 IT staff: 5  
 Marketing & Sales managers: 2

### EXPORT EXPERIENCE

Export Experience (years): 6  
 Export destinations: Canada, Kenya  
 Offshoring Value Proposition:  
 BDE Consults offers ICT enabled Market Research, Training, Project and Event management, which helps start-ups, new market entrants or growing entities to achieve development goals by providing them with relevant market information, managing their projects or events and offering tailored training.

### MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years:  
 Trade Fair - Beijing China - 2017  
 She trades event - Liverpool 2018  
 East Africa Com - Kenya - 2017

### EXPERTISE

Areas of expertise:  
 ICT Market Research, ICT Project Management

Technology Profile & Skills:  
 java, open-source CMS (joomla, drupal, typo3..), mysql, Adobe, Linux

Industry verticals:  
 Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors), Port, Logistics & Transport

BPO-specific, documented, client tested skills:  
 Data Collection, Data Entry

Year of establishment:  
 2009

**PRICING** (Sales price per man-hour)  
 Between USD 5 - 30 for data collection or entry  
 Between USD 75-300 for consultancies  
 Between USD 10-500 per head for training



## CEO: ABUBAKER LUWAGA

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- Uganda Business Process Outsourcing Associations (UBPOA)

### CONTACT INFO:

Website: [www.cayman-consults.com](http://www.cayman-consults.com)  
 Business Contact Number:  
 +256 77224749  
 Email:  
[abu.luwaga@cayman-consults.com](mailto:abu.luwaga@cayman-consults.com)  
 Address: Plot 78, Kira Road  
 2nd Floor Media Plaza, Kampala  
 Legal status: Private Ltd

Cayman Consults was established in 2000 with a vision to excel in Business Process Outsourcing solutions. We currently offer call centre, Payroll outsourcing and Financial services to clients in Uganda and the Diaspora.

We are a member of the Alliance of Trade in IT and Services. We are also a member of the Uganda Business Process Outsourcing Association.

Cayman Consults has a clear focus to become a globally recognized leader in providing BPO services to help each of our clients optimally meet their business goals.



### HUMAN RESOURCE

Total number of staff: 381  
 Female staff: 43  
 IT staff: 2  
 Project / Operation Managers: 2

### EXPORT EXPERIENCE

Export Experience (years): 12  
 Export destinations: Kenya, Uganda, Mali, Congo, USA, India  
 Offshoring Value Proposition:  
 Cayman Consults is a Business Process Outsourcing company with 12 years of experience in Call centre Services, Pay Roll Processing and E-Commerce Solutions. We have developed ingenuity in offering lean solutions that are not only Cost effective and efficient but also scalable to meet the needs of our clients.

### EXPERTISE

Areas of expertise:  
 Business Process Outsourcing (BPO)

Industry Verticals:  
 Finance, Banking & Insurance

BPO-specific, documented,  
 client tested skills:  
 Contact center services

Year of establishment:  
 2000

### PRICING

USD 15 per hour





## CEO: WILSON KUTEGEKA

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- ICT Association of Uganda (ICTAU)
- Uganda Business Process Outsourcing Associations (UBPOA)
- The National Information Technology Authority-Uganda (NITA-U)
- Uganda Export Promotion Board (UEPB)
- Uganda Investment Authority (UIA)

### CONTACT INFO:

Website: [www.clinicmaster.net](http://www.clinicmaster.net)  
Business Contact Number:  
+256 772 609 113 / +256 392 000 158  
Email:  
[wilson.kutegeka@clinicmaster.net](mailto:wilson.kutegeka@clinicmaster.net)  
Address: Plot 83 Bukoto Street,  
Kamwokya-Kampala  
Legal status: Private Ltd

ClinicMaster INTERNATIONAL is a systems integration and software development company responsible for the development and support of ClinicMaster Software.

ClinicMaster is an integrated health information management and medical billing system that automates patient's transactions in the hospital or clinic on a visit basis and daily procedures.

ClinicMaster is used by over 90 Hospitals and Clinics in Uganda, Kenya and South Sudan.



### HUMAN RESOURCE

Total staff: 16  
Female staff: 8  
Male staff: 9  
Project / Operation Managers: 1  
Analysts: 3  
Administrators: 2  
Software Programmers / Engineers: 10  
Marketing & Sales Managers: 2

### EXPORT EXPERIENCE

Export Experience (years): 5  
Export destinations: South Sudan, Kenya and Rwanda.

### MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years: Indo-Africa ICT Expo / Kenya 2016, Mobile World Congress (GSMA) / Spain 2016, Startup Fair (27th November, Abidjan) / Ivory Coast 2017, SLUSH Finland / Finland 2016

### EXPERTISE

Areas of expertise:  
Mobile services and applications development, Customized Software Development

Technology Profile & Skills:  
.net, asp, css, javascript, C#

Mobile platforms  
Windows, Mobile

Industry Verticals:  
Medical, Health Care & Pharmaceuticals

Year of establishment:  
2013

### PRICING

Sales price per user  
USD 496



## CEO: PATRICK KAGENDA

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- The National Information Technology Authority-Uganda (NITA-U)
- Uganda Export Promotion Board (UEPB)
- Uganda Investment Authority (UIA)

### CONTACT INFO:

Website: [www.dcareug.com](http://www.dcareug.com)  
 Business Contact Number:  
 +256 753 272 456 / +256 312 512 246  
 Email: [pkagenda@dcareug.com](mailto:pkagenda@dcareug.com)  
 Address: Plot 1869/70, Rainbow Rise,  
 Naalya Kira Lane, Wakiso Uganda  
 Branch Office: Kenya  
 Legal status: Public Ltd

Data Care is an Information Technology (IT) Consultancy firm that was established in July 2006 to provide solutions in software development, data management, customized trainings, business process re-engineering, technology strategies and system audits. We have automated business processes and data journeys for public and private agencies in Uganda as well as International agencies in East Africa and beyond.

The I.T-enabled services we offer include back office and helpdesk. As part of our community responsibility we offer pro bono Services to the Government of Uganda in IT Policy and Standards Development, Internship training in partnerships with Universities in Uganda.

Our Anchor Product is PROMISE ERP. It covers the Human Resource Processes, Procurement Processes, Finance Management, Customer Care, Surveys and Business Intelligence and has been customised to serve industries like Electronic Medical Records, Point of Sale and Case Management Systems.



### HUMAN RESOURCE

Total staff: 20  
 Female staff: 8  
 Total IT staff: 16  
 Project / Operation Managers: 8  
 Analysts: 5  
 Administrators: 4  
 Software Programmers / Engineers: 7  
 Marketing & Sales Managers: 4

### EXPORT EXPERIENCE

Export Experience (years): 8  
 Export destinations: USA, Kenya, USA, Kenya, South Sudan, Ethiopia and Iraq  
 Offshoring Value Proposition:  
 Data Care provides first choice services to its current 75 clients (as of Oct, 2019) with a repeat business of 80%) through relevant and value based systems supported by a mentored team from generation to generation. We have consolidated our progress by re-inventing our work processes by applying International standards like ISO 9001:2015, ISO 27001:2013 and AGILE methodology towards Project Management.

### MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years: NFT 3 in Switzerland in 2016; Transform Africa in Rwanda 2018; East Africa Com in Kenya 2019

### EXPERTISE

Areas of expertise:  
 Mobile applications development, Web Applications, System Integration, Data Science, Business Process Outsourcing (BPO)

Technology Profile & Skills:  
 C#, asp.net core MVC, ajax, java, json, mssql, mysql, PHP, Javascript

Industry Verticals:  
 Agriculture & Environment, Medical, Health Care & Pharmaceuticals, Non-Profit (International Organizations, NGOs, Donors), SME's, Telecommunication

Mobile platforms  
 Android, iOS, Windows, Mobile

Year of establishment:  
 2006

### PRICING

Sales price per man-hour / Inbound Services:  
 Junior Consultant - USD 50 - 70 per hour  
 Senior Consultant - USD 70 - 100 per hour  
 Expert - USD 100+ depending on expertises



**CEO:  
SEMAKULA ABDUL**

**MEMBERSHIPS:**

- Alliance of Trade in IT and Services (ATIS)
- ICT Association of Uganda (ICTAU)
- The National Information Technology Authority-Uganda (NITA-U)
- Uganda Export Promotion Board (UEPB)
- Uganda Investment Authority (UIA)

**CONTACT INFO:**

Website: [www.varows.com](http://www.varows.com)  
 Business Contact Number:  
 +256-414-37370 / +256-772-523328  
 Email: [asemakula@elmot.ug](mailto:asemakula@elmot.ug)  
 Address: Plot 79 Bukoto Street  
 South Africa Office:  
 195 Paul Kruger Road,  
 Pretoria, South Africa  
 Legal status: Private Ltd

Elmot offers Managed Website Services - Digital Marketing as a Service under the VAROWS trademark. 9 in 10 Small/Medium enterprises now own a website but only 1 in 10 gets value from it because they can't afford a dedicated Webmaster and Digital Marketing agencies are costly.

Simply select and subscribe to:

**Content Marketing;** Content Creation & Updates, Search Engine Visibility, Content Audit & Uptime Monitoring.

**System Protection;** Security Optimisation, System Upgrades, Monthly backups.

**Marketing & Promotion;** Email Marketing, Reviews & Testimonials, Paid Advertising, A/B testing, Engaging Influencers.

**Social Media Promotion;** Promoting products & content, Monitoring and Listening – sentiment data analysis, Social Customer Service.

**Monitoring & Analytics;** Monthly Performance Reports, Continuous webpage Improvement, new web features.



**HUMAN RESOURCE**

Total staff: 15  
 Female staff: 6  
 Total IT staff: 13  
 Project / Operation Managers: 2  
 Analysts: 2  
 Administrators: 1  
 Software Programmers / Engineers: 10  
 Freelancers: 32  
 Marketing & Sales Managers: 2

**EXPORT EXPERIENCE**

Export Experience (years): 2  
 Export destinations: UAE, Germany, Netherlands, UK, South Africa, USA  
 Offshoring value proposition:  
 For Small/Medium Enterprises that need continuous increase in returns from their websites and social media with minimal investment, VAROWS is the first digital marketing as a service with an affordable high-performance business relationship with trackable monthly results. Our Mission is to offer a Fortune500 quality service at a revolutionary price.

**EXPERTISE**

Areas of expertise:  
 Website Design, Digital Marketing, Content Marketing, Mobile and Web Applications Development, Graphics/Image Processing.

Technology Profile & Skills:

**Martech:** Salesforce, Hootsuite, Google Ad-

Words, SERPs, Google Analytics, HubSpot, Slack. **CMS:** (Wordpress, drupal, joomla), E-Commerce: (Magento, Woocommerce, prestashop...) **Programming:** .net, ajax, css, java, ms sql, mysql, php, python, xhtml, xml, C#, Linux, laravel, Github, Node.js, Angular, Swift, Bootstrap. **Cloud:** Rackspace, Amazon Web Services, Azure, Digital Ocean. **Graphics:** Adobe Photoshop, XD, Illustrator, CorelDraw, Justinmind Prototyper.

