

## FOOD AND AGRICULTURAL PRODUCTS FROM ASIA, AFRICA AND SOUTH AMERICA



**Food and Agricultural products, Hall 7.2**  
**China International Import Expo**

5-10 November 2018

Shanghai National Exhibition and Convention Center

# PRODUCTS FROM BANGLADESH



# SINDHIYA BD LIMITED

## ORGANIC/NATURAL HAIR CARE, SKINCARE PRODUCTS, NATURAL / ORGANIC HERBS, MEDICINAL PLANTS & AGRO COMMODITIES

Mr. Sarmad Mansoor  
sindhiyabd@gmail.com  
www.sindhiya.com



All kind of Herbs, Herbal Products, Medicinal plants, Agro-commodities, Organic, Natural/Food/Health ingredients & Products. We use high quality organic/Natural ingredients to produce Hair/Skincare Products. We export our produce & raw materials worldwide with very experienced team. Our main agro commodities to export; Kaempferia Galanga (Sana – Sand Ginger), Soapnut shells, Lipedium Sativa & other Herbs. Best quality, timely shipments are basic strength of the firm. Satisfied Buyers are our wealth.

### KEY PRODUCTS OFFERED:

Our Main products are Sindhiya washnuts (Soapnuts-Sapindus Mokrossi), Parched Rice (Cheera), Puffed Rice (Muri), Hairex Amla Plus (Hair Pack), Sundarica (Face Pack), Kaainat Natural Mehendi and Other Skin care, Hair care & Health care products

### PRODUCTION CAPACITY:

As per buyer requirements

### WORKFORCE:

27 people

### EXPORT

More than 20 countries such as USA, Brazil, Hong Kong etc.

### EXPERIENCE:

# PRODUCTS FROM BOLIVIA



# AGROEXPORT S.R.L.

## VALUED WORLDWIDE FOR THE PRODUCTION AND TRACEABILITY QUALITY SYSTEMS

Mr. Mijail Loredo  
+591-72190407  
m\_loredo@agroexport.com.bo  
www.agroexport.com.bo



AgroExport has a balanced, sustainable and diversified farm production growth, processing plant and global marketing of conventional and organic food products of the highest quality at a fair price with an excellent service to our customers.

#### KEY PRODUCTS OFFERED:

Black/White Sesame Seeds, natural, toasted, hulled, nougat, oil, flour. Black/White Chia Seeds, natural, oil, flour. White/Red/Black Quinoa, natural, flour, flakes. Amaranth and others grains. For retail and bulk.

#### PRODUCTION CAPACITY: WORKFORCE: EXPORT EXPERIENCE:

5.000 MT/Year  
30 persons and many small farmers.  
Japan, USA, Germany, Netherlands, Korea, Brazil, Peru, Guatemala, China, Colombia and others.

#### SOCIAL COMMITMENTS:

We work with small farmers for the production in organic conditions. Our company is certificated with ISO, GS1, Kosher, NOP, USDA Organic.

# ANDEAN VALLEY

EVOLVING QUINOA.  
NURTURING SOULS.

Mr. Javier FERNANDEZ

+591-2-2863058

info@andeanvalley.com

www.andeanvalley.com



From our very beginning as accompany that just processed Royal Quinoa, we have always pushed our boundaries and kept innovation as our goal. We have walked this path with strong sense of commitment and courage, and today we proudly offer our clients and consumers a range of 50 organic, gluten free, non-GMO, no-coloring and no preservatives products.

KEY PRODUCTS OFFERED:	Quinoa in grain and quinoa based products
PRODUCTION CAPACITY:	600 MT / month
WORKFORCE:	60 people
EXPORT EXPERIENCE:	More than 20 countries such as USA, Brazil, Hong Kong etc.
SOCIAL COMMITMENTS:	With the Suppliers Program we support and assist 18 local farming communities.

# BENEFICIADORA SAN AGUSTIN SRL. COMPETITIVENESS IN CUSTOMER SERVICE, COSTS, INNOVATION AND QUALITY

Mr. Agustin Vargas  
59171561924  
sangustinpando@hotmail.com  
www.sanagustin.com.bo



We have 17 years of experience producing Amazonian Nut or Brazil Nuts type Large, Medium, Midged, Tinny, Chipped and Broken for it we employ more than 400 trained and specialized workers, precision technology with high quality, such as: metal detector (smaller 2 mm ), UV filter, and semiautomatic dehydration.

"Our pride is satisfied customers all over the world"

KEY PRODUCTS OFFERED:	Amazonian Nut or Brazil Nut
PRODUCTION CAPACITY:	240tn/month
WORKFORCE:	450 persons
EXPORT EXPERIENCE:	USA, England, Germany, Brazil, Mexican, Autralian, Indian, Korea, Russian, Canada, Israel, Holland, Spain, French, Peru, Colombia,
SOCIAL COMMITMENTS:	Organic, Flo, Competencias Cert.

# BOLIVIAN CHAMBER OF SESAME EXPORTS

## CULTIVATING DREAMS, AND HARVESTING QUALITY OF LIFE!



Mr. Erwin Reyes Vargas  
+591-3 3222624  
infocabexse.org.bo  
www.cabexse.org.bo

The Bolivian Chamber of Sesame Exports (CABEXSE), is a non-profit civil association, which brings together eight companies that produce and market sesame, bean, chia and, other grains. It was constituted in November 12, 2005. The vision is "Institution recognized as leader and rector of the productive sector of sesame, beans, chia and other grains; that generates policies, norms, goods and services."

