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FOREWORD

The Ministry of Labor and Skills was established in September, 2021 to transform the national labor market and the skills development landscape of Ethiopia in general. The MoLS works to mobilize resources and innovative investments that support start-ups, enterprises and job creation programs and works to enable the training and education sector to produce qualified TVET graduates with skills and ethics that fits into the labor market. Furthermore, the ministry has taken on mandates previously assigned to the Jobs Creation Commission, the Ministry of Labor and Social Affairs, and the Federal Technical and Vocational Training Agency (TVET).

Sustainable job creation and youth employment are critical challenges that Ethiopia is facing today, as the Country aims to transition to a middle-income country by 2025. With about 2 million new entrants to the labor market every year, 49% of employed population being in subsistence employment, and ~70% of the population under 29 years old, a concentrated effort to grow current jobs, create new jobs, improve the quality of these jobs and the inclusiveness of the labor market are necessary. To this end, the MoLS has identified several areas of intervention for digital entrepreneurship in its Plan of Action from a Policy, Talent and Technology standpoint. These interventions are paving the way for a Digital Economy. Commendable progress has been made on building a startup ecosystem and encouraging digital entrepreneurship in Ethiopia.

Exporting services such as transport, tourism, financial and insurance service has been at the heart of Ethiopia’s economy for decades and likewise the growing population is keen to explore exporting labor service by outsourcing to different sectors of the domestic and international market. This will contribute to the growth of the National Economy as well as broaden the job market by creating employment opportunities. As with the other NTF V project activities, the ministry appreciates this directory as it will contribute to the promotion of sector development and the creation of sustainable jobs in the field of digital technologies. The ministry also acknowledges the effort put forth by the NTF-V Ethiopia project, which is managed by the UN International Trade Center here, and it welcomes a robust and ongoing partnership.

H.E Ato Nigussu Tilahun,
State minister at the Ministry of Labor and Skills
Ethiopia
FOREWORD

The government of Ethiopia (GoE) produces “Homegrown Economic Reform Agenda”, whereby the digital sector is identified as a source of growth. Consequently, based on the “Homegrown Economy Reform Agenda” the “Digital Ethiopia 2025” is designed to build digital economy.

The Ministry of Innovation and Technology (MinT), with reference to the Science, Technology and Innovation policy (STI 2022, updated), is working with relevant stakeholders to promote export of digital products and services which have high impact on the Ethiopian economy.

While enabling the legal framework to attract investments in the areas of Science, Technology and Innovation, the Council of Ministers approved the Investment Incentive Regulation which puts various incentive mechanisms to attract more investment in the ICT sector.

The IT/ BPO sector in the country is has been vastly growing in the recent years and recognizing this growth and the impact in the growth of the country’s economy, the Government of Ethiopia (GoE) is working tirelessly to enable the operating environment of the ICT sector, IT enabled service/ BPO, data center services, and blockchain processes and other related services are expected to boost in Ethiopia. These technologies have enormous potential to contribute to the Digital Economy by increasing foreign currency, transfer of knowledge/technology, and creating jobs.

Support from organizations like the UN ICT through is NTF - V program is vital at this crucial time and efforts such as this BPO Directory which introduces different organizations from the country’s growing BPO industry is commendable. The ministry is open for a continued partnership with ICT and I highly believe that it will contribute to the ongoing efforts of the Government of Ethiopia.

Belete Molla (PhD),
Minister, Ministry of Innovation and Technology
Ethiopia
On a quest to become the new global outsourcing destination, the private and public sectors of Ethiopia have made it a mission to create a hospitable environment for ICT and other outsourcing sectors. Business process outsourcing and promotion of IT-enabled services are one of the highest strategic priorities of the government.

Reliable internet, vast talent pool, timezone advantage against parallel markets, highly qualified youth and conducive policy are some of the reasons that make Ethiopia a contender to be the next African tech talent hub. Today here in Ethiopia, there are several companies that deal with this expanding sector as the international community has recently started seeing the value of outsourcing to Ethiopia.

The Ethiopian outsourcing association’s primary goal is to promote Ethiopia as an outsourcing destination while working closely with policymakers to create an even more conducive environment for the outsourcing industry to thrive and create a national impact. Members of the association are pioneers in the industry, creating decent jobs for Ethiopian youth while serving the global market with diligence. With the country going through an immense digital transformation and the presence of outsourcing firms that has proven competencies in AI data training, software development, customer contact center, big data, content creation and more, there was never a better time to outsource to Ethiopia.

Wondwesen Zewdie,
President: Ethiopian outsourcing association
FOREWORD

Ethiopia has an opportunity to leverage its demographic shift and provide increased off-shoring and outsourcing services for the world. Besides the demographic shift, other factors support this development including proximity to potential partners and markets, availability of trained engineering graduates, competitive cost structure for power and electricity, shifting policy support focus from government, emergence of other global trends in digitization, multi/near sourcing, and coordination of efforts by industry actors locally.

ICTET as an association has been exposing, engaging, and enabling the private sector in the ICT Industry in Ethiopia for over a decade. Among other things, it has contributed towards the development of the Digital Ethiopia 2025 strategy, which has among its identified pathways of development for the country- the expansion of the IT Enabled Services Sector, of which off-shoring/outsourcing/knowledge sourcing forms an important part. The association’s prior work has also laid the foundation for the growth of the ICT sector more broadly and facilitated cooperation by stakeholders to promote IT services exports.

It is in that light that we welcome the support of NTF V’s effort to connect yet more companies to the export markets in BPO and related services. The sector, although at a nascent stage in Ethiopia, has promise. To seize on the opportunities BPO provides and make compelling value proposition for potential customers, Ethiopian firms and partners need to continuously solve problems for now and the future.

We live now in an era of ever greater task automation (think ChatGPT)- so moving up the task complexity ladder in a timely manner will be important, niche capabilities will be important, market diversification will be important, building a learning culture among companies, regulators, and partners will be important. In all of these areas ICTET is prepared to contribute so Digital Trade in Services continues to grow and make a positive impact to wellbeing here in Ethiopia and internationally. Come work with us to (Out)Source from the Origins.