Mobile Platforms  
 Android, iOS, Windows, Mobile

Industry Verticals:  
 Fashion & Beauty, Electronics, Banking/Finance, Adventure Tourism and Recreation, Retail, Fast Moving Consumer Goods (FMCG), Legal, Technology, Nonprofits, Government.

BPO-specific, documented, client tested skills:  
 Web Design, Digital Marketing (as a service), Social Media Promotions, Customer Engagement

Year of establishment:  
 2008

**PRICING**

Sales price per man-hour / Inbound Services:  
 Averagely USD 25



## CEO: MR. ABDUL KASOMA

### MEMBERSHIPS:

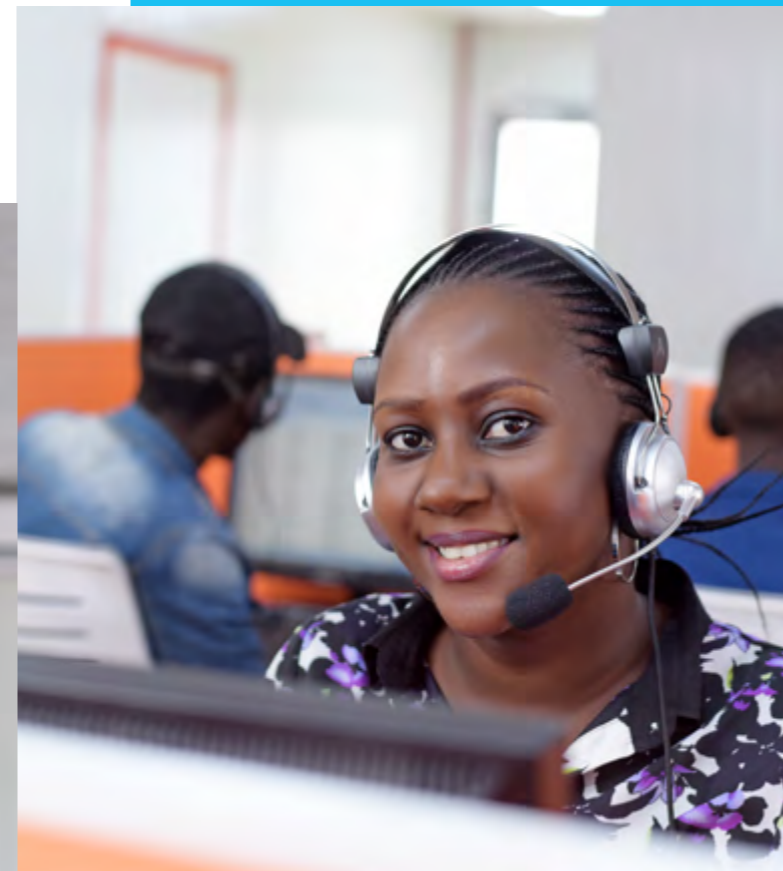
- Uganda Business Process Outsourcing Associations (UBPOA)
- Uganda Investment Authority (UIA)

### CONTACT INFO:

Website: [www.exquisitesolution.com](http://www.exquisitesolution.com)  
 Business Contact Number:  
 +256 414 533414  
 Email:  
[abdul@exquisitesolution.com](mailto:abdul@exquisitesolution.com)  
 Address: Plot 670, Namanve Industrial and Business Park, Kampala. P.O.Box 16128, Wandegaya, Kampala  
 Legal status: Private Ltd

We are an IT-enabled services company offering Call Center solutions including Social Media-based client Support, inbound and outbound call solutions, and General Human Resource Outsourcing. We drive client sales, conduct market and customer satisfaction surveys as well as support clients boost their customer experience.

Our HR solutions include Recruitment and Selection, Training and Personal development, Team Building, Manpower services outsourcing – including payroll management, as well as general Human Resource consulting. We serve telecom, banking, logistics and manufacturing sectors across the region.



### HUMAN RESOURCE

Total staff: 486  
 Female staff: 291  
 Total IT staff: 11  
 Project / Operation Managers: 3  
 Analysts: 1  
 Administrators: 2  
 Marketing & Sales Managers: 1

### EXPORT EXPERIENCE

Offshoring value proposition:  
 We offer Contact and Call Center Services to drive your Customer Experience across sectors. The Offshore Solutions include Outbound and Inbound call campaigns; Social Media support across platforms: Live chat; Facebook; Email and WhatsApp support. We enhance your efficiency by offering you a unique Customer Experience from our local Contact Centre, benefiting from our 13 years' Experience; competitive Pricing; Quality of Service; and Versatility.

Exquisite offers Telesales Campaigns, Data Capture and Entry; Internet Research; Transcription Image tagging; transcription services of ALL dialects and professions.

### MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years: International Trade Conference, China 2016; The National Franchise Exhibition London: 2015; 2016; 2017.

### EXPERTISE

Areas of expertise:  
 Business Process Outsourcing (BPO)

Industry Verticals:  
 Finance, Banking & Insurance, Telecommunications, Logistics & Transport

BPO-specific, documented, client tested skills:  
 Call and Contact center services

Mobile Platforms  
 Whatsapp, Live Chat, Facebook, Twitter

Year of establishment:  
 2006

### PRICING

Sales price per man-hour / Inbound Services:  
 Inbound and Outbound (Basic): USD 6.5 - 10  
 Inbound and Outbound (Technical): USD 8 - 15



## CEO: DICKSON MUSHABE

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- ICT Association of Uganda (ICTAU)
- Uganda Business Process Outsourcing Associations (UBPOA)

### CONTACT INFO:

Website: [www.hostalite.com](http://www.hostalite.com)  
 Business Contact Number:  
 +256 414 690 538  
 Email: [dmushabe@hostalite.com](mailto:dmushabe@hostalite.com)  
 Address: Plot 428 Kira Lane  
 Naalya estate, off Namugongo Road  
 Legal status: Private Ltd

Hostalite offers website hosting, domain name registration and website design under one roof. Benefit from our secure and reliable data center in the USA with a 99% uptime guarantee at subsidized local pricing.

Hostalite provides businesses and organizations with professionally designed, mobile responsive websites hosted on highly secure servers Hostalite offers at affordable prices.

To date, the company has expanded its operations to software development through introduction of CINNAMON ERP with modules like:

- **CINNAMON Workflow;** An Electronic Document management and workflow solution, with intelligence that transforms manual, disconnected processes into dynamic, streamlined and automated workflows.
- **CINNAMON Clubs:** A FinTech digital treasurer that automates activities and financial records of Savings groups / Investment Clubs also known as Chamas.



### HUMAN RESOURCE

Total staff: 16  
 Female staff: 5  
 Total IT staff: 10  
 Project / Operation Managers: 2  
 Analysts: 1  
 Administrators: 1  
 Software Programmers / Engineers: 2  
 Marketing & Sales Managers: 1

### EXPORT EXPERIENCE

Export Experience (years): 2  
 Export destinations: Zambia, Ethiopia  
 Offshoring Value Proposition:  
 Hostalite is a customer-success driven company; we deliver most reliable, cost effective and secure Website hosting, Design and domain name registration through Data centre in the USA at subsidized local pricing.

To date, the company has expanded its operations to Software development with I.T products under a Brand name CINNAMON offered as Software as a Service (SAAS).

### MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years:

CIFTIS, Mobile World Congress

### EXPERTISE

Areas of expertise:  
 Customized Software Development,  
 Website Design

### Technology Profile & Skills:

.net, asp, c/c++, css, flash, jSP, javascript, java, open-source CMS (joomla, drupal, typo3), ms sql, mysql, php, python, xhtml, xml, C#, Sharepoint, Amazon Web Services, Azure,

Mobile Platforms  
 Android, iOS

### Industry Verticals:

Finance, Banking & Insurance, Non-Profit (International organizations, NGOs, Donors), SMEs

Year of establishment:  
 2009

### PRICING

Sales price per man-hour / Inbound Services:  
 USD 50

# INFINITY COMPUTERS AND COMMUNICATIONS COMPANY LIMITED (i3C)



## CEO: CHARLES MUSISI

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- The National Information Technology Authority-Uganda (NITA-U)
- Uganda Business Process Outsourcing Associations (UBPOA)
- ICT Association of Uganda (ICTAU)

### CONTACT INFO:

Website: <http://www.i3c.co.ug>  
Business Contact Number:  
+256 312 301 800  
Email: [cmusisi@i3c.co.ug](mailto:cmusisi@i3c.co.ug)  
Address: Plot 6B Windsor Loop,  
Kitante - Kampala  
Legal status: Private Ltd

Infinity Computers and Communications Company LTD (i3C) is a Ugandan Information Technology and Communications (ICT) company with over 20 years of operations.

We have good competences in the provision of Cloud Solutions that include Hosting Solutions, Domain Name Registration and Secure DNS, Web Design & Mobile Apps, Big Data & Analytics, VoIP Telephony Solutions ChatBots and Fintech Solutions.

We have successfully implemented complex ICT solutions for governments, corporate clients and NGOs in East & Central Africa sub-region including international organizations such as USAID, UNEP, UNDP, the World Bank and IDRC. We have strategic relationship global players who include Huawei Technologies of China and IBM of the USA.



### HUMAN RESOURCE

Total staff: 200  
Female staff: 75  
Total IT staff: 70  
Project / Operation Managers: 10  
Analysts: 5  
Administrators: 20  
Software Programmers / Engineers: 20  
Marketing & Sales Managers: 10

### EXPORT EXPERIENCE

Export Experience (years): 10  
Export destinations: UK, Germany, Japan, USA, Kenya, Rwanda, Burundi and Tanzania

### MARKETING & SALES

Trade fairs / B2B events visited abroad during the past 2 years: We have a long term partnership with a Global Player in the CLOUD business - IBM Corporation. We're familiar with servicing clients who are geographically distant from us using secure tools over the Internet. owners of the .ug domain. Access to capital to support scaling out into new markets.

### EXPERTISE

Areas of expertise:  
Web Applications, Customized Software Development

Technology Profile & Skills:  
ajax, c/c++, css, dhtml, javascript, java, open-source CMS (joomla, drupal, typo3..), mysql, php, perl/cgi, python, xhtml, xml, C#, Objective C, Unix, Linux, Ruby on Rails, CodeIgniter, Wordpress

Mobile Platforms  
Android, iOS

Industry Verticals:  
Government (civil, military) - local, national, Telecommunications

BPO-specific, documented, client tested skills:  
Administrative services (back-office services)

Year of establishment:  
1999

### PRICING

Sales price per man-hour / Inbound Services:  
USD 10 - 50



## CEO: Eng. PAUL ONEK

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- Uganda Export Promotion Board (UEPB)

### CONTACT INFO:

Website: [www.japotechsolutions.co.ug](http://www.japotechsolutions.co.ug)  
 Business Contact Number:  
 +256771994556 / +256753382617  
 Email: [ponek@japotechsolutions.co.ug](mailto:ponek@japotechsolutions.co.ug)  
 Address: Plot 19, First Floor, Bukoto Street, Kamwokya, P.O Box 11696, Kampala (U)  
 Legal status: Private Ltd

Japotech Solutions is one of the fastest growing ICT Solutions providers in Uganda and East African region. Established in 2016 by a team of very competent ICT professionals with over a decade of technical, management and strategic experience, Japotech hit the market by storm. Our head offices in Kampala, Uganda, with a liaison office in Nairobi, in partnership with Zynamis Limited.

