





International Trade Centre and the German Development Institute

Workshop on Concrete Measures to Facilitate the Flow of Sustainable FDI

Online workshop for WTO delegates and government officials

11 March 2020

This workshop aims at providing ground-level perspectives on issues relating to investment facilitation for development. These perspectives are meant to enrich the negotiations of a multilateral framework on investment facilitation for development that are beginning on 12 March 2020. They draw on the practical experiences of those most directly engaged in investment facilitation, namely FDI service providers, representatives of international organizations providing technical assistance in FDI matters and other experts. Special attention will be given to ombudsperson-type functions/mechanisms and grievance-management mechanisms within governments.

The discussions are partly informed by "An Inventory of Concrete Measures to Facilitate the Flow of Sustainable FDI: What? Why? How?" prepared for this workshop (attached). The inventory will be updated in light of the discussions at the workshop, as well as other work.

The workshop is carried out in the framework of the ITC/DIE project on Investment Facilitation for Development.

Programme

10:00-10:20 Opening, objectives and keynotes

Dorothy Tembo, Executive Director a.i., ITC

Roberto Azevêdo, Director-General, WTO

Ambassador Mathias Francke, Coordinator of the Structured Discussions on Investment Facilitation for Development

Ambassador Zhang Xiangchen, Permanent Representative, Mission of the People's Republic of China to the WTO

Ambassador Maria de Jesus Veiga Miranda, Permanent Representative, Mission of Cabo Verde to the United Nations Office and other international organizations

Nicolás Palau Van Hissenhoven, Deputy Permanent Representative, Mission of Colombia to the WTO

Session moderators:

Karl P. Sauvant, Resident Senior Fellow, Columbia University/Center on Sustainable Investment (CCSI)

Axel Berger, Senior Researcher, German Development Institute (DIE)

10:20-11:30 Session I: Identifying key concrete investment facilitation measures: the experience of FDI services providers

Presentation of the inventory:

Khalil Hamdani, Visiting Professor, Lahore School of Economics, Pakistan

Discussion starters:

Henry Loewendahl, CEO of Wavteq

Sebastian Reil, Senior FDI Consultant at FDI Center

Douglas van den Berghe, Vice President Advisory, Conway Inc.

Maria Fernanda Sanchez, Investment Promotion Manager, LATAM—ProColombia

Discussion

11:30 -11:45 Coffee break

11:45-13:00 Session II: Identifying key concrete investment facilitation measures: the experience of international organizations

Discussion starters:

Ivan Nimac, Global Lead, Investment Policy and Promotion, World Bank Group

Ana Novik, Head of the Investment Division, OECD

Matthew Stephenson, Policy and Community Lead, International Trade & Investment, World Economic Forum

13:00-14:00 Lunch

14:00-15:30 Session III: Ombudsperson-type functions/mechanisms

Presentations:

Kim Sung-Jin, Foreign Investment Ombudsman, Republic of Korea **Samo S. Gonçalves,** Second Secretary, Mission of Brazil to the WTO

Discussion starters:

Mohammad Baba, Deputy Director, *Investor Relations*, Investor Relations Department, Nigerian Investment Promotion Commission

Kathryn Dovey, Manager, Responsible Business Conduct Unit, OECD

Abdul Hannan, Adviser, Federation of Bangladesh Chambers of Commerce and Industry

15:30-15:45 Coffee break

15:45-17:15 Session IV: Grievance-management mechanisms within governments

Presentation:

Ivan Nimac, Global Lead, Investment Policy and Promotion, World Bank Group

Discussion starter:

Marion Jansen, Chief Economist and Director, Division of Market Development, ITC

Mais Khlaifat, Director, Legal Services, Jordan Investment Commission

17:15-17:30 Closing remarks

Karl P. Sauvant, CCSI, and Axel Berger, DIE

Background documentation: "An Inventory of Concrete Measures to Facilitate the Flow of Sustainable FDI: What? Why? How?"