Yilikal Abate,  
President:ICTET
FOREWORD

Netherlands Trust Fund V - NTF V

The International Trade Centre’s Netherlands Trust Fund V (NTF V) is a four-year partnership (July 2021- June 2025) signed by the Ministry of Foreign Affairs of The Netherlands and the International Trade Centre to support micro, small and medium-sized Enterprises (MSMEs) in the digital technologies and agribusiness sectors.

The programme includes both sectors in Ethiopia, Ghana, Senegal, and the digital technologies sector in a multi-country project in Benin, Cote d’Ivoire, Mali and Uganda. As with previous NTF programmes, NTF V will be jointly implemented with the Dutch Centre for the promotion of exports from developing countries (CBI). In Ethiopia, the NTF V Project aims at strengthening tech startups and IT & BPO MSMEs, and seeks to influence policy makers and regulators, Trade and Investment Support Institutions and private business support providers, as well as international private sector partners in creating a supportive environment for enterprises in the IT and IT Enabled Services sector.

In the digital technology sector, our trade-related technical support is three-fold:

At the policy level: we provide assistance in the development or improvement of public policies and sectoral regulations, with private-sector representatives

At the institutional level: we work with digital business associations and tech hubs to increase their sustainability and impact

At the start-up and MSME level: we develop market access and linkages, and build international competitiveness

www.intracen.org

International Trade Centre
FOREWORD

The Ministry of Foreign Affairs of the Netherlands - Sustainable Economic Development Department

The Ministry of Foreign Affairs of the Netherlands (MFA) promotes sustainable and inclusive economic growth in developing countries by helping to improve the business climate and stimulating enterprise. It also enhances sustainable trade with developing countries and supports the construction of good roads, ports and power supply systems. Trade unions, employers’ organisations and farmers’ cooperatives in developing countries receive support to improve the services they provide to their members. MFA helps local authorities to collect taxes effectively and transparently. It also provides finance for businesses in developing countries and supports Dutch companies that produce innovative solutions to local challenges.

https://www.government.nl/ministries/ministry-of-foreign-affairs
GOLD COMPANIES
MMCY Tech

MMCY Tech, registered by MODETH Outsource PLC is a talent company that focuses on Business Process Outsourcing (BPO) and Renewable Energy Solutions based in Addis Ababa, Ethiopia, with sister companies in the UAE and USA. We began our journey back in 2008 supporting both small and large organizations and have emerged as one of the biggest Talent and Renewable Energy solution provider in Ethiopia. Currently MMCY Tech has 600+ employees based in Ethiopia and 45+ employees based in Dubai.

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Social Media:
https://www.facebook.com/MMCYTech
https://x.com/MMCYTech?r=20
https://www.youtube.com/@mmcytech5229
https://www.linkedin.com/company/mmcytech/

Company information

Year of Establishment: 2008
Legal Status: Private Limited Company
Memberships:

Human Resources

Full-time staff: 600+
Female Staff: 340
IT Staff: 15+
Analysts: 5
Marketing & Sales: 10
Expertise & Competencies

**Areas of Expertise:** BPO/Talent as a Service  
**Sector Priorities:**  
**Languages & Tools:**  
**Certifications:**

Infrastructure & Equipment

**Office Space (in sqm):** 3000  
**Connectivity Facilities:**

Financial Information

**Sales Revenue in 2023 (USD):** $2 Million +  
**Does the company Export:** Yes  
**Year(s) of Export Experience:** 15  
**Export Destinations:** USA, Europe, and Middle East
AFRO-EUROPEAN ENGINEERS PLC

Founded by European and Ethiopian partners in 2007, Afro European Engineers P.L.C. is fast becoming one of the leading engineering firms in Ethiopia and is working towards a similar position in the greater Africa region. Armed with state-of-the-art IT infrastructure, the company is giving high-end structural engineering solutions to its esteemed clients. Afro-European Engineers has deployed considerable investment both in terms of hardware and software. This has boosted its performance enabling the company to secure competitive advantage in the market. In addition to our competent staff, we have the advantage to work with European partners within the 3K group who have varied structural fields of specialization.

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Website: www.aee.com.et
Social Media :
https://www.facebook.com/AfroEuropeanEngineers/
https://twitter.com/aee_twt
https://www.linkedin.com/company/afro-european-engineers/
https://www.instagram.com/afro_european_engineers/
https://www.youtube.com/channel/@afro-europeanengineers8042

Company information
Year of Establishment: 2007
Legal Status: Private Limited Company
Memberships: 3K Engineering group, Ethiopian Association of Civil engineers (EACE), Addis Ababa Chamber of Commerce, Ethiopian Heritage Trust

Human Resources
Full-time staff: 12
Female Staff: 7 full-time & 1 part-time
IT Staff: 1
Analysts: 0
Marketing & Sales: 1
Founded by European and Ethiopian partners in 2007, Afro European Engineers P.L.C. is fast becoming one of the leading engineering firms in Ethiopia and is working towards a similar position in the greater Africa region. Armed with state-of-the-art IT infrastructure, the company is giving high-end structural engineering solutions to its esteemed clients. Afro-European Engineers has deployed considerable investment both in terms of hardware and software. This has boosted its performance enabling the company to secure competitive advantage in the market. In addition to our competent staff, we have the advantage to work with European partners within the 3K group who have varied structural fields of specialization.

CEO/Director: Dawit Kebede
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Website: www.aee.com.et
Year of Establishment: 2007
Legal Status: Private Limited Company
Memberships: 3K Engineering group, Ethiopian Association of Civil engineers (EACE), Addis Ababa Chamber of Commerce, Ethiopian Heritage Trust
Areas of Expertise: Structural calculations and expertise, Structural drawings and structural BIM, Structural cost control, and Structural supervision of construction execution.
Sector Priorities: Building, Industries, and Infrastructure. Institutional investors preferably business
Languages & Tools: European Engineering Codes, Revit, CAD
Certifications: ISO 9001:2015
Office Space (in sqm2): 245
Connectivity Facilities: Fibre, Wireless Broadband
Sales Revenue in 2023 (USD): 218,274.36
Does the company Export: Yes
Year(s) of Export Experience: 16
Export Destinations: Switzerland and Bermuda

Expertise & Competencies

**Areas of Expertise:** Structural calculations and expertise, Structural drawings and structural BIM, Structural cost control, and Structural supervision of construction execution.