Japotech is an ISO9001 Certified company that prides itself in providing high quality and cost effective telecom services such as drive test optimization and telecom radio installations. We have partnered with Microsoft and Liquid Telecom to offer cloud services such as Office 365 and Internet Connectivity.

Our customers range from small to medium and large well established corporate entities cutting across the SME, NGOs, Telecom Companies and Telecom Contractors in Uganda, Morocco, Italy, Niger; still counting.



### HUMAN RESOURCE

Total staff: 10  
 Female staff: 1  
 Total IT staff: 2  
 Project Operation Managers: 3  
 Analysts: 2  
 Administrators: 1  
 Software Programmers/Engineers: 2  
 Marketing & Sales Managers: 2

### EXPORT EXPERIENCE

Export Experience (years): 3  
 Export destinations: Morocco, Italy, Niger, Spain  
 Export Value Offshoring:  
 Japotech delivers high quality and cost effective telecom, IT and training services using global partnerships, world class quality processes and certified engineers.

### MARKETING & SALES

Trade fairs / B2B events visited abroad during the past 2 years: East Africa Com, Nairobi Kenya- May 2019; AiTEV Summit in Kampala, Uganda- May 2019

### EXPERTISE

Areas of expertise:  
 Telecom Radio Installations and Drive Test Optimization, Website Development

Technology Profile & Skills:  
 javascript, php, Wordpress

Industry Verticals:  
 Telecom, NGO, Tourism

Year of establishment:  
 2016

### PRICING

Sales price per man-hour / Inbound Services:  
 USD 2.5



## CEO: SEGUYA RONALD CHRIS

### CONTACT INFO:

Website: [www.jentroy.com](http://www.jentroy.com)  
Business Contact Number:  
+256 393 240 690  
Email: [chris@jentroy.com](mailto:chris@jentroy.com)  
Address: Plot 401/402 Bombo Road,  
Kampala - Basiima Building (Opp.  
Fuelex)  
Legal status: Private Ltd

Jentroy is an ICT establishment registered and officially operating in Uganda. Since inception in 2014, it has consistently provided a benchmark for IT solution providers and has enabled its clients' organizations gain competitive edge and achieve higher priority operational & business goals.

This is achieved with the backing of our highly motivated, skilled and qualified team of engineers and business experts.

Our success is evidenced from clients that trust us including Financial institutions (Tropical Bank, Vision Fund Uganda), NGOs/CBOs (DENIVA, ACTogether Uganda), Businesses (SGS Automotive Uganda, Multiplex Limited, Saracen Uganda, Tight Security), Multinational agencies (Danish Refugee Council, GIZ) among others.



### HUMAN RESOURCE

Total staff: 6  
Female staff: 2  
Total IT staff: 6  
Project / Operation Managers: 2  
Analysts: 2  
Administrators: 1  
Software Programmers / Engineers: 6  
Marketing & Sales Managers: 1

### EXPORT EXPERIENCE

Export Experience (years): 3  
Export destinations: Rwanda  
Offshoring Value Proposition:  
Our clients improve operational efficiency and grow their profits by a minimum of 10-15% over the year while also cutting costs by over 30%

### EXPERTISE

Areas of expertise:  
Web Applications Development,  
Systems Integration

### Technology Profile & Skills:

.net, asp, ajax, css, javascript, java, open-source CMS (joomla, drupal, typo3..), ms sql, mysql, oracle, php, perl/cgi, python, vb, xhtml, xml, C#, Sharepoint, Linux, Amazon Web Services, laravel, CodeIgniter, Wordpress, Github, Node.js, Angular, Bootstrap, Emacs, Bash

### Mobile Platforms:

Android & iOS using ionic, xamarin & Android

### Industry Verticals:

Finance, Banking & Insurance, Retail, Non-Profit (International organizations, NGOs, Donors)

### Year of establishment:

2014

### PRICING

Sales price per man-hour / Inbound Services:  
USD 22 - 30





## CEO: FELIX CLIVE ARIM

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- Uganda Investment Authority (UIA)
- Uganda Business Process Outsourcing Associations (UBPOA)

### CONTACT INFO:

Website: [www.munutech.com](http://www.munutech.com)  
 Business Contact Number:  
 +256 200 513 400  
 Email: [fcgrim@munutech.com](mailto:fcgrim@munutech.com)  
 Address: Plot 42 Lugogo Bypass,  
 Kampala, Uganda  
 Legal status: Private Ltd

MunuTech is a BPO company that creates business value for service focused companies operating in time critical industries that have high levels of customer interaction.

Through our contact center, data entry & management, IaaS and IT Support services, we can increase business agility, speed to growth, and reduce costs (CapEx & OpEx) in a controlled environment.

From MunuTech, a company stands to gain higher levels of efficiency and customer loyalty. MunuTech is 100% Ugandan and privately owned.

At the heart of it all, we work towards improving livelihoods and skills of youth in Uganda through provision of income generating services.



### HUMAN RESOURCE

Total staff: 52  
 Female staff: 34  
 Total IT staff: 4  
 Project / Operation Managers: 1  
 Analysts: 1  
 Administrators: 1  
 Software Programmers / Engineers: 4  
 Marketing & Sales Managers: 1

### EXPORT EXPERIENCE

Export Experience (years): 2  
 Export destinations: USA, Canada  
 Offshoring Value Proposition:  
 <\$200000

### EXPERTISE

Areas of expertise:  
 Website Design, Business Process Outsourcing (BPO), Software Development

Technology Profile & Skills:  
 css, dhtml, javascript, ms sql, C#

Industry Verticals:  
 BPO

BPO-specific, documented, client tested skills:  
 Transcription

Year of establishment:  
 2012

### PRICING

Sales price per man-hour / Inbound Services:  
 Technical: USD 6.55 - 15.60  
 Non technical: USD 2.83 - 7.30



## CEO: ISAAC NEUWELT

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)

### CONTACT INFO:

Website: [www.neuwelt.co](http://www.neuwelt.co)  
 Business Contact Number:  
 +256 414 699 338  
 Email: [ineuwelt@neuwelt.co](mailto:ineuwelt@neuwelt.co)  
 Address:  
 P.O: Box 35722, Kampala, Uganda  
 Plot 21 Augustine Lane, Kanana /  
 Nasuti, Mukono - Uganda  
 Legal status: Public Ltd

Neuwelt Limited is a joint force of creative minds with professional experience spread between 2 to 8 years in Media Design, Multimedia and Computer Programming. Delivering mobile and web development, branding, multimedia, social media Management and media consultancy services.

Our great interest in achieving international standards married with innovation and research has enabled us serve among others, some of the prominent organizations like the UN and UNDP. Since 2015, we have accumulated experience assisting small, medium and large companies achieve their overall or project-based targets.

Our strengths have developed around understanding the client's objectives and employing our technical and creative knowledge to arrive at a desired solution.



### HUMAN RESOURCE

Total staff: 6  
 Female staff: 2  
 Total IT staff: 3  
 Project / Operation Managers: 2  
 Analysts: 1  
 Administrators: 1  
 Software Programmers / Engineers: 2  
 Marketing & Sales Managers: 1

### EXPORT EXPERIENCE

Export Experience (years): Less than 2 years.  
 Export destinations: Switzerland.  
 Offshoring Value Proposition:  
 In this digital age, a defined web presence is no longer an edge but rather a necessity for any business looking to expand. With our competence and experience we've built over the years; we offer customized web and mobile application development to both Ugandan and Foreign companies. We intensely interact with prospect clients in order to understand their business or problem.

### MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years: Transform Africa Summit 2017, YouthConnekt Africa Summit 2017, Mobile World

Congress 2018, East Africa Com 2018

### EXPERTISE

Areas of expertise:  
 Web Applications, Graphics Design /  
 Image Processing, Website Design

Technology Profile & Skills:  
 css, Javascript, mysql, php, NodeJS, python,  
 Adobe, Wordpress, Bootstra

Mobile Platforms:  
 Android

Industry Verticals:  
 Non-Profit (International organizations, NGOs,  
 Donors), Education, Tour and Travel

Year of establishment:  
 2015

### PRICING

Sales price per man-hour / Inbound Services:  
 Average rate is USD 8



## CEO: SAMUEL MUHANGUZI

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- ICT Association of Uganda (ICTAU)

### CONTACT INFO:

Website: [www.planetsystems.com](http://www.planetsystems.com)  
 Business Contact Telephone:  
 +256 772 503 726  
 Email: [ceo@planetsystems.com](mailto:ceo@planetsystems.com)  
 Address:  
 Plot 175M MTAC Administration Block B  
 Legal status: Private Ltd

### OVERVIEW:

Planet systems is a modern knowledge management (KM) and information technology (IT) products and services company with a focus on performance and supply chain systems. Our products and services are designed to unify businesses and ensure easy management of projects; markets; materials; financials; human resource; processes and ideas.

### VISION:

Our vision is to be a world reference point for excellence in process automation, policy simplification and online performance management solutions for public and private organizations.

### MISSION:

To provide quality enterprise faculty arrangement and resource management solutions for all sizes of organizations.



### HUMAN RESOURCE

Total staff: 10  
 Female staff: 3  
 Total IT staff: 4  
 Project / Operation Managers: 2  
 Analysts: 1  
 Administrators: 1  
 Software Programmers / Engineers: 3  
 Marketing & Sales Managers: 1

### EXPERTISE

Areas of expertise:  
 Web Applications, Customized Software Development, System Integration, Embedded Software Development & managed services

### Technology Profile & Skills:

javascript, java, mysql

### Industry Verticals:

Finance, Banking & Insurance, Government (civil, military) - local and national

### Year of establishment:

2004

### PRICING

Sales price per man-hour / Inbound Services:  
 Rates differ for various work.