KEY PRODUCTS OFFERED:	Natural Sesame, Natural Chía and its derivatives
PRODUCTION CAPACITY:	10,000 Tons per year
WORKFORCE:	5000 small farmers
EXPORT EXPERIENCE:	Denmark, Brazil, Chile, Colombia and Peru
SOCIAL COMMITMENTS:	Producing and caring the environment



# ECOLOGICAL PRODUCTS NATURALEZA S.A.

HEALTH, NATURAL FLAVOR  
AND FRAGRANCY - GIVING  
ITS COMMUNITY HEALTHY  
LIFE STILE

Mrs. Marianela ANZA  
+591 (4) 4460500 - 4460550  
gerencia@frutte.bo  
www.frutte.bo



We are an agro-industrial company in Bolivia with ample experience in the production and exportation of infusions, tea bags and blends, dehydrated fruits, hydro-solutions -made of natural and organic ingredients- such as fruits, herbs and other green ingredients. Our country has a plenty of exotic fruits and herbs we can offer to the world. Our main strength is capacity to design natural products adapted to the market of our clients.

KEY PRODUCTS OFFERED: Infusions, tea bags, blends, loose leaf, dehydrated fruits, hydro-solutions.

PRODUCTION CAPACITY: Ten 20ft shipping containers/month.

WORKFORCE: 50 – 80 persons  
EXPORT EXPERIENCE: Italy and Costa Rica

SOCIAL COMMITMENTS: Development in the Bolivian rural areas.

# NATURAL BOLIVIAN BEEF

OFFERS FOOD PRODUCTS IN A RESPONSIBLE AND SUSTAINABLE MANNER WITH THE HIGHEST LEVEL OF QUALITY AND SAFETY

Mr. Jaime BARRENECHEA  
 jbarrenechea@fridosa.com  
 www.fridosa.com.bo



Located in the center of South America, Bolivia has ideal natural conditions for agricultural and forestry production: fertile soil for crops, forests and livestock, sufficient humidity, rainfall and water resources, plenty of sun and light, factors that allow a great production potential of biomass. These exceptional conditions allow the majority of livestock to be produced in a grass feed scheme under natural open sky conditions, in a sustainable way and in harmony with nature throughout the year. The Bolivian meat is of excellent quality, notable for being "natural and of good flavor" produced naturally on pastures, maintaining a good balance between tenderness and fat cover.

KEY PRODUCTS OFFERED:	Boneless and frozen beef cuts and Beef Patties
PRODUCTION CAPACITY:	1500 tn/month
WORKFORCE:	600 N° persons
EXPORT EXPERIENCE:	Angola, Colombia, Cuba, Ecuador, Perú, Venezuela
SOCIAL COMMITMENTS:	Social Accountability      Workplace

# PRODUCTS FROM CAMBODIA



# BEST LIFE PRODUCT CO., LTD

## TO PROVIDE A QUALITY STANDARD EDIBLE BIRD NEST FOR CAMBODIAN AND FOR THE WORLD

Mr. Soktry Meav  
+85523884088/+85585999686  
info@bestlifeproduct.com  
www.bestlifeproduct.com



Best Life product started from a family business in 2005 and become registered at Ministry of Commerce in 2011. Best Life produces edible bird nest with a quality food standard ISO 9001: 2015. Our strong is our high organizational culture which focuses on quality and customer's satisfaction. Our product provides a lot of benefits people's health and beauty. Anyways, Best Life helps give shelter for swiftlets.

KEY PRODUCTS OFFERED:	Edible Bird Nest (Dried and Bottles)
PRODUCTION CAPACITY:	40-100kg/month
WORKFORCE:	65 persons
EXPORT EXPERIENCE:	China, Taiwan, Japan
SOCIAL COMMITMENTS:	increases workforce for unskilled persons and humanity

# CSL ENTERPRISE

TO BE THE FIRST CHOICE  
FOR FRUIT'S, VEGETABLE'S  
AND NUT'S SNACK MADE BY  
CAMBODIAN

Mr. Khenglean Song

+85512663899

khcslenterprise@gmail.com



CSL Enterprise is a Cambodian producer and supplier of quality snacks made from local fruits and nuts. We are a small, growing company with a mission to build a trusted Cambodian brand distinguished by our values to bring a high standard of hygiene and food safety to our consumers, while contributing positively to our suppliers, communities and environment.

KEY PRODUCTS  
OFFERED:

Dried mangos, roasted cashew  
nuts, Banana chips

PRODUCTION  
CAPACITY:

3 Tons/month

WORKFORCE:

6 people

SOCIAL  
COMMITMENTS:

Safe products for consumers;  
supporting our small suppliers to  
benefit from the global value  
chain

# GOLDPHNEE INTERNATIONAL TRADING CO., LTD

Mr. ALI. YANG LIXIN

+855 23 6938999 / +855 15 699 166

pt.goldphnee@gmail.com

www.goldphnee.com



Based on the advantages of Cambodia's natural, geographical and local product resources. Our company provides the high-quality brand "Royal Jasmine", "Goldphnee", "Gold Mekong" fragrant rice to the Chinese market, from planting, harvesting, processing to packaging and transportation, the whole process of supervision, to ensure the original quality, the market recognition, and win a good reputation! Our rice and cashew nuts are sold to European, American and Chinese markets.