**Sector Priorities:** Building, Industries, and Infrastructure. Institutional investors preferably business

**Languages & Tools:** European Engineering Codes, Revit, CAD

**Certifications:** ISO 9001:2015

Infrastructure & Equipment

**Office Space (in sqm2):** 245

**Connectivity Facilities:** Fibre, Wireless Broadband

Financial Information

**Sales Revenue in 2023 (USD):** 218,274.36

**Does the company Export:** Yes

**Year(s) of Export Experience:** 16

**Export Destinations:** Switzerland and Bermuda
Ablaze IT Laboratories and Engineering PLC

Ablaze is a leading provider of IT outsourcing services with a proven track record of delivering high-quality solutions to clients worldwide. Our company has a team of experienced developers who are experts in various programming languages and technologies. We offer flexible engagement models to ensure our clients receive the best possible service, whether they look for a dedicated team or a project-based solution.

At Ablaze, we are committed to delivering exceptional results and exceeding our clients’ expectations. We offer end-to-end software development solutions, such as web development, mobile app development, cloud computing, and IT support. In addition, we offer Human Resource Solutions, which encompass a range of services that allow you to access the right talent, whether for temporary projects, permanent roles, or augmenting your existing workforce with specialised skills. Our team of experts leverages the latest technologies to deliver the most innovative and effective solutions. We take pride in our work and strive to build long-term client relationships. In doing so, we will build The Great African Economy.

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Website: www.ablazelabs.com
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https://twitter.com/ablazelabs
https://www.linkedin.com/company/ablazelabs/
https://www.instagram/ablazelabs
http://t.me/ablazelab

Company information

Year of Establishment: 2021
Legal Status: Private Limited Company
Memberships: N/A

Human Resources

Full-time staff: 57
Female Staff: 15
IT Staff: 40
Analysts: 5
Marketing & Sales: 12
Ablaze is a leading provider of IT outsourcing services with a proven track record of delivering high-quality solutions to clients worldwide. Our company has a team of experienced developers who are experts in various programming languages and technologies. We offer flexible engagement models to ensure our clients receive the best possible service, whether they look for a dedicated team or a project-based solution.

At Ablaze, we are committed to delivering exceptional results and exceeding our clients’ expectations. We offer end to end software development solutions, such as web development, mobile app development, cloud computing, and IT support. In addition we offer Human Resource Solutions, which encompass a range of services that allow you to access the right talent, whether for temporary projects, permanent roles, or augmenting your existing workforce with specialised skills. Our team of experts leverages the latest technologies to deliver the most innovative and effective solutions. We take pride in our work and strive to build long-term client relationships.

In doing so, we will build The Great African Economy.

CEO/Director: Robel Mesfin
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Website: www.ablazelabs.com

Areas of Expertise: End To End Software Development (Web, Mobile, Enterprise), Game Development, AI & Machine Learning, Ui/Ux Design, Quality Assurance and Testing, Devops (Cloud Management), Product Development (Product Ideation to Launch)
Sector Priorities: Fintech, Banking and Finance, Education, Retail, Gaming, Government (Military & Civil), Hospitality.
Languages & Tools: Python, PHP, Node.js, Express.js, Go, React, PostgreSQL, MongoDB, Prisma, Apache Kafka, Docker, React Native, Flutter, Cypress, TypeScript, Prometheus
Certifications:

Expertise & Competencies

Infrastructure & Equipment
Office Space (in sqm2): 450
Connectivity Facilities: Fibre, 5G Wireless Broadband

Financial Information
Sales Revenue in 2023 (USD):
Does the company Export: Yes
Year(s) of Export Experience: 2
Export Destinations: North America, Europe, Australia, Africa
ALTA Computec

ALTA Computec, with 30 years of history since its inception in 1994, stands as Ethiopia’s leading IT systems integrator, distinguished for spearheading the digital revolution in the country. Valued for possessing the largest enterprise customer base nationally, the company excels in delivering comprehensive ICT solutions, affirmed by its top ranking as an IT systems integrator. With a robust portfolio of over 640 projects completed, ALTA Computec is celebrated for its ability to tailor solutions to both large and small client IT needs, supported by a dedicated team of over 100 employees. Their expertise spans across fibreoptic installations, data center installation, corporate communication systems, computing hardware, and specialized training programs, all underpinned by partnerships with world-class vendors to foster the future IT engineers.

Contact Information

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Website: www.altacomputec.com
Social Media:
https://www.facebook.com/altacomputec
https://twitter.com/altacomputec
https://linkedin.com/company/altacomputec

Company information

Year of Establishment: 1994
Legal Status: Private Limited Company (PLC)
Memberships: AACCISA

Human Resources

Full-time staff: 108
Female Staff: 28
IT Staff: 61
Analysts: 2
Marketing & Sales: 10
**Expertise & Competencies**

*Areas of Expertise*: Our core area of expertise lies in developing and integrating technology solutions. Our team comprises of seasoned developers, IT architects, and systems integration specialists who bring a wealth of knowledge and experience in crafting tailor-made solutions that meet our clients’ unique needs.