## CEO: SIMON PETER LWANJO

### MEMBERSHIPS:

- ICT Association of Uganda (ICTAU)
- The National Information Technology Authority, Uganda (NITA-U)
- Uganda Investment Authority (UIA)
- Uganda Business Process Outsourcing Associations (UBPOA)
- Uganda Export Promotion Board (UEPB)
- Swedish Uganda Business Association (SUBA)

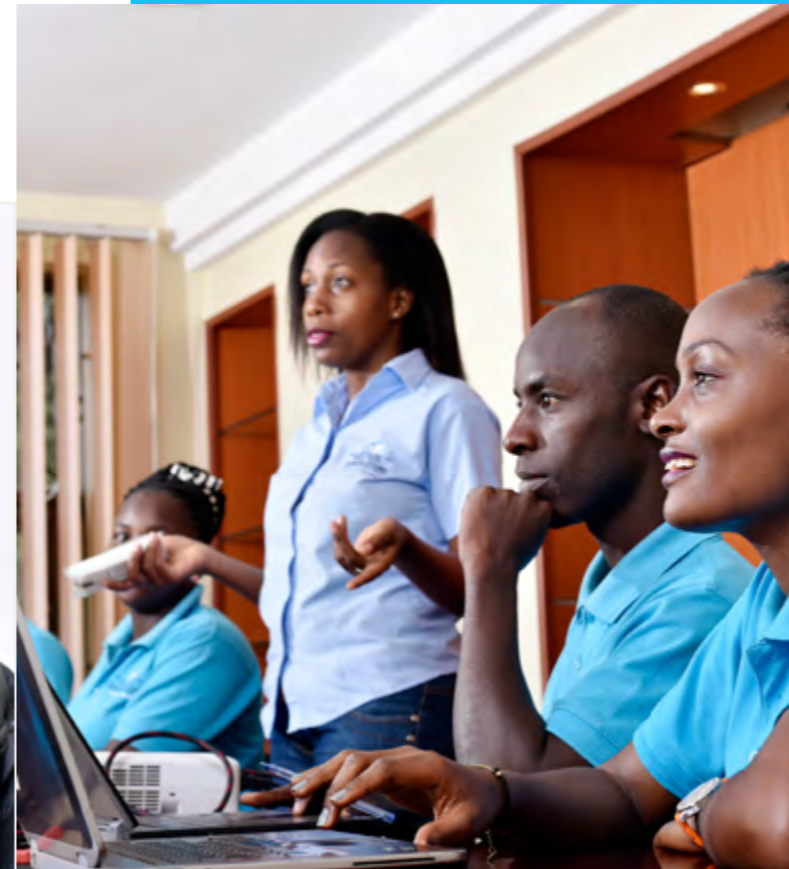
### CONTACT INFO:

Website: [www.preg-tech.co.ug](http://www.preg-tech.co.ug)  
 Business Contact Number:  
 +256 414 666 829 / +256 779 659 905  
 Email: [slwanjo@preg-tech](mailto:slwanjo@preg-tech)  
 Address: P.O.Box 22604 Kampala (U)  
 Branch Office: Kenya  
 Legal status: Private Ltd

Founded in 2006, Preg-Tech Communications is a technology company operating on a global scale and specializing in the development, design and implementation of integrated ICT solutions.

Originally a systems support company, PTC ventured into IT systems consultancy and Security in Systems processes that are vital in business continuity and sustainability of organizations today.

The company has a strong international vocation, particularly given its strong affinity to cyber-security and digital forensics work, and has Offices in Kampala (Uganda) and Nairobi (Kenya)



### HUMAN RESOURCE

Total staff: 21  
 Female staff: 5  
 Total IT staff: 6  
 Project / Operation Managers: 2  
 Analysts: 1  
 Administrators: 2  
 Software Programmers / Engineers: 2  
 Marketing & Sales Managers: 2

### EXPORT EXPERIENCE

Export Experience (years): 3  
 Export destinations: Kenya.

### MARKETING & SALES

Trade fairs/ B2B events visited abroad during the past 2 years: ARAB Health Conference / United Arab Emirates 2016, Association of Medical Engineers of Kenya 2016

### EXPERTISE

Areas of expertise:  
 Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Website Design, Embedded Software Development, Cloud Solutions

### Technology Profile & Skills:

asp, ajax, c/c++, css, cfsion, delphi, dhtml, flash, jSP, javascript, java, open-source CMS (joomla, drupal, typo3..), ms sql, mysql, oracle, php, perl/cgi, python, vb, xhtml, xml, Adobe, Linux, Silverlight, ColdFusion, CodeIgniter, Wordpress, Github, CorelDraw, Mangodb, Bootstrap

### Industry Verticals:

Finance, Banking & Insurance, Government (civil, military) - local, national, Medical, Health Care & Pharmaceuticals, Fashion & Retail/Wholesale/Distribution, Non-Profit (International organizations, NGOs, Donors), Legal/law firm, Telecommunications, Utility & energy, Tourism & travel, Port, Logistics & Transport, Construction & Engineering, Social Networking, Media & Entertainment

Year of establishment:  
 2006

### PRICING

Sales price per man-hour / Inbound Services:  
 Unit IT Support: USD 5.  
 Unit Consultancy work: USD 14.



## CEO: JOSEPH KAIZZI

### MEMBERSHIPS:

- ICT Association of Uganda (ICTAU)

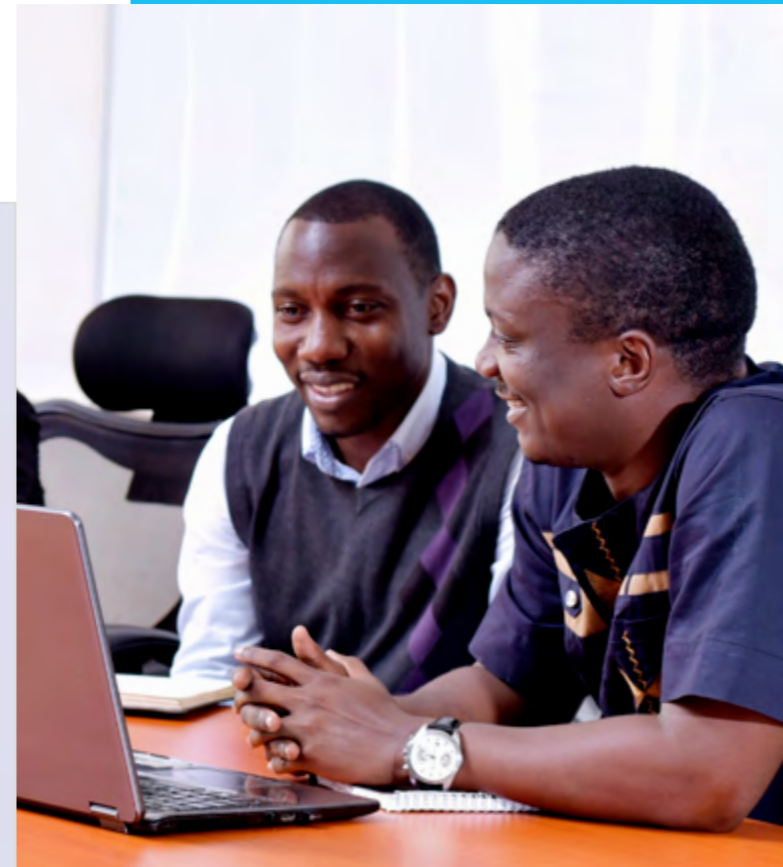
### CONTACT INFO:

Website: [www.thinvoid.com](http://www.thinvoid.com)  
 Business Contact Number:  
 +256 782 157 074  
 Email: [joseph@thinvoid.com](mailto:joseph@thinvoid.com)  
 Address: 1st Floor - Food Solutions  
 House; Naalya - Namugongo Road  
 Rwanda Office:  
 KG 5 Ave 113, Kacyiru, Gasabo  
 Kigali, Rwanda.  
 Legal status: Private Ltd

ThinVoid leverages software (mobile) and hardware (Internet of Things) technologies to empower Micro Medium Enterprises (MMEs) by safe guarding their assets, offering affordable micro-credit to cater for regular business overheads and common hiccups.

Our services open up new possibilities for MMEs that enable them thrive with lesser risk and increased profitability.

From affordable credit with no collateral requirements, to insurance with indirect premiums; we are gradually thinning the poverty voids within the target communities, improving on job security for those involved and accelerating financial inclusion.



### HUMAN RESOURCE

Total staff: 10  
 Female staff: 3  
 Total IT staff: 5  
 Project / Operation Managers: 2  
 Analysts: 3  
 Administrators: 1  
 Software Programmers / Engineers: 4  
 Marketing & Sales Managers: 2

### EXPORT EXPERIENCE

Export Experience (years): 1  
 Export destinations: Liberia, Rwanda, USA

### MARKETING & SALES

Trade fairs/ B2B events visited abroad during the past 2 years: Canton Fair - Guangzhou, Sensx Business Summit - Lusaka, Mobile World Congress - Barcelona, Transform Africa Summit - Kigali

### EXPERTISE

Areas of expertise:  
 Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Website Design, Embedded Software Development, Cloud Solutions, Big Data and Business Intelligence

### Technology Profile & Skills:

.net, css, javascript, java, open-source CMS (joomla, drupal, typo3..), mysql, php, python, xml, C#, Sharepoint, Linux, Amazon Web Services, Azure, laravel, CodeIgniter, Angular, Bootstrap

### Mobile Platforms:

Android, iOS, Windows mobile

### Industry Verticals:

Finance, Banking & Insurance, Government (civil, military) - local, national, Agriculture & Environment, Non-Profit (International organizations, NGOs, Donors), Utility & energy

### Year of Establishment:

2011

### PRICING

Sales price per man-hour / Inbound Services: USD 45



## CEO: EVELYN NAMARA

### CONTACT INFO:

Website: [www.vouchdigital.africa](http://www.vouchdigital.africa)  
 Business Contact Number:  
 +256 754 440 893 / +256 754 440 893  
 Email: [enamara@vouchdigital.africa](mailto:enamara@vouchdigital.africa)  
 Address: The Innovation Village Bureau,  
 3rd Floor, Block C, Ntinda Complex,  
 Ntinda, Kampala. P.O.BOX 4099  
 Kampala  
 Legal status: Private Ltd

At Vouch Digital we are building a verified digital platform that simplifies the distribution / disbursement of aid and donations to program participants across the world. Many local Institutions cannot keep track of how cash is used.

Issues around aid dollar leakage have weakened confidence in the aid system on both sides and have led to a search for alternatives to traditional distribution mechanisms. Making aid both more transparent and less prone to waste requires accessible digital solutions which remove from the distribution process traditional intermediaries who do not add, but rather subtract, value.

The Vouch platform increases transparency within aid distribution by creating a traceable digital paper trail and by cutting down on intermediaries which reduce aid amounts.