KEY PRODUCTS OFFERED:	Agricultural products
PRODUCTION CAPACITY:	5000pieces/month
WORKFORCE:	12
EXPORT EXPERIENCE:	China, Europe
SOCIAL COMMITMENTS:	Exporting, Serving forest quality Khmer rice to China & Europe market.

# KURATA PEPPER

## CAMBODIA PEPPER FROM KOH KONG

Mr/s, Kurata Hironobu  
 +855(12)-842 970 +855 (23)-211-374  
 info@kuratapepper.com  
 www.kuratapepper.com



Kurata Pepper Co.,Ltd is an organic pepper company establish in 1995 by 100% of Japanese investor. The pepper plantation is located in Srae Amberl, Koh Kong area that suitable to growth pepper with aroma and flavouring. Kurata Pepper have been recognized in the world of sanitary and highest quality .

KEY PRODUCTS OFFERED:	Organic Pepper
PRODUCTION CAPACITY:	5,000 unit/month
WORKFORCE:	25 persons
EXPORT EXPERIENCE:	Japan, Denmark, Germany, France
SOCIAL COMMITMENTS:	Traceability, Fair trade and healthy product



# LY LY FOOD INDUSTRY CO., LTD.

TO BE THE FIRST CHOICE  
FOR FRUIT'S, VEGETABLE'S  
AND NUT'S SNACK MADE BY  
CAMBODIAN

Mr. KEO Veasna

+855 886111666

marketing@lylyfood.com

www.lylyfood.com



Lyly Food Industry was founded in May 2002 and registered at Ministry of Industry and Handicraft and Ministry of Commerce in purpose to export our products to international markets. Lyly Food Industry follows the specification and standards for food of Japan. The product contains vitamins and supplements that can help children grow healthier, faster and smarter. Most importantly, our food products help pregnant women to reduce the risk of birth defects (blindness).

KEY PRODUCTS OFFERED: Rice Cracker

PRODUCTION CAPACITY: 5 Ton / day

WORKFORCE: 250

EXPORT EXPERIENCE: USA, China, Canada, Italy, South Korea, Australia, Mauritius & ASEAN



# NEW IDEA ENTERPRISE TO BE THE BIGGEST FOOD AND BEVERAGE PROCESSING COMPANY IN CAMBODIA

Mr. LIM PHARA  
+85512400054/+85581600065  
Kumneth.thmey2013@gmail.com



We are the bigger one of food and beverage processing company in Cambodia. Provide sustainable value to consumers, community and environment, we build trust by quality, safety and benefits on our products. Nowadays we sell to more than 200 super market and shop over in Cambodia, we all so has the buyers from China and Korea as well.

KEY PRODUCTS OFFERED: Banana sugar, Banana wine, candy.....

PRODUCTION CAPACITY: 5tons and 5000bottles

WORKFORCE: 7 persons

EXPORT EXPERIENCE: China, Korea

SOCIAL COMMITMENTS: Buy raw-materials from more than 500 family. Created more direct and indirect job to low-income people.

# SENG HOUT FAFA FOOD CO.,LTD

## A LEADING COMPANY IN CAMBODIA SPECIALIZING IN JELLY AND BEVERAGE

Ms. KEO SOKTIENG  
+855 81 30 8000 / 66 383 666  
fafajellydrink@gmail.com  
www.fafafood.com



### **Vision:**

-Reach international market in next 5 years

### **Mission:**

- Provide high Quality Product, safety, and hygiene.

Seng Hout FaFa Food is a company

### **certified in:**

-HACCP, GMP, and ISO 9001-2015

### **Supported by:**

Ministry of Industry and Handicraft, JICA, JODC, UNIDO, Switzerland, APO Japan, KPO Korea.

KEY PRODUCTS OFFERED: Jelly and Beverage

PRODUCTION CAPACITY: 70Ton/week

WORKFORCE: 120 persons

EXPORT EXPERIENCE: Vietnam , CHINA, KOREA

SOCIAL COMMITMENTS: School Fund, Association and Club

# PRODUCTS FROM ETHIOPIA



# ALFOZ PLC

## MAINTAIN MARKET LEADERSHIP IN COFFEE & LIVESTOCK PRODUCTS

Mr. Ali Hussein  
+251-911201017  
alfozet@yahoo.com  
www.alfozplc.com



Alfoz P.L.C, known for the export of Arabica coffee for the past several years is also a lead importer of construction machineries. The company owns coffee processing plants, construction machinery customs warehouse, large animal ranch and other facilities for animal fattening, feed processing and production, and animal quarantine facility for the export business.