*Sector Priorities*: Financial, Education, Health, NGOs, Global Clients, and Government

*Languages & Tools*: DBMS (MySQL, MS-SQL...), Java, ERP (Oracle and non-Oracle), Cloud Computing, Sun Solaris, WebLogic, HTML, PHP, CSS, Python, Bootstrap, Devops, C#

*Certifications*: DELL-EMC Titanium Partner certificate, Dell-EMC deployment certificate, Oracle field delivery certificate, Oracle system integrator certificate, Oracle Hardware & License reseller certificate, Oracle Cloud reseller certificate, Oracle systems FY19 Specialized partner of the year in East Africa, CISCO certificates, Fortinet certificate, Microsoft certificate, Kaspersky certificates, Gold Tier taxpayer certificate from Ministry of Revenue for 2021, 2022, 2023

**Infrastructure & Equipment**

*Office Space (in sqm2)*: 1924

*Connectivity Facilities*: Fibre, Mobile Internet (Dual Service Provider)

**Financial Information**

*Sales Revenue in 2023 (USD)*: 12,000.00

*Does the company Export*: NO
AFRICOM Technologies PLC

AFRICOM Technologies is one of the first ISO certified and leading IT Services Company. The company was established in 2004 G.C. AFRICOM provides services in the areas of MIS consultancy, software development, Business Process Outsourcing (BPO), single window projects, IT auditing and ecommerce. As a corporate philosophy, AFRICOM Technologies believes in providing a “total” solution for business needs. All business solutions are provided with appropriate implementation, customization and maintenance services to support present and future requirements. The company has been engaged in providing its service across different industries such as agri-tech, land management, health care, trade, tourism, mining, education, urban development, social protection, e-commerce, e-auction, government functions. The general assembly and chief executive office of the company are responsible to strategic direction and corporate development and business management. There are more than 200 local and international experts working with AFRICOM Technologies in different contractual basis.

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Website: www.africom.et
Social Media :
https://www.linkedin.com/company/africom-official/
https://www.youtube.com/@africomtechnologies788
https://www.facebook.com/profile.php?id=61552917981506&mibextid=ZbWKwL

Company information
Year of Establishment: 2004
Legal Status: Private Ltd.
Memberships: Ethiopian Outsourcing Association, Digital Transformation Ethiopia Association, Addis Ababa Chamber of Commerce and Sectoral Association

Human Resources
Full-time staff: 84
Female Staff: 44
IT Staff: 60
Analysts: 5
Marketing & Sales: 1
Admin Staff: 8
AFRICOM Technologies is one of the first ISO certified and leading IT Services Company. The company was established in 2004 G.C. AFRICOM provides services in the areas of MIS consultancy, software development, Business Process Outsourcing (BPO), single window projects, IT auditing and ecommerce. As a corporate philosophy, AFRICOM Technologies believes in providing a “total” solution for business needs. All business solutions are provided with appropriate implementation, customization and maintenance services to support present and future requirements. The company has been engaged in providing its service across different industries such as agri-tech, land management, health care, trade, tourism, mining, education, urban development, social protection, e-commerce, e-auction, government functions. The general assembly and chief executive office of the company are responsible to strategic direction and corporate development and business management. There are more than 200 local and international experts working with AFRICOM Technologies in different contractual basis.

Expertise & Competencies

Areas of Expertise: Software development, talent sourcing, E-commerce, MIS consultancy, IT auditing, Enterprise Resource Planning (ERP), Fintech and telecom Solutions, Training, cloud services and MIS Consulting

Sector Priorities: Agriculture, social protection, health, education, Land Management, Urban Development, Trade, Logistics, Tourism, Telecom and Financial

Languages & Tools: Web technologies, Mobile applications Database, CMS applications Development, GIS

Certifications: ISO 9001:2008

Infrastructure & Equipment

Office Space (in sqm²): 600

Connectivity Facilities: Broad band, Wireless,

Financial Information

Sales Revenue in 2023 (USD): 1.2 Million

Does the company Export: Yes

Year(s) of Export Experience: 10

Export Destinations: USA, Europe, and Africa,
R&D Entrepreneurship & Outsourcing Center

Daughter company of the Dutch-based firm RBD Consultancy, R&D is a purpose-driven company; on a mission to construct next-generation enterprises with unrivalled efficiencies by providing highly refined business solutions customised to each client. We are a conglomerate corporation providing our clients with offshore outsourcing, Entrepreneurship acceleration, talent development, and responsible business strategies. R&D is made up of visionary experts with decades of combined experience in critical processes such as management, communication, information technology, strategy, finance and human resource.

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Social Media:
https://www.facebook.com/Randdethiopia/
https://www.linkedin.com/company/34220418/admin/
https://www.instagram.com/randd_group/

Company information
Year of Establishment: 2010
Legal Status: Private Ltd.
Memberships: ICT Et, EUBF, ENLBA, Ethiopian chamber of Commerce, Ethiopian outsourcing Association

Human Resources
Full-time staff: 132
Female Staff: 41
IT Staff: 10
Data Analysts + call agents: 98
Marketing & Sales: 6
Admin Staff: 18
Daughter company of the Dutch-based firm RBD Consultancy, R&D is a purpose-driven company; on a mission to construct next-generation enterprises with unrivalled efficiencies by providing highly refined business solutions customised to each client. We are a conglomerate corporation providing our clients with offshore outsourcing, Entrepreneurship acceleration, talent development, and responsible business strategies.

R&D is made up of visionary experts with decades of combined experience in critical processes such as management, communication, information technology, strategy, finance, and human resource.

**Areas of Expertise:** Big Data, Business Intelligence & Artificial Intelligence, AI training data, content management, Customer support and software development

**Sector Priorities:** IT

**Languages & Tools:** Java / J2EE, Front-end framework (Php, Javascript, Phyton, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...).

**Certifications:** ISO 9001, in the process of ISO 27001 certification

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**Expertise & Competencies**

**Infrastructure & Equipment**

*Office Space (in sqm2):* 547

*Connectivity Facilities:* Fibre, Mobile Internet (3G or more), Wireless Broadband (Wimax)

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**Financial Information**

*Sales Revenue in 2023 (USD):* 2,600,000.00

*Does the company Export:* Yes

*Year(s) of Export Experience:* 10

*Export Destinations:* USA, Europe, and Africa,
Orbit Health

Orbit Health is a digital health company based in Addis Ababa, Ethiopia, aspiring to serve Africa. Orbit Health is working to tackle the major health challenges of the society with digital innovation and technology adoption since 2016. Products and Services include Digitization Platforms, Personal Health Record, Health Financial Solutions and Public Health & Data Insights.