### HUMAN RESOURCE

Total staff: 4  
 Female staff: 2  
 Total IT staff: 1  
 Project / Operation Managers: 1  
 Analysts: 1  
 Software Programmers / Engineers: 1  
 Marketing & Sales Managers: 3

### EXPERTISE

Areas of expertise:  
 Customized Software Development, Big Data and Business Intelligence

Technology Profile & Skills:  
 open-source CMS (joomla, drupal, typo3.), mysql, php, laravel, feature phones, smart phones

Industry Verticals:  
 Finance, Banking & Insurance, Agriculture & Environment, Non-Profit (International organizations, NGOs, Donors)

Year of Establishment:  
 2017



## CEO: PHILEMON WENGANGA

### CONTACT INFO:

Website: [www.zeenode.com](http://www.zeenode.com)  
 Business Contact Number:  
 +256 784 361 720 / +256 752 405 232  
 Email: [phil@zeenode.com](mailto:phil@zeenode.com)  
 Address: Plot 2 Dr. Lukwiya Road,  
 off Ntinda-Nalya Road  
 Legal status: Private Ltd

Zeenode Ltd. is a software firm founded by 6 engineers in 2011 focusing on the development and management of Cloud Based Information Management System for educational institutions.

The company provides software development services geared towards integration with third party information systems, large Database processing, Cloud services, Smart card biometric identification system.

The three major products are developed are Zeepay (a payment notification platform between banks and ERPs), Zeevarsity a cloud based ERP for tertiary institutions, Zeeskool a management system for schools and colleges.



### HUMAN RESOURCE

Total staff: 27  
 Female staff: 7  
 Total IT staff: 8  
 Project Operation Managers: 1  
 Analysts: 1  
 Administrators: 2  
 Software Programmers / Engineers: 12  
 Marketing & Sales Managers: 1

### EXPERTISE

Areas of expertise:  
 Mobile services and applications development,  
 Web Applications,  
 Customized Software Development, System In-  
 tegration, Cloud Solutions

### Technology Profile & Skills:

HTML5/CSS3, c/c++, css, javascript,  
 oracle, python, Unix, Linux, Node.js, Erlang,  
 Hyperledger Composer, postgresql

### Industry Verticals:

Finance, Banking & Insurance, Education,  
 Telecommunications

### Year of Establishment:

2011

### PRICING

Sales price per man-hour / Inbound Services:  
 15-80 USD per hour

# SILVER COMPANIES



## ACROTECH IT SOLUTIONS



### HUMAN RESOURCE:

Total staff: 15

### MEMBERSHIPS:

The National Information Technology Authority-Uganda (NITA-U)

### ESTABLISHED:

2009

### EXPERTISE:

Areas of expertise:  
Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Website Design, Embedded Software Development, Cloud Solutions

### Technology Profile & Skills:

.net, asp, ajax, c/c++, css, flash, javascript, java, open-source CMS (joomla, drupal, typo3..), mysql, oracle, php, vb, xhtml, xml, C#, Dynix, Linux, Wordpress, Bootstrap

### Industry Verticals:

Government (civil, military) - local, national, Agriculture & Environment, Medical, Health Care & Pharmaceuticals, Education

### CONTACT INFO:

Website:

[www.acrotechit.com](http://www.acrotechit.com)

Business Contact Number:

+256 702 572 375

Email:

[solomon@acrotechit.com](mailto:solomon@acrotechit.com)

Address:

Rubaga, Lungujja,  
Sembera Road

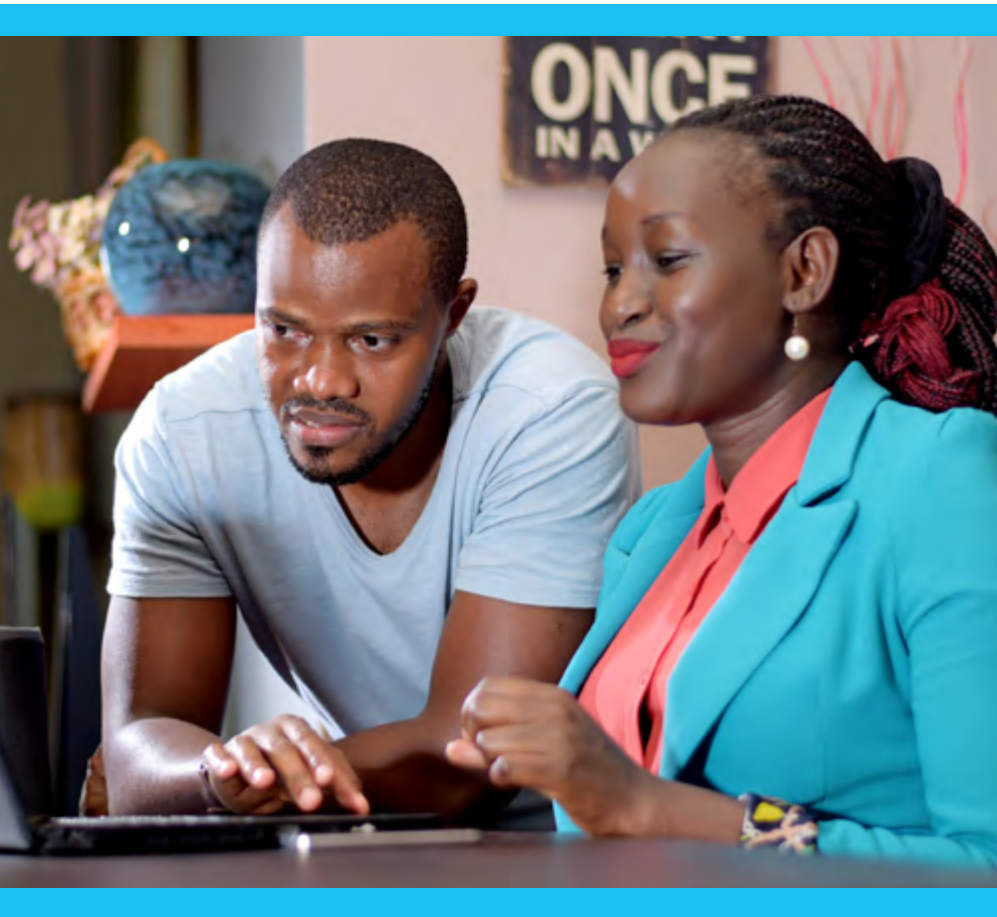
### CEO: SOLOMON SERUWAGI

AcroTech IT Solutions Limited (AcroTech) has core competences in Networked systems development and deployment, application development, web and e-commerce system and maintenance, data mining and warehousing, IT security audits, ICT training, project proposal formulation, finance management, project management, human resource management, asset management etc.

AcroTech boasts of a team of talented, skilled, motivated, energetic and experienced professionals who have worked with a number of local and international organizations in the areas of ICT and management.



## ARISE OPEN IT LTD



### CEO: LYDIA AKIRIZA

Arise Open IT Ltd, (AOI Ltd) specializes in all IT support services on windows and Linux/Unix platforms and other open-source solutions for small, medium and big businesses.

We offer services like Website Development, Network Installation and Support, both Windows and Linux Server Installations, Customization and Maintenance, Open-Source Records Management Solutions, Digital Repository Solutions and Library Management Solutions, Programming Skills training and IT Consulting Services as well as IT Help-Desk on both Windows and Unix/Linux Platforms.



#### HUMAN RESOURCE:

Total staff: 6

#### ESTABLISHED:

2016

#### EXPERTISE:

Areas of expertise:  
Graphics Design/Image Processing, System Integration, Cloud Solutions

Technology Profile & Skills:  
css, dhtml, mysql, php, Unix, Linux, Amazon Web Services

Industry Verticals:  
Legal/law firm, Education, Construction & Engineering

#### CONTACT INFO:

Website:  
[www.aoiuganda.com](http://www.aoiuganda.com)  
Business Contact Number:  
+256 794 240 666  
Email:  
[akirizal@aoiuganda.com](mailto:akirizal@aoiuganda.com)  
Address:  
Tirupatti Mazima Building,  
Suite 140, Nsambya

## BEYONIC LIMITED



### CEO: CARINA RUMBERGER

Beyonic is a simple, easy, sector-agnostic payments management platform designed in and for emerging economies to enable clean, safe, transparent cashless management of project and enterprise budgets, including remittances, payroll, petty cash, collections, and disbursements.

With 14 years' experience, our goal is to provide businesses with full control of their value chain & help them go cashless through digital transaction tools. Moving away from cash-based systems offers significant advantages in transparency, accountability, efficiency and security.



#### HUMAN RESOURCE:

Total staff:  
17 staff (15 permanent and 2 part-time)

#### MEMBERSHIPS:

FITSPA

#### ESTABLISHED:

2005

#### EXPERTISE:

Areas of expertise:  
Aggregated Mobile Money Bulk Payment Services and Aggregated Mobile Money Collection Services

Technology Profile & Skills:  
DeskTop or Mobile with Internet Access, USSD, App, Mobile, POS, Card, Voucher

Industry Verticals:  
Agriculture, Social Payments(NGO's), Transport Digital payments eg SafeBoda

#### CONTACT INFO:

Website:  
[www.beyonic.com](http://www.beyonic.com)  
Business Contact Number:  
+256 206 300 139  
Email:  
[info@beyonic.com](mailto:info@beyonic.com)  
Address:  
Plot 21 Kanjokya Street

# BIFRIENS INVESTMENTS LTD



## CEO: BIRUNGI JULIUS

Bifriens Investments Ltd, Is a private limited company aimed at Using integrated ICT in Agriculture and land use planning leveraging on the proliferation of mobile technology to provide information to small holder farmers.

It is on the roadmap to digitalising all value chains of crops produced locally in Uganda while keeping an updated knowledge bank database.

### OFFSHORING VALUE PROPOSITION:

creating lasting web experience for businesses to stay competitive online

### HUMAN RESOURCE:

Total staff:  
8 full-time staff  
10 part-time staff

### MEMBERSHIPS:

Applied for membership to NITA-U / ATIS

### ESTABLISHED:

2015

### EXPERTISE:

Areas of expertise:  
Web Applications, Graphics Design/Image Processing, Website Design, Big Data and Business Intelligence

Technology Profile & Skills:  
java, open-source CMS (joomla, drupal, typo3..), ms sql, mysql, oracle, php, vb, xhtml

Industry Verticals:  
Agriculture & ICT,  
Physical Planning

### CONTACT INFO:

Website:  
[www.bifriensltd.net](http://www.bifriensltd.net)  
Business Contact Number:  
+256 779 483 489  
Email:  
[julius.birungiman@gmail.com](mailto:julius.birungiman@gmail.com)  
Address:  
P.O.Box 36036,  
Kampala - Uganda

# BIZTALK SYSTEMS LIMITED



## CEO: NAJIMALDIN KATEMWA

BizTalk Systems Limited is an IT services / solutions company incorporate in Uganda in the year 2011. We are a team of organised professionals passionate about technology, over the years we have built our core business services to be centered around related areas in technology.