KEY PRODUCTS OFFERED:	Coffee, Sesame , Meat
PRODUCTION CAPACITY:	6,000ton/month (coffee)
WORKFORCE:	> 2,000
EXPORT EXPERIENCE:	UAE, Saudi, U.S.A, Europe
SOCIAL COMMITMENTS:	The Livelihood of our Society

# DEJEN G/MESKEL IMPORT & EXPORT SERVING DIVERSIFIED NEEDS!

Dr. Dejen G/Meskel  
+251911385471  
dejubusiness2016@gmail.com  
www.dejenexport.com



Dejen G/Meskel Import & Export is a company dedicated to delivering quality Ethiopian Agro-Commodities to its various international overseas customers. We export Oilseeds, Pulses and Spices (Sesame, Soybeans, Kabuli & Desi Chickpeas, Niger seeds, Turmeric (Finger/Bulb/Powder), Red Pepper, Black Cumin, Kidney Beans (Speckled, Black, and Red), Coriander, Green Mung beans, Sorghum (Red/White), and Pigeon Peas.

KEY PRODUCTS OFFERED: Oilseeds, Pulses and Spices)  
PRODUCTION CAPACITY:

Oilseeds 1500MT/Month  
Pulses 2000MT/Month  
Spices 500MT/Month  
Total:4000MT/Month

WORKFORCE: 15- 25  
EXPORT EXPERIENCE:

Middle East (UAE, KSA), UNITED KINGDOM, EUROPE (Germany, Belgium, France and Switzerland), PAKISTAN, INDIA, CHINA, and CENTRAL and SOUTH AMERICA.

# NATI COFFEE AND SPICES PLC

## TO BE THE LEADING SUPPLIER OF ECOLOGICAL, HEALTHY AND TRACEABLE COFFEE AND SPICES TO THE WORLD FROM JUNGLE FOREST OF ETHIOPIA

Mr. Getachew Mamo  
 +251 911642573  
 getachew@natispices.com  
 www.natispices.com



Nati Coffee and Spices Plc supplies organically grown traceable coffee and spices from the jungle forest of western Ethiopia. We envision to be the leading supplier of ecological, healthy and traceable Coffee and Spices to the world from Jungle forest of Ethiopia.

KEY PRODUCTS OFFERED:	Coffee and Spices
PRODUCTION CAPACITY:	100MT/month
WORKFORCE:	18 permanent 250 temp
EXPORT EXPERIENCE:	Netherland, India, Singapore
SOCIAL COMMITMENTS:	Ecological and organic production system



# PETRAM PLC

**AFFORDABLE NUTRITIOUS  
PROCESSED QUALITY FOODS  
AND DRINKS WITH REAL  
TASTE.**

Mr. Sami Abdulwassie

+251911650547

petram@ethionet.et, petramplc@gmail.com

www.petramcompany.com



PETRAM PLC Consumer goods manufacturer and distributor. Fruit Juice Processing, Baby Cereals, Milk and Bread Improvers. Conveniently bringing Quality Nutritious Products with Real Taste closer to your homes.

KEY PRODUCTS OFFERED:

Maaza Mango, Anchor Milk, Cerifam Baby Cereal, Magimix

PRODUCTION CAPACITY:

1,000,000 bottles/month

WORKFORCE:

700

EXPORT EXPERIENCE:

Exporting to Djibouti, Somalia

SOCIAL COMMITMENTS:

Water is life. We provide access to clean water for our communities.

# SINOPIA TRADING

Mr. Esmelalem Zewdie (Guangzhou/China)  
 Phone: +8613928855973  
 info@chinaafricatrade.com  
 chinaafricatrade.com



Sinopia is a trading company with extensive experience in the African and Chinese market, operating since 2007. From Africa we export agro commodities and from China we import construction materials, finishing materials, PVC pipes, steel bars, medical equipment and supplies. We also use our extensive network and experience to help our customers source across the continent and the cultures in order to locate dependable suppliers. We advise in various transactions and also represent our clients in various medium to large scale projects.

KEY PRODUCTS  
OFFERED:

Coffee, beans and peas,  
oilseeds

PRODUCTION  
CAPACITY:

Based on demand

WORKFORCE:

230

EXPORT  
EXPERIENCE:

Saudi, Germany, Sweden and  
USA

SOCIAL  
COMMITMENTS:

Clean water provision, Drop of  
Water. Empowered  
employees are productive  
citizens.



# YHAENU PLC

FACILITATE PRODUCTION OF  
HIGH QUALITY CROPS  
PROPAGATE VALUE ADDITION  
PROVIDE A MARKET FOR ALL  
TRADABLE SURPLUS  
COMMODITIES

Mr.Yelekale Abebe  
00251911525142  
yhaenu2016@gmail.com  
www.yhaenu.com



YHAENU PLC is a business entity engaged in Export (Agricultural Commodities), Import (Constriction Materials and Steel bars), and Transport Business activity.

KEY PRODUCTS OFFERED: Sesame seed and Beans

PRODUCTION CAPACITY: 3800 Ton/Month

WORKFORCE: 83

EXPORT EXPERIENCE: China, USA, Japan,

SOCIAL COMMITMENTS: Special social – eco commitments

# PRODUCTS FROM KENYA



# CENTROFOOD INDUSTRIES LTD.

TO BE THE MARKET LEADER  
IN THE WHOLE OF EAST  
AFRICA IN THE NEXT 2 YEARS

Mr/s. Nancy Wangari  
+254 722 849 709  
nancywangari@cfkenya.com  
www.cfkenya.com



The Journey to creating this highly irresistible product started 38 years ago upon the establishment of Centrofood Industries Limited as a home business processing and selling local salt and Joy juices. Soon after, the company realized an untapped manufacturing area of creating sauces from the largely available fresh tomatoes and creatively giving their products a uniquely natural blend of taste and nutrients to supplement the local diet.