Contact Information

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Website: https://orbithealth.co/
Social Media:
https://twitter.com/Orbithealth_co
https://www.facebook.com/orbithealth.co
https://www.linkedin.com/company/orbithealth
https://t.me/OrbitHealth

Company information

Year of Establishment: 2016
Legal Status: Private Ltd.
Memberships: ICTET, Ethiopian Health Care Federation, Ecosystem Builders Association, Health Care Innovation TWG

Human Resources

Full-time staff: 28
Female Staff: 18
IT Staff: 13
Analysts: 7
Marketing & Sales: 4
Orbit Health is a digital health company based in Addis Ababa, Ethiopia, aspiring to serve Africa. Orbit Health is working to tackle the major health challenges of the society with digital innovation and technology adoption since 2016. Products and Services include Digitization Platforms, Personal Health Record, Health Financial Solutions and Public Health & Data Insights.

Areas of Expertise: Customized Software Development, Web Applications
Sector Priorities: Medical, Health Care & Pharmaceuticals
Languages & Tools: Java / J2EE, Flutter, Front-end framework (Php, Javascript, Phython, Bootstrap, Ajax, MVC...), DBMS (MySql, MsSql, NO SQL, PostgresSql, Oracle...), ERP (SAP, Odoo, Dynamics, Sage...), Cloud Computing (AWS, Google Cloud...), NOD JS, Vue JS,
Certifications: No certification

Office Space (in sqm2): 220
Connectivity Facilities: Fibre, Mobile Internet (4G or more) Wireless Broadband (Wimax)

Financial Information
Sales Revenue in 2023 (USD): NA
Does the company Export: No
eTech S.C

eTech S.C, an innovative Information Technology Outsourcing (ITO) provider from Ethiopia, was established in September 2020. Specializing in software development, IT infrastructure, fintech, and cybersecurity, eTech adeptly serves government entities, private sectors, banks, and insurance companies. Committed to ethical practices and global leadership in integrated technology solutions, eTech aspires to create a borderless ICT ecosystem. Their ITO services include full stack, Devops, and security measures highlighting their diverse IT capabilities. eTech’s dedication to technological excellence and customer satisfaction cements its role as a pivotal player in Ethiopia’s technological advancement and the broader global ITO landscape.

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Website: [https://etechsc.com/](https://etechsc.com/)
Social Media:  
(https://www.facebook.com/etechsharecompany/)  
(https://twitter.com/CEtech/)  
(https://www.linkedin.com/company/etechsc/)

Company information

Year of Establishment: 2020
Legal Status: Share Company
Memberships: ICT ET

Human Resources

Full-time staff: 75+
Female Staff: 13
IT Staff: 40
Analysts: 5
Marketing & Sales: 17
Expertise & Competencies

**Areas of Expertise:** Software Development, Cybersecurity, Infrastructure & Telecom Solutions, Fintech & E-commerce Solutions

**Sector Priorities:** Health, Start-ups, Software development and IT consulting, Small and medium businesses.

**Languages & Tools:** Flutter, Open source CMS (Drupal, Wordpress, Typo3, Magento, Prestashop, Joomla...), Front-end framework (Php, Javascript, Phyton, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...), DBMS (MySql, MsSql, NO SQL, PostgresSql, Oracle...)

**Certifications:** Microsoft Certified, CISCO

Infrastructure & Equipment

**Office Space (in sqm2):** 487

**Connectivity Facilities:** Fibre, Wireless broadband

Financial Information

**Sales Revenue in 2023 (USD):**

**Does the company Export:** Yes

**Year(s) of Export Experience:** 3

**Export Destinations:** USA
IE Networks

IE Networks is an Addis Ababa based organisation in Ethiopia, specialising in various IT solution areas to meet diverse business needs. Our expertise spans enterprise network services, business automation and intelligence, IT infrastructure, modern data center and cloud solutions, network and cybersecurity and financial technologies (TechFin). Renowned for our commitment to excellence, IE Network Solutions is recognised for getting the job done with quality and a dedication to hard work, competence, consistency, and integrity. Our approach is rooted in a firm belief in rising above difficulties through ethical practices. We take pride in leading the market and instilling a disciplined culture that not only elevates our work ethic but also contributes to the overall technological development of Ethiopia. At the core of our mission is the commitment to "Change the life of Africa via disciplined work culture and systems thinking," reflecting our determination to make a positive impact on society and foster technological advancements in the region.

Contact Information

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Address: Addis Ababa / Haya Hulet / 7th floor 22 Festivl Bldg - Head Office, Haya Hulet / 4th Floor, Noah real estate bldg - Commercial Branch Office, Addis Ababa / Goro / ICT Park Incubation Center - BPO and Tech Talent Academy Office  
Website: www.ienetworksolutions.com  
Social Media:  
https://www.facebook.com/ienetworksolutions  
https://twitter.com/IE_Networks  
https://www.linkedin.com/company/ie-network-solutions/  
https://www.instagram.com/ie_net.works/  
https://www.youtube.com/channel/UC8pHfhSvxXvpX-nJ4CZrbSpQ

Company information

Year of Establishment: 2008  
Legal Status: Private Ltd.  
Memberships: NA

Human Resources

Full-time staff: 200  
Female Staff: 65  
IT Staff: 110  
Marketing & Sales: 50
IE Networks is an Addis Ababa based organisation in Ethiopia, specialising in various IT solution areas to meet diverse business needs. Our expertise spans enterprise network services, business automation and intelligence, IT infrastructure, modern data center and cloud solutions, network and cybersecurity and financial technologies (TechFin). Renowned for our commitment to excellence, IE Network Solutions is recognised for getting the job done with quality and a dedication to hard work, competence, consistency, and integrity. Our approach is rooted in a firm belief in rising above difficulties through ethical practices. We take pride in leading the market and instilling a disciplined culture that not only elevates our work ethic but also contributes to the overall technological development of Ethiopia. At the core of our mission is the commitment to “Change the life of Africa via disciplined work culture and systems thinking,” reflecting our determination to make a positive impact on society and foster technological advancements in the region.