We mainly focus on providing innovative enterprise business solutions, creative & design services, website designing/development & internet related services, and an array of computer networking services and solutions

### HUMAN RESOURCE:

Total staff: 4

### ESTABLISHED:

2011

### EXPERTISE:

Areas of expertise:  
Web Applications, Website Design

Technology Profile & Skills:  
css, javascript, mysql, php, HTML5, xhtml

Industry Verticals:  
Government (civil, military)  
- local, national, Fashion & Retail / Wholesale / Distribution, Non-Profit (International organizations, NGOs, Donors)

### CONTACT INFO:

Website:  
[www.biztalkweb.com](http://www.biztalkweb.com)  
Business Contact Number:  
+256 414 580201 /  
+256 772 530387  
Email:  
[info@biztalkweb.com](mailto:info@biztalkweb.com)  
Address:  
Plot 37/39, William Street  
Hotel Equatoria Mall,  
Room 619/628

# DEFINITE CREATIONS



## CEO: LODI DANIEL

Definite Creations is a premier digital agency in Uganda providing compelling digital solutions in professional Search Engine Optimization, Website design & hosting, apps & software development, Social Media & Search engine strategy to SMEs to help them achieve more.

We help businesses (SMEs) skyrocket by putting a great online presence with measured results.

### HUMAN RESOURCE:

Total staff: 5

### ESTABLISHED:

2015

### EXPERTISE:

Areas of expertise:

Mobile services and applications development, Web Applications, Customized Software Development, Website Design, Cloud Solutions

Technology Profile & Skills:

css, dhtml, javascript, java, open-source CMS (joomla, drupal, typo3..), mysql, php, Amazon Web Services, Wordpress

Industry Verticals:

Non-Profit (International organizations, NGOs, Donors), Real estate, Tourism & travel, Port, Logistics & Transport, Construction & Engineering, Social Networking

### CONTACT INFO:

Website:

[www.definitecreations.com](http://www.definitecreations.com)

Business Contact Number:

+256 750 555 544

Email:

[dlodi@definitecreations.com](mailto:dlodi@definitecreations.com)

Address:

Nsangi House 2nd floor,  
Plot 232, Makerere Hill Road

# DUAL INFOSOLUTIONS LIMITED



## CEO: DAVID BWAMBALE

Dual Infosolutions has over the last 6 years been involved in providing info solutions to its clients in the form of technological support and other related services. As a certified firm by the PPDA – Public Procurement and Disposal of Assets Authority Uganda, the firm is tax compliant with VAT certification and has provided technological and infrastructure system support to Public and Private sector clients to help them fit in the fast changing business landscape.

Dual was 27th out of TOP 100 SMEs 2017/18 in Uganda due to good tax compliance. We are a recognized SME business under the MTN and KPMG Incubation for business partnership and have participated in a number of trainings in Entrepreneurship, strategy and business leadership.

### HUMAN RESOURCE:

Total staff:

5 full-time staff

2 part-time staff

### ESTABLISHED:

2012

### EXPERTISE:

Areas of expertise:

Website Design,  
Cloud Solutions

Technology Profile & Skills:

flash, javascript, open-source CMS (joomla, drupal, typo3..), php, python, Wordpress, CorelDraw

Industry Verticals:

Education,  
Telecommunications,  
Social Networking

### CONTACT INFO:

Website:

[www.definitecreations.com](http://www.definitecreations.com)

Business Contact Number:

+256 772 001 858

Email:

[info@dualinfo.ug](mailto:info@dualinfo.ug)

Address:

Plot 19 Jenna Plaza,  
Nkrumah Rd

# GAGAWALA GRAPHICS LIMITED



## CEO: SSENYANGE ANDREW

Gagawala, is the number one choice provider of printing and digital services in Uganda. Over our time of existence, we have served and retained customers with graphics design, printing, website design, domain management, and web hosting services at unmatched prices for a topnotch service.

Our mission to share ideas and growth, is the pillar of reflection and fuel to keep us going, and up to date. You may contact us on Facebook, website, Instagram and Twitter.

### HUMAN RESOURCE:

Total staff: 9

### ESTABLISHED:

2014

### EXPERTISE:

Areas of expertise:  
Web Applications, Graphics Design/ Image Processing, Website Design

Technology Profile & Skills:  
ajax, css, javascript, open-source CMS (joomla, drupal, typo3..), mysql, php, xhtml, laravel, Wordpress, Github, Node.js, Bootstrap, ReactJS

Industry Verticals:  
Finance, Banking and Insurance, Tourism & travel, Social Networking

### CONTACT INFO:

Website:  
[www.gagawala.com](http://www.gagawala.com)  
Business Contact Number:  
+256 704 790 795 /  
+256 704 255 401/  
+256 392 174 986

Email:  
[hello@gagawala.com](mailto:hello@gagawala.com)

Address:  
Mirembe Arcade 4th floor,  
E09, Nasser Road,  
Kampala, Uganda

# HATEL TECHNOLOGIES LTD



## CEO: AYEBALE JOB

Hatel Technologies was founded by a group of innovative, creative and experienced professionals. Since then, Hatel has grown rapidly, established a presence in ICT industry and seen its products/services being utilized by many organisations in Uganda.

### MISSION

To provide innovative cutting-edge ICT solutions, training and consultancy services to organizations and individuals in any industry thus enabling them to attain their objective.

### VISION

To become a preeminent and most innovative ICT Company in the Region, Providing solutions that transform People's Lives.

### HUMAN RESOURCE:

Total staff: 13

### ESTABLISHED:

2016

### EXPERTISE:

Areas of expertise:  
Web Applications, Customized Software Development

Technology Profile & Skills:  
css, javascript, open-source CMS (joomla, drupal, typo3..), mysql, php, Wordpress

Industry Verticals:  
Finance, Banking & Insurance, Education, Tourism & travel

### CONTACT INFO:

Website:  
[www.hateltechnologies.com](http://www.hateltechnologies.com)  
Business Contact Number:  
+256 394 851 960  
Email:  
[alilee47@gmail.com](mailto:alilee47@gmail.com)  
Address:  
P.O.Box 545  
Fort Portal, Uganda

# JUNCTION SYSTEMS



## CEO: ISAAC MUKONYEZI

Since 2009, Junction Systems has engaged with major corporations and smaller projects for start-ups, providing outstanding web applications, e-commerce services and creative development services at globally competitive rates.

We have partnered with local companies in Kenya and Tanzania and have clients from the United Kingdom, Kenya, Tanzania, South Sudan and Uganda.

We are committed to empowering organizations to be more competitive, efficient and responsive with relevant cutting edge technology and solutions.

### OFFSHORING VALUE PROPOSITION:

Enabling the growth of businesses everywhere with simple and smart solutions.

### HUMAN RESOURCE:

Total staff: 10

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- Uganda Business Process Outsourcing Associations (UBPOA)
- The National Information Technology Authority-Uganda (NITA-U)
- Uganda Export Promotion Board (UEPB)

### ESTABLISHED:

2009

### EXPERTISE:

Areas of expertise:  
Cloud computing, Web Applications, Machine Learning, Deep Learning, Big Data and Business Intelligence

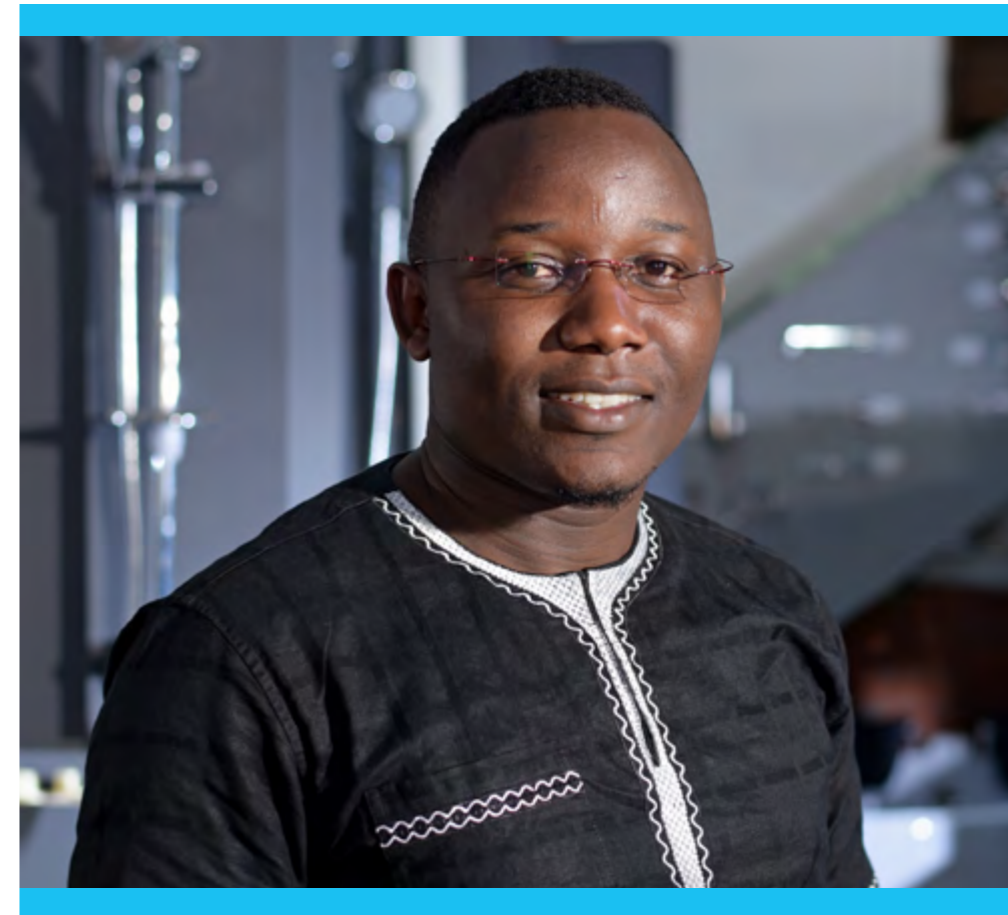
Technology Profile & Skills:  
Google Cloud, Amazon Web Services, Python, R, Node.js, Angular, Bash

Industry Verticals:  
Finance, Banking & Insurance, Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors)

### CONTACT INFO:

Website:  
[www.junction.co.ug/](http://www.junction.co.ug/)  
Business Contact Number:  
+256 703 804 886  
Email:  
[info@junction.co.ug](mailto:info@junction.co.ug)  
Address:  
Plot 128 Old Kira Road,  
Bukoto.

# KUMUKUTU



## CEO: NELSON BAMWINE

KumuKutu designs and develops custom E-Commerce solutions for SMEs. KumuKutu offers an online multi-vendor/manufacturer portal for showcasing, comparing and purchasing building materials, construction equipment and services.

### HUMAN RESOURCE:

Total staff: 5

### ESTABLISHED:

2016

### EXPERTISE:

Areas of expertise:  
Web Applications, Customized Software Development

Technology Profile & Skills:  
javascript, mysql, php, Amazon Web Services, Salesforce, Codelgniter, Wordpress, Bootstrap, Emacs, ODK, ZOHO, Survey CTO

Industry Verticals:  
Medical, Health Care & Pharmaceuticals, Fashion & Retail/Wholesale/Distribution, Tourism & travel, Construction & Engineering

### CONTACT INFO:

Website:  
[www.kumukutu.com](http://www.kumukutu.com)  
Business Contact Number:  
+256 753 231 757  
Email:  
[nbamwine@kumukutu.com](mailto:nbamwine@kumukutu.com)  
Address:  
Oxford Station, 7th Street  
Industrial Area, Kampala

# LANDSAT ICT SOLUTIONS



## CEO: NEWTON LWANGA

Landsat ICT Solutions Ltd (LICTS) is an Information and Communication Technology (ICT) consultancy and development company that provides quality and customized services to corporates and businesses for their computing needs.