KEY PRODUCTS OFFERED:

Sauces, Ketchup, Jam, Vinegar, Mineral Water & Drinking Chocolate.

PRODUCTION CAPACITY:

780 Tons / Month

WORKFORCE:

70 - Female: 32 Male: 38

EXPORT

Rwanda, Somali

EXPERIENCE:

SOCIAL

COMMITMENTS:

We care and give back to society through cfi Foundation in sectors such as: Education, Sports, Orphanage homes, and helping people living with

# HOME COMFORTS TEA

OUR VISION IS TO BUILD A  
WORLD CLASS BRAND AS A  
DEALER IN TEA, TEA  
PRODUCTS AND OTHER  
BEVERAGES

Mr. Brian James MUCHIRI  
I+254 722778015  
brian@homecomforts.co.ke  
www.homecomforts.co.ke



Home Comforts Tea, an Award Winning Brand, packages Black Tea, Orthodox Tea and Purple Tea in Loose, Tea Bag and Bulk form with export experience in China, Pakistan, Egypt and USA.

Globally, there is a growing need for tea and tea extracts for use in ready to drink products, instant beverages and beauty products with natural ingredients.

KEY PRODUCTS OFFERED:

PRODUCTION CAPACITY:

WORKFORCE:

EXPORT EXPERIENCE:

SOCIAL COMMITMENTS:

Black Tea, Orthodox Tea, Purple Tea, Coffee, Herbal teas – Moringa, Hibiscus  
Packed Tea 1500kgs per month; Bulk Tea 3x20ft Containers per month

6

China, Egypt, Pakistan, USA

To develop a Value Addition Facility to develop tea value addition in Kenya and to support small scale tea farmers.

# NYUMBANI COFFEE



Ms. FRIDAH GAKII MBAYA  
 +254711130973  
 Nyumbanicoffee@gmail.Com

**Vision:** A world-class roaster and blender of high quality coffee.

**Our strength:** We pride in being experts in blending and roasting of Kenya's high quality 'Arabica coffee' with specialty in 'dark, medium & light roasted' coffee beans. Our coffee is grown in organic soils, hand picked and hand-sorted and sun-dried for an extraordinary aroma, flavor, refined and elegant taste sensation with long and deep balanced after-taste.

KEY PRODUCTS OFFERED:

PRODUCTION CAPACITY:

WORKFORCE:

EXPORT EXPERIENCE:

SOCIAL COMMITMENTS:

Green and roasted coffee beans)

10 tonnes per/month

5 persons

Thailand, Saudi Arabia

Application of environmentally friendly

Farmer support

Provision of indigenous and fruit trees to farmers

# PRIMAX AGENCIES LTD

TO BE A LEADING PARTNER  
LINKING FARMERS TO  
INTERNATIONAL MARKETS

Mr/s. MALONZA STEVE MAKAU  
+254721469255/+254733469255  
primaxagencies@gmail.com  
www.primaxagencies.com



Primax Agencies Ltd is an Agribased Company registered in Kenya to export and import agricultural produce across the globe. We also offer brokerage services for clients interested in import and export to Africa. We have offices across Africa providing perfect gateway to source quality agricultural produce. We are reliable partners in sesame seeds, soyabeans, green mung, cassava among others

KEY PRODUCTS OFFERED:

Sesame seeds, soya beans, green mung, ground nuts, sunflower cake

PRODUCTION CAPACITY:

Range between 1000mt to 5000mt from product to product

WORKFORCE:

30 at headquarters

EXPORT EXPERIENCE:

Currently only India, South Africa and Dubai

SOCIAL COMMITMENTS:

Building aggregation centres for farmers



# TRUEWAYS ENTERPRISES LTD

## PREMIUM ORGANIC HANDCRAFTED HONEY AND HIVE BASED PRODUCTS

Ms .Irene MUMO

International phone number: +254713168184

info@trueways.co.ke

www.trueways.co.ke



TRUEWAYS ENTERPRISES LTD is a woman led business registered as a limited company in Kenya. The company processes acacia honey and manufactures handcrafted organic Beeswax skin and hair care and nutritional health snacks

KEY PRODUCTS OFFERED:

Acacia Honey and Organic Beeswax skin and hair care products

PRODUCTION CAPACITY:

Honey: 1 tonne/month  
500-1000 jars –handcrafted organic beeswax skin and hair care moisturizers

WORKFORCE:

5 persons

SOCIAL COMMITMENTS:

Special social – eco commitments Yes

# PRODUCTS FROM LAO PDR





# LAO BEST CO., LTD

THEN THERE IS THE WHEELS OF LIFE'...