**Areas of Expertise:** Enterprise Network Services, Business Automation and Intelligence, IT Infrastructure, Modern Data Center and Cloud, Network and Cybersecurity, and Financial Technologies (TechFin).

**Sector Priorities:** Banking & Insurance Sector, Government Public Sector, Multinational Sector, Telecom Sector, Non-Profit (International organizations, NGOs, Donors)

**Languages & Tools:** Front-end framework (Javascript, Bootstrap, Ajax, ReactJS, Tailwind), Back end framework (ASP.Net C#, Django, Laravel), DBMS (MySql, MsSql, PostgresSql, Oracle, HANA), ERP (SAP, Dynamics), Cloud Computing (AWS, Azure, GCP)

**Certifications:** CCIE, CISSP, CISM, CCSP, PMP, SAP Certified Functional Consultant, Oracle Cloud Certified Engineer

**Office Space (in sqm2):**
- Head Office - 800sqm2
- Commercial Branch Office – 200 sqm2

**Connectivity Facilities:** 200 Mbit/sec fibre

**Sales Revenue in 2023 (USD):** 9,000,000.00

**Does the company Export:** Yes
ZalaTech, headquartered in Addis Ababa, Ethiopia, is a leading provider of BPO IT Services and Solutions. Situated in the vibrant hub of the IT sector, we specialize in delivering high-quality services tailored to meet the diverse needs of our clients. Our expertise encompasses a range of services, including software development, ERP development, shortcode SMS integration, website development, and mobile application development. With a commitment to innovation and excellence, we strive to empower businesses with cutting-edge technology solutions that drive growth and efficiency. ZalaTech is dedicated to fostering long-term partnerships, delivering exceptional value, and exceeding client expectations every step of the way.

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https://twitter.com/
https://www.linkedin.com/company/zalatech/
https://www.instagram.com/
https://www.youtube.com/channel/UCwkvsauSZW-Jhof9CZ_wwvQ

Company information
Year of Establishment: 2018
Legal Status: Private Ltd.
Memberships:

Human Resources
Full-time staff: 13
Female Staff: 4
IT Staff: 9
Analysts: 2
Marketing & Sales: 2
Expertise & Competencies

Areas of Expertise: Software Development (ERP), Shortcode SMS Integration, Web and Mobile App Development

Sector Priorities: NGO, Government, Education, Healthcare, Enterprises, and Banks

Languages & Tools: Java, Python, JS, PHP, MySQL, PostgreSQL

Certifications:

Infrastructure & Equipment

Office Space (in sqm): 50

Connectivity Facilities: High-Speed Internet, Cloud-Based Collaboration Tools

Financial Information

Sales Revenue in 2023 (USD): 240,500
Does the company Export: Yes
Year(s) of Export Experience: 2.5
Export Destinations: World Bank (AA Office), UNIDO (AA Office), SNV (AA Office)
Alpha IT Solution

Alpha IT Solution is a technology-focused software, website, e-commerce, online store, platform design & development company based in Addis Ababa, Ethiopia. Having the latest website design templates that follow current design trends and expertise in web Application development, the company will target Mobile Application, Web Development, Digital Marketing, Software outsourcing services, and database-driven web solution outsourcing.

Contact Information

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https://www.facebook.com/AlphaITsol
https://www.instagram.com/alphaitsol/
https://twitter.com/alphaitsol
https://www.youtube.com/channel/UCaQLLOyas0-FAl0yZc5A9PEQ

Company information

Year of Establishment: 2021
Legal Status: Sole Proprietorship
Memberships: Ministry of Innovation and Technology

Human Resources

Full-time staff: 2
Female Staff: 4
IT Staff: 6
Analysts: 2
Marketing & Sales: 2
Expertise & Competencies

**Areas of Expertise:** Software Design and Development, Website Design and Development, Web Applications and Mobile app development, E-commerce and Online Store Development, Web administration and maintenance, Website training and seminars, Search engine optimization and Digital Marketing, Company Branding

**Sector Priorities:** Agriculture, Healthcare, Education, Tourism, Manufacturing, Export companies, Fashion & Retail/Wholesale/Distribution, Port, Logistics & Transport.

**Languages & Tools:** Agriculture, Healthcare, Education, Tourism, Manufacturing, Export companies, Fashion & Retail/Wholesale/Distribution, Port, Logistics & Transport.

**Certifications:** ISO 9001, Six Sigma Businesses, Oracle certified, CISCO, LINUX +, IoT, Cyber security

Infrastructure & Equipment

**Office Space (in sqm):** 12

**Connectivity Facilities:** Wireless Unlimited, 4G LTE

Financial Information

**Sales Revenue in 2023 (USD):** 40,000.00

**Does the company Export:** Yes

**Year(s) of Export Experience:** 1

**Export Destinations:** -1
SILVER COMPANIES
Sabi LLC
Sabi is a platform that provides vetted and affordable tech talents to startups and businesses through its recruitment and staffing services.

Contact Information
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Website: https://sabi.works/
Social Media:
https://www.facebook.com/sabillc
https://twitter.com/sabi_works
https://www.linkedin.com/company/sabi-works
https://www.instagram.com/sabi_works

Company information
Year of Establishment: 2021
Legal Status: LLC
Memberships:

Human Resources
Full-time staff: 11
Female Staff: 3
IT Staff: 4
Analysts:
Marketing & Sales: 4
Expertise & Competencies

Areas of Expertise: Talent as a service, Software Development, web applications, Mobile Applications, DevOps, Product/Project Managers, UI/UX Design, Graphics Design

Sector Priorities: Oil and gas, Construction Technology sector, Foodtech (Delivery), Technology media and telecommunications (TMT), Technology, and Fintech

Languages & Tools: HTML, CSS, JavaScript, React, Angular, Vue.js, Bootstrap, Next.js, GraphQL, WordPress, Python, JavaScript, Java, C#, GO, Django, Node.js, Spring, Amazon Web Services (AWS), Microsoft Azure, Google Cloud Platform (GCP), Git, Jira, Trello, Asana, Slack or Microsoft Teams, Docker, Kubernetes, Jenkins, GitLab CI/CD, CircleCI, MySQL, PostgreSQL, MongoDB, GitHub, Bitbucket, OWAS, Rubix, Android, Kotlin, Swift, XCode, Flutter, .Net, React-native, Dart

Certifications:

Infrastructure & Equipment

Office Space (in sqm2): Connectivity Facilities: Broadband Internet

Financial Information

Sales Revenue in 2023 (USD): 30,000.00
Does the company Export: Yes
Year(s) of Export Experience: 1
Export Destinations: USA
BeSingularity

BeSingularity is a sales and distribution company that provides a 5-day sales training programme for job seekers, after which they are matched with a company. So far, BeSingularity has trained over 4500 youth, 2500 of which have been placed in 250 businesses. 65% of employed youth have been women.