We provide a broad range of solutions in Software Development, ICT Hardware & Software Supplies, Website Design & Hosting, Data Analysis & Management, ICT Training and IT Support & Maintenance among others

### HUMAN RESOURCE:

Total staff: 7

### MEMBERSHIPS:

- ICT Association of Uganda (ICTAU)
- The National Information Technology Authority - Uganda (NITA-U)

### ESTABLISHED:

2014

### EXPERTISE:

Areas of expertise:  
Customized Software Development, Website Design

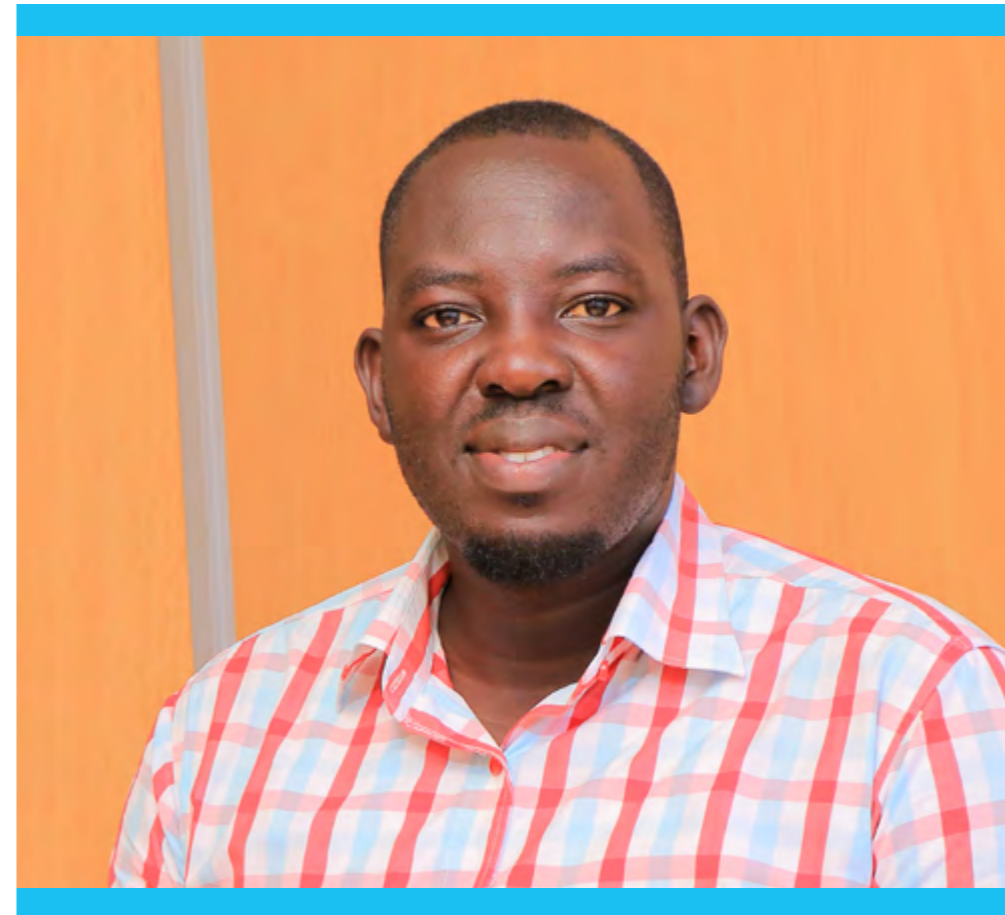
Technology Profile & Skills:  
Java, JavaScript, html, python, ajax, css, open-source CMS (joomla, drupal, typo3..), mysql, php, Github

Industry Verticals:  
Agriculture & Environment, Medical, Health Care & Pharmaceuticals, Non-Profit (International organizations, NGOs, Donors)

### CONTACT INFO:

Website:  
[www.licts.co.ug](http://www.licts.co.ug)  
Business Contact Number:  
+256 392 001 609/  
+256 772 083 358  
Email:  
[info@licts.co.ug](mailto:info@licts.co.ug) /  
[landsat256@gmail.com](mailto:landsat256@gmail.com)  
Address:  
Komamboga, Kampala,  
Uganda

# MILIMA TECHNOLOGIES (U) LTD



## CEO: CHAGARA EMMANUEL AGAPE

Milima Technologies is a cyber security firm whose vision is to build a cyber smart Africa. Milima Technologies recently launched Milima Cyber Academy; it's cybersecurity training academy following a growing demand for cybersecurity professional training.

The Academy is focused on delivering practical hands-on professional certification trainings for experts and early entrants into the cybersecurity sector.

### OFFSHORING VALUE PROPOSITION:

Milima Technologies develops and conduct training programs aimed at building awareness around cyber security by creating understanding of existing threats, defensive mechanisms and incident response techniques.

Milima Technologies engages clients in technical exercises through information security audit which is an exercise aimed at understanding the security posture of an organisation.

### HUMAN RESOURCE:

Total staff: 10

### MEMBERSHIPS:

- The National Information Technology Authority - Uganda (NITA-U)
- SACA Kampala Chapter
- East African Cybersecurity Alliance

### ESTABLISHED:

2015

### EXPERTISE:

Areas of expertise:  
Cybersecurity training for novice users. Cyberdefense training for advanced users. Penetration testing and Vulnerability assessments

Technology Profile & Skills:  
Open Source, Kali offensive security tools, Penetration testing tools

Industry Verticals:  
Finance, Banking & Insurance, Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors)

### CONTACT INFO:

Website:  
[www.milimatechnologies.com](http://www.milimatechnologies.com)  
Business Contact Number:  
+256 778 290 491 /  
+256 781 294 297  
Email:  
[chagara@milimatechnologies.com](mailto:chagara@milimatechnologies.com)  
Address:  
1st Floor, Raghwani Building,  
Plot M445, Ntinda Road

# MYDHE MEDIA AND ICT LIMITED (MM-iCT)



## CEO: MATOVU MEDI

MM-iCT is a one stop hub for professional ICT and Media solutions. We provide managed IT services and managed communicative media all provided by the best nurtured and mentored local talent.

### HUMAN RESOURCE:

Total staff: 10

### ESTABLISHED:

2015

### EXPERTISE:

Areas of expertise:

Mobile services and applications development, System Integration, Website Design, Web Applications, Graphics Design/Image Processing, Customized Software Development

Technology Profile & Skills:

.net, asp, ajax, c/c++, css, dhtml, flash, jSP, javascript, java, open-source CMS (joomla, drupal, typo3..), ms sql, mysql, php, python, xhtml, xml, C#, Objective C, Sharepoint, Adobe, Unix, Linux, Silverlight, Amazon Web Services, Azure, Salesforce

Industry Verticals:

Finance, Banking & Insurance, Agriculture & Environment, Fashion & Retail/ Wholesale/Distribution, Non-Profit (International organizations, NGOs, Donors), Legal/law firm, Education

### CONTACT INFO:

Website:

<http://mmict.ug/>

Business Contact Number:

+256 700 771 301

Email:

[medhi.matovu@gmail.ug](mailto:medhi.matovu@gmail.ug)

Address:

Plot 6/7-Kisozi Complex,  
Kyaggwe Road

# NEW WAVE TECHNOLOGIES LIMITED



## CEO: ASH LUWAMBO

New Wave Technologies Ltd (NWT) is a leading regional technology solutions provider. Our focus is utilizing technology to provide convergence strategies that improve process efficiencies, infrastructure and other critical business operations.

We develop bespoke web and mobile technology applications as well as enterprise in Software as a Service (SaaS).

### HUMAN RESOURCE:

Total staff: 13

### MEMBERSHIPS:

Alliance of Trade in IT and Services (ATIS)

### ESTABLISHED:

2005

### EXPERTISE:

Areas of expertise:  
Customized Software Development, Mobile and Web Applications

Technology Profile & Skills:

Ajax, CSS, JavaScript, Java, open-source CMS (Drupal, Typo3..), MySQL, php, Python, Linux, Amazon Web Services, Laravel, Salesforce, CodeIgniter, Wordpress, Github, Node.js, Angular, Mangodb, Bootstrap

Industry Verticals:

Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors), Tourism & travel

### CONTACT INFO:

Website:

[www.nwt.ug](http://www.nwt.ug)

Business Contact Number:

+256 414 389 220/

+256 784 000 808

Email:

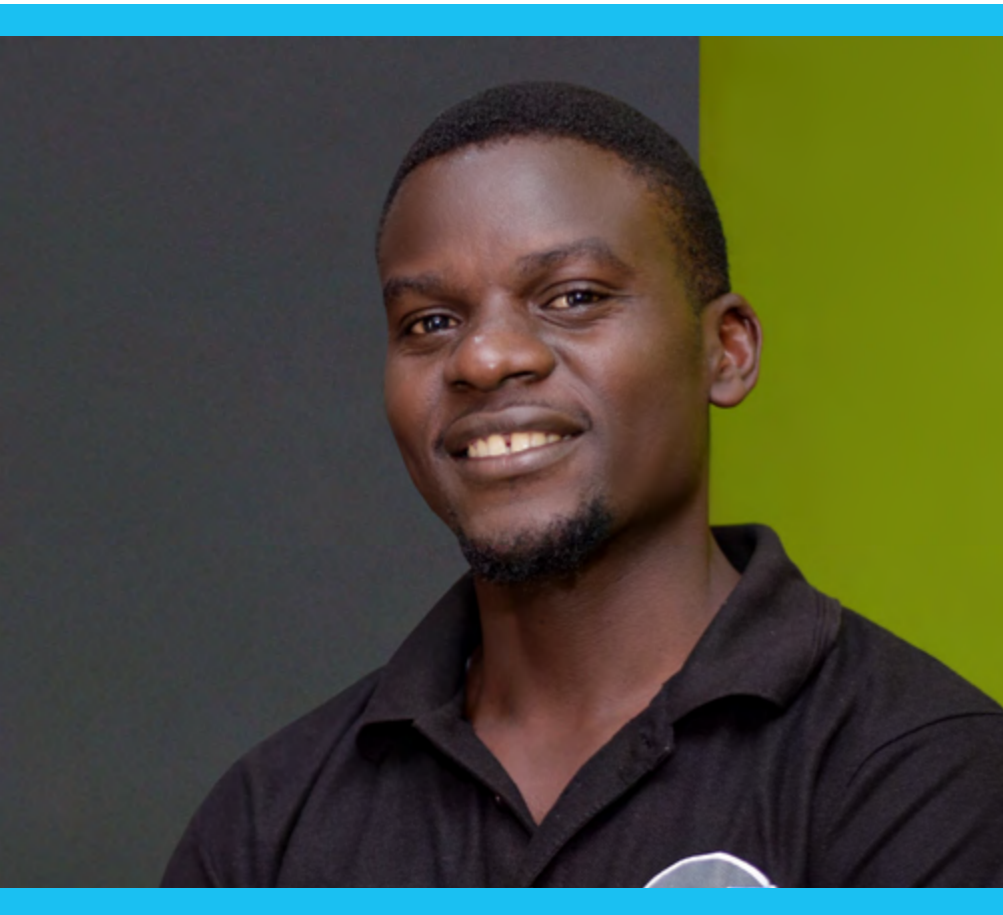
[info@nwt.ug/](mailto:info@nwt.ug)

[aluwambo@nwt.ug](mailto:aluwambo@nwt.ug)

Address:

2nd Floor, Kamure Building,  
128 Old Kira Road, Bukoto  
Kampala (U)

# NUCHWEZI LIMITED



## CEO: JOSEPH WILLRICH LUTALO

Think of how Africa can empower itself using technology and the right philosophy. Now meet the people dedicated to making that happen right now.