EELI PREMIUM LAO  
GOURMET SAUCES AND  
EELI GROCERS!  
LAO BEST THE BEST OF LAOS

Ms. Latsamy VETSAPHONG  
+85621 413455, +85620 58555 666  
Mekong\_exim@yahoo.com  
www.laobest.la



The culinary changes In Southeast Asia occurring piln the era of early sea ports and the spice trade have largely by passed Laos which is a landlocked country. As such Lao cuisine has survived the globalization of food in a sense and has retained its original identity which is famed for its unique, earthy and robust flavours. The driving force behind these flavours or "the wheels of life" is the Lao dipping sauces or Jeow as it is known as Laos

KEY PRODUCTS OFFERED: Lao Dipping sauces and grocery Food

PRODUCTION CAPACITY: 1,500 pieces/month

WORKFORCE: 15 persons

EXPORT EXPERIENCE: Thailand

SOCIAL COMMITMENTS: Trust, Keep moving, sharing, and caring

# MAI SAVANH LAO

## A MAJOR PLAYER FOR HIGH QUALITY SACHA INCHI PRODUCTS



Dr. Philippe Schmidt  
 +856 20 2241 9940  
 info@sachainchilaos.com  
 www.sachainchilaos.com

Mai Savanh Lao is a Fair Trade certified company in Laos producing high quality food products made from Sacha Inchi seeds. We do processing with high quality machinery and guarantee best quality of products, service and delivery. We source our raw material from our own plantations and from our network of contract farmers.

KEY PRODUCTS OFFERED:	Sacha Inchi products: Oil, roasted seeds, powder and more
PRODUCTION CAPACITY:	20.000 kg/month
WORKFORCE:	50 persons
EXPORT EXPERIENCE:	Europe, Asian and USA
SOCIAL COMMITMENTS:	World FAIR TRADE Organization (Since 2009), Lao Chamber of Commerce and Lao Handicraft and Fair Trade Association

# MEKONG LAO EXPORT - IMPORT CO., LTD

## EXPORT LAO BRAND PRODUCTS TO OVERSEAS PRODUCERS



Ms. Latsamy VETSAPHONG  
+85621 413455, +85620 58555 666  
Mekong\_exim@yahoo.com  
www.mekonglao.la

A key value of value of ML EXIM trade and effectiveness of its contracts & network in both the private & institutional sectors for those potential investors & traders who are ready to make the move into Laos but seek general as well as specific industry knowledge, ML EXIM can tailor a customized approach to ensure that the best options, approach, matches are made for your business plans.

KEY PRODUCTS OFFERED:	100 % Tropical Fruit Juice
PRODUCTION CAPACITY:	150 pieces/month
WORKFORCE:	15 persons
SOCIAL COMMITMENTS:	Preserve the culture and protection of identity

# NONI FRUIT(LAO)CO.,LTD NONI FRUIT LAOS, TO KEEP YOU HEALTHY



TANG XIAOJIANG  
008562052200003  
171128920@qq.com  
www.nonifruit.la

- The company mainly grows Noni fruit to produce noni fruit enzymes;
- The company has 240 hectares of noni fruit planting base, a modern enzyme production plant, a complete sales channel, and self-formed a complete industrial chain advantage;
- The company has developed the "dry raw fruit fermentation" technology and mastered the "password" of noni fruit bio-fermentation technology, with a shelf life of more than 10 years.

KEY PRODUCTS OFFERED: 1.750ml,100% noni fruit puree enzyme  
2.noni fruit tea

PRODUCTION CAPACITY: 1. Noni fruit enzyme, 10000000 bottles / year  
2. Noni tea, 2000000kg / year

WORKFORCE: 450 persons

EXPORT EXPERIENCE: Products have been exported to China for three years

SOCIAL COMMITMENTS: We only produce environmentally friendly organic noni products.

# PRODUCTS FROM MOZAMBIQUE



# BAOBAB PRODUCTS

## MOZAMBIQUE

### HIGH QUALITY BAOBAB PRODUCTS - FAIR AND SUSTAINABLE TRADE

Mr. Andrew KINGMAN

+258 823034285

andrew@micacia.com

www.baobabmozambique.com



Mozambique has one of the largest stocks of baobab trees in Africa. Founded in 2015, BPM has won awards for its products and inclusive business. BPM is one of the largest baobab suppliers in Africa, and offers the most competitive prices, both for organic powder and baobab oil and non-certified baobab products.

KEY PRODUCTS OFFERED:

Baobab powder

PRODUCTION CAPACITY:

Organic: 30-40 tons pa  
Conventional: 40+ tons

WORKFORCE:

12 FT; 150 PT

EXPORT EXPERIENCE:

US; EU (UK)

SOCIAL COMMITMENTS:

Suppliers hold shares (20%) in the business



# CITRUM, SA

## PRODUCER OF HIGH QUALITY FRUIT IN MOZAMBIQUE

Ms. Carmen Ramos

+258823180850

carmen.ramos@citrum-sa.co.mz



Citrum SA is located 40 kilometers outside Maputo. With two properties, totaling around 700 ha, both using bulk water for irrigation from the Pequenos Libombos dam, power and telecommunications. Easy access by road and rail to Maputo Port and to South Africa and Swaziland, good climate conditions and very good soils. It produces citrus (Star Ruby grape fruit, Marsh grape fruit and oranges) and banana. Started in 2002, it exported citrus to Europe and South Africa, had a Global Gap certificate.

KEY PRODUCTS OFFERED: Banana, Grapefruit and Oranges

PRODUCTION CAPACITY: 7500 tons for Banana and over 1200 tons for Citrus

WORKFORCE: 146 permanent + 200 temporary – 32 – 27% women

EXPORT EXPERIENCE: South Africa and Europe.