BeSingularity started a sales outsourcing service for Fintech, Technology, and Banking and Telecom companies. In 5 years we plan to create the biggest sales and distribution channel in East Africa, with over 5000 sales representatives and 10 000 trainees deployed to different businesses. We aim to serve large clients in telecom, banking, and technology service companies, and to reach a valuation of USD 1 million.

Contact Information

CEO/Director: Beza Ayalew
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Address: 4Kilo, Addis Ababa, Ethiopia
Website: www.besingularity.com

Company information

Year of Establishment: 2021
Legal Status: Sole Proprietorship
Memberships: Member of Ethiopian Digital Transformation Association,

Human Resources

Full-time staff: 18
Female Staff: 16
IT Staff: 1
Analysts: 1
Marketing & Sales: 14
Expertise & Competencies

Areas of Expertise: Sales and distribution network service for business

Sector Priorities: Fintech, E-commerce, E-service, Bank, Telecom and Technology

Languages & Tools:

Certifications: Innovative Start-ups award 2022, African youth SDG’s.

Infrastructure & Equipment

Office Space (in sqm²): 100
Connectivity Facilities: ADSL, Mobile Internet (3G or more), Wireless Broadband (Wimax),

Financial Information

Sales Revenue in 2021 (USD): 10,000
Does the company Export: No
Elihu IT solutions

Elihu Technology Solution was established by a group of entrepreneurs in May 2018 in Ethiopia, Addis Ababa. Elihu Technology is legally registered to operate in engineering and technological sectors. Elihu started its operations on COC training and examination software and automated the first 15 colleges and universities during the first 6 months of its establishment in Addis Ababa. Then Elihu has continued to work on hotel industry automations and POS, e-commerce, ERP and inventory systems. Taking these responsibilities, we are have been trusted by many companies, chosen by many industry sectors in to empowering businesses through technologies across the country since 2018.

Contact Information

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Social Media: Telegram: https://t.me/elihuitsolutions
https://www.facebook.com/elihuitsolutions/?ref=pages_you_manage,
linkedin: https://www.linkedin.com/company/89865353/admin/feed/posts/

Company information

Year of Establishment: 2018
Legal Status: Private Ltd.
Memberships: NO

Human Resources

Full-time staff: 20
Female Staff: 4
IT Staff: 10
Analysts: 5
Marketing & Sales: 6
Elihu Technology Solution was established by a group of entrepreneurs in May 2018 in Ethiopia, Addis Ababa. Elihu Technology is legally registered to operate in engineering and technological sectors. Elihu started its operations on COC training and examination software and automated the first 15 colleges and universities during the first 6 months of its establishment in Addis Ababa. Then Elihu has continued to work on hotel industry automations and POS, e-commerce, ERP and inventory systems. Taking these responsibilities, we are have been trusted by many companies, chosen by many industry sectors into empowering businesses through technologies across the country since 2018.

Areas of Expertise: ERP, POS and Inventory, logistics, e-commerce system, Business Intelligence & Artificial Intelligence, call centre, System Integration, farm automation, industry automations.

Sector Priorities: SME such as Manufacturing industries, Textile, Garments, Agriculture & Environment, Medical, Health Care & Pharmaceuticals, Fashion & Retail/Wholesale/Distribution, Non-Profit (International organizations, NGOs, Donors), Education, Port, Logistics & Transport, Construction & Engineering, Social Networking, Media & Entertainment.

Languages & Tools: Python, C#, Flutter, ASP.Net C#, Django, Ruby on Rails, Laravel..., DBMS (MySql, MsSql, NO SQL, PostgresSql, Oracle...), ERP (Odoo and locally developed ERP), Cloud Computing (AWS, Google Cloud)

Certifications: ISO 9001, ISO 27001, ISO 20000, ISO 14001, COBIT, CMMI Level 3, CMMI (above level 3), Microsoft certified, Oracle certified, Sun certified, CSM (Certified Scrum Master), CISCO, LINUX +

Infrastructure & Equipment
Office Space (in sqm²): 120
Connectivity Facilities: ADSL, Fibre, Mobile Internet (3G or more), V-Sat, Wireless Broadband (Wimax)

Financial Information
Sales Revenue in 2023 (USD): 100,000.00
Does the company Export: Yes
Year(s) of Export Experience: 7
Export Destinations: USA and European Union

Expertise & Competencies
Reboot Consult PLC

We design websites, develop web and mobile applications, and put strategies for innovative marketing to help brands excel in digital culture.

Contact Information
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www.facebook.com/rebootconsult/
www.twitter.com/rebootconsult
www.instagram.com/reboot_consult/
www.linkedin.com/company/rebootconsult/

Company information
Year of Establishment: 2019
Legal Status: Private Ltd.
Memberships: NA

Human Resources
Full-time staff: 4
Female Staff: 2
IT Staff: 6
Analysts: 1
Marketing & Sales: 1
Expertise & Competencies

Areas of Expertise: Web Applications, Website design including e-commerce websites

Sector Priorities: Finance, Banking & Insurance, Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors)

Languages & Tools: Flutter, Open source CMS (Drupal, Wordpress, Typo3, Magento, Prestashop, Joomla...), Front-end framework (Php, Javascript, Phyton, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...), DBMS (MySql, MsSql, NO SQL, PostgresSql, Oracle...)