We build basic and advanced mobile and web software, consult and sell custom data acquisition and advanced analytics solutions on-demand.

### OFFSHORING VALUE PROPOSITION:

We have built a robust portfolio of IP suitable for Content Management, Microfinance and M&E that we can readily adapt for new and existing foreign markets with ease and affordably.

### HUMAN RESOURCE:

Total staff: 5

### ESTABLISHED:

2014

### EXPERTISE:

Areas of expertise:

Mobile services and applications development, Big Data and Business Intelligence

Technology Profile & Skills:

.NET, HTML5+Stack, Android, Python/Django, Linux, Azure, Git, PowerBI, NuChwezi Data Platform

Industry Verticals:

Non-Profit (International organizations, NGOs, Donors), Education

### CONTACT INFO:

Website:

<https://nuchwezi.com>

Business Contact Number:

+256 704 464 749

Email:

[info@nuchwezi.com](mailto:info@nuchwezi.com) /  
[joewillrich@gmail.com](mailto:joewillrich@gmail.com)

Address:

Plot 266, 1 NuChwezi Road,  
Bugabo, Garuga, Entebbe,  
Uganda

# OME COMPANY LTD



## CEO: MOSES CLIVE OGWE

OME Co. Ltd is a business process outsourcing firm engaged in providing services in finance and accounting. In addition, we provide opportunities through our networks to other service providers locally in the fields of finance and accounting, IT, Legal services, Human Resource, Knowledge Processing, Medical and Call Center Services.

### HUMAN RESOURCE:

Total staff: 5

### MEMBERSHIPS:

Alliance of Trade in IT and Services (ATIS)

### ESTABLISHED:

2009

### EXPERTISE:

Areas of expertise:

Mobile services and applications, Web Applications, Business Process Outsourcing (BPO)

Technology Profile & Skills:

Adobe, Wordpress, Caseware, ProFile, Quickbooks Online

Industry Verticals:

Finance, Banking & Insurance, Non-Profit (International organizations, NGOs, Donors), Call Center/Customer Service (Virtual)

### CONTACT INFO:

Website:

[www.ome.company](http://www.ome.company)

Business Contact Number:

+256 704 008 340/  
+256 777 885 982

Email:

[m.ogwe@ca4it.com](mailto:m.ogwe@ca4it.com) /  
[climoses@gmail.com](mailto:climoses@gmail.com)

Address:

Plot 40 Martyrs Way,  
Ministers Village



# SCREEN TECHNOLOGIES LIMITED



## CEO: OSCAR G. OFUMBI

Screen Technologies trading as Lendinabox is a FinTech and InsurTech platform building solutions that enable banks grow their balancesheets 10x faster.

### HUMAN RESOURCE:

Total staff: 3

### ESTABLISHED:

2017

### EXPERTISE:

Areas of expertise:  
Customized Software Development, Big Data and Business Intelligence

Technology Profile & Skills:  
flash, javascript, mysql, laravel, Mangodb

Industry Verticals:  
Finance, Banking & Insurance, Government (civil, military) - local, national, Compliance

### CONTACT INFO:

Website:  
[www.screenaml.com/www.lendinabox.com](http://www.screenaml.com/www.lendinabox.com)  
Business Contact Number:  
+256776222504 /  
+256704883342  
Email:  
[oscar@screenaml.com](mailto:oscar@screenaml.com)  
Address:  
Plot 1001 Gaba Road

# SWITCH GREEN TOURS AND SAFARI LTD



## CEO: ZACHEAUS KAFEERO

We promote sustainable tourism as a livelihood in communities by building IT platforms and solutions that connect tourists to naturally and culturally rich Ugandan and African destinations. Our flagship products include; [www.authenticugandanexperience.com](http://www.authenticugandanexperience.com), [www.exploreafricaguide.com](http://www.exploreafricaguide.com)

### HUMAN RESOURCE:

Total staff: 8

### MEMBERSHIPS:

Uganda Safari Guides Association

### ESTABLISHED:

2016

### EXPERTISE:

Areas of expertise:  
Mobile services and applications development, Web Applications

Technology Profile & Skills:  
css, java, open-source CMS (joomla, drupal, typo3..), mysql, php, Bootstrap

Industry Verticals:  
Tourism & travel

### CONTACT INFO:

Website:  
[www.authenticugandanexperience.com](http://www.authenticugandanexperience.com)  
Business Contact Number:  
+256774760015  
Email:  
[zkafeero@gmail.com](mailto:zkafeero@gmail.com)  
Address:  
A38 Lico Holding Building

# SYNEL GROUP LTD



## CEO: SABIITI IVAN

Synel Group started its operations in 2014 with the vision to be the leading IT Company in Uganda. From our Kampala office we offer IT support to all major centres through strategic partnerships with other ICT services companies as well as industry leading remote technology.

Synel Group provides expert IT support and consultancy services tailored to small, medium-sized businesses and also high-end home office users. Synel Group offers corporate quality IT managed services, IT outsourcing, Computer Repairs, Document digitalisation, IT support and Maintenance, Networking and website development.

Synel assist clients to source IT hardware and software from quality vendors with established partner relationships. We offer a multi-vendor integrated IT support solution.

### HUMAN RESOURCE:

Total staff: 8

### MEMBERSHIPS:

ICT Association of Uganda (ICTAU)

### ESTABLISHED:

2014

### EXPERTISE:

Areas of expertise:

Web Applications, Graphics Design, Image Processing, Customized Software Development, System Integration, Business Process Outsourcing (BPO)

Technology Profile & Skills:

.net, ajax, c/c++, dhtml, javascript, java, open-source CMS (joomla, drupal, typo3..), oracle, xhtml, Amazon Web Services, Salesforce, SAP, CorelDraw

Industry Verticals:

Fashion & Retail/Wholesale/Distribution, Non-Profit (International organizations, NGOs, Donors), Tourism & travel, Port, Logistics & Transport, Social Networking

### CONTACT INFO:

Website:

[www.synelgroup.wix.com/synel](http://www.synelgroup.wix.com/synel)

Business Contact Number:  
+256782454341

Email:

[synelgp@outlook.com](mailto:synelgp@outlook.com)

Address:

Mukwano Courts,  
5th Floor, Suite 501-D.  
P.O.Box 8669, Kampala

# TRACENODE LIMITED



## CEO: NTEGE BERNARD

Tracenode is a technology firm of software development specialists. We specialize in Artificial Intelligence, Data Science and Big Data Applications, many clients never get the optimal solution due to uncustomized solutions and are often left with a sense of dissatisfaction.

The Tracenode "Software Development Program" helps organisations and individuals get the exact solution.

### HUMAN RESOURCE:

Total staff: 12

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- ICT Association of Uganda (ICTAU)

### ESTABLISHED:

2013

### EXPERTISE:

Areas of expertise:

Mobile services and applications development, Customized Software Development

Technology Profile & Skills:

php, python, laravel, Github, Node.js

Industry Verticals:

Telecommunications, Port, Logistics & Transport, Construction & Engineering

### CONTACT INFO:

Website:

[www.tracenode.com](http://www.tracenode.com)

Business Contact Number:  
+256705894258

Email:

[bernard.ntege@tracenode.com](mailto:bernard.ntege@tracenode.com)

Address:

2Nd Floor Conrad House,  
Plot 24, Jinja Road,  
Kampala Uganda

# WEBSpace LIMITED



## MANAGING DIRECTOR: ANN GAKERE

Webspace Limited is a Ugandan company offering online identity and cloud computing solutions to its clients. We offer virtualization, business continuity, software as service products and IT managed support and consultancy.

All our products and services are locally hosted and maintained within the region.

### HUMAN RESOURCE:

Total staff: 3

### ESTABLISHED:

2015

### EXPERTISE:

Areas of expertise:  
Web Applications, Customized Software Development, System Integration, Embedded Software Development, Cloud Solutions

Technology Profile & Skills:  
javascript, java, mysql, php, Linux, laravel

Industry Verticals:  
Fashion & Retail/Wholesale/Distribution, Non-Profit (International organizations, NGOs, Donors), Marketing, Transport, Security

### CONTACT INFO:

Website:  
<https://webspace.co.ug>  
Business Contact Number:  
+256 774 132 503  
Email:  
[hilda@webspace.co.ug](mailto:hilda@webspace.co.ug)  
Address:  
Plot 92A Old Kira Road

# ZIMBA WOMEN



## CEO: SHERIFAH TUMUSIIME

ZimbaWomen is an IT for business solutions provider specializing in provision of eCommerce and mCommerce services as well as IT and business training targeted to create opportunities for women to actively, safely and fairly participate in the economy by providing access to skills and training for women.

ZimbaWomen is a trade support institution focused on women led/owned SMEs. It introduces a solution to female entrepreneurs with the goal that they will be able to enjoy the benefits for a lifetime.

These entrepreneurs are empowered to build and manage their own online stores.

### HUMAN RESOURCE:

Total staff: 10

### MEMBERSHIPS:

- Alliance of Trade in IT and Services (ATIS)
- ICT Association of Uganda (ICTAU)
- The National Information Technology Authority - Uganda (NITA-U)
- Uganda Investment Authority (UIA)

### ESTABLISHED:

2015

### EXPERTISE:

Areas of expertise:  
Mobile services and applications development, Website Design

Technology Profile & Skills:  
.net, c/c++, css, javascript, open-source CMS (joomla, drupal, typo3..), Adobe, Wordpress

Industry Verticals:  
Textile, Garments & Manufacturing, Agriculture & Environment, Fashion & Retail/Wholesale/Distribution, Social Networking

### CONTACT INFO:

Website:  
[www.zimbawomen.org](http://www.zimbawomen.org)  
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