SOCIAL COMMITMENTS: Community development, Women participation

# MATHÁRIA

## EMPREENDEIMENTOS

### AGRI PRODUCER AND PROCESSOR

### FARM TO TABLE SPECIALIST COMPANY

Mr. Alexandre Carlos Dorsan Dos Santos  
 +258 82 7762030  
 matharia.emp@gmail.com  
 www.matharia.com



- We offer a farm to table product by leverage local resources, be them human, material or financial
- We seek the highest standards quality throughout our process.
- Capacitated human resource with the latest technology like threader and coffee toaster, moringa grinding and digital controlled packaging, cashew flavouring technics.

KEY PRODUCTS  
OFFERED:

Dehydrated moringa leaf  
Organic and traditional coffee  
Flavoured roasted cashewnut

PRODUCTION  
CAPACITY:

Moringa powder 1 ton / month  
Roasted coffee 8 tons daily  
Roasted cashewnut 5 tons /month

WORKFORCE:

COMBINED 50 persons

EXPORT  
EXPERIENCE:

South Africa, Canada, USA, Europe

SOCIAL  
COMMITMENTS:

Support for the small producers.



# NIASSA MACADAMIA

## LARGEST PRODUCER & PROCESSOR OF MACADAMIA NUTS IN MOZAMBIQUE

Mr. Izak Holtzhausen  
 +258843033780  
 izak@smops.co.mz  
 www.smops.co.mz



Niassa Macadamia Limitada, is a Agricultural Production Unit of Smops Limitada an Agricultural development company in Mozambique. Building a 3000 Ha + production area of Macadamia, Coffee & other Nuts & Fruit The company is situated on the Niassa Highland witch lends to perfect dryland production of these Products. Top quality production at low costs for Export to the World

KEY PRODUCTS OFFERED:	Macadamia Nuts and By Products
PRODUCTION CAPACITY:	10,000 plus tons by 2025
WORKFORCE:	2000 +
EXPORT EXPERIENCE:	USA, Canada, Europa, China & South Africa
SOCIAL COMMITMENTS:	Community development, Female Farmer development, Organic Production

# PRODUCTS FROM MYANMAR



# HTOO MAR & POP POP

## PRODUCTION OF JAM & COFFEE

SAN DAR WAI  
 +959795765860  
 Info.poppop@gmail.com  
 www.poppopmyanmar.com



Htoo Mar & Pop Pop company limited was founded in 1995 and produces food products such as jam, chilli sauce, cooking oil and coffee with the name of POP POP.

KEY PRODUCTS OFFERED: COFFEE

PRODUCTION CAPACITY: 300 TONS / YEAR

WORKFORCE: 100 persons

EXPORT EXPERIENCE: JAPAN, KOREA, TAIWAN

# NEW GOLDEN GATE (1991) CO.,LTD

## OFFERING TOP QUALITY PRODUCTS WITH GREAT VALUE

Ms. Thwe Thwe Han ( GM )  
+9595138884  
newgoldengate1991@gmail.com  
www.newgoldengate1991.com



Our company has vast network of suppliers across countries to buy quality products and provide grading , sizing and sorting to meet customers' needs. Our facilities are equipped with latest technology machines ( 11 color-sortex machines and 10 grading machines) and have achieved HACCP and ISO 9001:2015 for food safety management system.

KEY PRODUCTS  
OFFERED:

Mung Beans(Split) , Black Matpe,  
Butter Beans, Black Eyed  
Beans(Split), Peyin, Brown Beans,  
Chick Peas, Shallot ,Sesame Seeds  
5000 Metric Tons/month

PRODUCTION  
CAPACITY:

WORKFORCE:

150 staffs

EXPORT  
EXPERIENCE:

EU , East Asia, ASEAN and USA.

SOCIAL  
COMMITMENTS:

GAP training to farmers and  
Support to GAP farmers

## PRODUCTS FROM NEPAL



# BEEKEEPING AND RESEARCH CENTRE THE BEEKEEPING SHOP THE GOODNESS OF NEPALESE NATURE

Mrs. Mahalaxmi Shrestha  
+977 9851092780/ +977-1-5547278  
tbsnepal@gmail.com  
www.beekeepingshop.16mb.com



Beekeeping and Research Centre commonly known as The Beekeeping Shop is a pioneer organization of Nepal involved in beekeeping and trade of beekeeping products for more than two decades. The organization believes in production and marketing of quality bee products for sustainable beekeeping development in Nepal. We produce Varieties of natural honey from the indigenous flora of Nepal and offer it to the national and international market.

KEY PRODUCTS OFFERED:	Honey, Beeswax
PRODUCTION CAPACITY:	20 tonnes/ year
WORKFORCE:	6 persons
EXPORT EXPERIENCE:	China, Japan
SOCIAL COMMITMENTS:	Federation of Woman Entrepreneurs Nepal

# PAICHO PASAL PVT LTD

**BEST UTILIZATION OF ORGANIC AGRICULTURAL PRODUCTS, PROMOTE MARKETS AND PROVIDE DIRECT BENEFITS IN VALUE CHAIN**

Mr/s. Keshav Neupane  
09779857028736  
paichopasal71@gmail.com  
www.paicho.com



Paicho Pasal was established with the motive for progressing the living standard of the farmers by utilizing their organic agricultural products for emerging of new products. As the Paicho pasal use the organic agricultural products found in high altitude base for manufacturing of the new final products after processing it. Paicho pasal is mainly known among the people for its typical Nepali foods like sinki, masoura, chuk, besar, millet flour, corn grits etc.