Certifications: No certification

Infrastructure & Equipment

Office Space (in sqm²): 35
Connectivity Facilities: ADSL

Financial Information

Sales Revenue in 2023 (USD): 15,000
Does the company Export: No
WideTech IT Solution PLC

Our company always tries to create significant value and productivity gains for clients by providing quality solutions to various business functions. We bring experience in Information Technology, customer service, and global operations by combining our strategic thinking with the best in Technology, People, and Processes. We believe that our innovation, creativity, and competence are the keys to long-term success. We started with the mission to create a direct link between vendors and end-users by bringing simplicity to the B2B and B2C market in Ethiopia.

Contact Information

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Website: www.witsoln.com
Social Media:
www.facebook.com/ikedim/
www.instagram.com/ikedim/
www.linkedin.com/in/ikedim/

Company information

Year of Establishment: 2019
Legal Status: Public Limited Company (PLC)
Memberships: Chamber of Commerce

Human Resources

Full-time staff: 4
Female Staff: 13
IT Staff: 5
Analysts: 2
Marketing & Sales: 17
Expertise & Competencies

Areas of Expertise: Web Applications, Website design including e-commerce websites
Sector Priorities: Medical, Health Care & Pharmaceuticals, Fashion & Retail/Wholesale/Distribution, Social Networking
Languages & Tools: Flutter, Open source CMS (Drupal, WordPress, Typo3, Magento, Prestashop, Joomla...), Front-end framework (PHP, Javascript, Python...)
Certifications: Microsoft certified, CISCO, LINUX +, Machine learning engineering and Data engineering, Cyber Security, and various certifications

Infrastructure & Equipment

Office Space (in sqm²): 32
Connectivity Facilities: 4G LTE

Financial Information
Sales Revenue in 2023 (USD): 12,000
Does the company Export: No
Zowi Tech

Zowi tech, is software and hardware development company that dominates on development business through providing transport, banking, telecommunications, contact centers, FinTech, Healthcare, ecommerce and more with a whole range of services across the market.

Contact Information

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Address: 707, Helzer Building, Bole medhanyalem, Addis ababa, Ethiopia
Website: www.zowitech.com

Company Information

Year of Establishment: 2017
Legal Status: Partnership
Memberships: NA

Human Resources

Full-time staff: 13
Female Staff: 7
IT Staff: 11
Analysts: 3
Marketing & Sales: 3
Expertise & Competencies

Areas of Expertise: Mobile services and applications development, Cloud Solutions, including video conferencing, teleworking solutions, Customized Software Development, Web Applications, Website design including e-commerce websites, System Integration

Sector Priorities: Finance, Banking & Insurance, Medical, Health Care & Pharmaceuticals, Telecommunications, Port, Logistics & Transport, Social Networking

Languages & Tools: Python, Java / J2EE, Flutter, Front-end framework (Php, Javascript, Phython, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...), DBMS (MySql, MsSql, NO SQL, PostgresSql, Oracle...), Cloud Computing (AWS, Google Cloud...), GO ,VUE and Laravel

Certifications: Oracle certified, CISCO, PCI SSS certification

Infrastructure & Equipment

Office Space (in sqm²): 75

Connectivity Facilities: Fibre, Mobile Internet (3G or more), we use mobile data as a backup

Financial Information

Sales Revenue in 2023(USD): 40,000

Does the company Export: Yes

Year(s) of Export Experience: 1
Brana software solution PLC

We are a team of young, visionary, innovative, and creative software professionals focusing and specializing in system automation, online payment processing, web technology solutions, and application development. We deliver quality products to our customers.

Contact Information

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Website: https://brana.tech  
Social Media:  
https://www.facebook.com/BrannaTech  
https://t.me/BranaTech

Company information

Year of Establishment: 2020  
Legal Status: Private Ltd.  
Memberships: Ethiopian Fintech Association

Human Resources

Full-time staff: 5  
Female Staff: 4  
IT Staff: 8  
Analysts: 2  
Marketing & Sales: 2
We are a team of young, visionary, innovative, and creative software professionals focusing and specializing in system automation, online payment processing, web technology solutions, and application development. We deliver quality products to our customers.

**Areas of Expertise:** Website design including e-commerce websites, System Integration

**Sector Priorities:** Finance, Banking & Insurance, Non-Profit (International organizations, NGOs, Donors), Telecommunications

**Languages & Tools:** Flutter, Front-end framework (Php, Javascript, Python, Bootstrap, Ajax, MVC...), Back end framework (ASP.Net C#, Django, Ruby on Rails, Laravel...), DBMS (MySql, MsSql, NO SQL, PostgresSql, Oracle...), Cloud Computing (AWS, Google Cloud...)

**Certifications:** Microsoft certified, CISCO

**Infrastructure & Equipment**

**Office Space (in sqm2):** 40

**Connectivity Facilities:** Mobile Internet (4G or more)

**Financial Information**

**Sales Revenue in 2023 (USD):** 2955.00

**Does the company Export:** Yes

**Year(s) of Export Experience:** 1

**Export Destinations:** USA and UAE
DunyaTech Technology PLC
A simple inventory management system for any small to large shop owner easily through a mobile app and web version

Contact Information
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Instagram: https://instagram.com/yeneproperty?igshid=YmMyMTA2M2Y=

Company information
Year of Establishment: 2021
Legal Status: Private Ltd.
Memberships: NA

Human Resources
Full-time staff: 5
Female Staff: 2
IT Staff: 0
Analysts: 0
Marketing & Sales: 0
Expertise & Competencies

Areas of Expertise: Inventory management app
Sector Priorities: Textile, Garments & Manufacturing, Medical, Health Care & Pharmaceuticals, Fashion & Retail/Wholesale/Distribution
Languages & Tools: 
Certifications:

Infrastructure & Equipment

Office Space (in sqm2): 20
Connectivity Facilities: Mobile Internet (4G or more)

Financial Information

Sales Revenue in 2023 (USD): 40,000,00
Does the company Export: NO
To know more about the NTFV FastTrackTech project, please visit the website:
https://bit.ly/3ydem7o

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