KEY PRODUCTS OFFERED: coffee beans, Nettle powder, Tomato ketchup, dry vegetable sinki, Soya sauce, pickle, maize grits.

WORKFORCE: 252 persons

SOCIAL COMMITMENTS: Backward linkage with rural; Eco-friendly machinery and equipment; Employment opportunities for disadvantaged persons; Increase purchasing power of more than 12,000 farmers





# PRODUCTS FROM RWANDA





# GASHORA FARM LTD

## TO BE THE COUNTRY'S LEADING SPICE PRODUCER AND EXPORTER

Mr. DIEUDONNE TWAHIRWA  
 +250788793329  
 twahirwadiego@gmail.com  
 gashorafarm.com



Gashora Farm is a chilli producing company that deals with export of chilli and value addition to its 2<sup>nd</sup> grade chilli into chilli which is sold to both local and export market. The company has contracts with more than 1000 farmers thereby ensured constant supply of chilli. Didi's chilli oil is made of olive oil with 0%cholesterol.

**KEY PRODUCTS OFFERED:** Chilli Oil, fresh chilli and dry chilli

**PRODUCTION CAPACITY:** 50,000 liters for chilli oil, 5 MT of fresh chilli and 6 MT of dry chilli/month

**WORKFORCE:** 30 persons Permanent and 200 casuals

**EXPORT EXPERIENCE:** UK ,India ,USA, Switzerland and Kenya

**SOCIAL COMMITMENTS:** Employment of 60% women and 30% youth



# PRODUCTS FROM ZAMBIA







# AFRICA ACCESS LIMITED

SHARED VISION-  
GROWTH FOR ALL

Ms. KUTEMBA KONGA  
+260 977 77 69 54  
kutembakonga@gmail.com  
www.africaaccesslimited.com



Africa Access Limited operating since 1997 in Zambia promotes agri-business among small scale farmers in rice and cashew nuts. Our primary objective is to facilitate improved quality and quantity of farmer produce and provide a market for their produce. We support farmers with production inputs and provide a fair market price.

KEY PRODUCTS OFFERED	Rice /Cashew nut
PRODUCTION CAPACITY	2,700,000,00 KG
WORKFORCE:	600 plus farmers
EXPORT EXPERIENCE:	Domestic for now
SOCIAL COMMITMENTS:	Community aligned venture to eradicate poverty

# DAISYMEATS LTD

## BUILDING SUSTAINABLE LIVESTOCK BUSINESS THROUGH COLLABORATIVE SOURCING AND DISTRIBUTION

Mrs. Daisy Sandu Diangamo

+260 977 492727

daisymeats@dssinvestmentsltd.com



DaisyMeats Ltd is an SME based in Kafue, operating in the food and agriculture sector since 2012, particularly in pig production (and poultry as a secondary line), with the mission to ensure effective and efficient production through the employment of meat processing technology and upgraded worker skills to do value addition and turn the meat produced at our farm into products such as Hungarians sausages, bacon, polonies, spareribs, pork chose in addition to chicken parts. And using biotechnology to turn pig waste into economic value.

KEY PRODUCTS OFFERED: Pork

PRODUCTION CAPACITY: 3.5 tons/month → 15 tons

WORKFORCE: 13 persons

EXPORT EXPERIENCE: Non

SOCIAL COMMITMENTS: Servicing micro farmers and butcheries

# DYTECH LIMITED

**WE SUPPLY THOUSANDS OF ZAMHIVE® BEEHIVES TO 5000 RURAL OUTGROWERS TO PRODUCE AND EXPORT**

Mr. ALAN CHANDA

+260955720022/+260969274083/+260977625815

dytechltd@gmail.com,

www.dytechzambia.com



Dytech Limited is an innovative export agribusiness which uses highly productive unique double deck ZamHive® beehives to produce 300tons of honey. This honey is organically produced from the untouched ecologically stable pristine Miombo forests teaming with huge colonies of bees against a backdrop of one of the few places still truly wild and natural rural areas of Zambia from 5000 out growers. Our honey is branded as SweetHarvest™ Pure Honey 100% made by Bees.

KEY PRODUCTS OFFERED: Honey, wax, propolis, yellow jerry and fruits

PRODUCTION CAPACITY: Pieces/month  
20tons of honey  
2 tons of wax

WORKFORCE: 10 Persons

EXPORT EXPERIENCE: Belgium, Germany, Egypt, Spain, South Africa and Botswana

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This initiative aims to provide MSMEs with a unique opportunity to promote their products and services in China, which has become the second largest consumer and importing country in the world, familiarize themselves with Chinese market requirements and establish new business contacts.

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#### ABOUT ITC

ITC is the only development agency that is fully dedicated to supporting the internationalization of MSMEs. ITC's mission is to foster inclusive and sustainable economic development, and contribute to achieving the United Nations Global Goals for Sustainable Development.



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